

JOSEPH BADUA

JR. FRONT-END DEVELOPER

CONTACT

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EDUCATION

**UNIVERSITY OF
CALIFORNIA, RIVERSIDE**

Riverside, CA

English Literary Theory Candidate
(Expected graduation Jul 2021)

**UNIVERSITY OF
CALIFORNIA, RIVERSIDE
EXTENSION CENTER**

Riverside, CA

Web Development Full Stack
Developer Candidate (Expected
graduation Jan 2020)

ADDITIONAL SKILLS

English - First Language

Full-Stack Development

Front-End Development

Back-End Development

HTML

CSS

Javascript

Bootstrap

JQuery

Firebase

Node.js

Web Design

Photoshop

API's and Ajax

CAREER OBJECTIVE

Full Stack Developer currently attending the University of California, Extension Center Full Stack Coding Boot Camp. Aiming to leverage proven analytical, creative thinking, and critical thinking skills to successfully fill the Jr. Front-End Developer role at your company. Frequently praised as focused by my peers, I can be relied upon to help your company achieve its goals. Despite my lack of experience in terms of time I've spent coding, I'm confident in my mastery of the required languages and frameworks, adamant I will deliver beyond expectations.

PROFESSIONAL EXPERIENCE

SALES MANAGER

Vector Marketing, California, CA / May 2018 – Present

- Resolve customer complaints regarding sales and service.
- Oversee regional and local sales managers and their staffs.
- Plan and direct staffing, training, and performance evaluations to develop and control sales and service programs.
- Determine price schedules and discount rates.
- Confer with potential customers regarding equipment needs and advise customers on types of equipment to purchase.
- Direct, coordinate, and review activities in sales and service accounting and recordkeeping, and in receiving and shipping operations.
- Monitor customer preferences to determine focus of sales efforts.

PERSONAL SALES

Vector Marketing, California, CA / Nov 2017 – May 2018

- Answer customers' questions about products, prices, availability, product uses, and credit terms.
- Recommend products to customers, based on customers' needs and interests.
- Contact regular and prospective customers to demonstrate products, explain product features, and solicit orders.
- Estimate or quote prices, credit or contract terms, warranties, and delivery dates.
- Consult with clients after sales or contract signings to resolve problems and to provide ongoing support.
- Provide customers with product samples and catalogs.
- Identify prospective customers by using business directories, following leads from existing clients, participating in organizations and clubs, and attending trade shows and conferences.
- Negotiate details of contracts and payments, and prepare sales contracts and order forms.
- Forward orders to manufacturers.