

FLS 6415 - Causal Inference for the Political Economy of Development

Week 6 - Social Accountability, Information & Instrumental Variables

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Instrumental Variables

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- ▶ An 'instrument' is a variable which assigns treatment in an 'as-if' random way

Instrumental Variables

- ▶ What can we do when the treatment assignment mechanism is not 'as-if' random?
- ▶ Natural experiments focus on a specific **part** of treatment assignment that is 'as-if' random
- ▶ An 'instrument' is a variable which assigns treatment in an 'as-if' random way
 - ▶ Or at least in a way which is 'exogenous' - not related to confounders
 - ▶ Even if other confounding variables **also** affect treatment

Instrumental Variables

- We can use the instrument to isolate 'as-if' random variation in treatment, and use that to estimate the effect of treatment on the outcome

Instrumental Variables

- ▶ We can use the instrument to isolate 'as-if' random variation in treatment, and use that to estimate the effect of treatment on the outcome
- ▶ NOT the effect of the instrument on the outcome

Instrumental Variables

- ▶ Example Instruments:
 - ▶ Rainfall for conflict
 - ▶ Sex-composition for effect of third child
 - ▶ Distance from the coast for exposure to slave trade

Instrumental Variables

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 - ▶ **Strong First Stage:** The Instrument must **affect** the treatment

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 - ▶ We can test this with a simple regression:
Treatment ~ *Instrument*

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- ▶ Instrumental Variables Assumptions
 - ▶ **Strong First Stage:** The Instrument must **affect** the treatment
 - ▶ We can test this with a simple regression:
Treatment ~ Instrument
 - ▶ The instrument should be a significant predictor of treatment
 - ▶ Rule-of-thumb: $F - statistic > 10$

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 $\text{cov}(\text{Instrument}, \text{errors in main regression } Y \sim D) = 0$

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 $\text{cov}(\text{Instrument}, \text{errors in main regression } Y \sim D) = 0$
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 - ▶ Formally,
 $cov(\text{Instrument}, \text{errors in main regression } Y \sim D) = 0$
 - ▶ **We cannot test or prove this assumption!**
 - ▶ Theory and qualitative evidence needed to argue that the instrument is not correlated with any other factors affecting the outcome
 - ▶ Sometimes, the exclusion restriction may be more credible if we include controls

Instrumental Variables

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 $D \sim Instrument$
 - ▶ Save the predicted values from this regression:
 $\hat{D} = D \sim Instrument$
 - ▶ Estimate how the predicted values affect the outcome: $Y \sim \hat{D}$
 - ▶ Interpret the coefficient on \hat{D}

Instrumental Variables

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 - ▶ We call our causal effect estimate a 'Local Average Treatment Effect' (LATE)
 - ▶ 'Local' to the units whose treatment status actually changed

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 - ▶ We call our causal effect estimate a 'Local Average Treatment Effect' (LATE)
 - ▶ 'Local' to the units whose treatment status actually changed
- ▶ Remember, those 'Local' units are not representative so we can't generalize

Instrumental Variables

- ▶ Types of IV Regressions:

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3. **IV Regression:** All-in-one estimate of the effect of treatment on the outcome: $Y \sim D|IV$

Instrumental Variables

► Types of IV Regressions:

1. **Confounded Regression:** The mistaken regression: $Y \sim D$
2. **First-Stage Regression:** Checking the instrument is valid:
 $D \sim IV$
3. **IV Regression:** All-in-one estimate of the effect of treatment on the outcome: $Y \sim D|IV$
4. **2-Stage Least Squares:** Two linear regressions: correct coefficient, wrong p-value: $D \sim IV, Y \sim \hat{D}$

2. First-Stage Regress

3. **IV Regression:** All-in-one estimate of the effect of treatment on the outcome: $Y \sim D|IV$
4. **2-Stage Least Squares:** Two linear regressions: correct coefficient, wrong p-value: $D \sim IV, Y \sim \hat{D}$
5. **Reduced-Form Regression:** Estimate of the Instrument on the Outcome, ignoring treatment mediation: $Y \sim IV$

Instrumental Variables

- ▶ Instruments for Non-compliance

Instrumental Variables

- Instruments for Non-compliance
 - With an instrument and treatment we can divide our units into four types:

Treatment Status if Instrument=0	Treatment Status if Instrument=1	Unit Type
0	1	Complier
0	0	Never-taker
1	1	Always-taker
1	0	Defier

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- ▶ LATE just means we don't learn anything about Never-takers and Always-takers from Instrumental Variables
 - ▶ Because the instrument doesn't do anything to affect treatment for these units

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- LATE just means we don't learn anything about Never-takers and Always-takers from Instrumental Variables
 - Because the instrument doesn't do anything to affect treatment for these units
- We also need to **assume** Defiers don't exist
- So LATE = Causal Effect for Compliers

Instrumental Variables

- ▶ Instruments for Non-compliance in Experiments

Instrumental Variables

- ▶ Instruments for Non-compliance in Experiments
 - ▶ Normally we analyze experiments based on randomized treatment
 - ▶ But what if **assignment** to treatment is different from **taking** the treatment?
 - ▶ Eg. If government implementation failed in some places

Instrumental Variables

- ▶ Instruments for Non-compliance in Experiments

Instrumental Variables

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 - ▶ We can still use randomization as an instrument for treatment

Instrumental Variables

- ▶ Instruments for Non-compliance in Experiments
 - ▶ We can still use randomization as an instrument for treatment
 - ▶ The causal effect estimate of our experiment is now LATE
 - ▶ These estimates are **internally valid** for compliers
 - ▶ But they are NOT **externally valid** for non-compliers
 - ▶ Since whether you accepted treatment is probably confounded/subject to self-selection
 - ▶ We can also estimate the Intention-to-Treat effect, the effect of the instrument itself
 - ▶ But this will be **conservative**, i.e. less than the LATE estimate

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 - ▶ LATE causal estimates are not a good guide to policy effects

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 - ▶ If we use 'convenient' instruments, our causal effect and complier population are out of our control and might not be interesting
 - ▶ LATE causal estimates are not a good guide to policy effects
 - ▶ 'External' to our model is not the same as 'Exogenous', and we can't test exogeneity
 - ▶ Where the instrument is an arbitrary rule, there is often sorting as people re-adjust

Social Accountability & Information

- ▶ Elections are not the only way in which elites are responsive to citizens

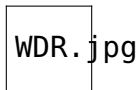
Social Accountability & Information

- ▶ Elections are not the only way in which elites are responsive to citizens
- ▶ Citizens can also exert **direct** pressure to change decision-making
 - ▶ Protests, lobbying
 - ▶ Checks and Balances through participatory institutions and the judiciary
 - ▶ The short-route of accountability: Client power in demanding public service improvements

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 - ▶ The short-route of accountability: Client power in demanding public service improvements
- ▶ Information & Media also influence electoral accountability

Social Accountability



Social Accountability & Information

- ▶ Reinikka and Svensson (2005)
 - ▶ 1995: Only 24% of grants to schools arrive
 - ▶ 2002: 82% of grants to schools arrive

Social Accountability & Information

- ▶ Reinikka and Svensson (2005)
 - ▶ 1995: Only 24% of grants to schools arrive
 - ▶ 2002: 82% of grants to schools arrive
- ▶ This wasn't elite corruption, but diversions within the bureaucracy (centre -> district -> school)
- ▶ What changed? A Government newspaper campaign to publicize grants

Social Accountability & Information

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 - ▶ Aim to understand the impact of information on governance

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Social Accountability & Information

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 - ▶ Aim to understand the impact of information on governance
 - ▶ What is the challenge to inference here?
 - ▶ Information is not randomly assigned; eg. checks and balances on the bureaucracy may also be stronger in places where headteachers have more information

Social Accountability & Information

- ▶ Reinikka and Svensson (2005)
 - ▶ Schools close to Newspaper Seller -> + Information -> + % Grant Received (-> + Enrollment, + Learning)

Social Accountability & Information

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- ▶ **Sample:** 218 Schools (mostly rural, stratified random sample)

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- ▶ **Treatment:** New information on grants from newspapers
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- ▶ **Instrument:**

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- ▶ **Treatment Assignment Mechanism:**

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- ▶ **Population:** Ugandan Schools
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- ▶ **Treatment:** New information on grants from newspapers
- ▶ **Control:** No new information on grants from newspapers
- ▶ **Outcome:** % Grant Received (+Enrollment, Learning)
- ▶ **Instrument:** Distance to Newspaper Seller
- ▶ **Treatment Assignment Mechanism:** Messy! Influenced by confounders and instrument

Social Accountability & Information

- Instrumental Variables Assumptions:

Social Accountability & Information

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 - ▶ **First-Stage:**

Social Accountability & Information

- ▶ Instrumental Variables Assumptions:
 - ▶ **First-Stage:** Closer to newspaper seller -> Headteacher knowledge of grant amount/timing
 - ▶ Verifiable

Social Accountability & Information

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 - ▶ **First-Stage:** Closer to newspaper seller -> Headteacher knowledge of grant amount/timing
 - ▶ Verifiable
 - ▶ **Exclusion Restriction:**

Social Accountability & Information

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 - ▶ **First-Stage:** Closer to newspaper seller -> Headteacher knowledge of grant amount/timing
 - ▶ Verifiable
 - ▶ **Exclusion Restriction:** Distance to newspaper seller ONLY affects grant access and learning through information, not directly
 - ▶ Unverifiable
 - ▶ But more likely when we include controls for distance to nearest bank, district headquarters etc.

Social Accountability & Information

- ▶ Instrumental Variables Assumptions:
 - ▶ **First-Stage:** Closer to newspaper seller -> Headteacher knowledge of grant amount/timing
 - ▶ Verifiable
 - ▶ **Exclusion Restriction:** Distance to newspaper seller ONLY affects grant access and learning through information, not directly
 - ▶ Unverifiable
 - ▶ But more likely when we include controls for distance to nearest bank, district headquarters etc.
- ▶ They actually combine this with a difference-in-differences method to look at *changes* in information and grant receipt over time.

Social Accountability & Information

► Methodology:

- $Information_i = \alpha + \beta_0 Distance_to_Newspaper_i + \epsilon_i$
- $Grant_Received_i = \alpha + \beta_1 \hat{Information}_i + \epsilon_i$

Social Accountability & Information

► Methodology:

► $Information_i = \alpha + \beta_0 Distance_to_Newspaper_i + \epsilon_i$

► $Grant_Received_i = \alpha + \beta_1 \hat{Information}_i + \epsilon_i$

► Alternative:

► $Grant_Received_i = \alpha + \beta_0 Distance_to_Newspaper_i + \epsilon_i$

► $Enrolment = \alpha + \beta_1 Grant_Received_i + \epsilon_i$

Social Accountability & Information

► Results:

Social Accountability & Information

- ▶ Results:
- ▶ A one standard deviation increase in information leads to
 - ▶ 44.2% points more funding received
 - ▶ 297 students per school
 - ▶ 6% better in exams

Social Accountability & Information

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Social Accountability & Information

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 - ▶ Distance to a newspaper seller is not exogenous - likely correlated with many factors
 - ▶ What type of information? Does it matter who communicates the information?
 - ▶ Grant details also published by radio

Social Accountability & Information

► Critique?

- Distance to a newspaper seller is not exogenous - likely correlated with many factors
- What type of information? Does it matter who communicates the information?
 - Grant details also published by radio
- Lots of other education system changes at the same time
 - Enrollment doubled in 1997 when school became free
 - WB support conditional on better systems, transparency
 - Grants were also displayed on 90% of school notice-boards

Social Accountability & Information

► Critique?

- Distance to a newspaper seller is not exogenous - likely correlated with many factors
- What type of information? Does it matter who communicates the information?
 - Grant details also published by radio
- Lots of other education system changes at the same time
 - Enrollment doubled in 1997 when school became free
 - WB support conditional on better systems, transparency
 - Grants were also displayed on 90% of school notice-boards
- Where did these headteachers gain the political power to demand their grants?

Social Accountability & Information

- ▶ Enikolopov et al (2011)
 - ▶ Does independent media encourage voting for the opposition?

Social Accountability & Information

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 - ▶ Does independent media encourage voting for the opposition?
 - ▶ Russia: Does watching NTV encourage voting against pro-government 'Unity'?

Social Accountability & Information

- ▶ Enikolopov et al (2011)
 - ▶ Does independent media encourage voting for the opposition?
 - ▶ Russia: Does watching NTV encourage voting against pro-government 'Unity'?
- ▶ What is the inference problem?

Social Accountability & Information

- ▶ Enikolopov et al (2011)
 - ▶ Does independent media encourage voting for the opposition?
 - ▶ Russia: Does watching NTV encourage voting against pro-government 'Unity'?
- ▶ What is the inference problem?
- ▶ People who watch NTV might be more anti-government in the first place
- ▶ Or NTV may choose to broadcast in anti-government areas

Social Accountability & Information

- ▶ Enikolopov et al (2011)
 - ▶ Instrument watching NTV with the availability of the broadcast signal

Social Accountability & Information

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 - ▶ Instrument watching NTV with the availability of the broadcast signal
 - ▶ **Population:**

Social Accountability & Information

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 - ▶ Instrument watching NTV with the availability of the broadcast signal
 - ▶ **Population:** All Russian voters

Social Accountability & Information

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 - ▶ **Sample:**

Social Accountability & Information

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 - ▶ **Population:** All Russian voters
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Social Accountability & Information

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 - ▶ Instrument watching NTV with the availability of the broadcast signal
 - ▶ **Population:** All Russian voters
 - ▶ **Sample:** All Russian voters (except Moscow, St. Petersburg and Chechnya) OR survey
 - ▶ **Treatment:**

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 - ▶ Instrument watching NTV with the availability of the broadcast signal
 - ▶ **Population:** All Russian voters
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 - ▶ **Treatment:** Watching NTV

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 - ▶ **Population:** All Russian voters
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 - ▶ **Treatment:** Watching NTV
 - ▶ **Control:**

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 - ▶ **Treatment:** Watching NTV
 - ▶ **Control:** Not watching NTV

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 - ▶ Instrument watching NTV with the availability of the broadcast signal
 - ▶ **Population:** All Russian voters
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 - ▶ **Treatment:** Watching NTV
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 - ▶ **Treatment:** Watching NTV
 - ▶ **Control:** Not watching NTV
 - ▶ **Instrument:** Availability of NTV broadcast signal

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 - ▶ **Population:** All Russian voters
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 - ▶ **Treatment:** Watching NTV
 - ▶ **Control:** Not watching NTV
 - ▶ **Instrument:** Availability of NTV broadcast signal
 - ▶ **Treatment Assignment Mechanisms:**

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- ▶ Enikolopov et al (2011)
 - ▶ Instrument watching NTV with the availability of the broadcast signal
 - ▶ **Population:** All Russian voters
 - ▶ **Sample:** All Russian voters (except Moscow, St. Petersburg and Chechnya) OR survey
 - ▶ **Treatment:** Watching NTV
 - ▶ **Control:** Not watching NTV
 - ▶ **Instrument:** Availability of NTV broadcast signal
 - ▶ **Treatment Assignment Mechanisms:** Messy! Confounders, self-selection plus Instrument

Social Accountability & Information

- ▶ Enikolopov et al (2011)
 - ▶ Instrument watching NTV with the availability of the broadcast signal
 - ▶ **Population:** All Russian voters
 - ▶ **Sample:** All Russian voters (except Moscow, St. Petersburg and Chechnya) OR survey
 - ▶ **Treatment:** Watching NTV
 - ▶ **Control:** Not watching NTV
 - ▶ **Instrument:** Availability of NTV broadcast signal
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 - ▶ **Outcome:**

Social Accountability & Information

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 - ▶ **Outcome:** Vote-share for each government/opposition party

Social Accountability & Information

- ▶ Instrumental Variables Assumptions:
 - ▶ **First Stage:**

Social Accountability & Information

- ▶ Instrumental Variables Assumptions:
 - ▶ **First Stage:** Availability of signal clearly correlated with watching NTV

Social Accountability & Information

- ▶ Instrumental Variables Assumptions:
 - ▶ **First Stage:** Availability of signal clearly correlated with watching NTV
 - ▶ **Exclusion Restriction:**

Social Accountability & Information

- ▶ Instrumental Variables Assumptions:
 - ▶ **First Stage:** Availability of signal clearly correlated with watching NTV
 - ▶ **Exclusion Restriction:** Availability of the signal only affects voting through watching NTV

Social Accountability & Information

- ▶ Exclusion Restriction Supporting Evidence:
 - ▶ **History:** The transmitters were located for a Soviet education channel, not chosen by the opposition

Social Accountability & Information

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Social Accountability & Information

- ▶ **Exclusion Restriction Supporting Evidence:**
 - ▶ **History:** The transmitters were located for a Soviet education channel, not chosen by the opposition
 - ▶ **Controls:** Transmitters are correlated with socioeconomic characteristics, but we can control for this (urban, population, wage)
 - ▶ **Placebo:** If the instrument only operates through treatment, it should have no effect when treatment is impossible, eg. in 1995

Social Accountability & Information

- ▶ Estimate signal availability using Irregular Terrain Model and transmitter power/frequency

Social Accountability

EZ_map.pdf

Social Accountability

► **Aggregate Level Data (effect of NTV availability):**

- $NTV_available_i = \alpha + \beta_0 + Signal_Strength_i + \epsilon_i$
- $vote_i = \alpha + \beta_1 NTV_available_i + \beta_2 X_i + Region_FEs + \epsilon_i$

Social Accountability

- ▶ **Aggregate Level Data (effect of NTV availability):**
 - ▶ $NTV_available_i = \alpha + \beta_0 + Signal_Strength_i + \epsilon_i$
 - ▶ $vote_i = \alpha + \beta_1 NTV_available_i + \beta_2 X_i + Region_FEs + \epsilon_i$
- ▶ **Individual Level Data (effect of watching NTV):**
 - ▶ $Watch_NTV_i = \alpha + \beta_0 Signal_Strength_i + \epsilon_i$
 - ▶ $vote_i = \alpha + \beta_1 Watch_NTV_i + \beta_2 X_i + Region_FEs + \epsilon_i$

Social Accountability & Information

► Results:

Social Accountability & Information

- ▶ Results:
 - ▶ NTV broadcast availability reduces pro-government 'Unity' voting by 8.9% points (official results)
 - ▶ NTV broadcast availability reduces turnout by 3.8% points (official results)
 - ▶ Watching NTV broadcast reduces pro-government 'Unity' voting by 26% (survey results)

Social Accountability & Information

- ▶ Acemoglu & Robinson (2001)
 - ▶ Non-electoral institutions (property rights, checks and balances) drive accountability and growth

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Social Accountability & Information

- ▶ Acemoglu & Robinson (2001)
 - ▶ Non-electoral institutions (property rights, checks and balances) drive accountability and growth
 - ▶ Institutions depend on powerful elites, esp. colonial settlers
 - ▶ Extractive vs. Settler Institutions
 - ▶ Colonial Strategy -> Institutions -> Growth
- ▶ What is the inferential problem here?

Social Accountability & Information

- ▶ Acemoglu & Robinson (2001)
 - ▶ Instrument Institutions with settler mortality rates
- ▶ **Population:**

Social Accountability & Information

- ▶ Acemoglu & Robinson (2001)
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- ▶ **Population:** Ex-colonies

Social Accountability & Information

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Social Accountability & Information

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Social Accountability & Information

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- ▶ **Population:** Ex-colonies
- ▶ **Sample:** Ex-colonies
- ▶ **Treatment:**

Social Accountability & Information

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 - ▶ Instrument Institutions with settler mortality rates
- ▶ **Population:** Ex-colonies
- ▶ **Sample:** Ex-colonies
- ▶ **Treatment:** Settler institutions (measured by 'risk of expropriation' index 1985-95)

Social Accountability & Information

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Social Accountability & Information

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Social Accountability & Information

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Social Accountability & Information

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Social Accountability & Information

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- ▶ **Instrument:** Settler (soldier...) mortality rates
- ▶ **Treatment Assignment Mechanisms:**

Social Accountability & Information

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Confounders plus Instrument

Social Accountability & Information

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- ▶ **Outcome:**

Social Accountability & Information

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- ▶ **Treatment:** Settler institutions (measured by 'risk of expropriation' index 1985-95)
- ▶ **Control:** Extractive institutions
- ▶ **Instrument:** Settler (soldier...) mortality rates
- ▶ **Treatment Assignment Mechanisms:** Messy!
Confounders plus Instrument
- ▶ **Outcome:** Growth rates in 1995

Social Accountability & Information

- Instrumental Variables Assumptions:

Social Accountability & Information

- ▶ Instrumental Variables Assumptions:
 - ▶ **First Stage:**

Social Accountability & Information

- ▶ Instrumental Variables Assumptions:
 - ▶ **First Stage:** Settler Mortality explains Current Institutions

Social Accountability & Information

- ▶ Instrumental Variables Assumptions:
 - ▶ **First Stage:** Settler Mortality explains Current Institutions
 - ▶ **Exclusion Restriction:**

Social Accountability & Information

- ▶ Instrumental Variables Assumptions:
 - ▶ **First Stage:** Settler Mortality explains Current Institutions
 - ▶ **Exclusion Restriction:** Settler Mortality only affects growth through institutions

Social Accountability & Information

- ▶ Exclusion Restriction Supporting Evidence:
 - ▶ Disease environment doesn't affect human capital/growth directly because locals have adapted

Social Accountability & Information

- ▶ Exclusion Restriction Supporting Evidence:
 - ▶ Disease environment doesn't affect human capital/growth directly because locals have adapted
 - ▶ Control for possible correlates - geography, climate, etc.

Social Accountability & Information

► Methodology:

- $Institutions_i = \alpha + \beta_0 Settler_Mortality_i + \epsilon_i$
- $Growth_i = \alpha + \beta_1 \hat{Institutions}_i + \epsilon_i$

Social Accountability & Information

- Results: Improving Nigeria's institutions to Chile's level would raise GDP 7-fold

Social Accountability & Information

- ▶ 'Social' Accountability can dramatically affect public services, voting behaviour and growth
 - ▶ Client Power to demand more from government
 - ▶ Exposure to information/Media
 - ▶ Checks and Balances on expropriation