

MY HOST BizMate - Complete Data Summary

Generated: 01/02/2026



Property Information

Izumi Hotel & Villas

Location: Ubud, Bali

Units: 5 Villas

Type: Villa Resort

Status: Active



Clients Database (45 Total)

Name	Country	Bookings	Total Value
Hiroshi Nakamura	JP Japan	2	\$3,080
Anna Müller	DE Germany	1	\$1,470
Emma Chen	CN China	0	Pending
Michael Brown Jr	US USA	0	\$1,100 (Pending)
Thomas Schmidt Jr	DE Germany	0	\$1,200 (Estimate)
... 40 more clients			

Total Clients: 45 | Countries Represented: 19 | Repeat Guests: 8



Leads Pipeline (8 Active)

Lead	Status	Score	Intent	Estimated Value
Emma Chen	HOT	85	booking	\$1,960
Thomas Schmidt Jr	PENDING	78	booking	\$1,200
Made Wijaya	ENGAGED	55	price	\$800
Maria Santos Jr	FOLLOWING_UP	60	price	\$900
Sarah Miller	NEW	45	availability	\$700
Kenji Yamamoto	WON	95	booking	\$1,540
Pierre Dupont	LOST	35	price	-

Total Pipeline Value: ~\$8,000

Bookings Summary (Last 3 Months)

Monthly Breakdown

Month	Bookings	Revenue	Avg/Booking	Occupancy
November 2025	12	\$11,220	\$935	65%
December 2025	18	\$23,100	\$1,283	85%
January 2026	15	\$15,820	\$1,055	72%
TOTAL	45	\$50,140	\$1,114	74%

By Channel

Channel	Bookings	Revenue	% Total
Airbnb	16	\$17,660	35%
Booking.com	15	\$16,720	33%

Direct	14	\$15,760	32%
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Top 10 Countries

Country	Bookings	Revenue
JP Japan	6	\$6,500
AU Australia	6	\$5,640
US United States	4	\$5,180
DE Germany	4	\$4,680
GB United Kingdom	3	\$3,320
CN China	3	\$3,940
IT Italy	3	\$2,940
FR France	2	\$2,280
NL Netherlands	2	\$2,100
CA Canada	2	\$1,960

Payments Summary

Status	Count	Amount	%
Paid	43	\$47,940	95.6%
Pending	2	\$2,200	4.4%
Overdue	0	\$0	0%

Payment Completion Rate: 95.6%



Owner Decisions (3 Pending)

Type	Guest	Priority	Details	Amount
Discount Request	Emma Chen	● URGENT	15% off, 7 nights	\$1,960
Payment Verification	Michael Brown Jr	● HIGH	Claims payment sent	\$1,100
Payment Plan	Thomas Schmidt Jr	● NORMAL	3 installments	\$1,200

Key Metrics Summary

3-Month Performance:

Total Revenue: \$50,140

Total Bookings: 45

Average Booking Value: \$1,114

Average Occupancy: 74%

Payment Completion: 95.6%

Active Leads: 8 (Pipeline: ~\$8,000)

Pending Owner Decisions: 3

Countries Represented: 19