customer-churn-prediction

August 30, 2024

```
import pandas as pd
     import numpy as np
     import matplotlib.pyplot as plt
     import seaborn as sns
     from sklearn.model_selection import train_test_split
     from sklearn.linear_model import LogisticRegression
     from sklearn.ensemble import RandomForestClassifier
     from sklearn.ensemble import HistGradientBoostingClassifier
     from sklearn.metrics import accuracy_score,confusion_matrix,precision_score
     from sklearn.preprocessing import StandardScaler
     from sklearn.ensemble import GradientBoostingClassifier
[2]: df = pd.read_csv('/content/customer churn.zip')
[3]:
     df
[3]:
           RowNumber
                       CustomerId
                                      Surname
                                               CreditScore Geography
                                                                        Gender
                                                                                Age
     0
                    1
                         15634602
                                     Hargrave
                                                        619
                                                               France
                                                                       Female
                                                                                 42
     1
                    2
                                         Hill
                                                                       Female
                         15647311
                                                        608
                                                                Spain
                                                                                 41
     2
                    3
                         15619304
                                         Onio
                                                        502
                                                               France Female
                                                                                 42
     3
                    4
                         15701354
                                                               France Female
                                         Boni
                                                        699
                                                                                 39
     4
                    5
                         15737888
                                    Mitchell
                                                        850
                                                                Spain Female
                                                                                 43
     9995
                9996
                         15606229
                                    Obijiaku
                                                        771
                                                               France
                                                                          Male
                                                                                 39
     9996
                9997
                         15569892
                                    Johnstone
                                                                          Male
                                                        516
                                                               France
                                                                                 35
                         15584532
     9997
                9998
                                          Liu
                                                        709
                                                               France Female
                                                                                 36
     9998
                9999
                         15682355
                                   Sabbatini
                                                        772
                                                              Germany
                                                                          Male
                                                                                 42
     9999
               10000
                         15628319
                                       Walker
                                                        792
                                                               France
                                                                      Female
                                                                                 28
           Tenure
                      Balance
                               NumOfProducts
                                               HasCrCard
                                                           IsActiveMember
     0
                2
                         0.00
                                            1
                                                        1
                                                                         1
     1
                     83807.86
                                                        0
                                                                         1
                1
                                            1
     2
                                            3
                                                        1
                                                                         0
                8
                    159660.80
     3
                         0.00
                                            2
                                                        0
                1
                                                                         0
     4
                    125510.82
                                            1
                                                                         1
     9995
                5
                         0.00
                                                        1
                                                                         0
                                            2
```

```
9996
               57369.61
          10
                                     1
                                                1
                                                                1
9997
          7
                  0.00
                                     1
                                                0
                                                                1
           3
              75075.31
                                     2
                                                1
9998
                                                                0
9999
           4 130142.79
                                     1
```

	EstimatedSalary	Exited
0	101348.88	1
1	112542.58	0
2	113931.57	1
3	93826.63	0
4	79084.10	0
	***	•••
9995	96270.64	0
9996	101699.77	0
9997	42085.58	1
9998	92888.52	1
9999	38190.78	0

[10000 rows x 14 columns]

[]: df.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 10000 entries, 0 to 9999
Data columns (total 14 columns):

#	Column	Non-Null Count	Dtype		
0	RowNumber	10000 non-null	int64		
1	CustomerId	10000 non-null	int64		
2	Surname	10000 non-null	object		
3	CreditScore	10000 non-null	int64		
4	Geography	10000 non-null	object		
5	Gender	10000 non-null	object		
6	Age	10000 non-null	int64		
7	Tenure	10000 non-null	int64		
8	Balance	10000 non-null	float64		
9	NumOfProducts	10000 non-null	int64		
10	HasCrCard	10000 non-null	int64		
11	IsActiveMember	10000 non-null	int64		
12	EstimatedSalary	10000 non-null	float64		
13	Exited	10000 non-null	int64		
dtypes: $float64(2)$ int64(9) object(3)					

dtypes: float64(2), int64(9), object(3)

memory usage: 1.1+ MB

[4]: df.describe()

[4]:		RowNumber	C	ustomerId	CreditScore	е	Age	Tenure	\
	count	10000.00000	1.0	00000e+04	10000.000000	0 10	0000.000000 1	0000.00000	
	mean	5000.50000	1.5	69094e+07	650.528800	0	38.921800	5.012800	
	std	2886.89568	7.1	93619e+04	96.653299	9	10.487806	2.892174	
	min	1.00000	1.5	56570e+07	350.000000	0	18.000000	0.000000	
	25%	2500.75000	1.5	62853e+07	584.000000	0	32.000000	3.000000	
	50%	5000.50000	1.5	69074e+07	652.000000	0	37.000000	5.000000	
	75%	7500.25000	1.5	75323e+07	718.000000	0	44.000000	7.000000	
	max	10000.00000	1.5	81569e+07	850.000000	0	92.000000	10.000000	
		Balanc	e N	umOfProducts	s HasCrCa	ard	IsActiveMembe	er \	
	count	10000.00000	0	10000.000000	10000.000	000	10000.00000	0	
	mean	76485.889288		1.530200	0.705	550	0.515100		
	std	62397.405202		0.581654	4 0.455	584	0.499797		
	min	0.000000		1.000000			0.00000		
	25%	0.000000		1.000000	0.000	000	0.00000		
	50%	97198.54000	0	1.000000	1.000	000	1.00000	0	
	75%	127644.24000	0	2.000000	1.000	000	1.00000	0	
	max	250898.09000	0	4.00000	1.000	000	1.00000	0	
		${\tt EstimatedSalary}$		Exite	ed				
	count	10000.000000		10000.00000	00				
	mean	100090.239881		0.20370	00				
	std	57510.492818		0.40276	69				
	min	11.580000		0.00000					
	25%	51002.110000		0.0000					
	50%	100193.915000		0.0000					
	75%	149388.247		0.0000					
	max	199992.480	000	1.00000	00				

[5]: df.isnull().sum()

[5]: RowNumber 0 ${\tt CustomerId}$ 0 Surname 0 CreditScore 0 Geography 0 Gender 0 Age 0 Tenure 0 Balance 0 NumOfProducts 0 HasCrCard 0 IsActiveMember 0 EstimatedSalary 0 0 Exited dtype: int64

```
[6]: df.duplicated().sum()
 [6]: 0
 [7]: df.columns
 [7]: Index(['RowNumber', 'CustomerId', 'Surname', 'CreditScore', 'Geography',
             'Gender', 'Age', 'Tenure', 'Balance', 'NumOfProducts', 'HasCrCard',
             'IsActiveMember', 'EstimatedSalary', 'Exited'],
            dtype='object')
 [8]: X=df.drop('Exited',axis=1)
      y=df['Exited']
 [9]: df['Exited'].value_counts().to_frame()
 [9]:
              count
      Exited
      0
               7963
      1
               2037
[10]: X=df.drop(columns=['Exited'])
[11]: Y=df['Exited']
[12]: X=X.drop(columns=['Geography'])
[13]: X=X.drop(columns=['Surname'])
[14]: X=X.drop(columns=['Gender'])
[15]: sc=StandardScaler()
      X=sc.fit transform(X)
[16]: X_train, X_test, y_train, y_test=train_test_split(X, y, test_size= 0.
       →2,random_state=42)
[17]: lr=LogisticRegression()
[18]: gb=GradientBoostingClassifier()
[19]: rfc=RandomForestClassifier()
[20]: lr.fit(X_train,y_train)
[20]: LogisticRegression()
```

```
[21]: lr.score(X_train,y_train)
[21]: 0.8065
[22]: y_pred=lr.predict(X_test)
[23]: !pip install imblearn
     Collecting imblearn
       Downloading imblearn-0.0-py2.py3-none-any.whl.metadata (355 bytes)
     Requirement already satisfied: imbalanced-learn in
     /usr/local/lib/python3.10/dist-packages (from imblearn) (0.12.3)
     Requirement already satisfied: numpy>=1.17.3 in /usr/local/lib/python3.10/dist-
     packages (from imbalanced-learn->imblearn) (1.26.4)
     Requirement already satisfied: scipy>=1.5.0 in /usr/local/lib/python3.10/dist-
     packages (from imbalanced-learn->imblearn) (1.13.1)
     Requirement already satisfied: scikit-learn>=1.0.2 in
     /usr/local/lib/python3.10/dist-packages (from imbalanced-learn->imblearn)
     (1.3.2)
     Requirement already satisfied: joblib>=1.1.1 in /usr/local/lib/python3.10/dist-
     packages (from imbalanced-learn->imblearn) (1.4.2)
     Requirement already satisfied: threadpoolctl>=2.0.0 in
     /usr/local/lib/python3.10/dist-packages (from imbalanced-learn->imblearn)
     Downloading imblearn-0.0-py2.py3-none-any.whl (1.9 kB)
     Installing collected packages: imblearn
     Successfully installed imblearn-0.0
[24]: from imblearn.over sampling import SMOTE
      smote = SMOTE(random_state=42)
      X_resampled,y_resampled=smote.fit_resample(X_train,y_train)
[25]: lr.score(X_train,y_train)
[25]: 0.8065
[26]: y_pred=lr.predict(X_test)
[27]: from sklearn.metrics import
       -confusion_matrix,recall_score,precision_score,accuracy_score,f1_score,ConfusionMatrixDispla
[28]: precision_score=(y_test,y_pred)
[29]: recall_score=(y_test,y_pred)
[30]: f1 score(y test,y pred)
```

```
[30]: 0.23412698412698418
[31]: from sklearn.svm import SVC
[32]: svc=SVC(kernel='rbf',gamma=2,C=1)
[33]: svc.fit(X_train,y_train)
[33]: SVC(C=1, gamma=2)
[34]: svc.score(X_train,y_train)
[34]: 0.991625
[35]: svc.score(X_test,y_test)
[35]: 0.8055
[36]: from sklearn.neighbors import KNeighborsClassifier
[37]: knn = KNeighborsClassifier(n_neighbors=5)
[38]: knn.fit(X_train,y_train)
[38]: KNeighborsClassifier()
[39]: y_pred=knn.predict(X_test)
[40]: from sklearn.metrics import precision_score
[41]: precision_score(y_test,y_pred)
[41]: 0.6351931330472103
[42]: from sklearn.metrics import recall_score
[43]: recall_score(y_test,y_pred)
[43]: 0.37659033078880405
[43]:
[44]: from sklearn.metrics import f1_score
[45]: f1_score(y_test,y_pred)
[45]: 0.47284345047923315
```

[46]: accuracy_score(y_test,y_pred)

[46]: 0.835