

# A Trusted Mechanism for the Fair Allocation of Mobile Data

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## ABSTRACT

We propose a distributed, privacy-preserving auction-based approach to allocation in a secondary market for wireless data exchange. The secondary market is modeled as a fully connected, pure “point of sale” market, with initial public platform provided by its parent wireless internet service provider (ISP). The progressive second price (PSP) auction rules provide our underlying auction structure, allowing for a single degree of freedom, the reserve price. We suggest that data exchange markets allow for greater flexibility in mechanism design. We propose new, natural degrees of freedom, and derive modifiers to represent the deformation of the strategy space.

Wireless users are modeled as a fixed type with dynamic incentives. Using a game theoretic analysis, we derive strategy profiles for wireless users based on their typed response to market dynamics, resulting in self-contained, self-balancing pricing system. We examine mutations in the strategy space resulting from the new modifiers, and prove that the desired PSP properties hold. Convergence is determined by set theory; we prove that the symmetry of our strategy space provides built-in conditions for convergence and stability, finally arriving at a network Nash equilibrium.

Trust and privacy issues in secondary markets have yet to be addressed. As rational users will not publicly reveal valuations, out users form coalitions to establish trust with local auctioneers. In a centrally moderated secondary market, an unregulated, rational ISP will prevent its secondary market from acting as a competitor. Competition is desired as it provides incentive for the ISP to protect and care for its end users. The distributed nature of PSP extends individual privacy to the secondary market, allowing for it to compete with its parent ISP.

## CCS CONCEPTS

• **Security and privacy** → **Trust frameworks**; *Distributed systems security*; Mobile and wireless security;

## KEYWORDS

game theory, second price auctions, mobile share, software-defined networks

## 1 INTRODUCTION

An evolving consumer culture is has led wireless internet service providers (ISPs) to rethink their service plans. Mobile data usage is quickly outpacing voice and SMS in wireless network, and the trend is only expected to increase with multi-device ownership. Declining revenue has caused ISPs search for sources of new revenue in the changing market. Thus the introduction of the shared data plan [3]. Using an account service, users are able to keep track of data usage in real time across all their devices. The shared data service plan requires that users hold an *a priori* knowledge of demand. We address several topics: data as a product in the real-monetary market, and data a network resource in a wireless topology.

Many new services are found exclusively on mobile devices; older softwares are moving from (wired) grid-based to node-based communication. Software-defined networking (SDN) addresses the new environment of wireless communication devices, allowing for a programmable network architecture. The account services that manage wireless shared data plans decentralize network management, and mobility becomes a factor in SDN design. Individual mobile devices provide flexibility, and may make decisions regarding local network infrastructure. There is a clear need for algorithms designed for optimization in this space. In many cases, the direct communication between mobile devices allows for a simple mutation of classic optimization models. Auctions are key in SDN for the fair allocation of resources. For this work, we focus on mobile data, an infinitely divisible and distributable quantity. Mobile data represents online data accessed using the WISP network, and as representation of future network usage, we are able remove restrictions imposed by the physical layer. In [5], Lazar and Semret introduced the Distributed Progressive Second Price (PSP) Mechanism for bandwidth allocation. auction mechanisms that are (1) easily distributed, and (2) allocate an infinitely divisible resource. An auction mechanism is defined as distributed when the allocations at any element depend only on local state, no single entity holds a global market knowledge. We consider the multi-auction; each auctioneer is a user selling data to its peers.

The model for data exchange was recently adopted by China Mobile Hong Kong (CMHK), who released a platform, 2cm (2nd exchange market) creating a secondary market where users can buy and sell data from each other. CMHK owns and moderates 2cm, centrally computing allocations of mobile data based on bids submitted to the platform. Flexible data-sharing plans are similar to the CMHK market, a limited number of devices may share a single data plan. A shared-data plan, however limited, offers better economy by creating primary users with a service package with cellular and a lot of data, and limited number of secondary users that are using only data [3]. The secondary market allows for primary and secondary users to freely correspond, without the restriction of a static primary-secondary user association.

Users on the shared data plan given by [3] do not “buy” or “sell” data, however, we may easily augment the model to include a price function, which may be virtual, creating a secondary market. In order to demonstrate potential of expanding to other *a priori* use models, we give a simple example. Consider Alice and Bob, who met through an online service connecting neighborly individuals closest to each other, in fact, close enough to be within wireless range. Alice is going on vacation, and offers to transfer her wireless signal to Bob. As they have the same provider, Bob agrees, and is able to use Alice’s bandwidth, which he finds is useful during peak network hours. He pays a discounted rate. We note that the additional bandwidth may be used by another device, or even a 5G-capable mobile device.

The secondary market provides a unique opportunity for social equilibrium, as it allows users to share data without sharing

the same data plan, a restriction in most ISPs, such as [3]. We reason that a secondary market effectively creates a competitive secondary market, and contributes to the dynamics of a free-market economy. Market competition is a desirable quality in free markets, and is encouraged, particularly in wireless and data services. In fact, California Legislature has recently passed laws promoting competition and enforcing fair practice of ISPs [2]. Laws such as [1] exist to regulate ISPs as they have historically come close to monopolizing regional markets, leading to consumer abuse. The global view of privacy has not been addressed, as the data exchange model is still in its experimental phase. Within the secondary market, bid privacy is a concern for two reasons: (1) Buyers are reluctant to reveal their true valuations, as sellers may use these values to discriminate against specific buyers. (2) Buyers doubt an auction's outcome, as they do not pay what they bid, e.g. the auctioneer might create a fake second highest bid slightly below the highest bid in order to increase his revenue. In general, the buyer does not trust the auctioneer, and the economy does not trust the ISP. We therefore determine that our mechanism must be (3) globally and locally privacy-preserving.

The market topology and the user strategy are organically determined by the impact of user behavior on market dynamics, and so determines a minimally optimal objective representing user valuation globally, and so fulfills an additional property of economy over time and space. To the best of our knowledge, this is the first work to provide a comprehensive derivation of a truthful mechanism that is self-contained within a dynamic market topology. To the best of our knowledge, this is the first work to provide a comprehensive derivation of a truthful mechanism that is self-contained within a dynamic market topology.

In classic mechanism design, with multiple user types, there is no single way to design the transformation from the direct revelation mechanism to its corresponding computational design. We apply a modifier to the PSP mechanism in order to mutate the strategy space, following dynamic user correspondence. As in [5], we take the direct approach by guessing the right modifier, and context, such that we have the desired result by composition with the PSP rules. As in [5], the incentive for a user to truthfully reveal its type is built into the user strategies. Then, local equilibria follow as a result of incentive compatibility characterizing best strategy moves. We claim that our formulation holds the desired PSP qualities, and that our strategy profiles are natural; they depend on the ratio of supply and demand, or the ratio of buyers to sellers.

We focus on providing users with an incentive framework, and so rational users choose a collaborative exchange. The user strategies are organic in that they are natural, or induced by the dynamic market itself. In other words, adhering to the second-price rule, where price is derived from autonomous demand, we have a strategic progressive auction, and a multi-objective equilibria. This is the (built-in) transformation from the direct-revelation mechanism to the desired message space. Then, in the limit of the data-model, a user reveals its valuation of a quantity of data-resource over the whole range of possible demands.

We describe our auction mechanism as a pure-strategy progressive game with incomplete, but perfect information.

## 2 RELATED WORK

Progressive second price auctions are used for optimal allocation in a variety of scenarios, and for different reasons. Different definitions of social welfare define different strategies. Typical goals of optimization are the maximization of revenue, and optimal allocation. Other papers' focus, taken from auction theory, optimize sellers' reserve price, or market price. Results derived from game theory focus on player strategy, as in this work. In [8], user strategy gives a "quantized" version of PSP, improving the rate of convergence of the game. Modifications to the mechanism that result in improved convergence also appear in [6], which relies on a global approximation function of demand. Another mechanism derived from game theory [10], derives optimal strategies for buyers and brokers, and further shows the existence of networkwide market equilibria, based. The stability of the game may be implied by various equilibria in distributed systems.

Allowing a user preference to, loosely, represent a policy, we may interpret a user preference from the data exchange market as a meta-policy. Then, plans allow users to set their own policies, and rely existing framework for to implement their preferences. Several studies address the security of policy-based network management. Trusted management systems based on the Common Information Model (CIM) focus on policy-based management, namely, the "Policy-Maker" toolkit. In general, the translation of policy-based management systems to SDN focuses on combining the simplicity of policy-based implementation with the flexibility of SDN, as in the meta-policy system, CIM-SDN [7].

In the general context of distributed and decentralized allocation of resources, a variety of equilibria exist for heterogeneous and homogenous services with the similar condition of truthfulness. In all cases, the PSP constraints are sufficient to attain the desirable property of truthfulness through incentive compatibility, as the pricing mechanism upholds the exclusion-compensation principle.

## 3 THE PROBLEM MODEL

### 3.1 The Secondary Market

We construct the model for a PSP data auction for mobile users participating in secondary mobile data exchange market. Let the set of all wireless users to be labeled by the index set  $\mathcal{I} = \{1, \dots, I\}$ . In our current formulation, we do not allow a seller to host multiple auctions, thus we may assume that data is a unary resource belonging to the seller, and identify each local auction with the index of the seller  $j \in \mathcal{I}$ . The bid profiles of the users are given as,  $s \equiv [s_i^j] \in \mathcal{I} \times \mathcal{I}$ . We have the strategy space for buyer  $i$  as all possible bids at all auctions:  $S_i = \prod_{j \in \mathcal{I}} S_i^j$ , and  $S_{-i} = \prod_{j \in \mathcal{I}} (\prod_{k \neq i \in \mathcal{I}} S_k^j)$  as the associated opponent profiles.

The grid of bid profiles,  $s$ , represents the state of distributed PSP auction mechanism in the secondary market. We emphasize that we allow the grid  $s$  to represent the bids of all buyers and sellers. In general, we will not reference the full grid. In order to emphasize that a bid belongs to a seller, we use the notation  $v_i^j$ . We will also emphasize the *context* of the bid to indicate the user type. To further clarify our analysis, we adopt the notational conventions:

a seller's profile is denoted by  $v^j = [s_i^j]_{i \in \mathcal{I}}$ , and  $s_i = [s_i^j]_{j \in \mathcal{I}}$  denotes a buyer's profile, where  $s_{-i} \equiv [s_1^j, \dots, s_{i-1}^j, s_{i+1}^j, \dots, s_I^j]_{j \in \mathcal{I}}$  as the profile of user  $i$ 's opponents. Furthermore, noting that this is a simplification for ease of notation, we let  $D^j = \sum_{i \in \mathcal{I}} d_i^j$  be the total amount of data  $j$  has to sell, and  $D_i = \sum_{j \in \mathcal{I}} d_i^j$  represent the total amount of data desired by buyer  $i$ .

We assume a public platform, published by the ISP, that allows sellers to advertise their auctions, and that buyers may submit bids directly to sellers over the wireless network. The ISP is included by introducing a mutation of user type, and represent the ISP as a blind, deaf user  $\kappa$ , who does not participate in any auctions, but nonetheless holds the power to create a monopoly. We assume that buyers and sellers are separated (a seller does not also buy data and vice versa). In general, we denote a buyer's identity  $i \in \mathcal{I}$ , and a seller as  $j \in \mathcal{I}$ . Suppose  $i$  is buying from  $j$ . We assume that a user's budget is sufficient, as the alternative would be to pay a higher price to the ISP. The bid is represented by  $s_i^j = (d_i^j, p_i^j)$ , meaning  $i$  would like to buy from  $j$  a quantity  $d_i^j$  and is willing to pay a unit price  $p_i^j$ . Seller  $j$ 's local auction begins at time  $t > 0$ . The seller takes responsibility to send opponent bid profiles  $s_{-i}$  to each buyer that joins the auction, those buyers where  $s_i^j > 0$  in  $s$ , as well its own bid,  $v_i^j = (d_i^j, p_i^j)$ , offering quantity  $d_i^j \in d^j = [d_i^j]_{i \in \mathcal{I}}$ , with reserve unit price  $p_i^j \in p^j = [p_i^j]_{i \in \mathcal{I}}$ . Naturally, in a live auction, if a buyer does not submit a bid to a seller, then this implies  $s_i^j = v_i^j = 0$ . A buyer that does not submit a bid will not receive opponent profiles from seller  $j$ . We additionally determine that a user who does not submit a bid is holding to the previous bid, either zero or nonzero. We note that buyers are consistently referenced using the index  $i$  as a subscript, and sellers using the index  $j$  as a superscript, as in [9].

We will examine the role of buyers, who are able to directly influence global market dynamics, and assume that the sellers take a reactionary role. Each buyer  $i$  will have information from each seller  $j$ , as well as opponent profiles  $s_{-i}$ , from each auction in which it is participating. In the extreme case, where  $i$  submits bids to all auctions  $j \in \mathcal{I}$ , buyer  $i$  gains access all buyer profiles,  $[s_1, \dots, s_I]$ . However, sellers can only gain information about the market grid by observing buyer behavior in their local auction. Finally, we define the seller pool for buyer  $i \in \mathcal{I}$ :

$$\mathcal{I}_i(n) = \arg \max_{\mathcal{I}' \subset \mathcal{I}, |\mathcal{I}'|=n} \sum_{j \in \mathcal{I}'} D^j,$$

and similarly, for a seller  $j \in \mathcal{I}$ , we define the set of participating buyers:

$$\mathcal{I}^j(m) = \arg \max_{\mathcal{I}' \subset \mathcal{I}, |\mathcal{I}'|=m} \sum_{i \in \mathcal{I}'} p_i^j,$$

where  $m, n \in \mathcal{I}$ .

### 3.2 The Data Market Problem

We aim to design a distributed PSP auction, operating within a strategic framework that determines the bidding behavior of users in a wireless network. The auction design must meet a certain set of known criteria: (1) *truthfulness*, (2) *individual rationality/selfishness*, (3) *social welfare maximization*, and (4) *the winning bid is persistent private information*. For the secondary data exchange

market, we determine that the strategy space must meet additional criteria: (5) *privacy and independence from the ISP*, (6) *locally fair division*, and (7) *minimize crossover in buyer/seller pools*. Thus, we propose a mechanism that promotes social welfare. Thus our motivation to adapt the PSP auction. The PSP auction given in [5] is comprised of a set of simple and symmetric rules that closely follow market theory, and as it is distributed we can require privacy.

We first address the clear need for privacy in the secondary data exchange market. In [11], it is assumed that the ISP interferes in 2cm (market) dynamics, and will maximize the gap between supply and demand in each transaction, exacting the difference as revenue. We notice that this market behavior is suspiciously monopolistic, as a single entity, the ISP, holds a global market power. It is further claimed in [11] that user bids are truthful as they are guaranteed to receive their bid. We argue that this model represents an "unwitting" buyer and an equally uninformed seller, as they have no intuition of fair market value. Thus, in the interest of social good, we aim to provide a method to arrest anti-competitive conduct by ISPs. Then, we may trust the ISP. Naturally, rational users will only purchase data if the rewards outweigh the risk, it follows that the secondary auction should be trusted as well. We argue that as the mechanism is also privacy-preserving, that both the users and the ISP benefit. An ISP that is trusted will end up with a loyal customer base, taking profit from one that is revenue maximizing, assuming that competition laws will prevent a monopoly.

We define a value to be private if any coalition is incapable of learning any information besides what can be inferred from the shared computation and the coalitions inputs. We describe the process as given in [4]. In general, a distributed private computation, where buyer  $i$  is part of a coalition comprising auction  $j$ , is as follows:

Denoting  $m_{-i} = [(s_i^j, r_i), m_1, \dots, m_n]_{k \neq i \in \mathcal{I}}$ , buyer sends a message to each of its opponents, where  $s_i^j$  is  $i$ 's bid,  $r_i$  is an independent random value, and  $m_1, \dots, m_n$  the messages  $i$  has received so far. Then, all buyers are able to confirm the winning bid  $s_i^*$ .

The private computation process requires that buyers connect with each other, and so reveal their identities to the coalition. It was proven in [4] that full privacy is not possible in a second price auction, even if we allow partial revelation and weak coalitions. Yet, we claim that our mechanism is trustworthy:

**3.2.1 Buyers are anonymous.** In our secondary market, we have that any local auction is anonymous by definition, as a permutation of the valuations results in a permutation of allocations and prices, equivalently, exchanging the bids of two losing buyers does not change the auction's result. Formally,

**Definition 3.1.** (Anonymous auction) [4] Given an auction  $j$  and buyers  $i \in \mathcal{I}$ , a protocol for computing  $\max\{i \in \mathcal{I} : p_i^j \geq p_k^j \forall k \in \mathcal{I}\}$  if for all coalitions  $T \subset \mathcal{I}$ , any pair of inputs  $x = [s_1^j, \dots, s_I^j]$ ,  $\xi$ , so that  $\xi$  is a permutation of  $x$ ,  $\forall i \in T : x_i = \xi_i$ , and  $\max()$ , and any choice of random inputs  $\{r_i\}_{i \in T}$ . Let  $\tilde{T} = T \times \mathcal{I} \setminus T$ ,

$$\Pr([x, \{r_i\}_{i \in T}]_{x \in \mathcal{I}} | \{r_i\}_{i \in T}) = \Pr([\xi, \{r_i\}_{i \in T}]_{\xi \in T \times \mathcal{I} \setminus T} | \{r_i\}_{i \in T}),$$

which states that any two inputs, the messages seen by coalition  $T$  are indentially distributed.

**3.2.2 The winning bid is persistent private information.** We claim that a buyer's trust in a local auction is fulfilled when the outcome of the auction is guaranteed to be correct, and if the winner's identity is secret. For each local auction, we define a coalition of the participating buyers. The winning bidder is *privately* chosen by distributing the computation of the winner to the local coalition. The computation is based on the homomorphicity of secret sharing. We present the Lemma in its general form,

LEMMA 3.2. (Benaloh 1987)  $f(x_1, x_2, \dots, x_n) = \sum_{i=1}^n x_i \mod p$  is *privately computable*. Thus, it is possible to privately compute,

$$\omega = \max([p_i^j]_{i \in \mathcal{I}^j}) = (p_1^j, p_2^j, \dots, p_n^j, \arg \max(p^j)). \quad (1)$$

We have the following procedure determining the winner of auction  $j$  for some fixed time in the bid progression, where  $D^j > 0$ .

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**Algorithm 1** (Max bid private computation)

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1:  $\omega \leftarrow 1, e \leftarrow 0$ 
2: while  $e \leq 1$  do
3:   for  $i \in \mathcal{I}^j$  do
4:     if  $p_i^j \leq \omega$  then
5:        $p_i^j \leftarrow 1$ 
6:     else
7:        $p_i^j \leftarrow 0$ 
8:     end if
9:   end for
10:   $e = \sum_{i \in \mathcal{I}^j} p_i^j \mod (n+1)$  (Lemma 3.2)
11:  for  $i \in \mathcal{I}^j$  do
12:    if  $p_i^j \geq e$  then return  $i$  (winner)
13:  end if
14:  end for
15: end while
16:
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The winning buyer then leaves the auction, and so we have that the privacy of the winning bid is persistent. We note that it is possible for a winner to anonymously rejoin an auction, however this does not alter our result.

**3.2.3 Privacy and independence from the ISP.** In our model, privacy is integrated into the mechanism. Our design enforces privacy by hiding the reserve price of the sellers. At time  $t = 0$ , a seller  $j$  entering the market will submit bid  $v_{\kappa}^j = (D^j, \epsilon)$  to the public data exchange platform, and so the initial bid  $v_{\kappa}^j$  is public knowledge. The auction begins at time  $t > 0$ , and at  $t = 0$ ,  $j$  will initialize its reserve price by executing a single bid iteration. Sellers do not update pricing information with the ISP, thereby hiding its local market price in the data-exchange market. As the ISP has limited information from its “competitor”, it is unable to sabotage prices derived from fair market competition. Thus, we claim that our model supports and protects the secondary market, allowing it to be in direct competition with its parent ISP, and so contributes to the regulation of ISPs [1] and supports a regional free-market economy with respect to wireless data [2]. We will assume that the cost of participating in the secondary market is absorbed by the bid fee, which could represent data used in submitting bids, or

a fee charged per unit of data, or a flat rate charged at the completion of the purchase. We do not model ISP revenue, but assume it may be extracted from the bid fee at  $t = 0$ .

We now proceed to formally define the PSP auction, which determines the actions buyers and sellers in the secondary market, and which we will denote the *data* PSP rules. We define an **opt-out function**,  $\sigma_i$ , associated with a buyer  $i$  as part of its type. Buyer  $i$ , when determining how to acquire a possible allocation  $a$ , will determine its bid quantities by,

$$\sigma_i(a) = [\sigma_i^j(a)]_{j \in \mathcal{I}}. \quad (2)$$

In a general sense,  $\sigma_i$  applies our user strategy to the PSP rules.

**3.2.4 The Mechanism.** The rules presented here incorporate of the opt-out function with the mechanism as in [5], which we note greatly simplifies our analysis. The market price function (MPF) for a buyer in the secondary market can be described as follows:

$$\begin{aligned} \bar{P}_i(z, s_{-i}) &= \sum_{j \in \mathcal{I}} \sigma_i^j \circ P_i^j(z_i^j, s_{-i}^j) \\ &= \sum_{j \in \mathcal{I}} \left( \inf \left\{ y \geq 0 : D_i^j(y, s_{-i}^j) \geq \sigma_i^j(z) \right\} \right), \end{aligned} \quad (3)$$

and is interpreted as the aggregate of minimum prices that buyer  $i$  bids in order to obtain data amount  $z$  given opponent profile  $s_{-i}$ . We note that in the following analysis the total minimum price for the buyer cannot be an aggregation of the *individual* prices of the buyers, as it is possible that the reserve prices of the sellers may vary.

**Remark:** We further note that except at points of discontinuity, from Lemma 3.4 we have that  $P_i^j(z) = f_i(z)$ .

The maximum available quantity of data in auction  $j$  at unit price  $y$  given  $s_{-i}^j$  is:

$$\bar{D}_i^j(y, s_{-i}^j) = \sigma_i^j \circ D_i^j(y, s_{-i}^j) = \left[ D^j - \sum_{p_k^j > y} \sigma_k^j(a) \right]^+. \quad (4)$$

It follows from the upper-semicontinuity of  $D_i^j$  that for  $s_{-i}^j$  fixed,  $\forall y, z \geq 0$ ,

$$\sigma_i^j(z) \leq \sigma_i^j \circ D_i^j(y, s_{-i}^j) \Leftrightarrow y \geq \sigma_i^j \circ P_i^j(z, s_{-i}^j). \quad (5)$$

The resulting data allocation rule is a function of the local market interactions between buyers and sellers over all local auctions, as is composed with  $i$ 's opt-out value, so that for each  $i \in \mathcal{I}$ , the allocation from auction  $j$  is,

$$\begin{aligned} \bar{a}_i^j(s) &= \sigma_i^j \circ a_i^j(s) \\ &= \min \left\{ \sigma_i^j(a), \frac{\sigma_i^j(a)}{\sum_{p_k^j = p_i^j} \sigma_k^j(a)} D_i^j(p_i^j, s_{-i}^j) \right\}, \end{aligned} \quad (6)$$

noting that for the full allocation from all auctions we may simply aggregate over the seller pool.

**Remark:** The bid quantity  $\sigma_i^j(a)$  and the allocation  $\bar{a}_i^j$  are complementary. In fact, the buyer strategy is the first term in the minimum, the second term being owned by the seller.

Finally we must have that the cost to the buyer adheres to the second price rule for each local auction, with total cost to buyer  $i$ ,

$$\bar{c}_i(s) = \sum_{j \in \mathcal{I}} p_i^j \left( \bar{a}_i^j(0; s_{-i}^j) - \bar{a}_i^j(s_i^j; s_{-i}^j) \right). \quad (7)$$

**Remark:** The cost to buyer  $i$  adds up the willingness of all buyers excluded by player  $i$  to pay for quantity  $\bar{a}_i^j$ , i.e.

$$c_i^j(s) = \int_0^{\bar{a}_i^j} p_i^j(z, s_{-i}) dz.$$

This is the “social opportunity cost” of the PSP pricing rule.

**3.2.5 Truthfulness.** We will prove that the dominant strategy for buyers is to submit coordinated bids, where all bids the buyer submits are equal. Our motivation for coordinated bids comes from the idea of potential games. In potential games, the incentive of all users to change strategy can be expressed as a single global function. We map the incentive of a buyer over all auctions  $j \in \mathcal{I}$  to a single potential function. This is a standard method that is used often, as it simplifies the analysis of both strategy and auction design. We will prove the necessary condition of an  $\epsilon$ -best reply: a new bid price must differ from the last by at least  $\epsilon$ . Thus, our strategic bid is an  $\epsilon$ -best response.

### 3.3 User Valuation (Strategic Incentive)

We define a move to a better market position to be synonymous with a strategic bid.

**Remark:** The terms “bid” and “strategy” are often interchangeable, from auction design and game theory, respectively.

Our mechanism allows a buyer to *opt-out* of auctions by submitting zero bids. This strategy maximizes utility while minimizing the number of positive bids submitted to the overall market. We define each buyer as a user  $i \in \mathcal{I}$  with quasi-linear utility function  $u_i = [u_i^j]_{j \in \mathcal{I}}$ , a buyers’ utility function is of the form,

$$u_i = \theta_i \circ \sigma_i(a) - c_i, \quad (8)$$

where the composition of the elastic valuation function  $\theta_i$  with  $\sigma_i$  distributes a buyers’ valuation of allocation  $a$  across local markets (and thus multiple sellers). In this way we extend the PSP rules described in [9] to design equilibria across subsets of local data-exchange markets.

The sellers,  $j \in \mathcal{I}$  are not associated with an opt-out function. We consider their valuation to be a functional extension of the buyers, where  $\theta^j$  is constructed from buyer demand. The sellers’ strategy can only be to determine the reserve price of their local auction, using only information from buyers who have not opted out.

**Remark:** It is possible that a seller would be able to derive information about other auctions by examining buyer bids over time, particularly if the seller had knowledge of the buyer strategy. In this work, we assume sellers are unable to derive opponent information from buyer bids.

Elastic valuation functions allow for even infinitesimal changes in the market dynamics to be modeled. We give the definition for an elastic valuation function as in [5].

**Definition 3.3.** (Elastic demand) [5] A real valued function,  $\theta(\cdot) : [0, \infty) \rightarrow [0, \infty)$ , is an (elastic) valuation function on  $[0, D]$  if

- $\theta(0) = 0$ ,
- $\theta$  is differentiable,
- $\theta' \geq 0$ , and  $\theta_i'$  is non-increasing and continuous,
- There exists  $\gamma > 0$ , such that for all  $z \in [0, D]$ ,  $\theta'(z) > 0$  implies that for all  $\eta \in [0, z]$ ,  $\theta'(z) \leq \theta'(\eta) - \gamma(z - \eta)$ .

The elastic valuation of users and homogenous nature of data in the secondary market, allows for continuity of constraints imposed by the user strategies. We begin our analysis with buyer valuation  $\theta_i$ . A buyers’ valuation of an amount of data represents how much a buyer is willing to pay for that amount. This is equivalent to the bid price, given a fixed amount of data, satisfying  $\theta_i$ . We determine the buyers’ utility-maximizing bid given quantity  $z \geq 0$  to be a mapping to the lowest possible unit price. We have,

$$f_i(z) \triangleq \inf \{y \geq 0 : \rho_i(y) \geq z, \forall j \in \mathcal{I}\}, \quad (9)$$

where  $\rho_i(y)$  represents the demand function of buyer  $i$  at bid price  $y \geq 0$ , and gives the quantity that buyer  $i$  would buy at a given price. We determine that the market supply function corresponds to an extreme of possible buyer demand, and acts as an “inverse” function of  $f_i$ . We have, for bid price  $y \geq 0$ ,

$$\rho_i(y) = \sum_{j \in \mathcal{I} : p_i^j \geq y} D^j. \quad (10)$$

We note that  $f_i$  is such that  $i$  could still bid in *any* auction  $j \in \mathcal{I}$ . Therefore, the utility-maximizing bid price is the lowest unit cost of the buyer to participate in all auctions, and corresponds to the maximum reserve price amongst the sellers.

From the perspective of the seller we have a more direct interpretation of valuation as revenue. We determine the demand function of seller  $j$  at reserve price  $y \geq 0$  to be,

$$\rho^j(y) = \sum_{i \in \mathcal{I} : p_i^j \geq y} \sigma_i^j(a), \quad (11)$$

and define the “inverse” of the buyer demand function for seller  $j$  as potential revenue at unit price  $y$ , we have,

$$f^j(z) \triangleq \sup \{y \geq 0 : \rho^j(y) \geq z, \forall i \in \mathcal{I}\}, \quad (12)$$

and, unsurprisingly,  $f^j$  maps quantity  $z$  to the highest possible unit data price.

The valuation of any user must be modeled as a function of the entire marketplace. Naturally, a buyers’ valuation is aggregated over local markets, and the sellers’ valuation is aggregated over its own auction. We have already introduced the composition  $\theta_i \circ \sigma_i$  as the valuation of the buyers. We further show that user valuation satisfies the conditions for an elastic demand function, with valuations based on (11) and (12). We first note that, in general (and so we omit the subscript/superscript notation), the valuation of data quantity  $x \geq 0$  is given by,

$$\theta(x) = \int_0^x f(z) dz,$$

as in [9]. Now, we have the following Lemma,

**LEMMA 3.4.** (User valuation) For any buyer  $i \in \mathcal{I}$ , the valuation of a potential allocation  $a$  is,

$$\theta_i \circ \sigma_i(a) = \sum_{j \in \mathcal{I}} \int_0^{\sigma_i^j(a)} f_i(z) dz. \quad (13)$$

Now, we may define seller  $j$ 's valuation in terms of revenue,

$$\theta^j = \sum_{i \in I} \theta^j \circ \sigma_i^j(a) = \sum_{i \in I} \int_0^{\sigma_i^j(a)} f^j(z) dz. \quad (14)$$

We have that  $\theta_i$  and  $\theta^j$  are elastic valuation functions, with derivatives  $\theta_i$  and  $\theta^{j'}$  satisfying the conditions of elastic demand.

PROOF. Let  $\xi$  be a unit of data from buyer bid quantity  $\sigma_i^j(a)$ . If  $\xi$  decreases by incremental amount  $x$ , then seller bid  $d_i^j$  must similarly decrease. The lost potential revenue for seller  $j$  is the price of the unit times the quantity decreased, by definition,  $f^j(\xi)x$ , and so,

$$\theta^j(\xi) - \theta^j(\xi - x) = f^j(\xi)x.$$

Thus (14) holds. As we may use the same argument for (13), as such, we will denote  $f_i = f^j = f$  for the remainder of the proof. We observe that the function  $f$  is the first derivative of the valuation function with respect to quantity. Letting  $\theta_i = \theta^j = \theta$ , the existence of the derivative implies  $\theta$  is continuous, and therefore, in this context,  $f$  represents the marginal valuation of the user,  $\theta'$ . Also, clearly  $\theta(0) = \theta(\sigma(0)) = 0$ . Now, as we consider data to be an infinitely divisible resource, we have a continuous interval between allocations  $a$  and  $b$ , where  $a \leq b$ . Now, as  $\theta$  is continuous, for some  $c \in [a, b]$ ,

$$\theta'(c) = \lim_{x \rightarrow c} \frac{\theta(x) - \theta(c)}{x - c} = f(c),$$

and so  $f = \theta'$  is continuous at  $c \in [a, b]$ , and so as  $a \geq 0$ ,  $\theta' \geq 0$ . Finally, we have that concavity follows from the demand function. Then, as  $\theta'$  is non-increasing, we may denote its derivative  $\gamma \leq 0$ , and taking the derivative of the Taylor approximation, we have,  $\theta'(z) \leq \theta'(\eta) + \gamma(z - \eta)$ .  $\square$

The sellers' natural utility is the potential profit, or simply  $u^j = \theta^j$ , where we have chosen to omit the original cost of the data paid to the ISP, as it is not a component of our mechanism, and as a discussion of mobile data plans is outside the scope of this paper. Now, a rational user will try to maximize its utility, thus, user incentive manifests as a response to market dynamics. A buyer has the choice to opt-out of any auction, and as a seller will try to sell the maximum amount of data, the highest possible reserve price is conditioned by "natural" constraints. Utility-maximization acts as revenue maximization for a rational seller, and as cost minimization for a rational buyer. Thus, for each user  $p_i^j \geq \min(p_i^j)$  and  $p_i^j \leq \max(p_i^j)$ , which holds  $\forall i, j \in I$  such that  $s_i^j > 0$ . Now, rational buyer does not want to purchase extra data, as this would be equivalent to overpaying, however  $i$  submits positive bids to a set of sellers, and a rational seller will attempt to maximize profit, and so will try and sell all of its data. Therefore,

$$\sum_{i \in I} \sigma_i^j(a) \geq D^j \quad \text{and} \quad \sum_{j \in I} d_i^j \geq D_i, \quad (15)$$

which holds  $\forall i, j \in I$ . We will assume that buyers and sellers do not overbid, and so omit this constraint from our formulation. Thus, at equilibrium all users are satisfied, and  $D^j = D_i$ , although we observe that this result does *not* imply that  $s_i = v^j$ .

Finally, it is worth mention that the analysis of the auction as a game assumes some forms of demand and supply, in order to derive

properties. The mechanism itself does not require any knowledge of user demand or valuation.

### 3.4 User Behavior

Buyers and sellers are able to change their bid strategies asynchronously and serially. A users' local strategy space is therefore nondeterministic, and the preferences of users are subject to change, i.e. binary dependence. Then, from *Arrow's Theorem*, we have that no deterministic strategy can provide a mapping of the preferences of users into a market-wide (complete and transitive) strategy. As individual bids cannot map to a general objective, a better market position can only be determined by an adaptive strategy. We address the market risks and securities in our secondary data exchange market. We provide a game-theoretic model of a real market progression, which we use to derive, then define, adaptive variables.

Assuming equal bandwidth for all users, we derive a globally optimal strategy suited for users with local information in a distributed data-sharing model. In a multi-auction market, each auction a buyer joins has the potential to decrease the potential cost of its data. However, increasing the size of the auction implies a certain risk, which we may interpret as a potential and definite liability. Increasing the number of transactions causes additional messaging overhead, fees, and increased competition from other buyers. A transaction also causes potential indirect costs, which may be considered work done to find sellers, or effort of communication from participation. A seller has the potential for greater profit with each new buyer in its auction, taking the same risk. The liability of any user is naturally absorbed into the bid fee  $\epsilon$ , as described in [9]. Therefore, according to our interpretation, the bid fee is dependent on the association between two users and their market positions, in addition to the underlying network structure. Now, both sellers and buyers must consider the cost of adding additional users to their subsequent pools.

**3.4.1 Minimize crossover in buyer/seller pools.** Buyer  $i$ 's seller pool is determined by minimizing  $n$ , and is the smallest set of sellers that allows for a coordinated bid, and the aggregate bids satisfy its demand,  $D_i$ .

$$\min \{n \in I \mid nD^n \geq D_i\}. \quad (16)$$

Similarly, seller  $j$  determines the minimal set of buyers that maximizes revenue and sells all of its data,  $D^j$ .

$$\min \left\{ m \in I \mid \sum_{i \in I^j(m)} d_i^j \geq D^j \right\}, \quad (17)$$

We further determine that the set of buyers and sellers participating in a single equilibrium is bounded by the potential indirect costs of participation. We will denote this individual cost to each user as  $\varrho$ . The indirect cost is the portion of the bid fee  $\epsilon$  that is dependent on the underlying network and the individual. Observing that  $\varrho$  indirectly effects user utility, and therefore acts to establish a natural budget for each user. We define this constraint as,

$$u \leq \varrho, \quad (18)$$

which may be interpreted as the effort a rational user is willing to expend on its message space, and serves to limit the size of the

buyer/seller pools. This information may be collected from a specific device's configuration, i.e. enabled roaming, daily data restrictions. It is clear that an unconstrained market, even with a finite number of users, could suffer from the expense of many local auctions trading an infinitely divisible resource, thus  $\varrho$  is interpreted as the "liability" component of  $\epsilon$  attempts to regulate network congestion.

**3.4.2 Buyer Strategy.** Although it is possible for a seller to fully satisfy a buyer  $i$ 's demand, it is also reasonable to expect that a seller may come close to using their entire data cap, and only sell the fractional overage. In this case, a buyer must split its bid among multiple sellers. The buyer strategy bids in auctions with the highest quantities first, a natural exploitation of the demand curve. A new seller entering the market with a large quantity of data will be in high demand. This behavior contributes to market price stability, as seller valuation is determined by buyer demand, the buyer strategy tends towards equal valuation of all local markets, and therefore similar prices. If a buyers' demand is not satisfied, they will need to bid in markets with smaller data quantities, and so will bid on a larger portion of the sellers' bid quantity, increasing their unit price. We define  $j^* = n \leq I$  represent the seller with the least amount of data  $\in \mathcal{I}_i$ , i.e.  $D^{j^*} \leq D^j, \forall j \in \mathcal{I}^j$ . We define the composition,

$$\sigma_i^j \circ a = \sigma_i^j(a) = \frac{a_i^j}{j},$$

to be the buyer strategy with respect to quantity. We propose the following strategy. We include the proof in Appendix A.

**LEMMA 3.5. (Opt-out buyer strategy)** *Let  $i \in \mathcal{I}$  be a buyer and fix all other buyers' bids  $s_{-i}$  at time  $t > 0$ , and let  $a$  be  $i$ 's desired allocation. Define,*

$$\sigma_i^j(a) \triangleq \begin{cases} \sigma_i^{j^*}(a), & j \in \mathcal{I}^j, \\ 0, & j \ni \mathcal{I}^j. \end{cases} \quad (19)$$

and bid price  $p_i^j = \theta_i^j(\sigma_i^j(a))$ . Now, (19) holds  $\forall j \in \mathcal{I}$ .

Each time step,  $v^j$  is updated it is shared with all participating buyers. At this point buyers have the opportunity to bid again, where a buyer that does not bid again is assumed to hold the same bid, since a buyer dropping out of the auction will set their bid to  $s_i^j = (0, 0)$ .

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**Algorithm 2** (Buyer response)

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1:  $p_i(0) \leftarrow \epsilon, s_i(0) \leftarrow (p_i, D_i), D_t \leftarrow D_i$ , compute  $\mathcal{I}_i(0)$ 
2: Update  $s_i$ 
3: while  $D_i(t) > 0$  do
4:    $D_{i(t+1)}^j \leftarrow \sum_{j \in \mathcal{I}_i} \sigma_i^{j(t)}(a)$ 
5:   if  $D_{i(t+1)}^j < D_t$  then
6:     Compute  $\mathcal{I}_i(t)$ 
7:      $p_i \leftarrow \theta_i(\sigma_i(a))$ 
8:   end if
9:    $s_{i(t+1)} \leftarrow (\sigma_i(a), p_i)$ 
10:  Update  $s_i$ 
11:   $D_{i(t+1)}^j \leftarrow D_{i(t)}^j$ 
12:   $t \leftarrow t + 1$ 
13: end while
```

---

Finally, we note that  $\mathcal{I}_i$  is not the only possible minimum subset  $\in \mathcal{I}$  able to satisfy  $i$ 's demand, in fact, by restricting the size of the set  $\mathcal{I}_i$ , we would be able to improve the computation time of buyer  $i$ , at the cost of increasing the price.

**3.4.3 Individual rationality.** We prove that a buyer cannot have a negative utility. Our strategic framework creates an incentive for the seller to maintain a local equilibrium, where supply equals demand. We define the reserve price for seller  $j$  as,

$$p_*^j = p_{i^*}^j + \epsilon, \quad (20)$$

where  $i^*$  is the highest losing bidder with respect to bid price. We claim that the choice of reserve price  $p_*^j$  does not force any buyers out of the local auction. A truthful bid implies that the new bid price differs from the last bid price by at least  $\epsilon$ . As a seller must distribute bid vectors to all buyers in its auction, we reason that the seller may employ a strategic caveat. The seller will notify a buyer who is subject to a market shift by changing its bid at the appropriate index.

**3.4.4 Seller Strategy.** In order to maximize revenue, the seller must also be able to respond dynamically to strategic bids. In order to do this, we determine that the seller may modify its reserve price in response to the changing market dynamics.

Define any auction duration to be  $\tau \in [0, \infty)$ . We will show that sellers are able to maximize revenue in restricted subset of buyers in  $\mathcal{I}$ , and as such will attempt to facilitate a local market equilibrium for this subset. A local auction  $j$  converges when  $\forall i \in \mathcal{I}, s_i^{j(t+1)} = s_i^{j(t)}$ , at which point the allocation is stable, the data is sold, and the auction ends. In the sellers' local environment, we determine that the best course of action is to maximize revenue, and then try to keep its buyer pool stable until convergence occurs. The exhaustive proof is included in Appendix B.

**LEMMA 3.6. (Localized seller strategy (i.e. progressive allocation))** *For any seller  $j$ , fix all other bids  $[s_i^k]_{i,k \neq j \in \mathcal{I}}$  at time  $t > 0 \in \tau$ . For each  $t \in \tau$ , let  $\omega(t)$  be given by (1), and perform the update,*

$$D^{j(t+1)} = D^{j(t)} - \sigma_{\omega(t)}^{j(t)}(a). \quad (21)$$

Allowing  $t$  to range over  $\tau$ , we have that  $D^j = 0$ , and a local market equilibrium.

Consider a user purchasing data from a subset of other network users. The sellers' auction will function as follows: at each bid iteration all buyers submit bids, and the winning bid is the buyer  $i$  that has the highest price  $p_i^j$ . The seller allocates data to this winner, at which point all other buyers are able to bid again, and the winner leaves the auction (with the exception where multiple bidders bid the same price, where (6) determines they will not fully satisfy their demand, and so we will assume they remain in the auction). The auction progresses as such until all the sellers' data has been allocated.

**Algorithm 3** (Seller progressive allocation)

---

```

1:  $p^{j(0)} \leftarrow \epsilon, s^{j(0)} \leftarrow (p^j, D^j), \bar{I} = \emptyset$ , compute  $\mathcal{I}^{j(0)}$ 
2: Update  $s^j$ 
3: while  $D^j(t) > 0$  do
4:    $\bar{i} \leftarrow \max_{i \in \bar{I}^j} \sum_{i \in \bar{I}^j} p_i^j$ 
5:    $D^{j(t+1)} \leftarrow D^j(t) - \sigma_{\bar{i}}^{j(t)}(a)$ 
6:    $p^j \leftarrow p_{i^*}^j + \epsilon$  and  $d^j \leftarrow D^{j(t+1)}$ 
7:    $s^{j(t+1)} \leftarrow (d^j, p^j)$ 
8:   Update  $s^j$ 
9:    $\bar{I} \leftarrow \bar{I} \cup \bar{i}$ 
10:  for  $k \in \bar{I}$  do
11:    if  $p_k^j < p_{i^*}^j$  then
12:       $D^{j(t+1)} = d_k^j$ 
13:       $\bar{I} \leftarrow \bar{I} \setminus \{k\}$ 
14:    end if
15:  end for
16:  Compute  $\mathcal{I}^{j(t)}$ 
17:   $\mathcal{I}^{j(t+1)} = \mathcal{I}^{j(t)} \setminus \bar{I}$ 
18:   $t \leftarrow t + 1$ 
19: end while

```

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**3.4.5 Market Dynamics under Strategy.** We conclude this section by examining the relationship between the strategies of buyers and sellers in local auctions. We model the impact of the dynamics of the data-exchange market on a local auction  $j$ . As we have shown, the seller is a functional extension of the buyer, with rules determined by the buyers' behavior. This gives an auction  $j$  a natural logical extension into the global market through its buyers. We demonstrate that the symmetry between buyer and seller behavior, consequently strategies, stretches into a symmetry across subsets of local auctions. Additionally, we identify a clear bound restricting the influence of local auctions on each other. Defining a single iteration of the auction, where a seller updates bid vector  $s^j$ , and the buyers' response  $s_i$ , to comprise a single time step, and we have the following Proposition,

**PROPOSITION 3.7.** (Valuation across local auctions) For any  $i, j \in \mathcal{I}$ ,

$$j \in \mathcal{I}_i \Leftrightarrow i \in \mathcal{I}^j. \quad (22)$$

Fix an auction  $j \in \mathcal{I}$  with duration  $\tau$  and define the influence sets of users. The primary influencing set is given as,

$$\Lambda = \bigcup_{i \in \mathcal{I}^j} \mathcal{I}_i, \quad (23)$$

with secondary influencing set,

$$\lambda = \bigcup_{i \in \mathcal{I}^j} \left( \bigcup_{k \in \mathcal{I}_i} \mathcal{I}^k \right) \quad (24)$$

Define  $\Delta = \Lambda \cup \lambda$ . Fixing all other bids  $s_i^j \in \mathcal{I}$ , and time  $t > 0 \in \tau$ , we have that,

$$\sum_{j \in \Lambda} \theta_i^j = \sum_{i \in \lambda} \theta_i^j. \quad (25)$$

**PROOF.** A local auction  $j \in \mathcal{I}$ , is determined by the collection of buyer bid profiles, where buyer bid  $s_i^j > 0 \Rightarrow j \in \mathcal{I}_i$ . Using Proposition 3.6 and (22), we have that,

$$i \in \mathcal{I}^j \Leftrightarrow p_i^j > p_{i^*}^j, \quad (26)$$

where (17) defines  $i^*$  as the losing buyer with the highest bid price in auction  $j$ . By (9)  $p_i^j \geq p_{i^*}^j + \epsilon$ , thus  $p_i^j < p_{i^*}^j$  can only happen during a market shift caused by the underlying dynamics. Consider  $k \in \mathcal{I}^j$  at time  $t$  where, for example, some buyer(s) enter the auction, and so (26) implies that  $\sum_{i \in \mathcal{I}^j} \sigma_i^j(a) > D^j$ . Now,  $p_i^j < p_{i^*}^j \Rightarrow k \ni \mathcal{I}^j$  and  $s_k^j > 0$  will cause  $k$  to initiate a shift. By Proposition 3.5,  $k$  will set  $s_k^j = 0$ , and begin to add sellers to its pool. Suppose that at time  $t$ ,  $j$ 's market is at equilibrium, i.e.  $\sum_{i \in \mathcal{I}^j} \sigma_i^j(a) = D^j$ , and fixing all other bids, so no buyer  $i \in \mathcal{I}^j$  rebids. Unless  $k$  adds a seller with a higher reserve price within  $|\mathcal{I}^j|$  time steps, by (21),  $D^j = 0$  and the auction ends. Otherwise, at some time  $t \in [t+1, \tau]$ , we must have that  $\sigma_k^j \leq D^j$ , and  $k$  rejoins auction  $j$  or opts-out. Finally, overlooking market shifts and messaging overhead, we have that,  $\forall i \in \mathcal{I}^j, \nexists s_i^j > 0$  where  $i \ni \mathcal{I}^j$ , and (22) holds.

Now, the subset  $\mathcal{I}^j \subset \mathcal{I}$  determines  $j$ 's reserve price  $p_{i^*}^j$ . We will assume the buyer submits a coordinated, truthful bid. Now,  $\mathcal{I}_i \subset \mathcal{I}$  determines the unit price  $p_i$  in buyer  $i$ 's bid. The reserve price (20) of seller  $j$  is determined at each shift, and is the lowest price that  $j$  will accept to perform any allocation. Let  $p_*^j = f^j \circ \sigma_i^j(a)$  denote the reserve price of auction  $j$ , noting that  $s_i^j = 0, \forall i \in [\mathcal{I}_i^j]_{i \ni \mathcal{I}^j}$ , and let  $p_i^* = f_i \circ \sigma_i^j(a)$  denote the bid price of buyer  $i$ , i.e.  $p_i^k = p_i^*, \forall k \in \mathcal{I}_i$ . Using Proposition 3.6, for each  $i \in \mathcal{I}^j$ , we have from (9), (12), that  $p_i^* \geq p_*^k, \forall k \in \mathcal{I}_i$ .

The incentive of each seller  $\in \Lambda$  is to sell all of its data at the best possible price. In the simplest case, consider a disjoint local market  $j$ , where  $\forall i \in \mathcal{I}^j, s_i^k = 0, \forall k \neq j \in \mathcal{I}_i \Rightarrow \Lambda = \{j\}$  and  $\lambda = \mathcal{I}^j$ . Again using (9) and (12), it is clear that  $\theta_i = \theta^j, \forall i \in \mathcal{I}^j$ . In all other cases, the sellers  $\in \Lambda$  are competing to sell their respective resources to buyers whose valuations are distributed across multiple auctions. The set  $\lambda$  represents all of the buyers influencing auction  $j$ , both directly and indirectly. The bid price of buyer  $i \in \mathcal{I}^j$  is determined by,

$$p_i^* = \max_{k \in \mathcal{I}_i} (f^k \circ \sigma_i(a)) = \max_{k \in \mathcal{I}_i} (p_*^k). \quad (27)$$

$\Lambda$  is the set of sellers directly influencing the bids of buyers in auction  $j$ . Now, the reserve price for auction  $j$  is such that,

$$p_*^j \leq \min_{i \in \mathcal{I}^j} (p_i^*) - \epsilon, \quad (28)$$

from (20). Now, by Proposition 3.6, in the absence of external influences caused by multi-auction market dynamics, we have that  $j$  maintains a local market equilibrium from time  $t$  to  $(t+1)$ . From (23) and (24),  $\Delta$  is defined by a seller  $j \in \mathcal{I}$ , where each user  $k \in \Delta$  has some direct or indirect influence on  $j$ . We may identify  $\Delta$  by its dominant seller, and we denote  $\Delta^j = \Lambda^j \cup \lambda^j$ .

Consider the set  $\lambda^j$ . For some buyer  $i \in \mathcal{I}^j$ , and then for some seller  $k \in \mathcal{I}_i$ , we have a buyer  $l \in \mathcal{I}^k$ . By (22),  $i, l \in \mathcal{I}^k$ , and so the reserve price  $p_*^k \leq \min(p_i^*, p_l^*)$ , and  $k, j \in \mathcal{I}_i \Rightarrow p_i^* \geq \max(p_*^k, p_*^j)$ . Suppose that  $l \ni \mathcal{I}^j \Leftrightarrow j \ni \mathcal{I}_l$ , so that  $p_l^* < p_*^j$ , and the valuation of



buyer  $l$  does not impact auction  $j$  and vice versa, i.e.  $\theta_l^j = 0$ . Since  $l \in \mathcal{I}^k$ ,  $p_l^* \geq p_*^k \Rightarrow p_*^k < p_*^j$ , and  $i \in \mathcal{I}^j \Rightarrow p_i^* \geq p_*^j$ . Therefore, we have that the ordering implied by (23) and (24) hold, where,

$$p_*^k \leq p_l^* < p_*^j \leq p_i^*, \quad (29)$$

for any buyer  $l \in \lambda^j$  such that  $l \ni \mathcal{I}^j$ . Now, suppose  $\exists l \in \mathcal{I}^k$  such that  $l \in \mathcal{I}^j \Rightarrow p_l^* \geq p_*^j$ . In the case where  $p_l^* > p_*^j$ , we must have that  $\exists q \in \mathcal{I}_l$  such that  $p_*^q > p_*^k$ , which implies, again by (27),  $q \ni \mathcal{I}_l \Leftrightarrow i \ni \mathcal{I}^q \Rightarrow p_*^q > p_*^j$ , therefore  $\theta_l^q = 0$ , and the reserve price of auction  $q$  does not effect the valuation of buyer  $i$ , and as  $p_*^k < p_*^j \leq p_l^* < p_i^*$ , we examine  $\mathcal{I}^j$  using (26). Lastly, in the case where  $p_l^* > p_*^j$ , by the same reasoning,  $\theta_l^g = 0$ , for some  $g \in \mathcal{I}_l$ . We have that for any  $l \in \mathcal{I}^k$  such that  $l \ni \mathcal{I}^j$ ,  $\theta_l^j = 0$ , and when  $l \in \mathcal{I}^j$ , then either  $\theta_l^q = 0$ , where  $q \in \mathcal{I}_l$ , or  $\theta_l^g = 0$ , where  $g \in \mathcal{I}_l$ , and as  $p_*^k < p_*^j \leq p_l^* < p_i^*$ , we examine  $\mathcal{I}^k$  using (26), a shift in  $\mathcal{I}^k$  causes a shift in  $\mathcal{I}_i$ , so that  $\exists g \in \mathcal{I}_i$  such that  $p_*^g \geq p_*^j$ . Thus, we determine a direct influence as  $l \in \mathcal{I}^k \cap \lambda^j$ , such that  $p_l^* > p_i^*$ , and an indirect influence as, for any  $l \in \mathcal{I}^k \setminus \lambda^j$ , where  $p_l^* > p_i^*$  results in  $i^* \in \mathcal{I}^j$  initiating a shift.

Now, consider the subset  $\lambda^j$ , by Proposition 3.7, a shift occurs in 2 cases. (1) If  $i \in \mathcal{I}^j$  decreases its bid quantity so that  $\sum_{i \in \mathcal{I}^j} \sigma_i^j(a) < D^j$ , and (2) if buyer  $i^*$ , defined in Proposition 3.6, increases its valuation so that  $p_{i^*}^j < p_*^j$ . First, let buyer  $i \in \mathcal{I}^j$  be the buyer in auction  $j$  with the lowest bid price, the “lowest clearing player”, and further suppose  $p_i^* > p_*^j + \epsilon$ . That is,  $\exists q \in \mathcal{I}_i$  such that  $p_*^q > p_*^j$ . Fixing all other bids, a decrease in  $q$ 's demand will directly impact buyer  $i$ . If at the end of the bid iteration, we still have that  $i$  is the buyer with the lowest bid price, then (12) holds and  $j$ 's valuation does not change. Otherwise a new  $i^*$  will be chosen upon recomputing  $\mathcal{I}^j$ , as in Proposition 3.5, and the market will attempt to regain equilibrium. Clearly, if  $i^*$  in case (1) or resulting from case (2) increases in valuation, then  $p_{i^*}^j$  will similarly increase, by (3.4). Consider the seller  $k^* \in \mathcal{I}_{i^*}$  at time  $t$ , and suppose that  $p_{k^*}^k \geq p_*^j$ , however, we have that  $p_{i^*}^j < p_*^j \Rightarrow i^* \ni \mathcal{I}^j \Rightarrow k^* \ni \lambda^j \Rightarrow \mathcal{I}^{k^*} \ni \lambda^j$ . Now, consider a buyer  $l^* \in \mathcal{I}^{k^*}$ . We need only consider the case where  $\exists k \in \lambda^j$  such that  $l^* \in \mathcal{I}^k \subset \lambda^j$  where we determine the influence of  $\Delta^{k^*}$  on  $\Delta^j$  by (26).

In each case we have that (9) and (12) hold for some fixed time  $t$ , and so,  $\forall i \in \mathcal{I}^j$ ,

$$\int_0^{\sigma_i^j(a)} f^j(z) dz = \int_0^{\sigma_i^j(a)} f_i(z) dz, \quad (30)$$

therefore  $\theta_i = \theta^j$ ,  $\forall i \in \mathcal{I}^j$ . Thus, any bid outside of our construction has a zero valuation, with respect to buyers  $\in \lambda$  and sellers  $\in \Lambda$ , and therefore cannot cause shifts to occur except through a shared buyer, e.g. some  $l \in \mathcal{I}^k$ . Thus, in all cases, (9) and (12) hold. Fixing all bids in any auction  $q \ni \lambda^j$ , we have,  $\forall k \in \mathcal{I}_i$ ,

$$\int_0^{D^k} f^k(z) dz = \sum_{i \in \mathcal{I}^k} \int_0^{\sigma_i^k(a)} f^k(z) dz, \quad (31)$$

which holds  $\forall k \in \mathcal{I}_i$ , by (22) and Proposition 3.6.. Finally, using (30), (31),  $\forall i \in \mathcal{I}^j$ ,  $\forall k \in \mathcal{I}_i$ ,  $\forall l \in \mathcal{I}^k$ ,

$$\int_0^{\sigma_i^k(a)} f_i(z) dz = \int_0^{\sigma_i^k(a)} f^k(z) dz, \quad (32)$$

and

$$\int_0^{\sigma_i^k(a)} f^k(z) dz = \int_0^{\sigma_i^k(a)} f_l(z) dz. \quad (33)$$

Thus, with a slight abuse of notation for clarity,

$$\sum_{\lambda} \int_0^{\sigma(a)} f^{\Lambda}(z) dz = \sum_{\Lambda} \int_0^{\sigma(a)} f_{\lambda}(z) dz, \quad (34)$$

where the result follows by construction, and the continuity of  $\theta'$ .

□

For completeness, in the case where the ISP  $\kappa$  does not adhere to the market dynamics, so  $p^k > p^j + \epsilon$ ,  $\forall j \in \mathcal{I}$ , then we may absorb the overage (difference) as part of the bid fee.

The topology of the bids in  $\delta$  is key to our result. We immediately have:

**3.4.6 Locally fair division.** We claim that the allocation  $a$  by seller  $j$  for a local auction at equilibrium is an *equitable division*, a fair division where each buyer equally values their valuation. We have that equitable division holds from (32) Proposition 3.7.

**3.4.7 Social welfare maximization.** We define an optimal state of social welfare to be when valuations are equal across a subset of local auctions. Then,  $\Delta \subset \mathcal{I}$  to be a subset of users where an optimal social welfare is achieved.

From these two properties, and Proposition 3.7, we have the following Corollary,

**COROLLARY 3.8. ( $\Delta$ -Pareto efficiency)** *The subset  $\Delta \subset \mathcal{I}$  is Pareto efficient, in that no user can make a strategic move without making any other user worse off.*

**PROOF.** Follows directly from the result of Proposition 3.7.

## 4 PSP ANALYSIS

### 4.1 Equilibrium

We intend to show evidence shared network optima (a global optimum). A buyer  $i \in \mathcal{I}$  will have incentive to change its bid quantity if it increases its opt-out value  $\sigma_i$ , and therefore its utility (8). We will show that, without loss of utility, buyer  $i$  may use a “consistent” bid strategy within its seller pool, i.e.  $d_i^j = d_i^k$ ,  $\forall j, k \in \mathcal{I}_i$ , and as such, Proposition 3.5 supports an optimal strategy with respect to (8). Our result shows that a buyer may select  $\mathcal{I}_i$  in order to maximize its utility while maintaining a coordinated bid strategy. Reasonably, if  $j^* < l$ , a buyer may increase the size of its seller pool  $\mathcal{I}_i$ , thereby lowering its coordinated bid quantity while obtaining the same (potential) allocation  $a_i$ . As buyer  $i$  submits identical bids to multiple auctions, the bid price must be as high as the highest reserve price  $p_i^j \in \mathcal{I}_i$ . Buyer  $i$ 's bid then has identical bid price  $p_i^j \forall j \in \mathcal{I}_i$ . We further note that  $i$  optimal strategy does not require reducing its bid price to a minimum in each auction, where the bid quantity  $\sigma_i^j(a)$  is still fulfilled. The pricing rule of the PSP auction

dictates that a buyer  $i$  will pay the cost of excluding other players from the auction, and as  $i$ 's bid price reflects its valuation of its data requirement  $D_i$  across all local markets, we have identical bid prices in each auction where  $s_i^j > 0$ . Obviously, if  $j \ni \mathcal{I}_i$ , then  $\theta_i^j = 0$ .

LEMMA 4.1. (*Opt-out buyer coordination*) Let  $i \in \mathcal{I}$  be a opt-out buyer and fix all sellers' profiles  $s^j$ . For any profile  $S_i = (D_i, P_i)$ , let  $a_i \equiv \sum_j a_i^j(s)$  be a tentative data allocation. For any fixed  $S_{-i}$ , a better reply for  $i$  in any auction is  $x_i = \sigma_i \circ (z_i, y_i)$ , where  $\forall j \in \mathcal{I}_i$ ,

$$\begin{aligned} z_i^j &= \sigma_i^j(a), \\ y_i^j &= \theta_i^j(z_i^j). \end{aligned}$$

Furthermore,

$$a_i^j(z_i, y_i) = z_i^j, \quad (35)$$

and

$$c_i^j(z_i, y_i) = y_i^j, \quad (36)$$

where  $i$ 's strategy is as in Proposition 3.5.

The proof is left to the Appendix, as it follows closely the work in [9].

**4.1.1 Incentive Compatibility.** The property of truthfulness is an essential component of equilibrium in second-price markets. The strategies described in this paper have removed the necessity for a user to determine its own valuation function, we intend to show that the market dynamics resulting from the construction of the user strategy space results in truthful bids that are optimal for all users, i.e. bid prices are to the marginal value as determined by market dynamics. To achieve incentive compatibility, we find that the opt-out buyer must choose this subset so that its overall marginal value is greater than its market price. We have so far only made the assumption of truthful bids throughout our analysis. As was shown in Lemma 3.7, a buyer only has incentive to change its bid as a result of a market shift or partial allocation. In a truthful reply, the term  $\epsilon/\theta_i^j(0)$  ensures that a new bid price differs from the last bid price by at least  $\epsilon$ , thereby ensuring that a buyer does not change its bid without correcting the effects of unstable shifts. For a buyer  $i$ , define the set of possible  $\epsilon$ -best replies,

$$S^\epsilon(s) = \{s_i \in S_i(s_{-i}) : u(s_i; s_{-i}) \geq u_i(s_i'; s_{-i}) - \epsilon, \forall s_i' \in S_i(s_{-i})\}, \quad (37)$$

and the set of *truthful* bids,

$$T_i = \{s_i \in S_i(s_i) : z = \sum_{j \in \mathcal{I}_i} \sigma_i^j(a) \wedge p_i = \theta_i^j(z)\}, \quad (38)$$

where  $\wedge$  denotes the logical "and" operator. We note that the "strategic" set  $T_i$  is restricted by Proposition 3.5. We have the following Proposition,

PROPOSITION 4.2. (*Incentive compatibility across local auctions*) Let  $\Delta, \lambda$  be defined as in Lemma (3.7), and fix time  $t > 0 < \tau$ , and fix  $s^j, \forall j \in \Delta$ , and for some buyer  $i \in \mathcal{I}^j$ , let  $s_l$  also be fixed  $\forall l \ni i \in \Delta$ . Define,

$$\chi_i = \left\{ x \in [0, D_i] : \theta_i^j(x) > \max_{j \in \Delta} P_i^j(x) \right\}, \quad (39)$$

and  $z = \sup(\chi_i - \epsilon/\theta_i^j(0))^+$ , and for each  $j \in \Delta$ ,

$$v_i^j = \sigma_i^j(z),$$

and

$$w_i^j = \theta_i^j(z).$$

Then a (coordinated)  $\epsilon$ -best reply for the opt-out buyer is  $t_i = (v_i, w_i) \in T_i \cap S_i^\epsilon(s_{-i})$ , i.e.,  $\forall s_i, u_i(t_i; s_{-i}) + \epsilon \geq u_i(s_i; s_{-i})$ . With reserve prices  $p^j > 0$ , there exists a "truthful" strategy game embedded in  $\Delta$ . Therefore, a fixed point  $\in \Delta$  is a fixed point in the multi-auction game.

As in Lemma 4.1, we leave the proof to the Appendix.

The strategy space is comprised of a collection of bid, or "strategy", vectors that together, may be represented as a collection of potential functions, where change in buyer  $i$ 's utility, resulting from a change in strategy, equals the change in the local market objective of each seller  $j \in \mathcal{I}_i$ . These local objectives are known as potential functions, and are formulated by mapping the incentives of all users in a local auction to a single function. The goal of our analysis is to therefore construct a global potential function that encompasses all local markets. Then, we may determine a Nash equilibrium by finding a local optima of the potential function. Additionally, as the potential function also iterates, it may be used in an analysis of convergence. The convergence of a Nash equilibrium results from the progression of  $\epsilon$ -best replies, where each subsequent bid is a unilateral improvement, provided that  $t_i$  is continuous in opponent profiles. From the original proof by [5], we observe that the collection of unconstrained truthful bids may be a subset of the collection of  $\epsilon$ -best replies, i.e.  $T_i \subset S_i^\epsilon$ . For this work, it suffices to show the continuity of the set of truthful  $\epsilon$ -best replies in the set of opponent bid profiles. In order to address continuity in a global sense, we must demonstrate continuity in the construction of our model. Thus, we extend our analysis to be all-inclusive, and determine the existence and "uniqueness" of a global market objective by rigor of mathematical construction. Thus, we begin with the definition of correspondence,

**Definition 4.3.** (Correspondence) A correspondence is mathematically defined as an ordered triple  $(X, Y, R)$ , where  $R$  is a relation from  $X$  to  $Y$ , i.e. any subset of the Cartesian product  $X \times Y$ .

In an economic model, a correspondence  $(S_i, S_{-i}, R)$  defines a map from  $S_i$  to the power set  $S_{-i}$ , where  $R$  is a binary relation, i.e.  $R \subset S_i \times S_{-i}$ . The classic example of a correspondence in our model is the buyers' best response  $B_i^\epsilon$ , where, for the multi-auction,  $S_i$  and  $S_{-i}$  are built by repeatedly using the cartesian product over bid profiles. The power set  $S_{-i} = \Pi_{j \in \mathcal{I}} (\Pi_{k \neq i} S_k^j)$  arises naturally from the product of ordered sets. The best response is a reaction correspondence defined by the mixed-strategy game. Denoting  $B_i^\epsilon = T_i \cap S_i^\epsilon$ , is the set of truthful  $\epsilon$ -best replies in opponent bid profiles  $S_{-i}$ .

**Remark:** The ease by which the game is constructed is a consequence of the the cartesian product on a 2-dimensional message space.

A natural induced topology of this space is the product<sup>1</sup> topology, e.g. the canonical map  $S_i \rightarrow \Pi_{j \in \mathcal{I}} S_i^j$ .

Motivated by the symmetric nature of supply and demand, we determine the game-theoretical argument is complemented by an abstract-theoretical analysis. In fact, we may even be philosophically motivated, as the truth value of a bid is determined only by

<sup>1</sup>This is known as the Correspondence theory of truth

how it relates to markets, and whether it provides an accurate correspondence<sup>2</sup>. Using a set-theoretical approach to address the sellers bids, we derive our result from the symmetry of supply and demand, (9) and (12), Proposition 4.2, (20), Lemma 3.7 and Lemma 16, and include the following corollary,

**COROLLARY 4.4.** *Data-bid correspondence (seller cooperation) Let  $\Delta$  be defined as in Lemma (3.7). For a fixed time  $t \in (0, \tau]$ , seller bid  $s^j$  is consistent with a truthful  $\epsilon$ -best reply.*

**PROOF.** We claim there exists a binary equality relation  $i \sim j$  that naturally evolves in the strategy space. For a seller  $j$ , let  $y = \theta'_i(\sigma_i^j(a))$  for a buyer  $i$ . We use the axiom of set equality, based on first-order logic with equality, which states that,  $\forall i \in I, \forall j \in I, (i \in I^j \Leftrightarrow j \in I_i) \Rightarrow i \sim j$ , and is a logical consequence of (22). Then, for any allocation  $a$ , we may define the relation,  $i \sim j$ ,

$$(\bar{D}_i^j(y), \theta^{j'}(\sigma_i^j(a))) = (\sigma_i^j(a), y). \quad (40)$$

Formally, the axiom states that a set is *uniquely* determined by its members. It follows that  $\sim$  defines equality of bids using a static analysis with respect to equilibrium, where all users who are not changing their bids are considered equal.

**Remark:** Equality is both an equivalence relation and a partial order, and therefore is reflexive, transitive, symmetric and antisymmetric.

Now, we may define the mapping  $s \mapsto [s]$ ,

$$1_\vartheta \equiv \theta'_i(z) - \theta^{j'}(z) > \epsilon, \quad (41)$$

o noting that equality in the bid quantity is implicitly satisfied and  $z = \bar{D}_i^j(y) \geq 0$ . We have that  $\vartheta$  is a price relation for a buyer-seller pair. Without loss of generality, let  $S = \Pi_{j \in I} (\Pi_{i \in I} S_i^j)$ . The indicator function is the canonical mapping,  $1_\vartheta : S \rightarrow \{0, 1\}$ . Then, as the product topology is preserved, the set of all indicator functions on  $S$  naturally forms the power set  $\mathcal{P}(S) = S_i \times S_{-i}$ . Additionally, the set of all equivalence classes defines the quotient space,  $S/\sim \equiv \{[k] : k \in I\}$ , forming a partition  $P = \{[s] : s \in S\}$  of  $S$ .

**PROPOSITION 4.5.** *(Continuity of  $\epsilon$ -best reply on  $\Delta$ ) Let  $\Delta$  be defined as in Lemma (3.7). For any buyer  $i \in \mathcal{I}^j$ , the collection of bids  $B_i$  is continuous in  $S_{-i}$*

**PROOF.** Define  $\sigma_i \circ \bar{P} = \max_{i \in I^j} \theta'_i(0)$ , and  $\bar{P}_i(z, s_i) = \underline{P} = \epsilon - \varrho$ , where  $\epsilon$  is the bid fee, and  $\varrho$  is  $i$ 's liability estimate for auction  $j \in I$ . We observe that  $\sigma_i \circ B_i^\epsilon$  is simply  $B_i^\epsilon$  restricted to seller pool  $I_i$ , i.e.  $\sigma_i \circ B_i^\epsilon \equiv B_i^\epsilon|_{I_i}$ . Thus, we have  $\sigma_i \circ T_i = ([0, D^k]_{k \in I^j} \times [0, \sigma_i \circ \bar{P}]^{|I^j|})$  is a product of closed subsets of compact sets. Now, we have that a closed subset of a compact set is compact and the resulting product topology gives Tychonoff's theorem. every product of a compact space is compact, we have  $\sigma_i \circ B_i^\epsilon$  is compact subset of  $B_i^\epsilon$ . Now, letting  $\bar{P} = \max_{i \in \mathcal{I}^j} \theta'_i(0)$ , and we have by definition of

$\Delta$  and the product,

$$\begin{aligned} \sigma_i \circ S_i(s_{-i}) &\equiv g_i|_{\Lambda^j} : S_i \mapsto S_i \\ &\Rightarrow \left( \bigcup_{i \in I^j} [0, D^k]_{k \in I_i}, [0, \bar{P}] \right) = \bigcup_{i \in I^j} ([0, D^k]_{k \in I_i} \times [0, \bar{P}]) \\ &= ([0, D^k]_{k \in \Lambda^j}, [0, \bar{P}]) \in \Lambda^j \times \Lambda^j \subset T. \end{aligned}$$

The result follows from the fact that  $t_i$  is continuous in  $s_i$ , as was proven in [9], and as a finite union of compact sets is a compact set.  $\square$

As a result of user behavior, and subsequent strategies, we determine that the data-exchange market behaves in a predictable way. However, each auction may be played on the same or on a different scale in valuation, time and quantity, and so the rate at which market fluctuations occur is impossible to predict. We show that our bidding strategy results in (at least one), *static* Nash equilibrium, where the sellers reserve prices are fixed. This result is logically derived, and as our final result, we address the audience and note that it is a mere step in the right direction.

**LEMMA 4.6.** *(Local Static Nash Equilibrium) Let  $\Delta$  be defined as in Lemma (3.7), and suppose that auction  $j \in \Delta$  is at equilibrium. Fix all  $s_i^j$ . Using the rules of the data auction mechanism, along with type-based strategic moves,  $j$  converges to an  $\epsilon$ -Nash equilibrium. The proof follows closely that of [9].*

**PROOF.** As auction  $j$  is at equilibrium, and since  $\theta'_i$  is continuous, as was shown in Lemma 3.4, and  $t = [t_i^j] \in \Lambda^j \times \Lambda^j$  is continuous in  $s$  on  $T_k = \Pi_{k \in \Lambda^j} T_k^j$ . Now,  $t$  represents a continuous mapping of  $[0, \sum_{k \in \Lambda^j} D^k]_{i \in \Lambda^j}$  onto itself, and we may use Brouwer's fixed point theorem, as in [9].

## 5 CONCLUSION AND FUTURE WORK

We point out the need for better management of data on the consumer level. It is obvious that there is profit to be made by supplying data to the data-driven consumer. However, consumers must be given a choice. Consider Bob, a mobile wireless network user. Marketing firms have already realized that an incentive for Bob to interact with their ads is to provide them at no cost to his mobile data. Inevitably, ISPs will find a way to supply the growing demand. We have demonstrated the trend towards a Monopoly of knowledge<sup>3</sup>, and suggest that trust, and policy be decentralized, for the greater good.

Mathematically, we have shown that if truthfulness holds locally for both buyers and sellers, i.e.  $p_i = \theta'_i$ ,  $\forall j \in I_i$  and  $p^j = \theta^{j'}$ ,  $\forall i \in I^j$ , then, in the absence of market shifts, there exists an  $\epsilon$ -Nash equilibrium extending over a subset of connected local markets. Observing the symmetric, natural topology of the strategy space, we conjecture that a unique subspace limit exists for connected  $\Delta$ . A study of this metric is the direction of our future work.

Finally, we note the harmonious relationship of users, data, and mathematics. The exchange of data in the secondary market must

<sup>2</sup>This is known as the Correspondence theory of truth

<sup>3</sup>John Watson (2006), suggests that monopolies of knowledge gradually suppress new ways of thinking.

mimic the topology of the strategy space. Thus, although we assume that the message space of PSP auctions is too small, we conjecture that this relationship is the backbone of an evolutionary system, naturally derived from the continuity of demand and shifting market equilibria.

## A STRATEGY

### A.1 Proof of Lemma 3.5

PROOF. We assume that a buyer will try and fill their data requirement. In the case that there exists a seller who can completely satisfy a buyers' demand,  $j^* = 1$ ,  $|I_i| = 1$  and (16) holds. If such a buyer does not exist, as the set  $I_i$  is ordered by the quantity of the sellers' bids,  $i$  may discover  $j^*$  by computing  $I_i$ . Suppose that  $D_i > \sum_{j \in I} D^j$ , then  $j^* > I$  and  $I_i = \emptyset$ . We model the ISP at time  $t > 0$  as a seller  $\kappa$  with bid  $s^\kappa = (d^\kappa, p^\kappa)$ , where  $d^\kappa > D^j$ ,  $\forall j \in I_i$ , and  $p^\kappa$  represents the price for data set by the ISP, which we note is also the upper bound of the sellers' pricing function. We note that in [11] this cost is the data overage fee. Consider some  $k \neq i \in I$  where  $p_i^j = p_k^j$ . The allocation rule (6) determines that the data will be split proportionally between all buyers with the same unit price. It is possible that the resulting partial allocation of data to  $i$  and  $k$  would not satisfy some demand. As the two cases  $i$  and  $k$  are the same, we will only consider one. Suppose seller  $j$  updates its bid to reflect the new data quantity, where  $d_i^{j(t+1)} < \sigma_i^{j(t)}(a)$ . First,  $i$  sets its bid to  $s_i^j = 0$ , and from the new subset  $I_i$ , submits bids until  $\sum_{j \in I_i} \sigma(a)_i^j \geq D_i$ , by (15). Now, we consider the case where a new buyer  $k$  with bid price  $p_k^j > p_i^j$  for some  $j \in I_i$ , in other words, a new buyer  $k$  may enter the market with a better price, decreasing the value of  $i$ 's bid for  $j \in I_i$ . In this case, by (16),  $i$  will choose  $I_i$  so that,  $\sigma_i^{j(t+1)}(a) = \sigma_i^{j(t)}(a) - \sigma_k^{j(t)}(a)$ , and so  $I_i$  is large enough to balance the additional demand from  $k$ . Finally, we consider the case where  $|I^j| = I$ , where the demand of buyer  $i$  exceeds the supply, and the case where  $\sigma_i(\rho) > \theta_i(\sigma_i(a))$ , where the overhead exceeds the current valuation of the data. Then, by (9), the valuation of the data increases until either the demand is satisfied, the debit from the overhead costs are balanced (18), or the upper bound of the sellers' reserve price  $p^\kappa$  is reached. Thus, as in each case we have that  $i$  is able to satisfy thier demand, and we determine that the opt-out strategy is optimal.  $\square$

### A.2 Proof of Lemma 3.6

PROOF. We assume that the seller will try to maximize its revenue. In the case where  $|I^j| = 1$ , then if  $\sigma_i^j(a) = D^j$ , then  $j$ 's market is at equilibrium. Otherwise, we arrive at the case of multiple buyers, which we note includes the case where  $\sigma_i^j(a) < D^j$ , which is reflected trivially here.

For auction  $j$  with multiple buyers,  $i^*$  is the *losing* buyer with the highest unit price offer, determined by (17). Suppose that for some  $i \in I^j$ , buyer demand is not met. In this case, by (15) the seller must notify  $i$  of a partial allocation by changing the bid vector at index  $i$ . With this caveat, and Proposition 3.5, we have that the aggregate demand of subset  $I^j$  is satisfied by seller  $j$ . Although the buyers' valuation  $\theta_i$  is not known to the seller, we will assume that buyers are bidding truthfully, and so the new reserve price

$p_{i^*}^j + \epsilon = \theta_{i^*}' + \epsilon$ . For clarity, let the reserve price be denoted by  $p_{i^*}^j$ . Now, by the elasticity of (9) and (12), we have that,  $\forall z \geq 0$ ,  $f_{i^*}(z) < f^j(z) \leq f_i(z)$ , which holds  $\forall i \in I^j$ , and  $\forall j \in I_i$ . We claim that the choice of reserve price  $p_{i^*}^j$  does not force any buyers out of the local auction. To show this, we use the assumption of truthful bids, and the fact that since the auction begins at time  $t > 0$ , buyers will bid at least once. As will be addressed in further analysis, we assume that a new bid price differs from the last bid price by at least  $\epsilon$ . Suppose the auction starts at equilibrium, so  $\sum_{i \in I^j} \sigma_i^j(a) = D^j$  at time  $t = 0$ . The reserve price  $p_{i^*}^j$  set at time  $t = 0$  begins the auction with the first bid iteration, and so at  $t > 0$ ,  $\forall i \in I^j$ , we have that  $p_i^j - p_{i^*}^j \geq \epsilon$ . Now, in the case where at  $t = 0$ ,  $\sum_{i \in I^j} \sigma_i^j(a) > D^j$ , by (6), the seller notifies (any) buyer  $k$  with the lowest bid price of a partial allocation by changing  $d_k^j$  thus by Proposition 3.5,  $k$  either decreases its demand or increases its valuation until  $\sigma_k^j(a) \leq d_k^j$ . Then, as the seller computes the set  $I^j$  at each time step, a new  $i^*$  may be chosen and the buyers bid again. Suppose  $\exists k \in I^j$  such that  $\forall l \in I_k$ ,  $i \ni I^l \forall i \neq k \in I^j$ . That is,  $k$  is disconnected from all other buyers  $i \in I^j$ , and suppose that  $d_k^j$  is partial allocation at  $t > 0$ , and further suppose that there are many  $l \in I_k$  where  $|I^l| > |I^j|$ . The more buyers an auction has, the more likely that cases will occur that cause buyers to rebid, particularly if auctions  $l \in I_k$  have overlapping buyers, then  $k$  may opt-out of auction  $j$ , i.e.  $s_k^{j(t)} \neq s_k^{j(t+1)} = 0$ , then the seller may simply return the tentatively allocated data to  $D^j$ . Finally, we note that if for some  $i \in I^j \exists k \in I^j$  such that  $p_i^j = p_k^j$ , then the seller again notifies the buyers of a partial allocation by changing  $d_i^j$  and  $d_k^j$  by (6). Thus we determine the valuation between seller  $j$  and buyer  $i$  is well-posed, the reserve price (20) is justified, and we have a local equilibrium at time  $\tau$ .  $\square$

## B EQUILIBRIUM

### B.1 Proof of Lemma 4.1

PROOF. As  $s_{-i}$  is fixed, we omit it, in addition, we will use  $u \equiv u_i \equiv u_i(s_i) \equiv u_i(s_i; s_{-i})$ . In full notation, we intend to show

$$u_i((d_i, p_i); s) \leq u_i((z_i, y_i); s_{-i}).$$

Now, if there exists a seller who can fully satisfy  $i$ 's demand, then  $|I_i| = 1$ , and the case is trivial as no coordination is necessary for a single bid. Otherwise, buyer  $i$ 's demand can only be satisfied by purchasing data from multiple sellers. We will show that  $i$  may increase  $|I_i|$ , and so decreasing  $d_i^j$ ,  $\forall j \in I_i$ , without decreasing  $\sum_{j \in I_i} u_i^j$ . Buyer  $i$  maintains ordered set  $I_i$  where the sellers with the largest bid quantities are considered first; the index of seller  $j^*$  defines a minimal subset  $I_i$ , satisfying (16). By construction,  $d_{i^*}^j$  is the minimum quantity bid offered by any  $j \in I_i$ . Thus by (16) and (19),  $\forall j \in I_i$ ,  $k \ni I_i$ ,  $\sigma_i^k(a) \leq z_i^j = \sigma_i^j(a)$ , and so, using (25),

$$\sigma_i^j(a) \leq \left[ D^j - \sum_{k \in I^j: p_k^j > y_i^j} d_k^j \right]^+. \quad (42)$$

Now, the buyer valuation function (13), guarantees that  $\forall j \in I_i$ ,  $y_i^j \geq p_{i^*}^j$ , where  $p_{i^*}^j$  is the reserve price of seller  $j$ , defined in Proposition 3.6, and is by definition the minimum price for a buyer bid

to be accepted. As  $\bar{D}_i^j$  is non-decreasing,  $\forall j \in \mathcal{I}_i, k \ni \mathcal{I}_i$ ,

$$D_i^j(y_i^j) \geq D_i^j(p_i^j) \geq D_i^j(p_i^k).$$

Thus (42) holds and so, by (6),

$$\begin{aligned} \alpha_i^j(z_i, p_i) &= \min_{i \in \mathcal{I}^j} \left( z_i^j, \left[ D^j - \sum_{p_k^j > y_i^j} d_k^j \right]^+ \right) \\ &= z_i^j = \sigma_i^j(a) \end{aligned}$$

where the last equality is by definition, and so (35) is proven. From (4),  $\bar{D}_i^j(y, s_{-i}) = 0 \forall y < p_i^j$ , and  $\bar{D}_i^j(y, s_{-i}) = 0 \leq \epsilon \Rightarrow \sigma_i^j(a) = 0 \Rightarrow z_i^k = 0, \forall k \ni \mathcal{I}_i$ , and therefore,

$$\sum_{j \in \mathcal{I}_i} c_i^j(z_i, y_i) = \sum_{j \in \mathcal{I}_i} c_i^j(z_i, p_i),$$

thus (36) simply shows that changing the price  $p_i^j$  to  $y_i^j$  does not exclude any additional buyers, as the bid  $p_i^j$  was already above the reserve price of any seller  $j \in \mathcal{I}_i$ . We proceed to show that  $x_i$  does not result in a loss of utility for buyer  $i$ , that is,

$$u_i \leq u_i(z_i, y_i).$$

From (35), we have  $\alpha_i^j(z_i, y_i) = z_i^j = \sigma_i^j(a(z_i, y_i))$ , and so,

$$\theta_i \circ \sigma_i^j(a(z_i, y_i)) = \theta_i \circ \sigma_i^j(a),$$

which holds  $\forall j \in \mathcal{I}_i$ . Therefore, by the definition of utility (8), and the buyers' valuation (13),

$$\begin{aligned} \theta_i \circ \sigma_i(a(z_i, y_i)) - \theta_i(a) \circ \sigma_i(a) \\ &= u_i(z_i, y_i) - u_i = \sum_{j \in \mathcal{I}_i} c_i^j - c_i^j(z_i, y_i) \\ &= \sum_{j \in \mathcal{I}_i} \int_{\alpha_i^j(z_i, p_i)}^{\alpha_i^j} f_i(d_i^j - x) dx. \end{aligned}$$

Then, as  $\alpha_i(z_i, p_i) \leq z_i^j \leq \alpha_i^j$ , and noting that  $z_i^j > 0 \Rightarrow \theta_i \geq 0 \Rightarrow f_i \geq 0$ , we have  $u_i(z_i, y_i) - u_i \geq 0, \forall j \in \mathcal{I}_i$ .  $\square$

## B.2 Proof of Proposition 4.2

PROOF. We claim that  $t_i$  is an  $\epsilon$ -best reply for buyer  $i$ . That is,

$$u_i(t_i; s_{-i}) + \epsilon \geq u_i(s_i; s_{-i}).$$

As a result of auction initialization, a seller  $j$ 's valuation defines its reserve price to be determined by a buyer  $i \ni \lambda$ , even if this price is zero, we have that  $p^j = \epsilon \geq 0 \forall j \in \Lambda$ . Let  $z = \sup(\mathcal{X}_i^j)$ , and again let  $p_*^j = f^j \circ \sigma_i^j(a)$  denote the reserve price of auction  $j$ , and  $p_i^* = f_i \circ \sigma_i^j(a)$  denote the (coordinated) bid price of buyer  $i$ . We have that  $i \in \mathcal{I}^j$ , and (9) defines  $\theta_i^j(z)$  as being max of the reserve prices  $p_*^j, \forall j \in \mathcal{I}_i$ , therefore (39) is such that,

$$\theta_i^j(z) > \max_{j \in \Lambda} P_i^j(v_i^j),$$

which implies, as  $\theta_i^j$  is non-increasing and  $P_i^j \geq 0$ , we have  $\forall j \in \mathcal{I}_i$ ,

$$\begin{aligned} w_i^j &> P_i^j(v_i^j) \\ \Rightarrow v_i^j &\leq D_i^j(w_i^j) = D^j - \rho^j(w_i^j). \end{aligned}$$

And so, by (6),

$$\begin{aligned} \alpha_i^j(t_i; s_{-i}) &= v_i^j \\ \Rightarrow \sum_{j \in \Lambda} \alpha_i^j(t_i; s_{-i}) &= z. \end{aligned}$$

Therefore,  $\forall j \in \Lambda$  and  $\forall i \in \lambda$  such that (32) and (33) hold,

$$\int_0^{v_i^j} \bar{P}_i(x) dx = \sum_{j \in \Lambda} \int_0^{\sigma_i^j(z)} P_i^j(x) dx.$$

It follows that,

$$u_i(t_i; s_{-i}) = \int_0^z \theta_i^j(x) dx - \sigma_i \circ \int_0^z \bar{P}_i(x) dx.$$

Suppose  $\exists s_i = (d_i, p_i)$  such that  $u_i^j(s_i; s_{-i}) > u_i^j(t_i; s_{-i}) + \epsilon$ . Propositions 4.1 and 3.5, define the coordinated bid,  $v_i = (\zeta_i, p_i)$ , using (32) and (33), for each  $j \in \Lambda$ ,  $\sigma_i^j(\alpha_i^j(v_i; s_{-i})) = \zeta_i^j$ , then clearly  $u_i(v_i, s_{-i}) \geq u_i(s_i, s_{-i}) \Rightarrow u_i(t_i; s_{-i}) - u_i(s_i; s_{-i}) > \epsilon$ . Denoting  $\zeta_i^j$  (fixed) as  $\zeta$ ,

$$\int_z^\zeta \theta_i^j(x) dx - \int_z^\zeta \bar{P}_i(x) dx > \epsilon.$$

For concave valuation functions, the first-order derivative of  $\theta$  at point 0 gives the maximum slope of the valuation function, and so the factor  $\epsilon/\theta'(0)$  guarantees that new bids will differ by at least  $\epsilon$ , and as such, buyer  $i$  will remain in any local auction with reserve price determined by (20). We therefore verify that,

$$\int_z^{z+\epsilon/\theta_i^j(0)} \theta_i^j(x) dx \leq \epsilon,$$

and as  $P_i^j \geq 0$ , we have that, from the construction of  $\zeta$ ,

$$\int_{z+\epsilon/\theta_i^j(0)}^\zeta \theta_i^j(x) dx - \int_{z+\epsilon/\theta_i^j(0)}^\zeta \bar{P}_i(x) dx > 0.$$

If  $\zeta > z + \epsilon/\theta_i^j(0)$ , then for some  $\delta > 0$ ,  $\theta_i(z + \epsilon/\theta_i^j(0) + \delta) > P_i^j(z + \epsilon/\theta_i^j(0) + \delta)$ , contradicting (39). Now, if  $\zeta \leq z$ , then  $\theta_i^j(z + \epsilon/\theta_i^j(0)) < P_i^j(z + \epsilon/\theta_i^j(0))$ , also a contradiction of (39), and so buyer  $s_i$  cannot exist. Finally, as we may consider  $\Lambda \subset \mathcal{I}$  to be a multi-auction game, our user strategies form a "truthful" local game with strategy space restricted to  $\epsilon$ -best replies from buyers  $\in \lambda$ . Therefore we have that a fixed point in the "truthful" game is a fixed point for the auction.  $\square$

## C A SIMPLE EXAMPLE

*Example C.1.* Finally, we give a simple example of convergence to a local market equilibrium, where the buyers are assumed to respond with their truthful,  $\epsilon$ -best replies.

Name	Bid total	Unit price
A	50	1
B	40	1.2
C	26	1.5
D	20	2
E	14	2.2

Let  $s^{(1)} = [(65, \epsilon)]_{i \in \mathcal{I}}$  and  $s^{(2)} = [(85, \epsilon)]_{i \in \mathcal{I}}$ . The buyer bids are as follows:

$$\begin{aligned} s_A &= [(0, 0), (50, 1)], \\ s_B &= [(0, 0), (40, 1.2)], \\ s_C &= [(0, 0), (26, 1.5)], \\ s_D &= [(0, 0), (20, 2)], \\ s_E &= [(0, 0), (14, 2.2)]. \end{aligned}$$

Then at  $t = 1$ , we have bid vector  $s^{(2)} = [(0, p^{(2)}), (20, p^{(2)}), (26, p^{(2)}), (20, p^{(2)}), (14, p^{(2)})]$ , and so  $(D^{(2)}, p^{(2)}) = (85, 1 + \epsilon)$ . The buyer response is,

$$\begin{aligned} s_A &= [(50, 1), (0, 0)], \\ s_B &= [(40, 1.2), (0, 0)], \\ s_C &= [(0, 0), (26, p^{(2)})], \\ s_D &= [(0, 0), (20, p^{(2)})], \\ s_E &= [(0, 0), (14, p^{(2)})]. \end{aligned}$$

At  $t = 2$ ,  $(D^{(1)}, p^{(1)}) = (65, 1 + \epsilon)$ , with bid vector  $s^{(1)} = [(25, p^{(1)}), (40, p^{(1)}), (0, 0), (0, 0), (0, 0)]$ .  $(D^{(2)}, p^{(2)}) = (25, 1 + \epsilon)$ . Then,

$$\begin{aligned} s_A &= [(25, p^{(1)}), (25, p^{(2)})], \\ s_B &= [(40, p^{(1)}), (0, 0)], \end{aligned}$$

where we have removed bids to indicate winner(s) with a tentative allocation. At  $t = 3$ ,  $(D^{(1)}, p^{(1)}) = (50, 1 + \epsilon)$ , with bid vector  $s^{(1)} = [(25, p^{(1)}), (40, p^{(1)}), (0, 0), (0, 0), (0, 0)]$ .  $(D^{(2)}, p^{(2)}) = (0, 1 + \epsilon)$  and  $s^{(2)} = [(25, p^{(1)}), (0, 0), (26, p^{(2)}), (20, p^{(2)}), (14, p^{(2)})]$ . Then,

$$s_A = [(25, p^{(1)}), (0, 0)].$$

At  $t = 4$  the auction ends.

**Remark:** In the case where market resources do not satisfy (15), however as this constraint is not restricted in time, we reason that in the case of insufficient data in the market buyers may wait for additional sellers or purchase from the ISP,  $\kappa$ , as a monopoly sale. Similarly, in the case of insufficient demand, where we may assume that data is held at time  $t = 0$  by  $\kappa$  at bid price  $\epsilon$ .

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