# Midterm Project 3 Small Business Data Set Version MTH 3270 Data Science Due Sat., May 15

# Rules

You must do your own work, and you're only allowed to speak about this project with the instructor (Grevstad).

All analyses (data wrangling, visualizations, statistical summaries, etc.) must be done using  $\mathbf{R}$  (except by permission of the instructor).

The projects are due in Canvas as a pdf file no later than Saturday, May 15, 2021 at 11:59 PM.

### Instructions

The project will use the data set from the Sixth International Conference on Establishment Statistics (ICES VI) student contest focusing on the analysis/visualization of economic data from the 2007 Survey of Business Owners.

The data set and a data dictionary describing the variables in it are obtained via the links below. Save the csv file and read it into R using read.csv() (and don't forget header = TRUE and stringsAsFactors = FALSE). Check Canvas Announcements and/or your email regularly in case there are important announcements about this project.

The data set is here (or go to the third website below, click Student Contest – Data Analysis and Visualization, and look for the .csv data file):

https://ww2.amstat.org/meetings/ices/2021/studentcontest/track2sbo.csv

A data dictionary is here:

https://ww2.amstat.org/meetings/ices/2021/pdfs/contestdata\_DataDictionary.pdf

More **information** about the data and student contest can be found here:

https://ww2.amstat.org/meetings/ices/2021/studentcontest.cfm

You *might* need to do some data wrangling and tidying (which *might* involve selecting columns, adding new columns, filtering rows, grouping by a categorical variable, etc.).

### **Tasks**

### Your **two tasks** are:

- 1. Every machine learning procedure has at least one **tuning parameter**, whose value you choose, that controls the **model complexity**, that is, how closely the fitted model is able to conform to the data:
  - → Decision tree. The tuning parameters are: 1) The minimum size of a node in order for a split to be attempted; 2) The complexity parameter, for which a split is only performed if it decreases the misclassification rate by this percent or more.
  - $\rightarrow$  Random forest: The tuning parameter is the **number of variables** to use in each tree.
  - $\rightarrow K$  nearest neighbor: The tuning parameter is the number of neighbors, k.
  - $\rightarrow$  Artificial neural network: The tuning parameter is the **number of hidden units**, k.

A poorly chosen tuning parameter value leads to **overfitting** or to **underfitting**. A good tuning parameter value does neither. In other words, a good tuning parameter value produces a fitted model that classifies or predicts **out of sample** observations well.

Your first task is to separate the small business data set randomly into 75% training and 25% testing sets, then fit one of the above machine learning models (your choice) to the training set using using at least three different values of the tuning parameter, and compare the effectiveness of each model for classifying individuals in the test set. Your model should **predict** one of the following categorical variables (your choice). You may use any explanatory (X) variables, but they must be numerical (not categorical).

- → Whether a business is the primary source of income for the first owner. You'll need to convert the **0** and **1** values (of the recoded PRMINC1 variable) to "character" (so they won't be treated as numerical responses by the model-fitting function in R) using as.character() with mutate().
- → Education level of the first business owner EDUC1. You'll need to convert the 1, 2, ..., 7 values to "character" (so they won't be treated as numerical responses by the model-fitting function in R) using as.character() with mutate().
- → The hours per week spent managing or working the business by the first business owner HOURS1. You'll need to convert the 1, 2, ..., 7 values to "character" (so they won't be treated as numerical responses by the model-fitting function in R) using as.character() with mutate().

Then

- Summarize your procedure: Indicate which classification procedure you used, which (categorical) response variable you were predicting, and which explanatory variables you used.
- Report the values of the tuning parameter you evaluated, and which of these values resulted in the best classifier of individuals in the testing set, e.g. which one had the highest correct classification rate for this set.
- 2. Your **second task** is to carry out a **cluster analysis** (hierarchical or k means, your choice) to group the businesses into k clusters, where k is in the range 2-5 (your choice). You must use **four or more** explanatory (X) variables in the cluster analysis, and they must be numerical (not categorical). It's your choice which ones to use.

Then inspect whether the clusters seem to correspond to whether a business is the **primary source of income** for the **first** owner. To decide, look for whether businesses within clusters largely are or aren't the primary source for the first owner (use the variable PRMINC1). This can be an informal inspection or something more formal (e.g. computing a measure of "purity" for each cluster) – your choice.

(It's okay if the businesses don't cluster according to whether they're the primary source of income for the first owner.)

You're allowed to use only a **subset** of **rows** (observations) because **clustering procedures** are memory hogs and are computationally intensive. For example, to use just businesses from Sector 54 (of the North American Industry Classification System) that are franchises, (if your data set is named small\_business) you might type:

```
small_business <- small_business %>%
filter(SECTOR == 54 & FRANCHISE == 1) %>%
select(EMPLOYMENT_NOISY, PAYROLL_NOISY, RECEIPTS_NOISY, PCT1:PCT4)
```

(Above, select() is used to select just the numerical variables in the data set.)

# Then

- Summarize your procedure: Indicate which cluster analysis procedure you used, how many groups k you used, and which explanatory variables you used, and how many observations ended up being in each of the k clusters (groups).
- **Report** the results of your assessment of whether the clusters seem to correspond to businesses that largely are or aren't the **primary source of income** for the **first owner**.

# What to Turn In

- 1. A well-organized write-up as a pdf file (perhaps 3-7 pages) containing:
  - (a) A **brief description** (e.g. 1-2 paragraphs) of any data wrangling and tidying you had to do in order to carry out tasks **1** and **2** above.
  - (b) Your **responses** addressing the **bullet items** under tasks **1** and **2** above (*four* bullet items total).
- 2. Your **R** code with comments (use #) indicating what each chunk of code does and why it does it, either as an appendix in your write-up pdf or as a separate .R file (as produced by RStudio's script editor).

# Grading

Your **grade** will be based on:

- 1. Your attainment of tasks 1 and 2 above.
- 2. Your **write-up**, including your **responses** addressing the four **bullet items** (as described above).
- 3. The inclusion of and correctness of your **R** code.