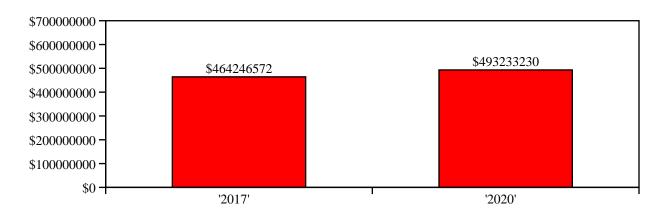


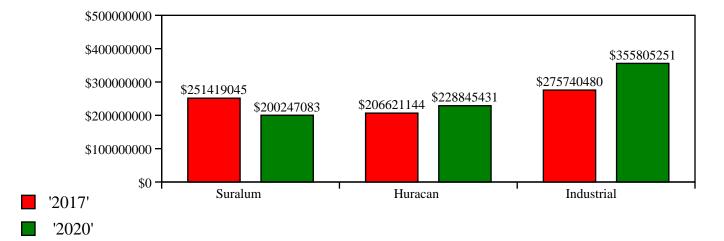
#### **Ventas Totales por Año**

| '2017'    | '2020'    |
|-----------|-----------|
| 464246572 | 493233230 |



## Ventas por Familia

| Periodo | Suralum   | Huracan   | Industrial |
|---------|-----------|-----------|------------|
| '2017'  | 251419045 | 206621144 | 275740480  |
| '2020'  | 200247083 | 228845431 | 355805251  |



#### **Ventas Suralum**

Año:'2017'

| Producto          | Total vendidos | Total Ventas |
|-------------------|----------------|--------------|
| Vertedero Nº 0    | 7320           | 920400       |
| Vertedero Nº 3    | 6300           | 1240000      |
| Vertedero Nº 2    | 3450           | 596500       |
| Vertedero N       | 3000           | 450000       |
| Tartaleta Nº 10   | 2938           | 1200480      |
| Tiradores         | 2700           | 574000       |
| Teteras 1.0 Lt. P | 2624           | 6294420      |
| Teteras 2.0 Lt. P | 2347           | 7741500      |
| Teteras 1.5 Lt. P | 2191           | 6393760      |
| Juego Asas Chicas | 2100           | 1050000      |
| Teteras 3.0 Lt. P | 2004           | 7829340      |
| Molde Torta 30 P  | 1991           | 6994170      |
| Paila H 14 P      | 1989           | 1849770      |
| Paila H 16 P      | 1947           | 2063820      |
| Molde Torta 28 P  | 1926           | 6086160      |
| Molde Torta 26 P  | 1809           | 5170400      |
| Vertedero Nº 4    | 1700           | 398000       |
| Marmita 14 P      | 1669           | 3673000      |
| Borrachito        | 1637           | 622060       |

| Molde Torta 24 P    | 1522 | 3850302 |
|---------------------|------|---------|
| Vertedero Nº 5      | 1500 | 412000  |
| Tacita Mediana      | 1340 | 335000  |
| Teteras 5.0 Lt. P   | 1322 | 6539700 |
| Molde Torta 32 P    | 1286 | 5246880 |
| Teteras 4.0 Lt. P   | 1282 | 5509360 |
| Pan de Pascua 1.0 K | 1227 | 1977480 |

| Producto            | Total vendidos | Total Ventas |
|---------------------|----------------|--------------|
| Molde Torta 24 P    | 4018           | 11943708     |
| Vertedero Nº 3      | 4000           | 960000       |
| Vertedero N         | 3900           | 729000       |
| Vertedero Nº 0      | 3900           | 720000       |
| Molde Torta 26 P    | 3522           | 11671600     |
| Molde Torta 20 P    | 3518           | 8281250      |
| Vertedero Nº 2      | 3500           | 725000       |
| Molde Torta 22 P    | 3497           | 8935260      |
| Molde Torta 18 P    | 3221           | 6699310      |
| Molde Torta 28 P    | 3106           | 11515324     |
| Tartaleta Nº 10     | 2655           | 1530300      |
| Teteras 1.5 Lt. P   | 2564           | 8417700      |
| Teteras 2.0 Lt. P   | 2437           | 9763260      |
| Molde Torta 30 P    | 2392           | 9796560      |
| Molde Torta 16 P    | 2271           | 4147740      |
| Teteras 3.0 Lt. P   | 2216           | 10048030     |
| Teteras 1.0 Lt. P   | 2174           | 6072500      |
| Paila H 16 P        | 2100           | 2585580      |
| Vertedero Nº 4      | 2100           | 591000       |
| Paila H 14 P        | 1912           | 2085780      |
| Vertedero Nº 5      | 1700           | 547000       |
| Teteras 5.0 Lt. P   | 1567           | 9141850      |
| Teteras 4.0 Lt. P   | 1563           | 7828330      |
| Moldes Kuchen Nº 26 | 1552           | 3643210      |

| Tiradores | 1500 | 375000  |
|-----------|------|---------|
| Olla 24 P | 1479 | 7815034 |

## **Ventas Huracan**

Año:'2017'

| Producto          | Total vendidos | Total Ventas |
|-------------------|----------------|--------------|
| Paila H 14 L      | 3855           | 2999700      |
| Teteras 1.0 Lt. L | 2775           | 6660000      |
| Teteras 2.0 Lt. L | 2656           | 8764800      |
| Paila H 12 L      | 2296           | 1599400      |
| Teteras 1.5 Lt. L | 2274           | 6640080      |
| Teteras 3.0 Lt. L | 2098           | 8203180      |
| Marmita 14 L      | 2068           | 3867160      |
| Jarro 3/4 Lt. L   | 1956           | 1819080      |
| Paila H 18 L      | 1937           | 2030850      |
| Tartaleta Nº 10   | 1870           | 673200       |
| Jarro 1.0 Lt. L   | 1784           | 1837520      |
| Cacerola 24 L     | 1662           | 6365460      |

| Producto          | Total vendidos | Total Ventas |
|-------------------|----------------|--------------|
| Paila H 14 L      | 3713           | 3375150      |
| Paila H 16 L      | 3548           | 3654560      |
| Paila H 12 L      | 2384           | 1862840      |
| Teteras 2.0 Lt. L | 2146           | 8162080      |
| Paila H 18 L      | 2053           | 2550420      |
| Teteras 3.0 Lt. L | 2017           | 9156030      |
| Teteras 1.5 Lt. L | 1979           | 6480600      |
| Cacerola 22 L     | 1854           | 6816060      |
| Teteras 1.0 Lt. L | 1836           | 5118950      |
| Cacerola 24 L     | 1783           | 7712330      |
| Cacerola 26 L     | 1691           | 8024930      |
| Cacerola 20 L     | 1652           | 5489220      |

#### **Ventas Industrial**

Año:'2017'

| Producto          | Total vendidos | Total Ventas |
|-------------------|----------------|--------------|
| Olla Hotel 30 Lt  | 1029           | 20308986     |
| Olla Hotel 25 Lt. | 899            | 15408705     |
| Olla Hotel 20 Lt. | 877            | 12722696     |
| Fondo 20 Lt.      | 749            | 9182740      |
| Fondo 30 Lt.      | 733            | 12732210     |
| Olla Hotel 15 Lt. | 719            | 9656170      |
| Fondo 40 Lt.      | 694            | 14917712     |
| Olla Hotel 40 Lt. | 675            | 17074548     |
| Fondo 25 Lt.      | 667            | 9769834      |
| Fondo 50 Lt.      | 607            | 15785840     |
| Fondo 15 Lt.      | 527            | 5901104      |
| Olla Hotel 50 Lt. | 483            | 14260070     |

| Producto                | Total vendidos | Total Ventas |
|-------------------------|----------------|--------------|
| Olla Hotel 20 Lt.       | 713            | 11629480     |
| Olla Hotel 30 Lt        | 670            | 14854760     |
| Fondo 20 Lt.            | 625            | 8727050      |
| Olla Hotel 25 Lt.       | 604            | 11600500     |
| Olla Hotel 15 Lt.       | 555            | 8406240      |
| Fondo 15 Lt.            | 547            | 6914990      |
| Fondo 30 Lt.            | 543            | 10589888     |
| Fondo 25 Lt.            | 518            | 8581420      |
| Olla Hotel 40 Lt.       | 421            | 11958260     |
| Fondo 40 Lt.            | 342            | 8275050      |
| Pailón FR Industrial 42 | 340            | 3843660      |
| Pailón FR Industrial 38 | 329            | 3103750      |

# PRODUCTOS MÁS VENDIDOS

Año:'2017'

| Producto                       | Total vendidos | Total Ventas |
|--------------------------------|----------------|--------------|
| Rectificado y lavado quimico m | oldes 7706     | 8091300      |
| Vertedero Nº 0                 | 7320           | 920400       |
| Vertedero Nº 3                 | 6300           | 1240000      |
| Tartaleta Nº 10                | 4808           | 1873680      |
| Paila H 14 L                   | 3855           | 2999700      |
| Vertedero Nº 2                 | 3450           | 596500       |
| Vertedero Nº 1                 | 3000           | 450000       |
| Teteras 1.0 Lt. L              | 2775           | 6660000      |
| Tiradores                      | 2700           | 574000       |
| Teteras 2.0 Lt. L              | 2656           | 8764800      |
| Teteras 1.0 Lt. P              | 2624           | 6294420      |
| Tacita Mediana                 | 2566           | 641500       |
| Borrachito                     | 2426           | 921880       |
| Teteras 2.0 Lt. P              | 2347           | 7741500      |
| Paila H 12 L                   | 2296           | 1599400      |
| Teteras 1.5 Lt. L              | 2274           | 6640080      |
| Teteras 1.5 Lt. P              | 2191           | 6393760      |
| Juego Asas Chicas              | 2100           | 1050000      |
| Teteras 3.0 Lt. L              | 2098           | 8203180      |
| Tacita Grande                  | 2076           | 581280       |
| Marmita 14 L                   | 2068           | 3867160      |
| Teteras 3.0 Lt. P              | 2004           | 7829340      |
| Molde Torta 30 P               | 1991           | 6994170      |
| Paila H 14 P                   | 1989           | 1849770      |
| Jarro 3/4 Lt. L                | 1956           | 1819080      |
| Paila H 16 P                   | 1947           | 2063820      |

| Producto         | Total vendidos | Total Ventas |
|------------------|----------------|--------------|
| Molde Torta 24 P | 4018           | 11943708     |

| Vertedero Nº 3              | 4000 | 960000   |
|-----------------------------|------|----------|
| Vertedero N                 | 3900 | 729000   |
| Vertedero Nº 0              | 3900 | 720000   |
| Paila H 14 L                | 3713 | 3375150  |
| Discos de aluminio por kilo | 3600 | 13250000 |
| Paila H 16 L                | 3548 | 3654560  |
| Molde Torta 26 P            | 3522 | 11671600 |
| Molde Torta 20 P            | 3518 | 8281250  |
| Vertedero Nº 2              | 3500 | 725000   |
| Molde Torta 22 P            | 3497 | 8935260  |
| Molde Torta 18 P            | 3221 | 6699310  |
| Tartaleta Nº 10             | 3123 | 1725900  |
| Molde Torta 28 P            | 3106 | 11515324 |
| Producto ficticio           | 2607 | 3071310  |
| Teteras 1.5 Lt. P           | 2564 | 8417700  |
| Teteras 2.0 Lt. P           | 2437 | 9763260  |
| Molde Torta 30 P            | 2392 | 9796560  |
| Paila H 12 L                | 2384 | 1862840  |
| Moldes Kuchen Nº 26         | 2322 | 5443230  |
| Molde Torta 16 P            | 2271 | 4147740  |
| Teteras 3.0 Lt. P           | 2216 | 10048030 |
| Teteras 1.0 Lt. P           | 2174 | 6072500  |
| Teteras 2.0 Lt. L           | 2146 | 8162080  |
| Vertedero Nº 4              | 2100 | 591000   |
| Paila H 16 P                | 2100 | 2585580  |