

JORDAN KROGMANN

Experienced Data Scientist with a demonstrated history of working in the higher education industry and executing growth methodologies to improve business models.

PROFESSIONAL EXPERIENCE

- Current
|
Apr 2023

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AVP of Analytics & Data Science
University of Arizona📍 Tucson AZ
 - Built and restructured a comprehensive data warehouse to serve as the university's single source of truth, enabling more accurate and consistent reporting, analytics, and strategic planning across departments
 - Implemented an advanced analytics framework to test and optimize interventions across the student lifecycle, driving measurable improvements in student outcomes, including retention and graduation rates
 - Managed and inspired a cross-functional team of data engineers, analysts, and data scientists, fostering collaboration and innovation to deliver data-driven solutions that improved organizational decision-making
- Apr 2023
|
May 2022

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Director of Data Science & Growth
University of Maryland Global Campus📍 College Park MD
 - Reduced time spent in historical forecasting process from weeks to minutes through converting heavy human & excel based operations to auditable code
 - Integrated real-time lead scoring model into Salesforce through rest API to apply logic for prospect outreach
 - Facilitated data migration of old data model to leverage opportunity tracking inside Salesforce
- May 2022
|
July 2021

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Director of Data Science
Southern New Hampshire University📍 Manchester NH
 - Designed internal webpage for collecting over 5,000 Quality Assurance reviews of interactions between reps and students
 - Drove strategy for analytic roadmap, built solutions in collaboration with external stakeholders and fostered implementation
 - Led code reviews for data scientists & data engineers to ensure code quality and scalability
- July 2021
|
September 2020

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Senior Data Scientist
Southern New Hampshire University📍 Manchester NH
 - Led growth team to capitalize on opportunities in the student life cycle conduction over 800 experiments \$1 billion in annual
 - Created a Voice of Customer framework from the ground up collecting 300,000 pieces of student feedback to help support product optimization & ideation



CONTACT INFO

✉ jordanckrogmann@gmail.com

🌐 github.com/Jordan-Krogmann

📞 (254) 702-7244

SKILLS

🌟 Proficient in R, Python, SQL, SSIS, LaTeX, Rmarkdown, Jupyter Notebooks, Git, Microsoft Azure, Data Bricks, AWS, and Sagemaker

👤 Experienced with developing & managing high performance teams, advanced tasks in statistical/machine learning functions, data analysis, and data architecture

September
2020
|
May
2016

Data Scientist

Southern New Hampshire University

📍 Manchester NH

- Identified bottlenecks within the admission process and proposed hiring 200 reps resulting in over \$95,000,000 in incremental revenue
- Built forecasting process to help predict lead conversion, student success, & graduation using machine learning
- Developed internal R packages to perform analyses & automate reports to key business stake holders

January
2012
|
June
2007

Senior Explosive Ordnance Disposal Team Leader

United States Army

📍 Fort Hood TX

- Placed 2nd in Korea's Team of the Year
- Top Secret / SCI - Security Clearance
- Render-safed / disposed of explosive, chemical, biological, nuclear and hazardous materials



EDUCATION

December
2016
|
September
2013

Southern New Hampshire University

Bachelor of Arts in Mathematics

📍 Manchester NH

Minor in Education

- Math Club President
- Competition Team Captain

October
2008

Naval Explosive Ordnance Disposal School

Explosive Ordnance Disposal Specialist

📍 Destin FL