



# **EDUAPP DEVELOPMENT**

**A SWOT analysis**

# AGENDA

- SWOT analysis
  - Strengths
  - Weaknessess
  - Opportunities
  - Treads
- Recommendations



# SWOT ANALYSIS

Strengths	Weaknesses
<ul style="list-style-type: none"><li>- Backed by major firms (partnerships)</li><li>- Strong domain knowledge</li><li>- Small and agile organizational structure</li></ul>	<ul style="list-style-type: none"><li>- Little product development knowledge</li><li>- Little digital knowledge</li><li>- Weak management</li></ul>
Opportunities	Threads
<ul style="list-style-type: none"><li>- Strong demand for tablet-based education</li><li>- Ability to easily transfer product into other markets</li><li>- Big potential market (1,8 million users in our primary market)</li></ul>	<ul style="list-style-type: none"><li>- For-profit model not accepted in the Dutch educational sector</li><li>- Fragmented marked</li><li>- Buyers have limited budgets available</li></ul>



# STRENGTHS

- Backed by major firms (partnerships)
- Strong domain knowledge
- Small and agile organizational structure



# WEAKNESSES

- Little product development knowledge
- Little digital knowledge
- Weak management



# OPPORTUNITIES

- Strong demand for tablet-based education
- Ability to easily transfer product into other markets
- Big potential market (1,8 million users in our primary market)



# THREADS

- For-profit model not accepted in the Dutch educational sector
- Fragmented market
- Buyers have limited budgets available



# RECOMMENDATIONS

- Increase short term product development knowledge by outsourcing the managing of the product development process to one of the partner organizations involved in the project.
- Increase short term product development knowledge by hiring one or two people with knowledge of product development in the education sector.
- Increase long term product development knowledge by building in-company knowledge on this topic.

