

Joseph King

Greenville, SC 29605

(864-760-8559)

[LinkedIn](#) | [GitHub](#)

j.king61693@gmail.com

PROFILE

Creative Software Engineer with diverse background experience ranging from supply-chain management to full-time content creation. An appreciation of collaborative efforts and passionate answer-seeking has helped me achieve otherwise unattainable goals!

PORTFOLIO

<https://joseph-king-portfolio.herokuapp.com/>

EXPERIENCE

General Assembly — October 2022-Current

Software Engineering Immersive | Engineering Fellow

- Completion of 480-hour software engineering program
- Experience in HTML, CSS, JavaScript, Python, Django, React.js, Node.js, MongoDB, Mongoose & Express.js

Twitch Interactive, Inc — 2020-Current

Streamer - Sponsored Content Creator

- WoW/MoM analyzation of channel metrics/growth
- Viewer engagement/growth through both Playstation and PC ecosystems
- Hands on experience with both audio and video capture resources
- Over 3.6 Million Viewer minutes watched Q2 2022
- 24,000 Unique Viewer Engagements Q2 2022
- Sponsored partnership with My.Com B.V. as My.Games Content Creator

Joseph King

Greenville, SC 29605

(864-760-8559)

[LinkedIn](#) | [GitHub](#)

j.king61693@gmail.com

Charter Communications, Inc — 2017-2020

Interim Supervisor

- Lead and guided teams in the pursuit of company goals
- Boosted key area metrics through data-driven performance review
- Developed and tailored new sales strategies for a team of sales professionals
- Created tailored action plans to refine sales techniques for production agents
- Constructed effective and revenue positive action plans for peers
- Oversaw teams generating 6 figures of monthly recurring revenue

Peer Mentor

- Collaborated with others to resolve problems and handle requests
- Constructively trained new hires on replicating successful sales techniques
- Tailored coaching methods, allowing constructive feedback for peer review
- Educated peers on business policy and procedures

Inbound Sales Representative

- Adapts quickly to changing customer demand increasing attachment/acquisition rates
- Effectively created new sales strategies through data-driven performance review
- Bolstered current clientele revenue streams through tailored product offerings
- Efficiently refined sales techniques through peer review and collaboration
- Ability to quickly identify need/want motivations and curate product offers
- Personally generated over 7 figures of revenue during company tenure

Joseph King

Greenville, SC 29605

(864-760-8559)

[LinkedIn](#) | [GitHub](#)

j.king61693@gmail.com

Publix Super Markets, Inc; Multiple Positions Held — 2013-2017

- Created unique and meaningful experiences that improved customers' satisfaction
- Adapted quickly within a competitive work environment
- Devised task-specific solutions through collaboration with others
- Drove sales growth through tailored merchandising solutions
- Demonstrated ability to systemically and analogously problem-solve
- Quickly learned new technology and effectively used to create unique solutions
- Achieved business demands through prioritized multi-tasking
- Developed strategies to preserve profit margins and reduce shrink levels