

## Mach 1 Regression: Consumer Confidence and NJ Unemployment

```
library(readxl)
library(data.table)
library(fpp3)

## -- Attaching packages ----- fpp3 0.4.0 --

## v tibble      3.1.5    v tsibble     1.1.0
## v dplyr       1.0.7    v tsibbledata 0.3.0
## v tidyr       1.1.4    v feasts      0.2.2
## v lubridate   1.8.0    v fable        0.3.1
## v ggplot2     3.3.5

## -- Conflicts ----- fpp3_conflicts --
## x dplyr::between()    masks data.table::between()
## x lubridate::date()   masks base::date()
## x dplyr::filter()    masks stats::filter()
## x dplyr::first()     masks data.table::first()
## x lubridate::hour()   masks data.table::hour()
## x tsibble::intersect() masks base::intersect()
## x tsibble::interval() masks lubridate::interval()
## x lubridate::isoweek() masks data.table::isoweek()
## x tsibble::key()     masks data.table::key()
## x dplyr::lag()       masks stats::lag()
## x dplyr::last()      masks data.table::last()
## x lubridate::mday()   masks data.table::mday()
## x lubridate::minute() masks data.table::minute()
## x lubridate::month()  masks data.table::month()
## x lubridate::quarter() masks data.table::quarter()
## x lubridate::second() masks data.table::second()
## x tsibble::setdiff()  masks base::setdiff()
## x tsibble::union()   masks base::union()
## x lubridate::wday()   masks data.table::wday()
## x lubridate::week()   masks data.table::week()
## x lubridate::yday()   masks data.table::yday()
## x lubridate::year()   masks data.table::year()

library(car)

## Loading required package: carData

##
## Attaching package: 'car'
```

```

## The following object is masked from 'package:dplyr':
##
##     recode

library(gridExtra)

##
## Attaching package: 'gridExtra'

## The following object is masked from 'package:dplyr':
##
##     combine

library(corrplot)

## corrplot 0.90 loaded

library(GGally)

## Registered S3 method overwritten by 'GGally':
##   method from
##   +.gg   ggplot2

library(ggplot2)
library(readxl)
Tng_Ctr_Hour2 <- read_excel("C:/RBS/Business Forecasting/Group Project/Tng_Ctr_Hour2.xlsx")
View(Tng_Ctr_Hour2)

setDT(Tng_Ctr_Hour2)
class(Tng_Ctr_Hour2)

## [1] "data.table" "data.frame"

Tng_Ctr_Hour2[, Quarter := factor(Quarter, ordered = T)]
Tng_Ctr_Hour2[, Month := factor(Month, ordered = T)]
summary(Tng_Ctr_Hour2)

##      Year        Quarter       Month      Device_Hrs      DH_Prev_Year
##  Length:81      Q1:21      Apr       : 7    Min.   : 222.8      Length:81
##  Class :character  Q2:21      Aug       : 7    1st Qu.: 899.0      Class :character
##  Mode  :character  Q3:21      Feb       : 7    Median  :1008.0      Mode  :character
##                  Q4:18      Jan       : 7    Mean    : 990.1
##                  Jul       : 7    3rd Qu.:1101.7
##                  Jun       : 7    Max.    :1519.9
##                  (Other):39
##      DH_YoY_Change      DH_YoY_Ch_Per      Total_Inst_Hrs
##  Length:81      Length:81          Min.   : 504.6
##  Class :character  Class :character  1st Qu.:1937.3
##  Mode  :character  Mode  :character  Median :2203.2

```

```

##                               Mean    :2165.7
##                               3rd Qu.:2446.8
##                               Max.   :3084.1
##
##   Total_Inst_Hrs_Prev_Year Inst_Hrs_YoY_Change Total_Inst_Hrs_YoY_Change_Per2
##   Length:81                  Length:81          Length:81
##   Class  :character        Class  :character    Class  :character
##   Mode   :character        Mode   :character    Mode   :character
##
##   Cons_Sent             NJURN
##   Min.    : 70.30    Min.    : 2.900
##   1st Qu.: 89.00    1st Qu.: 4.100
##   Median  : 93.80    Median  : 4.900
##   Mean    : 91.49    Mean    : 5.615
##   3rd Qu.: 97.90    3rd Qu.: 6.200
##   Max.    :101.40    Max.    :16.600
##

```

```
str(Tng_Ctr_Hour2)
```

```

## Classes 'data.table' and 'data.frame':  81 obs. of  13 variables:
## $ Year                      : chr "2015-01" "2015-02" "2015-03" "2015-04" ...
## $ Quarter                   : Ord.factor w/ 4 levels "Q1"<"Q2"<"Q3"<...: 1 1 1 2 2 2 3 3 3 4 ...
## $ Month                     : Ord.factor w/ 12 levels "Apr"<"Aug"<"Dec"<...: 5 4 8 1 9 7 6 2 12 ...
## $ Device_Hrs                : num  960 944 1429 1097 916 ...
## $ DH_Prev_Year              : chr "NA" "NA" "NA" "NA" ...
## $ DH_YoY_Change             : chr "NA" "NA" "NA" "NA" ...
## $ DH_YoY_Ch_Per              : chr "NA" "NA" "NA" "NA" ...
## $ Total_Inst_Hrs             : num  1701 1614 2533 2152 1695 ...
## $ Total_Inst_Hrs_Prev_Year   : chr "NA" "NA" "NA" "NA" ...
## $ Inst_Hrs_YoY_Change       : chr "NA" "NA" "NA" "NA" ...
## $ Total_Inst_Hrs_YoY_Change_Per2: chr "NA" "NA" "NA" "NA" ...
## $ Cons_Sent                  : num  98.1 95.4 93 95.9 90.7 96.1 93.1 91.9 87.2 90 ...
## $ NJURN                      : num  6.8 6.7 6.3 5.8 6 5.9 6.2 5.5 5.1 4.9 ...
## - attr(*, ".internal.selfref")=<externalptr>

```

```
TCH2 = subset(Tng_Ctr_Hour2, select = c(Month, Device_Hrs, Cons_Sent, NJURN ))
```

```
LM_TCH = lm(Device_Hrs ~ ., TCH2)
summary(LM_TCH)
```

```

## 
## Call:
## lm(formula = Device_Hrs ~ ., data = TCH2)
## 
## Residuals:
##      Min      1Q  Median      3Q     Max 
## -358.27 -81.39    4.97  89.57 380.81 
## 
```

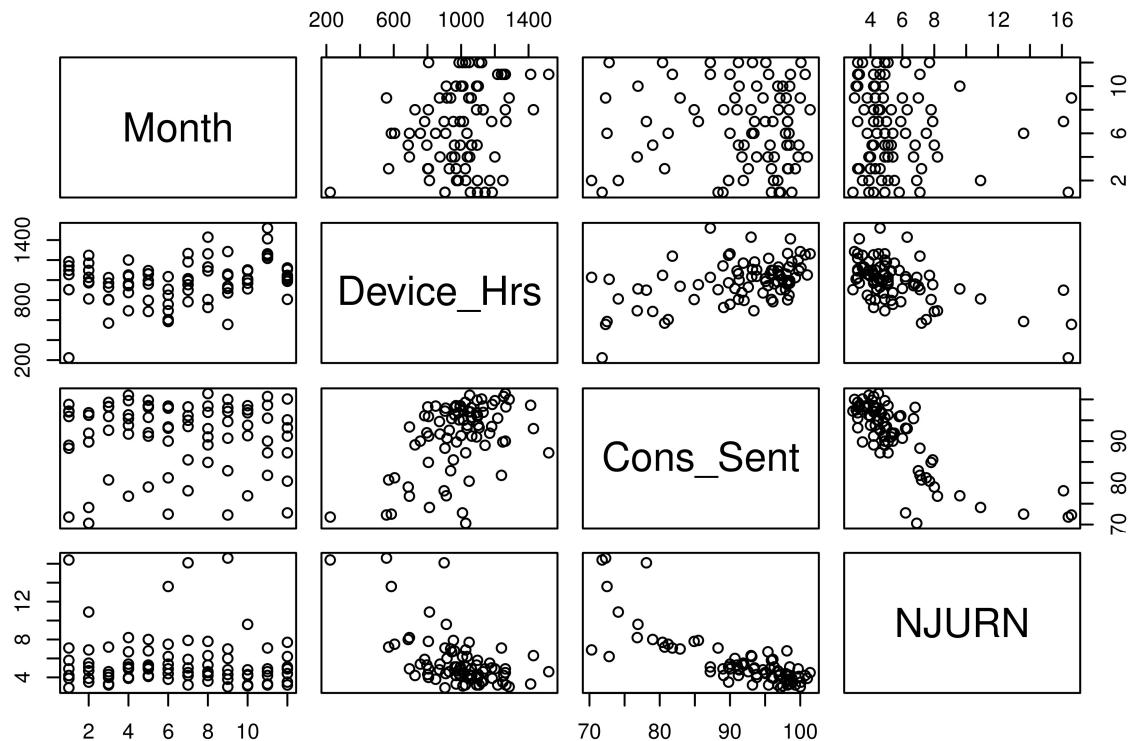
```

## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept) 628.036   368.350   1.705 0.092828 .
## Month.L     191.566   54.791   3.496 0.000842 ***
## Month.Q     123.589   55.897   2.211 0.030454 *
## Month.C    -101.173   54.663  -1.851 0.068598 .
## Month^4     -78.516   55.482  -1.415 0.161650
## Month^5     -23.754   54.505  -0.436 0.664370
## Month^6     -186.716   54.559  -3.422 0.001063 **
## Month^7     -84.275   55.469  -1.519 0.133390
## Month^8     -206.045   54.858  -3.756 0.000364 ***
## Month^9     120.027   53.920   2.226 0.029380 *
## Month^10    1.480    53.683   0.028 0.978094
## Month^11    -72.850   53.229  -1.369 0.175693
## Cons_Sent    5.674    3.494   1.624 0.109096
## NJURN      -27.755   10.178  -2.727 0.008151 **
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 139.5 on 67 degrees of freedom
## Multiple R-squared:  0.6347, Adjusted R-squared:  0.5638
## F-statistic: 8.954 on 13 and 67 DF,  p-value: 2.83e-10

```

We show a relatively strong correlation between the model and Device Hours

```
pairs(TCH2)
```

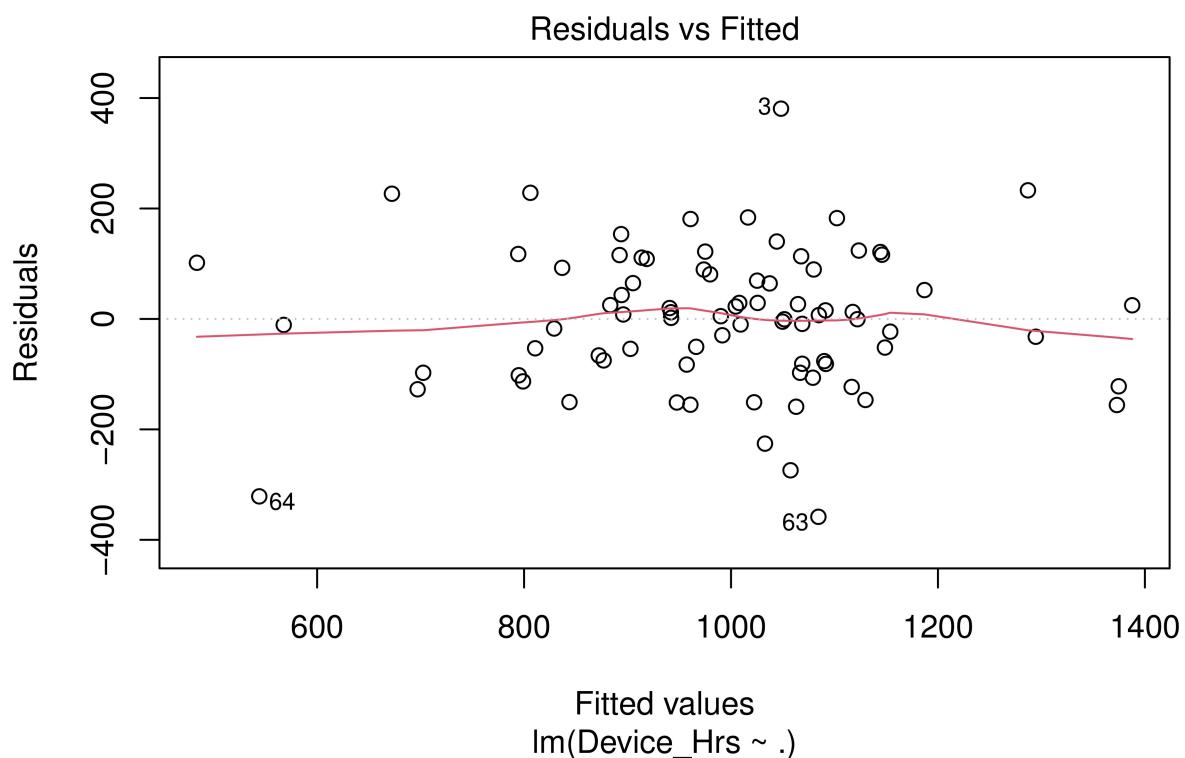


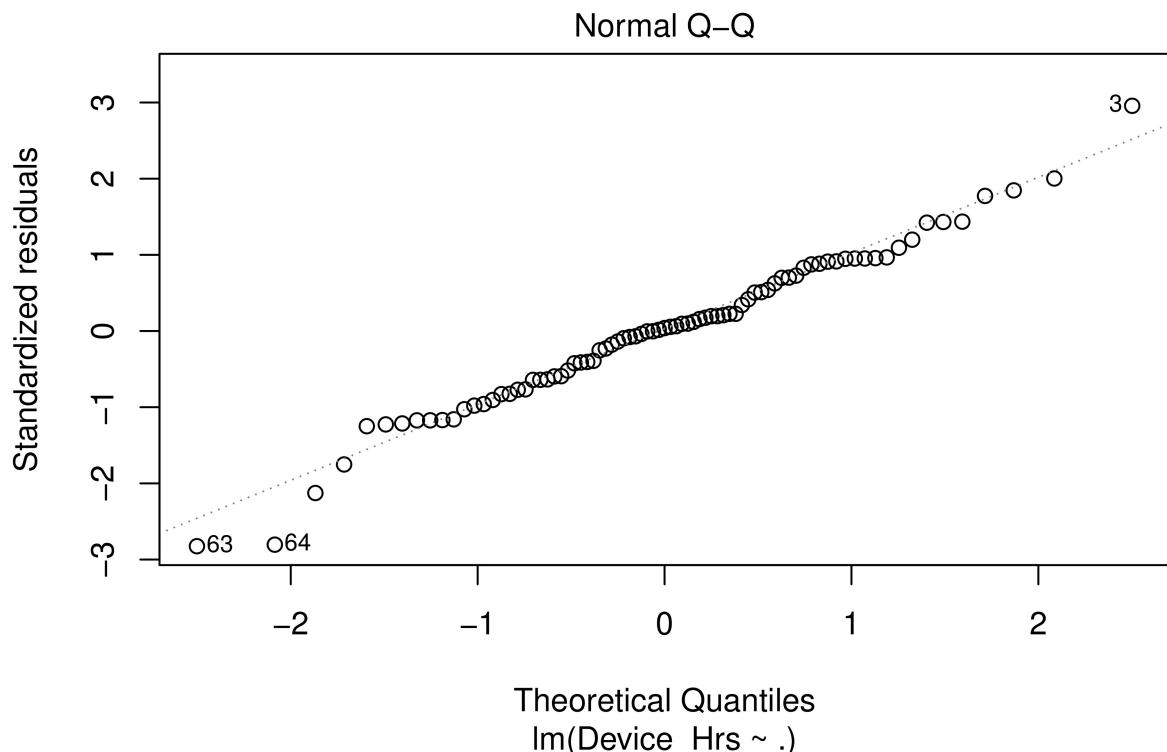
We can see some positive correlation between Device Hours and Consumer Sentiment and some negative correlation between Device Hours and NJ URN

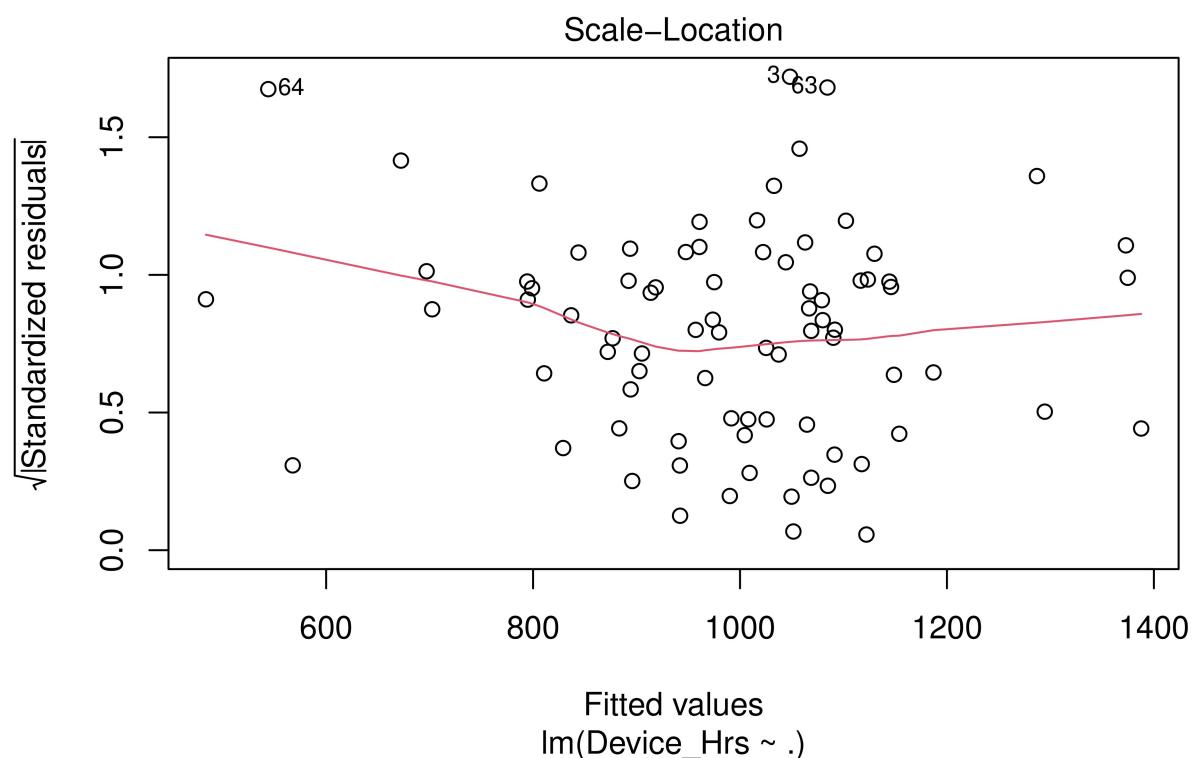
```
str(TCH2)
```

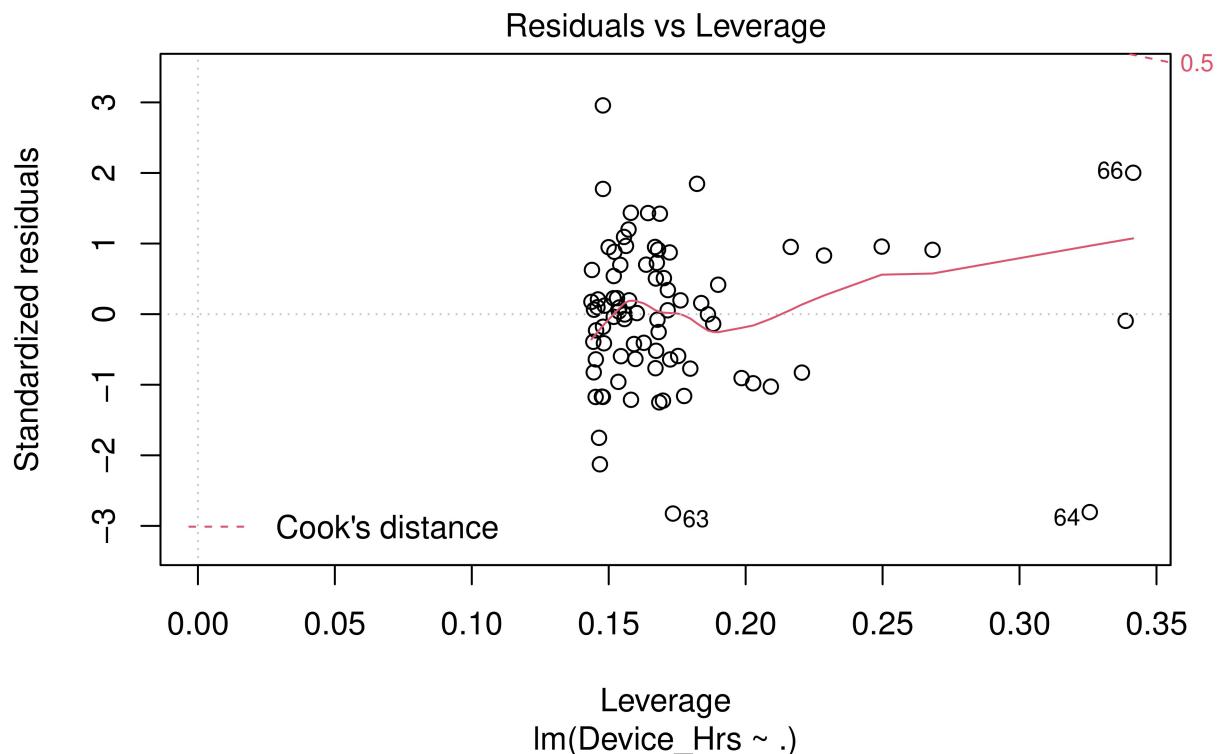
```
## Classes 'data.table' and 'data.frame': 81 obs. of 4 variables:  
## $ Month      : Ord.factor w/ 12 levels "Apr"<"Aug"<"Dec"<...: 5 4 8 1 9 7 6 2 12 11 ...  
## $ Device_Hrs: num  960 944 1429 1097 916 ...  
## $ Cons_Sent  : num  98.1 95.4 93 95.9 90.7 96.1 93.1 91.9 87.2 90 ...  
## $ NJURN     : num  6.8 6.7 6.3 5.8 6 5.9 6.2 5.5 5.1 4.9 ...  
## - attr(*, ".internal.selfref")=<externalptr>
```

```
plot(LM_TCH)
```

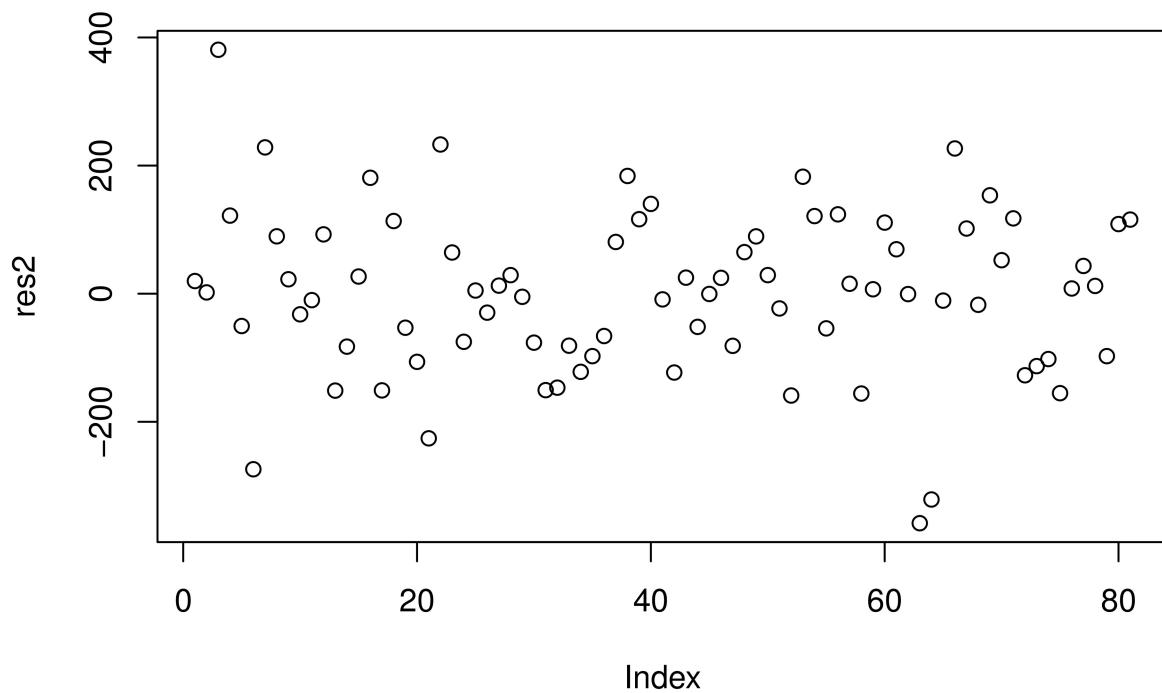






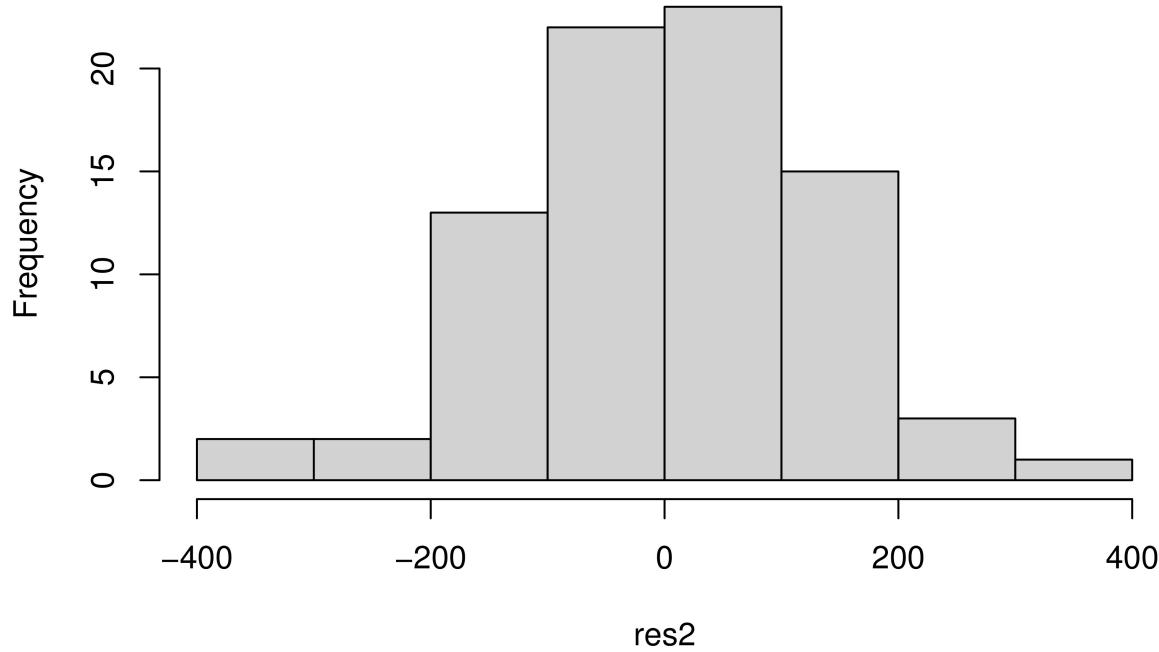


```
res2= residuals(LM_TCH)
plot(res2)
```



```
hist(res2)
```

## Histogram of res2



Step of our formula

```
TCH.Step = step(LM_TCH)
```

```
## Start: AIC=812.61
## Device_Hrs ~ Month + Cons_Sent + NJURN
##
##          Df Sum of Sq      RSS      AIC
## <none>            1304036 812.61
## - Cons_Sent     1     51325 1355361 813.74
## - NJURN         1    144740 1448776 819.13
## - Month        11   1067021 2371057 839.04
```

```
TCH.Step
```

```
##
## Call:
## lm(formula = Device_Hrs ~ Month + Cons_Sent + NJURN, data = TCH2)
##
## Coefficients:
## (Intercept)      Month.L      Month.Q      Month.C      Month^4      Month^5
##       628.036     191.566     123.589     -101.173     -78.516     -23.754
##      Month^6      Month^7      Month^8      Month^9      Month^10     Month^11
##      -186.716     -84.275    -206.045     120.027      1.480     -72.850
## Cons_Sent        NJURN
##       5.674     -27.755
```

## Summary of the Step

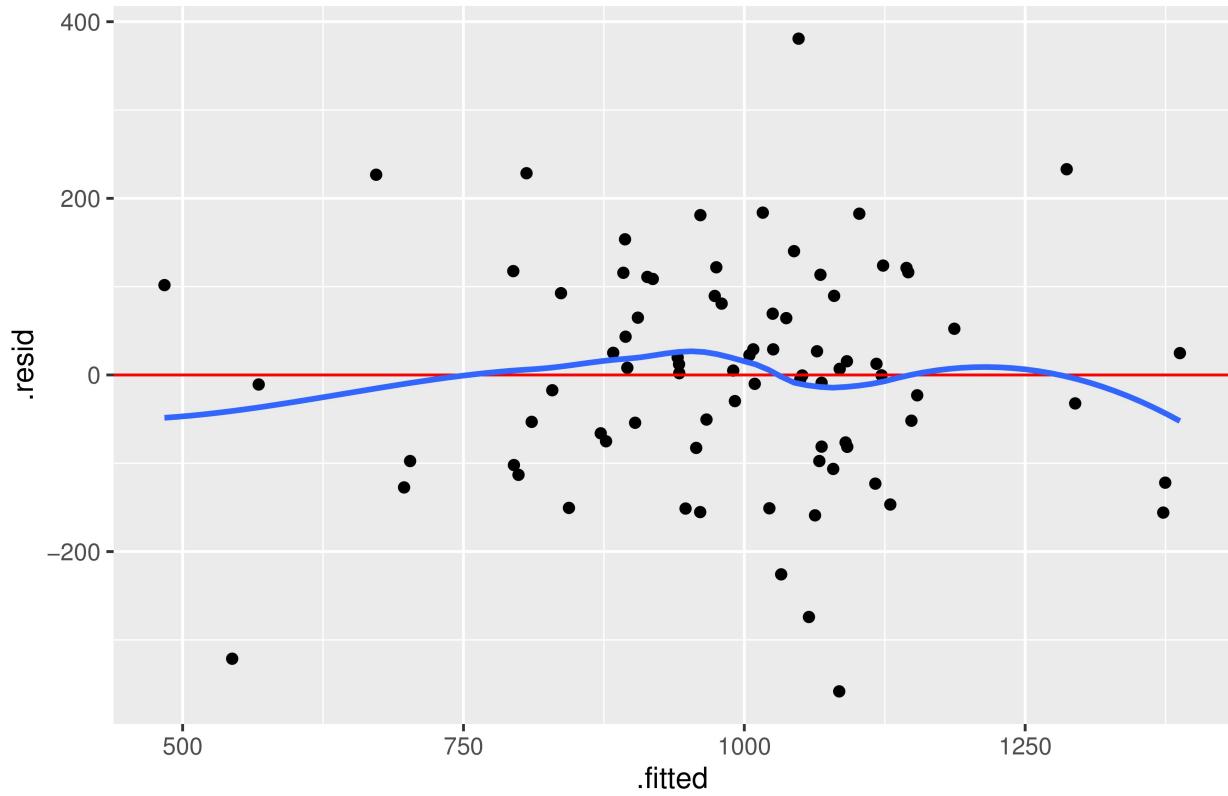
```
summary(TCH.Step)

##
## Call:
## lm(formula = Device_Hrs ~ Month + Cons_Sent + NJURN, data = TCH2)
##
## Residuals:
##    Min      1Q  Median      3Q     Max 
## -358.27  -81.39    4.97   89.57  380.81 
##
## Coefficients:
##             Estimate Std. Error t value Pr(>|t|)    
## (Intercept) 628.036   368.350   1.705 0.092828 .
## Month.L     191.566   54.791   3.496 0.000842 *** 
## Month.Q     123.589   55.897   2.211 0.030454 *  
## Month.C    -101.173   54.663  -1.851 0.068598 .  
## Month^4     -78.516   55.482  -1.415 0.161650    
## Month^5     -23.754   54.505  -0.436 0.664370    
## Month^6     -186.716   54.559  -3.422 0.001063 ** 
## Month^7     -84.275   55.469  -1.519 0.133390    
## Month^8     -206.045   54.858  -3.756 0.000364 *** 
## Month^9     120.027   53.920   2.226 0.029380 *  
## Month^10    1.480    53.683   0.028 0.978094    
## Month^11    -72.850   53.229  -1.369 0.175693    
## Cons_Sent    5.674    3.494   1.624 0.109096    
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## ---      
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 139.5 on 67 degrees of freedom
## Multiple R-squared:  0.6347, Adjusted R-squared:  0.5638 
## F-statistic: 8.954 on 13 and 67 DF,  p-value: 2.83e-10

p1= ggplot(TCH.Step) +
  aes(x=.fitted, y=.resid)+
  geom_point() + geom_abline(intercept = 0, slope = 0, color="red") + geom_smooth(method = "loess", se =
  TRUE)
  labs(title= "Residual Plot")
p1

## `geom_smooth()` using formula 'y ~ x'
```

### Residual Plot



“ “