# FLS 6441 - Methods III: Explanation and Causation

Week 3 - Field Experiments

Jonathan Phillips

April 2019

- ▶ The rest of the course is mostly about:
  - Design-Based Solutions to the Fundamental Problem of Causal Inference:

- ▶ The rest of the course is mostly about:
  - Design-Based Solutions to the Fundamental Problem of Causal Inference:
    - Finding treatment assignment mechanisms that avoid biases and provide plausible counterfactuals

- ▶ The rest of the course is mostly about:
  - Design-Based Solutions to the Fundamental Problem of Causal Inference:
    - Finding treatment assignment mechanisms that avoid biases and provide plausible counterfactuals
    - ► How much can we learn with better research design?

- ► The rest of the course is mostly about:
  - Design-Based Solutions to the Fundamental Problem of Causal Inference:
    - Finding treatment assignment mechanisms that avoid biases and provide plausible counterfactuals
    - ► How much can we learn with better research design?
  - Model-Based Solutions: Not so much.

	Independence of Treatment Assignment?	Researcher Controls Treatment Assignment?
Controlled Experiments	√	$\checkmark$
Natural Ex- periments	✓	
Observational Studies		

		Independence of Treatment Assignment	Researcher Controls Treatment Assignment?
Controlled	Field Experiments	✓	✓
Experiments	Survey and Lab Experiments	√	√
Natural Experiments	Randomized Natural Experiments	V	
	Instrumental Variables	√	
	Discontinuities	✓	
Observational Studies	Difference-in-Differences		
	Controlling for Confounding		
	Matching		
	Comparative Cases and Process Tracing		

# Section 1

► Last week, we identified why it's hard to estimate causal effects:

- ► Last week, we identified why it's hard to estimate causal effects:
- ► The Treatment Assignment Mechanism depends on Potential Outcomes

- Last week, we identified why it's hard to estimate causal effects:
- ► The Treatment Assignment Mechanism depends on Potential Outcomes
- ► So estimates of the ATE are biased

- Last week, we identified why it's hard to estimate causal effects:
- ► The Treatment Assignment Mechanism depends on Potential Outcomes
- So estimates of the ATE are biased
- ► The solution?

- Last week, we identified why it's hard to estimate causal effects:
- ► The Treatment Assignment Mechanism depends on Potential Outcomes
- ► So estimates of the ATE are biased
- ► The solution?
- ► Treatment Assignment Mechanisms that ARE independent of potential outcomes

- Why does Independence of Treatment Assignment help us achieve causal inference?
  - We want to estimate:

$$E(Y_1) - E(Y_0) \tag{1}$$

- ► Why does Independence of Treatment Assignment help us achieve causal inference?
  - ▶ We want to estimate:

$$E(Y_1) - E(Y_0) \tag{1}$$

► Our data provides:

$$E(Y_1|D=1)$$
,  $E(Y_0|D=0)$  (2)

- ▶ Why does Independence of Treatment Assignment help us achieve causal inference?
  - We want to estimate:

$$E(Y_1) - E(Y_0) \tag{1}$$

Our data provides:

$$E(Y_1|D=1)$$
,  $E(Y_0|D=0)$  (2)

▶ With independence,  $Y_1, Y_0 \perp D$ :

$$E(Y_1|D=1)=E(Y_1),$$

- ▶ Why does Independence of Treatment Assignment help us achieve causal inference?
  - We want to estimate:

$$E(Y_1) - E(Y_0) \tag{1}$$

Our data provides:

$$E(Y_1|D=1)$$
,  $E(Y_0|D=0)$  (2)

▶ With independence,  $Y_1, Y_0 \perp D$ :

$$E(Y_1|D=1) = E(Y_1)$$
,  $E(Y_0|D=0) = E(Y_0)$  (3)

- ▶ Why does Independence of Treatment Assignment help us achieve causal inference?
  - We want to estimate:

$$E(Y_1) - E(Y_0) \tag{1}$$

Our data provides:

$$E(Y_1|D=1)$$
,  $E(Y_0|D=0)$  (2)

▶ With independence,  $Y_1, Y_0 \perp D$ :

$$E(Y_1|D=1) = E(Y_1)$$
,  $E(Y_0|D=0) = E(Y_0)$  (3)

$$E(Y_1|D=1) - E(Y_0|D=0) = E(Y_1) - E(Y_0)$$
(4)

(5)

Independence

(5)

# Independent Treatment Assignment

- ▶ Why does Independence of Treatment Assignment help us achieve causal inference?
  - We want to estimate:

$$E(Y_1) - E(Y_0) \tag{1}$$

Our data provides:

$$E(Y_1|D=1)$$
,  $E(Y_0|D=0)$  (2)

▶ With independence,  $Y_1, Y_0 \perp D$ :

$$E(Y_1|D=1) = E(Y_1)$$
,  $E(Y_0|D=0) = E(Y_0)$  (3)

$$E(Y_1|D=1) - E(Y_0|D=0) = E(Y_1) - E(Y_0)$$
(4)

 Potential outcomes in the treatment and control groups are now **unbiased** and representative of *all* the units 7/49

► What is the treatment assignment mechanism under randomization?

- ► What is the treatment assignment mechanism under randomization?
  - It has nothing to do with potential outcomes!

- ► What is the treatment assignment mechanism under randomization?
  - It has nothing to do with potential outcomes!
  - ► So we get a representative sample of Y<sub>0</sub> and Y<sub>1</sub>

- ► What is the treatment assignment mechanism under randomization?
  - It has nothing to do with potential outcomes!
  - So we get a representative sample of Y<sub>0</sub> and Y<sub>1</sub>
    - ► Every unit has **exactly the same** probability of treatment

- ► What is the treatment assignment mechanism under randomization?
  - It has nothing to do with potential outcomes!
  - ► So we get a representative sample of Y<sub>0</sub> and Y<sub>1</sub>
    - Every unit has exactly the same probability of treatment
    - ► Potential outcomes are 'Completely Missing at Random'

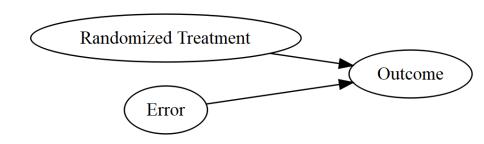
- What is the treatment assignment mechanism under randomization?
  - It has nothing to do with potential outcomes!
  - ► So we get a representative sample of Y<sub>0</sub> and Y<sub>1</sub>
    - Every unit has exactly the same probability of treatment
    - ► Potential outcomes are 'Completely Missing at Random'
    - ► No omitted variable bias is possible

- ▶ What is the treatment assignment mechanism under randomization?
  - It has nothing to do with potential outcomes!
  - ► So we get a representative sample of Y<sub>0</sub> and Y<sub>1</sub>
    - Every unit has exactly the same probability of treatment
    - Potential outcomes are 'Completely Missing at Random'
    - No omitted variable bias is possible
    - ► No self-selection is possible

- ▶ What is the treatment assignment mechanism under randomization?
  - It has nothing to do with potential outcomes!
  - ► So we get a representative sample of Y<sub>0</sub> and Y<sub>1</sub>
    - Every unit has exactly the same probability of treatment
    - Potential outcomes are 'Completely Missing at Random'
    - No omitted variable bias is possible
    - ► No self-selection is possible
    - No reverse causation is possible

► This is the **entire** causal diagram:

► This is the **entire** causal diagram:



Why does randomization remove selection bias?

- Why does randomization remove selection bias?
- ► Assume:  $Y_{1i} = Y_{0i} + \alpha$ , where  $\alpha$  is the real constant treatment effect

- Why does randomization remove selection bias?
- ► Assume:  $Y_{1i} = Y_{0i} + \alpha$ , where  $\alpha$  is the real constant treatment effect

$$A\hat{T}E = E(Y_1|D=1) - E(Y_0|D=0)$$

- Why does randomization remove selection bias?
- ► Assume:  $Y_{1i} = Y_{0i} + \alpha$ , where  $\alpha$  is the real constant treatment effect

$$A\hat{T}E = E(Y_1|D=1) - E(Y_0|D=0)$$

$$A\hat{T}E = \underbrace{\alpha}_{\text{Real ATE}} + \underbrace{E(Y_0|D=1) - E(Y_0|D=0)}_{\text{Bias}}$$

- Why does randomization remove selection bias?
- ► Assume:  $Y_{1i} = Y_{0i} + \alpha$ , where  $\alpha$  is the real constant treatment effect

$$A\hat{T}E = E(Y_1|D=1) - E(Y_0|D=0)$$

$$A\hat{T}E = \underbrace{\alpha}_{\text{Real ATE}} + \underbrace{E(Y_0|D=1) - E(Y_0|D=0)}_{\text{Bias}}$$

Now, use the Independence of Treatment Assignment:

$$E(Y_0|D=1) = E(Y_0|D=0)$$

Independence

- Why does randomization remove selection bias?
- ▶ Assume:  $Y_{1i} = Y_{0i} + \alpha$ , where  $\alpha$  is the real constant treatment effect

$$A\hat{T}E = E(Y_1|D=1) - E(Y_0|D=0)$$

$$A\hat{T}E = \underbrace{\alpha}_{\text{Real ATE}} + \underbrace{E(Y_0|D=1) - E(Y_0|D=0)}_{\text{Bias}}$$

▶ Now, use the Independence of Treatment Assignment:

$$E(Y_0|D=1) = E(Y_0|D=0)$$

$$A\hat{T}E = \underbrace{\alpha}_{\text{Real ATE}}$$

- Why does randomization remove selection bias?
- ► Assume:  $Y_{1i} = Y_{0i} + \alpha$ , where  $\alpha$  is the real constant treatment effect

$$A\hat{T}E = E(Y_1|D=1) - E(Y_0|D=0)$$

$$A\hat{T}E = \underbrace{\alpha}_{\text{Real ATE}} + \underbrace{E(Y_0|D=1) - E(Y_0|D=0)}_{\text{Bias}}$$

▶ Now, use the Independence of Treatment Assignment:

$$E(Y_0|D=1) = E(Y_0|D=0)$$

$$A\hat{T}E = \alpha$$
Real ATE

► This works for observable *and* unobservable variables

► But this logic works only based on **expectations** (averages)

- ► But this logic works only based on **expectations** (averages)
  - ► On average, potential outcomes will be balanced

- ► But this logic works only based on **expectations** (averages)
  - On average, potential outcomes will be balanced
  - ► That's more likely in larger samples

- ► But this logic works only based on **expectations** (averages)
  - On average, potential outcomes will be balanced
  - That's more likely in larger samples
  - Less likely in small samples; by chance, potential outcomes may be biased

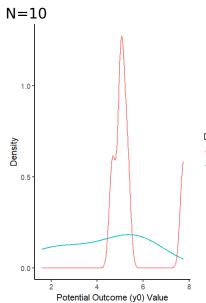
Independence

- ► But this logic works only based on **expectations** (averages)
  - On average, potential outcomes will be balanced
  - That's more likely in larger samples
  - Less likely in small samples; by chance, potential outcomes may be biased
  - We have no way of verifying if potential outcomes are biased

 Balance on potential outcomes is unlikely in small samples

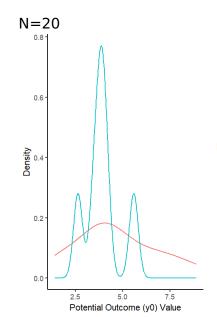
 Balance on potential outcomes is unlikely in small samples

Independence

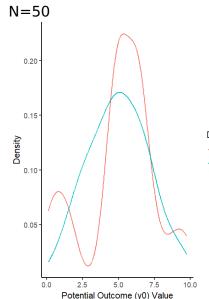


 Balance on potential outcomes is unlikely in small samples

Independence

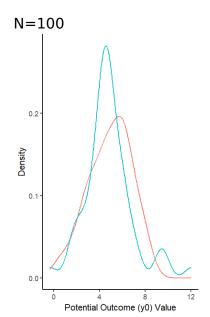


 Balance on potential outcomes is unlikely in small samples



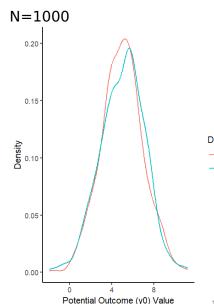
 Balance on potential outcomes is unlikely in small samples

Independence



 Balance on potential outcomes is unlikely in small samples

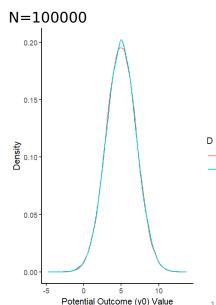
Independence



Independence

## Balance in Randomized Experiments

► Balance on potential outcomes is unlikely in small samples



# Section 2

# **Analysis**

▶ If treatment is random we know that:

$$A\hat{T}E = E(Y_1|D=1) - E(Y_0|D=0) = E(Y_1) - E(Y_0)$$

Independence

## **Analyzing Field Experiments**

▶ If treatment is random we know that:

$$A\hat{T}E = E(Y_1|D=1) - E(Y_0|D=0) = E(Y_1) - E(Y_0)$$

 $\blacktriangleright$  What is  $E(Y_1|D=1)$ ?

Independence

▶ If treatment is random we know that:

$$A\hat{T}E = E(Y_1|D=1) - E(Y_0|D=0) = E(Y_1) - E(Y_0)$$

- ▶ What is  $E(Y_1|D=1)$ ?
- $\blacktriangleright$  What is  $E(Y_0|D=0)$ ?

▶ If treatment is random we know that:

$$A\hat{T}E = E(Y_1|D=1) - E(Y_0|D=0) = E(Y_1) - E(Y_0)$$

- $\blacktriangleright$  What is  $E(Y_1|D=1)$ ?
- $\blacktriangleright$  What is  $E(Y_0|D=0)$ ?
- ► This is easy!

▶ If treatment is random we know that:

$$A\hat{T}E = E(Y_1|D=1) - E(Y_0|D=0) = E(Y_1) - E(Y_0)$$

- $\blacktriangleright$  What is  $E(Y_1|D=1)$ ?
- $\blacktriangleright$  What is  $E(Y_0|D=0)$ ?
- This is easy!
- ▶ Just the difference in outcome means between treatment and control units

▶ If treatment is random we know that:

$$A\hat{T}E = E(Y_1|D=1) - E(Y_0|D=0) = E(Y_1) - E(Y_0)$$

- $\blacktriangleright$  What is  $E(Y_1|D=1)$ ?
- $\blacktriangleright$  What is  $E(Y_0|D=0)$ ?
- This is easy!
- ▶ Just the difference in outcome means between treatment and control units
  - And a simple T-test for statistical significance

Independence

▶ If treatment is random we know that:

$$A\hat{T}E = E(Y_1|D=1) - E(Y_0|D=0) = E(Y_1) - E(Y_0)$$

- $\blacktriangleright$  What is  $E(Y_1|D=1)$ ?
- ▶ What is  $E(Y_0|D=0)$ ?
- This is easy!
- ▶ Just the difference in outcome means between treatment and control units
  - And a simple T-test for statistical significance
  - NO modelling assumptions ("non-parametric")

► Simple Regression = Difference-in-means T-test

- ► Simple Regression = Difference-in-means T-test
- ► By definition:

$$Y_i = Y_{0i} + (Y_{1i} - Y_{0i})D_i$$

- ► Simple Regression = Difference-in-means T-test
- ► By definition:

Independence

$$Y_i = Y_{0i} + (Y_{1i} - Y_{0i})D_i$$

Implementing Field Experiments

▶ We can estimate:

$$Y_i \sim \alpha + \beta D_i + \epsilon_i$$

- ► Simple Regression = Difference-in-means T-test
- ► By definition:

$$Y_i = Y_{0i} + (Y_{1i} - Y_{0i})D_i$$

We can estimate:

$$Y_i \sim \alpha + \beta D_i + \epsilon_i$$

So:

Independence

$$\hat{\beta} = E(Y_{1i} - Y_{0i})$$

- Simple Regression is identical to a Difference-in-means T-test
- ► T-test Results:

	estimate	statistic	p.value
1	0.27065	2.69475	0.00706

- Simple Regression is identical to a Difference-in-means T-test
- ► T-test Results:

	estimate	statistic	p.value
1	0.27065	2.69475	0.00706

► Regression Results  $(Y_i = \alpha + \beta D_i + \epsilon_i)$ :

	term	estimate	std.error	statistic	p.value
1	(Intercept)	0.03459	0.07110	0.48647	0.62664
2	treatment	0.27065	0.10044	2.69472	0.00706

## Repeated Experiments

 The results from one experiment are not perfect

## Repeated Experiments

- The results from one experiment are not perfect
- Estimated treatment effects are still probabilistic (random variables) so we may get the wrong answer by chance

Independence

- ► The results from one experiment are not perfect
- Estimated treatment effects are still probabilistic (random variables) so we may get the wrong answer by chance
- In repeated experiments, 95% of confidence intervals will cross the true treatment effect

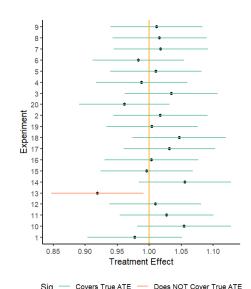
## Repeated Experiments

- The results from one experiment are not perfect
- Estimated treatment effects are still probabilistic (random variables) so we may get the wrong answer by chance
- In repeated experiments, 95% of confidence intervals will cross the true treatment effect
- Try repeated experiments in an App

# Repeated Experiments

Independence

- The results from one experiment are not perfect
- Estimated treatment effects are still probabilistic (random variables) so we may get the wrong answer by chance
- In repeated experiments, 95% of confidence intervals will cross the true treatment effect
- Try repeated experiments in an App



#### **Clustered Treatments**

► Clustered sampling: To reduce data collection costs

#### **Clustered Treatments**

- Clustered sampling: To reduce data collection costs
- ► Clustered treatment: To reduce implementation costs, or to test specific theories

#### **Clustered Treatments**

- Clustered sampling: To reduce data collection costs
- Clustered treatment: To reduce implementation costs, or to test specific theories
- ► Eg. Holding Town Hall meetings does not make sense at the individual level

Independence

- ► Clustered sampling: To reduce data collection costs
- Clustered treatment: To reduce implementation costs, or to test specific theories
- ▶ Eg. Holding Town Hall meetings does not make sense at the individual level
- ▶ If treatment (or sampling) are clustered, we will have dependencies in our errors - closer people are more similar

Independence

- ► Clustered sampling: To reduce data collection costs
- Clustered treatment: To reduce implementation costs, or to test specific theories
- ▶ Eg. Holding Town Hall meetings does not make sense at the individual level
- ▶ If treatment (or sampling) are clustered, we will have dependencies in our errors - closer people are more similar
- So standard errors must be clustered at the level of treatment (eg. villages)

#### Clustered Treatments

Independence

- ► Clustered sampling: To reduce data collection costs
- Clustered treatment: To reduce implementation costs, or to test specific theories

Implementing Field Experiments

- ▶ Eq. Holding Town Hall meetings does not make sense at the individual level
- ▶ If treatment (or sampling) are clustered, we will have dependencies in our errors - closer people are more similar
- So standard errors must be clustered at the level of treatment (eg. villages)
- ▶ In general, inference is more efficient with more higher-level units (more villages, less people per village)

### Clustered Treatments

- ► Clustered sampling: To reduce data collection costs
- Clustered treatment: To reduce implementation costs, or to test specific theories

Implementing Field Experiments

- ▶ Eg. Holding Town Hall meetings does not make sense at the individual level
- ▶ If treatment (or sampling) are clustered, we will have dependencies in our errors - closer people are more similar
- So standard errors must be clustered at the level of treatment (eg. villages)
- ▶ In general, inference is more efficient with more higher-level units (more villages, less people per village)
  - But there is usually a cost trade-off

Do we need to control for covariates in experiments?

- Do we need to control for covariates in experiments?
- If randomization worked and the sample size is large, usually not

- Do we need to control for covariates in experiments?
- If randomization worked and the sample size is large, usually not
- ► Three reasons to include controls:
  - Small sample, but note causal inference is now model-dependent

- ▶ Do we need to control for covariates in experiments?
- If randomization worked and the sample size is large, usually not
- ► Three reasons to include controls:
  - Small sample, but note causal inference is now model-dependent
  - Chance/residual imbalance on a specific variable which we want to adjust for

Independence

- ▶ Do we need to control for covariates in experiments?
- ▶ If randomization worked and the sample size is large, usually not
- ► Three reasons to include controls:
  - Small sample, but note causal inference is now model-dependent
  - Chance/residual imbalance on a specific variable which we want to adjust for
  - ▶ To improve precision, i.e. reduce the standard errors on  $\beta$ 
    - ► The more variation in Y we can explain with covariates, the more certain we can be on the effect of D

## Other Quantities of Interest

Independence

- Average Treatment Effects are just one summary statistic
  - Treatment effects are not normally constant

Critiquing Field Experiments

Independence

- Average Treatment Effects are just one summary statistic
  - Treatment effects are not normally constant
- Averages can be influenced by outliers

Independence

- Average Treatment Effects are just one summary statistic
  - Treatment effects are not normally constant
- Averages can be influenced by outliers
- ▶ What if an average effect of +5% income leaves half the population hugely rich and half very poor?

## Other Quantities of Interest

Average Treatment Effects are just one summary statistic

Implementing Field Experiments

- Treatment effects are not normally constant
- Averages can be influenced by outliers
- ▶ What if an average effect of +5% income leaves half the population hugely rich and half very poor?
- Average treatment effects are easiest (difference-in-means equals mean-difference)

Independence

## Other Quantities of Interest

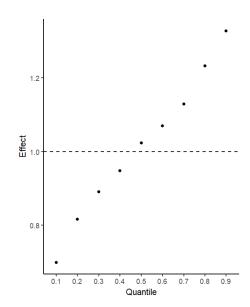
- Average Treatment Effects are just one summary statistic
  - Treatment effects are not normally constant
- Averages can be influenced by outliers
- ▶ What if an average effect of +5% income leaves half the population hugely rich and half very poor?
- Average treatment effects are easiest (difference-in-means equals mean-difference)
- ▶ But we can also estimate Quantile treatment effects, eg. the effect of treatment on the bottom 10% of the distribution

## Other Quantities of Interest

Assume the treatment effect is normally-distributed:  $N(\mu = 1, \sigma^2 = 1)$ 

## Other Quantities of Interest

Assume the treatment effect is normally-distributed:  $N(\mu = 1, \sigma^2 = 1)$ 



## Section 3

- 1. Compliance with Randomization procedure
- 2. Randomization produced balance on potential outcomes

- 1. Compliance with Randomization procedure
- 2. Randomization produced balance on potential outcomes
- 3. No Spillovers (SUTVA)

- 1. Compliance with Randomization procedure
- 2. Randomization produced balance on potential outcomes
- 3. No Spillovers (SUTVA)
- 4. Excludability

- 1. Compliance with Randomization procedure
- 2. Randomization produced balance on potential outcomes
- 3. No Spillovers (SUTVA)
- 4. Excludability

Randomization is unpopular

- Randomization is unpopular
- Need to verify treatment allocation
  - Transparency, documentation

- Randomization is unpopular
- Need to verify treatment allocation
  - ► Transparency, documentation
- ► And treatment compliance
  - Did anyone assigned to control manage to get treatment?
  - Did anyone assigned to treatment refuse?

Independence

- Randomization is unpopular
- Need to verify treatment allocation
  - Transparency, documentation
- And treatment compliance
  - Did anyone assigned to control manage to get treatment?
  - Did anyone assigned to treatment refuse?
- ▶ **Design:** Double-blind assignment

- Randomization is unpopular
- Need to verify treatment allocation
  - Transparency, documentation
- And treatment compliance
  - Did anyone assigned to control manage to get treatment?

Implementing Field Experiments

- Did anyone assigned to treatment refuse?
- ▶ **Design:** Double-blind assignment
- **Checks:** Oualitative fieldwork

- Randomization is unpopular
- Need to verify treatment allocation
  - Transparency, documentation
- And treatment compliance
  - Did anyone assigned to control manage to get treatment?

Implementing Field Experiments

- Did anyone assigned to treatment refuse?
- ▶ **Design:** Double-blind assignment
- Checks: Oualitative fieldwork
- Analysis: More on how to respond to non-compliance next week

► Impossible to Test!

- ► Impossible to Test!
- ► But we can test observable pre-treatment covariates

- Impossible to Test!
- But we can test observable pre-treatment covariates
- If covariates are the same in the treatment and control groups, this variable cannot explain any differences in outcomes

Independence

- Impossible to Test!
- ▶ But we can test observable pre-treatment covariates
- If covariates are the same in the treatment and control groups, this variable cannot explain any differences in outcomes
- ▶ If lots of variables are balanced, it's likely potential outcomes are too

Implementing Field Experiments

- ► Impossible to Test!
- ▶ But we can test observable pre-treatment covariates
- If covariates are the same in the treatment and control groups, this variable cannot explain any differences in outcomes
- If lots of variables are balanced, it's likely potential outcomes are too
- ► Check: Normally a difference in means T-test of covariates between treatment and control groups

- Impossible to Test!
- ▶ But we can test observable pre-treatment covariates
- If covariates are the same in the treatment and control groups, this variable cannot explain any differences in outcomes
- ▶ If lots of variables are balanced, it's likely potential outcomes are too
- Check: Normally a difference in means T-test of covariates between treatment and control groups
- ► Check: Or a Kolmogorov-Smirnov (KS) Test of identical distributions

▶ What if a balance test comes back with a p-value < 0.05?

- ▶ What if a balance test comes back with a p-value < 0.05?
- It probably will!
  - 1. We are testing many variables, so some differences arise by chance

- ▶ What if a balance test comes back with a p-value < 0.05?
- ► It probably will!
  - 1. We are testing many variables, so some differences arise by chance
  - 2. We have a large N, so we can detect very small differences

- ▶ What if a balance test comes back with a p-value < 0.05?</p>
- ▶ It probably will!

Independence

1. We are testing many variables, so some differences arise by chance

Implementing Field Experiments

- 2. We have a large N, so we can detect very small differences
- Check: For balance. What matters are substantive differences, not p-values

Independence

#### 2. Randomization Produced Balanced Potential Outcomes

- ▶ What if a balance test comes back with a p-value < 0.05?</p>
- It probably will!
  - 1. We are testing many variables, so some differences arise by chance

- 2. We have a large N, so we can detect very small differences
- ▶ Check: For balance, What matters are substantive differences, not p-values
- ► Two safety nets:
  - 1. **Analysis:** We can still include covariates in our analysis, controlling for 'residual' imbalance

#### 2. Randomization Produced Balanced Potential Outcomes

- ▶ What if a balance test comes back with a p-value < 0.05?</p>
- It probably will!
  - 1. We are testing many variables, so some differences arise by chance

- 2. We have a large N, so we can detect very small differences
- Check: For balance. What matters are substantive differences, not p-values
- ► Two safety nets:
  - 1. **Analysis:** We can still include covariates in our analysis, controlling for 'residual' imbalance
  - 2. **Analysis:** We are using p-values in our *analysis*, which take into account 'chance' imbalance

#### 2. Randomization Produced Balanced Potential Outcomes

- ▶ What if a balance test comes back with a p-value < 0.05?</p>
- It probably will!
  - 1. We are testing many variables, so some differences arise by chance

- 2. We have a large N, so we can detect very small differences
- Check: For balance. What matters are substantive differences, not p-values
- ► Two safety nets:
  - 1. **Analysis:** We can still include covariates in our analysis, controlling for 'residual' imbalance
  - 2. **Analysis:** We are using p-values in our *analysis*, which take into account 'chance' imbalance

► Stable Unit Treatment Value Assumption = **No Spillovers** 

- ► Stable Unit Treatment Value Assumption = **No Spillovers**
- ► Technically, treatment of unit *j* does not affect the potential outcomes for unit *i*

- ► Stable Unit Treatment Value Assumption = **No Spillovers**
- ► Technically, treatment of unit *i* does not affect the potential outcomes for unit i

$$(Y_{1i},Y_{0i})\perp D_j$$

- ► Stable Unit Treatment Value Assumption = **No Spillovers**
- ► Technically, treatment of unit *i* does not affect the potential outcomes for unit i

$$(Y_{1i},Y_{0i})\perp D_j$$

$$Y_i(D_i, D_j, D_k, D_l, D_m, D_n, D_o, D_p...) = Y_i(D_i)$$

- Stable Unit Treatment Value Assumption = No Spillovers
- Technically, treatment of unit i does not affect the potential outcomes for unit i

$$(Y_{1i}, Y_{0i}) \perp D_j$$

$$Y_i(D_i, D_j, D_k, D_l, D_m, D_n, D_o, D_p...) = Y_i(D_i)$$

▶ But spillovers are common! If you get an award, I might feel more motivated or less motivated

- Stable Unit Treatment Value Assumption = No Spillovers
- Technically, treatment of unit i does not affect the potential outcomes for unit i

$$(Y_{1i}, Y_{0i}) \perp D_j$$

$$Y_i(D_i, D_j, D_k, D_l, D_m, D_n, D_o, D_p...) = Y_i(D_i)$$

- ▶ But spillovers are common! If you get an award, I might feel more motivated or less motivated
- Why are spillovers a problem?

Independence

- Stable Unit Treatment Value Assumption = No Spillovers
- Technically, treatment of unit i does not affect the potential outcomes for unit i

$$(Y_{1i}, Y_{0i}) \perp D_j$$

$$Y_i(D_i, D_j, D_k, D_l, D_m, D_n, D_o, D_p...) = Y_i(D_i)$$

- ▶ But spillovers are common! If you get an award, I might feel more motivated or less motivated
- Why are spillovers a problem?
  - Design: Limit risk of spillovers, eq. leave 20 miles between each unit in sampling
  - Check: Qualitative fieldwork
  - Analysis: Try to measure spillovers

Nothing else correlated with treatment affects potential outcomes

- Nothing else correlated with treatment affects potential outcomes
- ► Assignment to treatment causes a 'second' treatment

- Nothing else correlated with treatment affects potential outcomes
- Assignment to treatment causes a 'second' treatment
- ► Eg. We share information about specific politicians on the radio, but the politicians then counter with their own broadcasts

- Nothing else correlated with treatment affects potential outcomes
- ► Assignment to treatment causes a 'second' treatment
- ► Eg. We share information about specific politicians on the radio, but the politicians then counter with their own broadcasts
- Our treatment effect is no longer only the effect of our information

- Nothing else correlated with treatment affects potential outcomes
- Assignment to treatment causes a 'second' treatment
- ▶ Eq. We share information about specific politicians on the radio, but the politicians then counter with their own broadcasts
- ▶ Our treatment effect is no longer *only* the effect of our information
- ...Or do we want to measure these additional effects?

Nothing else correlated with treatment affects potential outcomes

- Nothing else correlated with treatment affects potential outcomes
- Some 'downstream' responses to treatment we want to capture ('net effects')
  - Eg. One reason richer families change their attitudes to government is because they start paying taxes

### Nothing else correlated with treatment affects potential outcomes

- Some 'downstream' responses to treatment we want to capture ('net effects')
  - Eq. One reason richer families change their attitudes to government is because they start paying taxes
- Others we don't want to capture
  - Eq. Measurement bias: Researchers treat treated units differently and record higher outcomes for them

#### Nothing else correlated with treatment affects potential outcomes

- Some 'downstream' responses to treatment we want to capture ('net effects')
  - Eg. One reason richer families change their attitudes to government is because they start paying taxes
- ▶ Others we don't want to capture
  - Eg. Measurement bias: Researchers treat treated units differently and record higher outcomes for them
  - Or Hawthorne Effects arising from being studied, not treatment (more next week)
- ► **Design:** Careful specification of treatment and control

What if we find zero effect of government investment of \$1000 in healthcare on health outcomes, because households responded by reducing their spending by exactly \$1000?

- What if we find zero effect of government investment of \$1000 in healthcare on health outcomes, because households responded by reducing their spending by exactly \$1000?
- ► Experimental treatment effects capture *all* net downstream effects

## Section 4

- ▶ How do we randomize?
  - Hard! We can't just 'pick' treated units off the top of our heads

- ▶ How do we randomize?
  - Hard! We can't just 'pick' treated units off the top of our heads
  - Computers are deterministic

- ▶ How do we randomize?
  - Hard! We can't just 'pick' treated units off the top of our heads
  - Computers are deterministic
  - ► The best we can do is to use atmospheric noise or radioactive decay

- ▶ How do we randomize?
  - Hard! We can't just 'pick' treated units off the top of our heads
  - Computers are deterministic
  - ► The best we can do is to use atmospheric noise or radioactive decay
- ▶ In the real world, randomization is hard
  - Pressure to help the most needy

- ▶ How do we randomize?
  - Hard! We can't just 'pick' treated units off the top of our heads
  - Computers are deterministic
  - ► The best we can do is to use atmospheric noise or radioactive decay
- ▶ In the real world, randomization is hard
  - Pressure to help the most needy
  - Political pressure

- ► How do we randomize?
  - Hard! We can't just 'pick' treated units off the top of our heads
  - Computers are deterministic
  - The best we can do is to use atmospheric noise or radioactive decay
- ▶ In the real world, randomization is hard
  - Pressure to help the most needy
  - Political pressure
  - We don't want to be guinea pigs!

► How do we randomize?

- ► How do we randomize?
- ► So how do we confirm that randomization has succeeded?

- ▶ How do we randomize?
- So how do we confirm that randomization has succeeded?
  - We can't directly test potential outcomes
  - 1. **Qualitative research:** to reconstruct the treatment process

- ▶ How do we randomize?
- ▶ So how do we confirm that randomization has succeeded?
  - We can't directly test potential outcomes
  - 1. Qualitative research: to reconstruct the treatment process
  - Balance tests: We can directly test other variables between treatment and control
    - Randomization balances all variables, not just potential outcomes

► How do we randomize?

- How do we randomize?
- ► Three options to assign treatment and control 'independent' of potential outcomes:

- How do we randomize?
- Three options to assign treatment and control 'independent' of potential outcomes:
  - We have N units and want equal probability of treatment for each:
  - 1. Flip a coin for every unit so every unit has probability 0.5 of treatment

- How do we randomize?
- ► Three options to assign treatment and control 'independent' of potential outcomes:
  - We have N units and want equal probability of treatment for each:
  - 1. Flip a coin for every unit so every unit has probability 0.5 of treatment
  - 2. Randomize the order of the units and assign the first  $\frac{N}{2}$  units to treatment

- How do we randomize?
- Three options to assign treatment and control 'independent' of potential outcomes:
  - We have N units and want equal probability of treatment for each:
  - Flip a coin for every unit so every unit has probability 0.5 of treatment
  - 2. Randomize the order of the units and assign the first  $\frac{N}{2}$  units to treatment
  - 3. Pair units and flip a coin to assign one to treatment so exactly  $\frac{N}{2}$  get treatment

- How do we randomize?
- ► Three options to assign treatment and control 'independent' of potential outcomes:
  - We have N units and want equal probability of treatment for each:
  - 1. Flip a coin for every unit so every unit has probability 0.5 of treatment
  - 2. Randomize the order of the units and assign the first  $\frac{N}{2}$  units to treatment
  - 3. Pair units and flip a coin to assign one to treatment so exactly  $\frac{N}{2}$  get treatment
- ▶ What's the difference between these three options?

- How do we randomize?
- ► Three options to assign treatment and control 'independent' of potential outcomes:
  - We have N units and want equal probability of treatment for each:
  - 1. Flip a coin for every unit so every unit has probability 0.5 of treatment
  - 2. Randomize the order of the units and assign the first  $\frac{N}{2}$  units to treatment
  - 3. Pair units and flip a coin to assign one to treatment so exactly  $\frac{N}{2}$  get treatment
- ▶ What's the difference between these three options?
- ▶ What % treated? 50:50 is usually most efficient

▶ Blocking

- Blocking
- Randomization is inefficient and risky

#### ▶ Blocking

- Randomization is inefficient and risky
- We know we need balance on key covariates, eg. gender, democracy
  - ► So why leave this to chance??

#### Blocking

- Randomization is *inefficient* and risky
- We know we need balance on key covariates, eq. gender, democracy
  - So why leave this to chance??
  - ► We can measure these variables and *enforce* balance (50%) female in both treatment and control)

#### Blocking

- Randomization is *inefficient* and risky
- ▶ We know we need balance on key covariates, eg. gender, democracy
  - So why leave this to chance??
  - ► We can measure these variables and *enforce* balance (50%) female in both treatment and control)
  - Blocking means randomizing within fixed groups

#### Blocking

- Randomization is *inefficient* and risky
- ▶ We know we need balance on key covariates, eg. gender, democracy
  - So why leave this to chance??
  - ► We can measure these variables and *enforce* balance (50%) female in both treatment and control)
  - Blocking means randomizing within fixed groups
  - ► Eq. We have 10 states and a sample size of 5000 so we fix 250 treated and 250 control in each state
- "Block what you can; randomize what you cannot"

Random treatment vs. Random samples

- ► Random treatment vs. Random samples
- Representative potential outcomes vs. Sample representative of larger population

Critiquing Field Experiments

Independence

- ► Random treatment vs. Random samples
- Representative potential outcomes vs. Sample representative of larger population
- Causal inference vs. Statistical inference

- Random treatment vs. Random samples
- Representative potential outcomes vs. Sample representative of larger population
- Causal inference vs. Statistical inference
- Both work in the same way randomization avoids selection (into the data/treatment)

# Section 5

# Critiquing Field Experiments

# Critiquing Field Experiments

Field experiments are easy to evaluate. What can go wrong??

▶ We know that *D* causes *Y* in this population. So what?

- ▶ We know that *D* causes *Y* in this population. So what?
- ► We know that giving people money causes them to vote more often. So what?

- ▶ We know that *D* causes *Y* in this population. So what?
- ► We know that giving people money causes them to vote more often. So what?
- ▶ We want to learn about generalizable political processes.

- ▶ We know that *D* causes *Y* in this population. So what?
- We know that giving people money causes them to vote more often. So what?
- ► We want to learn about generalizable political processes.
- ▶ What theory is this testing?

- ▶ We know that *D* causes *Y* in this population. So what?
- We know that giving people money causes them to vote more often. So what?
- ► We want to learn about generalizable political processes.
- ▶ What theory is this testing? Does it reject any theory?

Our causal conclusions are specific to the population we drew our sample from

- Our causal conclusions are specific to the population we drew our sample from
- ► Income makes attitudes to redistribution more negative in the USA

- Our causal conclusions are specific to the population we drew our sample from
- ► Income makes attitudes to redistribution more negative in the USA
  - What is the effect in Angola?

- Our causal conclusions are specific to the population we drew our sample from
- ► Income makes attitudes to redistribution more negative in the USA
  - ► What is the effect in Angola?
- Secondary school education leads to more conservative voting

- Our causal conclusions are specific to the population we drew our sample from
- Income makes attitudes to redistribution more negative in the USA
  - What is the effect in Angola?
- Secondary school education leads to more conservative voting
  - ▶ What is the effect of university education?

Independence

- Our causal conclusions are specific to the population we drew our sample from
- ► Income makes attitudes to redistribution more negative in the USA
  - What is the effect in Angola?
- Secondary school education leads to more conservative voting
  - ▶ What is the effect of university education?
- Yes, you randomly sampled and randomly assigned treatment, but the population you drew from was not the full population

- Our causal conclusions are specific to the population we drew our sample from
- ► Income makes attitudes to redistribution more negative in the USA
  - What is the effect in Angola?
- Secondary school education leads to more conservative voting
  - What is the effect of university education?
- Yes, you randomly sampled and randomly assigned treatment, but the population you drew from was not the full population
  - Experiments are only possible where people agree, and those places are not representatie

Independence

- Our causal conclusions are specific to the population we drew our sample from
- ► Income makes attitudes to redistribution more negative in the USA
  - What is the effect in Angola?
- Secondary school education leads to more conservative voting
  - ▶ What is the effect of university education?
- Yes, you randomly sampled and randomly assigned treatment, but the population you drew from was not the full population
  - ► Experiments are only possible where people agree, and those places are not representatie
  - Selection bias has come back!

► The effect of an education intervention in an experiment in Butantã raised test scores by 20%, and was evaluated and verified by USP

- ► The effect of an education intervention in an experiment in Butantã raised test scores by 20%, and was evaluated and verified by USP
- ► The government expands the program nationwide. Do Brazilian students' scores improve on average by 20%?

- ► The effect of an education intervention in an experiment in Butantã raised test scores by 20%, and was evaluated and verified by USP
- The government expands the program nationwide. Do Brazilian students' scores improve on average by 20%?
- ► Three problems:

Independence

1. **Implementation Varies:** Implementing at scale is **hard**, costly and requires delegation to less motivated and skilled actors. Oversight pressure is also reduced.

- ▶ The effect of an education intervention in an experiment in Butantã raised test scores by 20%, and was evaluated and verified by USP
- ▶ The government expands the program nationwide. Do Brazilian students' scores improve on average by 20%?
- ► Three problems:
  - 1. Implementation Varies: Implementing at scale is hard, costly and requires delegation to less motivated and skilled actors. Oversight pressure is also reduced.
  - 2. Ownership and Excludability: Telling someone to implement an intervention is different from working with a self-motivated actor who designed the intervention. Knowing you were randomly assigned to treatment rather than choosing treatment changes political ownership, perceptions and motivation.

- ► The effect of an education intervention in an experiment in Butantã raised test scores by 20%, and was evaluated and verified by USP
- ► The government expands the program nationwide. Do Brazilian students' scores improve on average by 20%?
- ► Three problems:
  - 1. **Implementation Varies:** Implementing at scale is **hard**, costly and requires delegation to less motivated and skilled actors. Oversight pressure is also reduced.
  - Ownership and Excludability: Telling someone to implement an intervention is different from working with a self-motivated actor who designed the intervention. Knowing you were randomly assigned to treatment rather than choosing treatment changes political ownership, perceptions and motivation.
  - 3. **General Equilibrium Effects:** Average test scores went from 75% to 95%, so the exam board readjusted the test and made it harder.

► Eg. The Millennium Villages Project

- ► Eg. The Millennium Villages Project
- WB/UN/Columbia University tried to invest USD\$120 per person in 14 African villages

- ► Eg. The Millennium Villages Project
- WB/UN/Columbia University tried to invest USD\$120 per person in 14 African villages
- ► Mixed but positive results: crop yields increased 85-350%, malaria reduced 50%

- ► Eg. The Millennium Villages Project
- WB/UN/Columbia University tried to invest USD\$120 per person in 14 African villages
   Mixed but positive regults: grap violds increased 25, 350%
- Mixed but positive results: crop yields increased 85-350%, malaria reduced 50%
- ► But sites were not representative (close to main roads and cities so they're easy to visit)

- ► Eg. The Millennium Villages Project
- WB/UN/Columbia University tried to invest USD\$120 per person in 14 African villages
   Mixed but positive results; crop yields increased \$5.350%
- Mixed but positive results: crop yields increased 85-350%, malaria reduced 50%
- But sites were not representative (close to main roads and cities so they're easy to visit)
- Treatment could not be scaled (Every village cannot get visits from Columbia professors twice a year)

Independence

- ► Eg. The Millennium Villages Project
- ► WB/UN/Columbia University tried to invest USD\$120 per person in 14 African villages
- Mixed but positive results: crop yields increased 85-350%, malaria reduced 50%
- But sites were not representative (close to main roads and cities so they're easy to visit)
- ➤ Treatment could not be scaled (Every village cannot get visits from Columbia professors twice a year)
- And politics was ignored (No implementation unless you give them responsibility, but lose control)

4. Skewed Learning

 Research focuses on where experiments are most possible, not where it is most needed

#### 4. Skewed Learning

- ► Research focuses on where experiments are most possible, not where it is most needed
- ► Selection bias in research findings

### 4. Skewed Learning

- ► Research focuses on where experiments are most possible, not where it is most needed
- ► Selection bias in research findings
- •