**Jonathan Lam**

43A Denison Avenue, Toronto, ON, M5T2M6 • *(647) 998 1943* •[jonathanryanlam@gmail.com](mailto:jonathanryanlam@gmail.com)

CAREER SUMMARY

Aspiring business developer with a strong technical background in finance and technology through education and international work experience in China and Canada.

* Flexible, adaptable, and enthusiastic learner with an inquisitive personality
* Experienced in developing web-based platforms using Ruby, Ruby on Rails, Javascript, Jquery, Ajax, SQL, HTML, CSS
* Technical skills include Microsoft Office Suite, Simply Accounting, Lucid Charts, Trello

EDUCATION

**Bitmaker Labs** *Jan 2015– Mar 2015*

*Full Stack Web Development - Ruby, Ruby on Rails, Javascript, Jquery, Ajax, Html, CSS*

**Chartered Financial Analyst Level 2 Candidate 2014** *July 2013*

*Quantitative Methods, Financial Reporting and Analysis, Corporate Finance, Portfolio Management*

**York University, Toronto, ON** *Sept 2008 – August 2012*

*Bachelor of Arts, Public Policy and Management Studies, Minor in Business*

PROFESSIONAL EXPERIENCE

Business Development Manager, **Crossmo Technology Co, Beijing, China**  *July 2013– Jan 2015*

* Created concise, value-based business plans, sales proposals, and partnership proposals for clients and investors
* Generated 5 B2B partnerships for the Check Now social gaming platform through revenue sharing, licensing, and distribution agreements
* Developed a feasibility study using primary and secondary market research that determined the proposed North American development and localization of a social gaming platform was ripe for expansion

Research Analyst,**Vo Industries, Toronto, Canada**  *Jun 2012 – Dec 2012*

* Identified potential trades and positions by conducting quantitative analysis of key technical indicators on the S&P and large cap stocks
* Created quarterly portfolio reviews and analysis for clients and customers on trades conducted within the quarter
* Reported on key technical trends in the market place and global economic indicators

Junior Options Trader,**Vo Industries, Toronto, Canada** *Sept 2010 – Jun 2012*

* Specialized in weekly options, bear call spreads, bull put spreads, and iron condors of large cap stocks
* Developed a deep understanding of trading law and procedures involved in conducting trade at the local, national, and international levels
* Read market trends to identify areas and products that offer scope for profitable trading using technical analysis
* Monitored inward and outward trading activities through thorough knowledge of accounting methods

Summer Intern,**Oak Investment Partners, Beijing, China** *Summer 2010*

* Constructed financial assessments and investment evaluations for Redgate Media and its competition
* Performed primary and secondary market research and analysis for the Italian restaurant industry in China
* Researched market commentary for healthcare pharmaceutical companies in China, including China Biotics, Tong Ren Tang pharmacy, CK Life Sciences, and Concord Medical Services.

VOLUNTEER EXPERIENCE

**Calumet College, Toronto, Canada**  *Mar 2011 – Apr 2012  
Vice President of Finance*

* Effectively managed a $180K balanced budget by maintaining accurate accounts of all financial activity using Simply Accounting
* Assisted audit team in performing analytical review of financial documents