## **CAPSTONE PROJECT REPORT**

TOPIC: Opening a Lebanese Restaurant in Montreal

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### Introduction

I am a Lebanese citizen living in Lebanon. For those of you who have not yet heard of Lebanon, it is a Middle Eastern country on the east of the Mediterranean Sea.



Figure 1: Location of Lebanon

Lebanon with its 4 million citizens has always faced difficulties from economic hardships to wars. Lebanon has a total of 100 billion dollars in debt and is classified third in the world with the ratio of its debt to its GDP at 151%. The unemployment rate was around 6% and the inflation rate around 3% (*tradingeconomic.com*). However, 2019 made things even worse. Starting October 2019, strikes and revolutions have started all around the country. In three months, it has already increased the inflation rate to 33% and increased the unemployment rate to over 25%.

These facts have led to an increase in the immigration rate from Lebanon. In 2019 alone, and up to November, it has been estimated that around 61,924 have left the country. This number is expected to double as the revolution and strikes have not settled down after over three months now.



# أرقام مقلقة عن السفر والهجرة

منذ منتصف كانــون الثانــي وحتــم منتصـف تشــرين الثانــي 2019 وصــل عــدد اللبنانييــن الذيــن ســافروا ولــم يعــودوا إلــم **61,924 لبنانيــاً** مقارنــة بــ **41,766 لبنانيـاً** خــلال الفتــرة ذاتهــا مــن العــام 2018 أي بزيــادة 20,158 ومــا نســبتـه %42

لبنانيون سافروا ولم يعودوا

2019 **61,924** شخطاً



2018 **41,766** شخصاً

الأرقام تشتمل على الطلاب أيضا

الدولية للمعلومات ش.م.ل/ 6 تشرين الثانب 2019

Figure 2: 2019 Immigration Numbers

As a Lebanese citizen, I was approached by a couple of friends looking for investment ideas to benefit from this fact and at the same time help those immigrants preserve their traditions and habits wherever they end up going.

Since Lebanon is famous for its cuisine, I suggested that the best idea is to open Lebanese restaurants in the countries/areas where these people are immigrating to attend to their huge numbers. However, in order to do that, we need to know the place where most of these Lebanese are going so that our investment will be successful since it will be visited by the maximum number of immigrants possible.

As a result of these facts and ideas, we ended up with the following problem to solve: "Where is the best place to open a restaurant to cater for the increasing number of Lebanese immigrants?"

In other words, we need to find the country or city where most immigrants are settling and then once we find it, we should look for the best neighborhood or area to open the restaurant in so that we make sure that a huge percentage of these immigrants will be the customers of the restaurant.

### Data

Since we are dealing with immigration, the best resource to find data is the UN. According to the excel sheet downloaded from

https://www.un.org/en/development/desa/population/migration/data/estimates2/estimates1 9.asp, it shows that during 2019, Canada has received 30644 persons from Lebanon. In other words, Canada alone has received more than 49% of the Lebanese immigrants of 2019. As a result, it became obvious that the country we should focus on is Canada because Canada alone caters for half of the Lebanese immigrants which we are aiming to serve and benefit from.

After determining Canada, we need to find out what part of Canada is welcoming this huge number of Lebanese since we can't open restaurants in every city in Canada. According to *canadianarabinstitute.org*, the city with most Arabs is Montreal with the Lebanese being the first among Arabs.

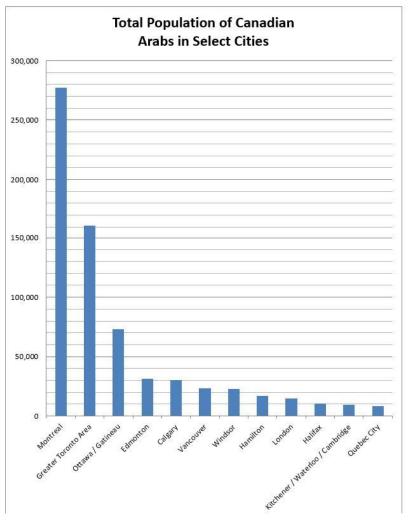


Figure 3: Arabs Distribution in Canada

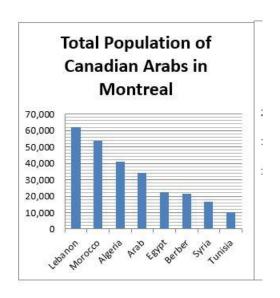


Figure 4: Lebanese percentage among Arabs in Montreal

So now we are sure that Montreal is the city that is welcoming the highest number of Lebanese immigrants. Now we are able to focus on Montreal since it will be the city that will host the restaurant we intend to build to cater for customers and mainly the huge number of Lebanese.

The city is determined, now we need to determine what area/neighborhood is best for opening a restaurant in Montreal so that it would be a successful investment.

In order to do so, we need to find out how many Boroughs and neighborhoods exist in Montreal so that we can analyze them and determine the favorite locations for this restaurant. I was not able to find a finalized table for Montreal's boroughs and neighborhoods, therefore, I relied on the data listed in Wikipedia, to create my own table for Montreal.

According to <a href="https://en.wikipedia.org/wiki/Boroughs">https://en.wikipedia.org/wiki/Boroughs</a> of Montreal, Montreal has 19 Boroughs.

| Number (map) | Borough +                                | Population Canada 2016 Census <sup>[1]</sup> | Area tin km² | Density<br>per km² |
|--------------|--|--|--------------|--------------------|
| 1.           | Ahuntsic-Cartierville                    | 134,245                                      | 24.2         | 5,547.3            |
| 2.           | Anjou                                    | 42,796                                       | 13.7         | 3,123.8            |
| 3.           | Côte-des-Neiges-Notre-Dame-de-Grâce      | 166,520                                      | 21.4         | 7,781.3            |
| 4.           | Lachine                                  | 44,489                                       | 17.7         | 2,513.5            |
| 5.           | LaSalle                                  | 76,853                                       | 16.3         | 4,714.9            |
| 6.           | Le Plateau-Mont-Royal                    | 104,000                                      | 8.1          | 12,839.5           |
| 7.           | Le Sud-Ouest                             | 78,151                                       | 15.7         | 4,977.8            |
| 8.           | L'Île-Bizard-Sainte-Geneviève            | 18,413                                       | 23.6         | 780.2              |
| 9.           | Mercier-Hochelaga-Maisonneuve            | 136,024                                      | 25.4         | 5,355.3            |
| 10.          | Montréal-Nord                            | 84,234                                       | 11.1         | 7,588.6            |
| 11.          | Outremont                                | 23,954                                       | 3.9          | 6,142.0            |
| 12.          | Pierrefonds-Roxboro                      | 69,297                                       | 27.1         | 2,557.1            |
| 13.          | Rivière-des-Prairies-Pointe-aux-Trembles | 106,734                                      | 42.3         | 2,523.2            |
| 14.          | Rosemont-La Petite-Patrie                | 139,590                                      | 15.9         | 8,779.2            |
| 15.          | Saint-Laurent                            | 98,828                                       | 42.8         | 2,309.1            |
| 16.          | Saint-Léonard                            | 78,305                                       | 13.5         | 5,800.4            |
| 17.          | Verdun                                   | 69,229                                       | 9.7          | 7,137.0            |
| 18.          | Ville-Marie                              | 89,170                                       | 16.5         | 5,404.2            |
| 19.          | Villeray-Saint-Michel-Parc-Extension     | 143,853                                      | 16.5         | 8,718.3            |

Figure 5: Montreal Boroughs

Then I retrieved the neighborhoods of every Borough listed above using: <a href="https://en.wikipedia.org/wiki/List">https://en.wikipedia.org/wiki/List</a> of neighbourhoods in Montreal. I ended up with a total of 42 neighborhoods.

Having the Boroughs and Neighborhoods, I logged to

https://worldpostalcode.com/canada/quebec/montreal, to retrieve the postcodes and latitudes and longitudes for each neighborhood as I need to use the latitudes and longitudes to utilize the foursquare location data to get a list of available venues in each neighborhood so that I can have an idea of the list of attractions in each neighborhood.

#### Search by Map

Interactive map of zip codes in Montreal, Canada. Just click on the location you desire for a postal code/address for your mails destination.

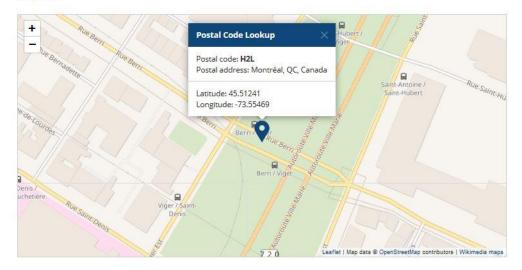


Figure 6: Getting Longitude and Latitude of Neighborhoods

Once I collected the postcode, Borough, Neighborhood, Longitude and Latitude, I merged the data in a csv file called Montreal Neighborhoods. This file contains 5 columns and 42 rows. This csv file will be imported and read in a Jupyter Notebook to analyze the data and supply the latitude and longitude for each neighborhood for the foursquare algorithm to determine the venues which will allow us to specify the best location to open the Lebanese restaurant.

| - 2 | Α          | В                                   | C  | D        | E         |
|-----|------------|-------------------------------------|--|----------|-----------|
| 1   | PostalCode | Borough                             | Neighborhood                             | Latitude | Longitude |
| 2   | H3L        | Ahuntsic-Cartierville               | Ahuntsic                                 | 45.5553  | -73.67139 |
| 3   | НЗМ        | Ahuntsic-Cartierville               | Nouveau-Bordeaux                         | 45.53543 | -73.68711 |
| 4   | H4J        | Ahuntsic-Cartierville               | Cartierville                             | 45.52899 | -73.70293 |
| 5   | H2Y        | Ahuntsic-Cartierville               | Saint-Sulpice                            | 45.50453 | -73.55515 |
| 6   | H2B        | Ahuntsic-Cartierville               | Sault-au-Recollet (Ile de la Visitation) | 45.57523 | -73.66274 |
| 7   | H1K        | Anjou                               | Anjou                                    | 45.60219 | -73.55961 |
| 8   | НЗТ        | Cote-des-Neiges-Notre-Dame-de-Grace | Cote-des-Neiges                          | 45.49853 | -73.62716 |
| 9   | H4B        | Cote-des-Neiges-Notre-Dame-de-Grace | Notre-Dame-de-Grace                      | 45.46711 | -73.6225  |
| 10  | H3W        | Cote-des-Neiges-Notre-Dame-de-Grace | Snowdon                                  | 45.48899 | -73.64058 |

Figure 7: Part of the CSV file

## Methodology

We want to figure out the best neighborhood or area to open a Lebanese restaurant. We prepared the data we need from postcodes, boroughs, neighborhoods and its corresponding latitudes and longitudes. The best approach to handle such a topic is utilizing the foursquare data services to find out what venues exist in these neighborhoods, then applying the machine learning clustering algorithm to cluster these neighborhoods into clusters so that we would be able to distinguish the similar neighborhoods and determine the differences between them.

This way, we can find out what characterizes each neighborhood thus we can eliminate areas that do not fit for restaurants. For example, it is not recommended to open a restaurant in an industrial area full of factories or open a restaurant in an area where no venues or attractions exist.

To implement this, we will create a Jupyter notebook and perform all the stated operations.

We start by creating a data Frame from the csv file we created.

| Po | stalCode | Borough                             | Neighborhood                             | Latitude | Longitude |
|----|----------|-------------------------------------|--|----------|-----------|
| 0  | H3L      | Ahuntsic-Cartierville               | Ahuntsic                                 | 45.55530 | -73.67139 |
| 1  | НЗМ      | Ahuntsic-Cartierville               | Nouveau-Bordeaux                         | 45.53543 | -73.68711 |
| 2  | H4J      | Ahuntsic-Cartierville               | Cartierville                             | 45.52899 | -73.70293 |
| 3  | H2Y      | Ahuntsic-Cartierville               | Saint-Sulpice                            | 45.50453 | -73.55515 |
| 4  | H2B      | Ahuntsic-Cartierville               | Sault-au-Recollet (Ile de la Visitation) | 45.57523 | -73.66274 |
| 5  | H1K      | Anjou                               | Anjou                                    | 45.60219 | -73.55961 |
| 6  | НЗТ      | Cote-des-Neiges-Notre-Dame-de-Grace | Cote-des-Neiges                          | 45.49853 | -73.62716 |
| 7  | H4B      | Cote-des-Neiges-Notre-Dame-de-Grace | Notre-Dame-de-Grace                      | 45.46711 | -73.62250 |
| 8  | H3W      | Cote-des-Neiges-Notre-Dame-de-Grace | Snowdon                                  | 45.48899 | -73.64058 |
| 9  | H8S      | Lachine                             | Ville Saint-Pierre                       | 45.43297 | -73.68113 |
| 10 | H8R      | LaSalle                             | LaSalle                                  | 45.42868 | -73.66282 |

Figure 8: DataFrame Data

We have a total of 43 neighborhoods as shown in the folium map we created:



Figure 9: Montreal Neighborhoods Map

Now it is time to call the foursquare data location services. We use our client id and secret and write a method to return the first 100 venues within 500 meters of each neighborhood.



Figure 10: Montreal Venues

We group the neighborhoods to find the total number of venues returned for each neighborhood:

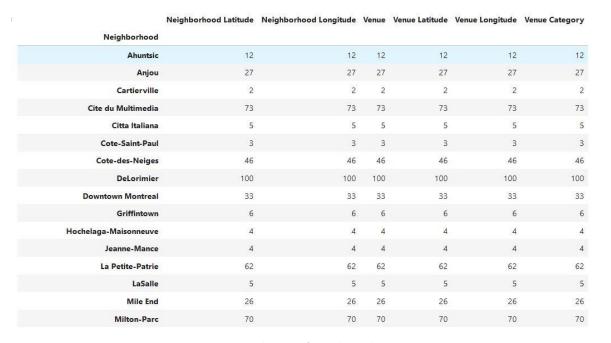


Figure 11: Total Venues for Each Neighborhood

From all these venues returned, we find out 215 unique venue types. So now we need to know the availability and frequency of each venue in each neighborhood. To do so, we create dummies for each venue type and group by the mean of the neighborhoods. We end up with the following data frame (first 5 rows):

|   | Montreal Neighborhood | Adult<br>Boutique | Art<br>Gallery | Art<br>Museum | & Crafts<br>Store | Arts &<br>Entertainment | Asian<br>Restaurant | Athletics<br>&<br>Sports | Auto<br>Garage | Automotive<br>Shop | BBQ<br>Joint | Baby<br>Store | Bakery   | Bank | Bar      |
|---|-----------------------|-------------------|----------------|---------------|-------------------|-------------------------|---------------------|--------------------------|----------------|--------------------|--------------|---------------|----------|------|----------|
| 0 | Ahuntsic              | 0.0               | 0.000000       | 0.000000      | 0.0               | 0.0                     | 0.0                 | 0.0                      | 0.0            | 0.0                | 0.0          | 0.000000      | 0.000000 | 0.0  | 0.000000 |
| 1 | Anjou                 | 0.0               | 0.000000       | 0.000000      | 0.0               | 0.0                     | 0.0                 | 0.0                      | 0.0            | 0.0                | 0.0          | 0.037037      | 0.000000 | 0.0  | 0.000000 |
| 2 | Cartierville          | 0.0               | 0.000000       | 0.000000      | 0.0               | 0.0                     | 0.0                 | 0.0                      | 0.0            | 0.0                | 0.0          | 0.000000      | 0.000000 | 0.0  | 0.000000 |
| 3 | Cite du Multimedia    | 0.0               | 0.013699       | 0.013699      | 0.0               | 0.0                     | 0.0                 | 0.0                      | 0.0            | 0.0                | 0.0          | 0.000000      | 0.013699 | 0.0  | 0.013699 |
| 4 | Citta Italiana        | 0.0               | 0.000000       | 0.000000      | 0.0               | 0.0                     | 0.0                 | 0.0                      | 0.0            | 0.0                | 0.0          | 0.000000      | 0.000000 | 0.0  | 0.000000 |
| < |                       |                   |                |               |                   |                         |                     |                          |                |                    |              |               |          |      |          |

Figure 12: Frequency and means of Venues for each Neighborhood

To make this data easy to understand and visualize, we will write a method that compares these numbers and returns the top 10 venues for each neighborhood. We end up with the following data frame (first 5 rows):

| Neighborhood       | 1st Most<br>Common<br>Venue   | 2nd Most<br>Common<br>Venue  | 3rd Most<br>Common<br>Venue   | 4th Most<br>Common<br>Venue  | 5th Most<br>Common<br>Venue  | 6th Most<br>Common<br>Venue  | 7th Most<br>Common<br>Venue   | 8th Most<br>Common<br>Venue  | 9th Most<br>Common<br>Venue  | 10th Most<br>Common<br>Venue   |
|--------------------|---|--|---|--|--|--|---|--|--|--|
| Ahuntsic           | Deli / Bodega   | Rental Car<br>Location   | Bus Station   | Fast Food<br>Restaurant  | Metro Station  | Gas Station  | Park  | Grocery Store  | Restaurant   | Coffee Shop  |
| Anjou              | Clothing Store  | Coffee Shop  | Burger Joint  | Grocery Store  | Pizza Place  | Restaurant   | Electronics<br>Store  | Fabric Shop  | Fast Food<br>Restaurant  | Shop & Service   |
| Cartierville       | Construction &<br>Landscaping   | Kids Store   | Yoga Studio   | English<br>Restaurant  | Football<br>Stadium  | Food Court   | Food & Drink<br>Shop  | Food   | Fish & Chips<br>Shop   | Fast Food<br>Restaurant  |
| Cite du Multimedia | Café  | French<br>Restaurant   | Hotel   | Restaurant   | Speakeasy  | Seafood<br>Restaurant  | Portuguese<br>Restaurant  | History<br>Museum  | Cocktail Bar   | Yoga Studio  |
| Citta Italiana     | Gas Station   | Dessert Shop   | Hockey Arena  | Discount<br>Store  | Drugstore  | Yoga Studio  | Event Space   | Food Court   | Food & Drink<br>Shop   | Food   |
| Cote-Saint-Paul    | Soccer Stadium  | Home Service   | Pharmacy  | Yoga Studio  | Empanada<br>Restaurant   | Food & Drink<br>Shop   | Food  | Fish & Chips<br>Shop   | Fast Food<br>Restaurant  | Farmers<br>Market  |
|                    | Ahuntsic<br>Anjou<br>Cartierville<br>Cite du Multimedia<br>Citta Italiana | Neighborhood Common Venue  Ahuntsic Deli / Bodega  Anjou Clothing Store Cartierville Construction & Landscaping  Cite du Multimedia Café  Citta Italiana Gas Station | Neighborhood         Common Venue         Common Venue           Ahuntsic         Deli / Bodega         Rental Car Location           Anjou         Clothing Store         Coffee Shop           Cartierville         Construction & Landscaping         Kids Store           Cite du Multimedia         Café         French Restaurant           Citta Italiana         Gas Station         Dessert Shop | Neighborhood         Common Venue         Common Venue         Common Venue           Ahuntsic         Deli / Bodega         Rental Car Location         Bus Station           Anjou         Clothing Store         Coffee Shop         Burger Joint           Cartierville         Construction & Landscaping         Kids Store         Yoga Studio           Cite du Multimedia         Café         French Restaurant         Hotel           Citta Italiana         Gas Station         Dessert Shop         Hockey Arena | Neighborhood         Common Venue         Common Venue         Common Venue         Common Venue         Common Venue           Ahuntsic         Deli / Bodega         Rental Car Location         Bus Station         Fast Food Restaurant           Anjou         Clothing Store         Coffee Shop         Burger Joint         Grocery Store           Cartierville         Construction & Landscaping         Kids Store         Yoga Studio         English Restaurant           Cite du Multimedia         Café         French Restaurant         Hotel         Restaurant           Citta Italiana         Gas Station         Dessert Shop         Hockey Arena         Discount Store | Neighborhood   Common Venue   Comm | Neighborhood         Common Venue         Metro Station         Gas Station         Gas Station         Bus Station         Fast Food Restaurant         Metro Station         Metro Station         Gas Station         Food Court Station         Food Court Station         Food Court Station         Food Court Station         Speakeasy         Seafood Restaurant           Citte Italiana         Gas Station         Dessert Shop         Hockey Arena         Discount Station         Drugstore         Yoga Studio           Cotes Saints Paul         Soccer Stadium         Home Senice         Pharmany         Yoga Studio         Empanada         Food & Drink | Neighborhood         Common Venue         Venue         Common Venue         Common Venue         Common Venue         Common Venue         Common Venue         Venue         Common Venue         Common Venue         Common Venue         Common Venue         Park           Anjou         Clothing Store         Coffee Shop         Bus Station         Gas Station         Burger Joint         Grocery Storie         Pizza Place         Restaurant         Food Court         Food Court         Food Court         Food Court         Food Court         Food Court         Socrate Station         Food Court         Food Court | Neighborhood         Common Venue         Venue         Common Venue         Common Venue         Common Venue         Common Venue         Venue         Common Venue         Venue         Common Venue         Common Venue         Venue         Common Venue         Venue Venue         Common Venue         Common Venue         Common Venue         Common Venue         Addition         Park         Grocery Store           Anjou         Clothing Store         Coffee Shop         Burger Joint         Grocery Store         Pizza Place         Restaurant         Restaurant         Electronics Store         Fabric Shop         Food Storics         Food Storics         Food Storics         Food Storics         Food Storics         Food Storics         Pizza Plac | Neighborhood   Common Venue   Venue   Common Venu |

Figure 13: Top 10 Venues for each Neighborhood

We ended up with a data frame that contains the top 10 venues for each neighborhood. Now it is time to apply the clustering algorithm because what this algorithm does is grouping neighborhoods with similar venues together so that we can distinguish the characteristics of each neighborhood. We need to determine the number of clusters to be generated. The best way to determine this value is to use the Elbow Square Method. This Method tests a range of possible values and displays its result as a continuous line. The point where the slope changes in a notifiable way, would be a better number to use.

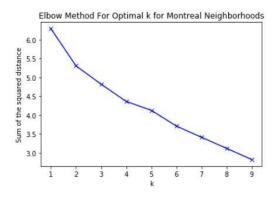


Figure 14: Elbow Square Method

As we can see in the graph, the slope bends obviously at 5 then continues its downward slope, thus it won't matter a lot if we decide on 5 or 6 or greater, but 5 ensures accurate results and less processing overload. So we will set the k to 5 in the clustering function we will create and give it our data to fit and cluster. The output will be as follows:

| ]: | PostalCode | Borough                   | Neighborhood                                    | Latitude | Longitude | Cluster<br>Labels | 1st Most<br>Common<br>Venue   | 2nd<br>Most<br>Common<br>Venue | 3rd Most<br>Common<br>Venue |                         | 5th Most<br>Common<br>Venue |                         | 7th Most<br>Common<br>Venue | 8th Most<br>Common<br>Venue | 9th Most<br>Common<br>Venue |   |
|----|------------|---------------------------|---|----------|-----------|-------------------|-------------------------------|--------------------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|-----------------------------|-----------------------------|-----------------------------|---|
| C  | H3L        | Ahuntsic-<br>Cartierville | Ahuntsic  | 45.55530 | -73.67139 | 0                 | Deli /<br>Bodega              | Rental<br>Car<br>Location      | Bus<br>Station              | Fast Food<br>Restaurant | Metro<br>Station            | Gas<br>Station          | Park                        | Grocery<br>Store            | Restaurant                  |   |
| 1  | НЗМ        | Ahuntsic-<br>Cartierville | Nouveau-<br>Bordeaux                            | 45.53543 | -73,68711 | 2                 | Tennis Court                  | Yoga<br>Studio                 | English<br>Restaurant       | Football<br>Stadium     | Food Court                  | Food &<br>Drink<br>Shop | Food                        | Fish &<br>Chips<br>Shop     | Fast Food<br>Restaurant     |   |
| 2  | H4.        | Ahuntsic-<br>Cartierville | Cartierville                                    | 45.52899 | -73.70293 | 4                 | Construction &<br>Landscaping | Kids Store                     | Yoga<br>Studio              | English<br>Restaurant   | Football<br>Stadium         | Food<br>Court           | Food &<br>Drink<br>Shop     | Food                        | Fish &<br>Chips<br>Shop     | D |
| 3  | H2Y        | Ahuntsic-<br>Cartierville |   | 45.50453 | -73.55515 | 0                 | Hotel                         | Café                           | French<br>Restaurant        | Italian<br>Restaurant   | Steakhouse                  | Plaza                   | Restaurant                  | Speakeasy                   | Gift Shop                   |   |
| 4  | H2E        | Ahuntsic-<br>Cartierville | Sault-au-<br>Recollet (lle de<br>la Visitation) | 45.57523 | -73,66274 | 0                 | Park                          | Gas<br>Station                 | Café                        | History<br>Museum       | Yoga<br>Studio              | Food<br>Court           | Food &<br>Drink<br>Shop     | Food                        | Fish &<br>Chips<br>Shop     |   |
| <  |            |                           |   |          |           |                   |                               |                                |                             |                         |                             |                         |                             |                             |                             | > |

Figure 15: Clustering Of Neighborhoods

To visualize it clearly, we plot it using the folium maps:

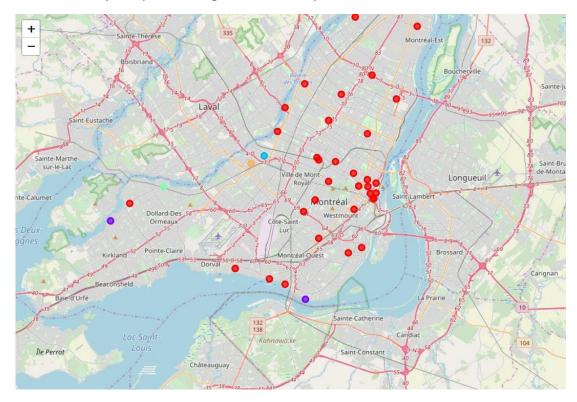


Figure 16: Clusters on Map

We note that most neighborhoods fall into one cluster (the red one) while the remaining neighborhoods fall into the other clusters (the blue, yellow and purple).

### Results

In order to visualize what neighborhoods fall into the same cluster, we display the details of each cluster as follows:



Figure 17: Cluster 4 Neighborhoods

We notice that only one neighborhood (Cartierville) is in cluster 4.



Figure 18: Cluster 3 Neighborhoods

Also cluster 3 contains only one neighborhood (Roxboro).



Figure 19: Cluster 2 Neighborhoods

Cluster 2 also has a single neighborhood (Nouveau-Bordeaux).



Figure 20: Cluster 1 Neighborhoods

Cluster 1 contains two neighborhoods: The Plateau and Sainte-Genevieve.

|    | Neighborhood                                   | Cluster<br>Labels | 1st Most<br>Common<br>Venue | 2nd Most<br>Common<br>Venue     | 3rd Most<br>Common<br>Venue | 4th Most<br>Common<br>Venue | 5th Most<br>Common<br>Venue | 6th Most<br>Common<br>Venue | 7th Most<br>Common<br>Venue | 8th Most<br>Common<br>Venue | 9th Most<br>Common<br>Venue | 10th Most<br>Common<br>Venue |
|----|--|-------------------|-----------------------------|---------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|------------------------------|
| 0  | Ahuntsic                                       | 0                 | Deli / Bodega               | Rental Car<br>Location          | Bus Station                 | Fast Food<br>Restaurant     | Metro Station               | Gas Station                 | Park                        | Grocery Store               | Restaurant                  | Coffee Shop                  |
| 3  | Saint-Sulpice                                  | 0                 | Hotel                       | Café                            | French<br>Restaurant        | Italian<br>Restaurant       | Steakhouse                  | Plaza                       | Restaurant                  | Speakeasy                   | Gift Shop                   | Sandwich<br>Place            |
| 4  | Sault-au-Recollet<br>(Ile de la<br>Visitation) | 0                 | Park                        | Gas Station                     | Café                        | History<br>Museum           | Yoga Studio                 | Food Court                  | Food &<br>Drink Shop        | Food                        | Fish & Chips<br>Shop        | Fast Food<br>Restaurant      |
| 5  | Anjou  | 0                 | Clothing<br>Store           | Coffee Shop                     | Burger Joint                | Grocery<br>Store            | Pizza Place                 | Restaurant                  | Electronics<br>Store        | Fabric Shop                 | Fast Food<br>Restaurant     | Shop &<br>Service            |
| 6  | Cote-des-Neiges                                | 0                 | Coffee Shop                 | Middle<br>Eastern<br>Restaurant | Vietnamese<br>Restaurant    | Pharmacy                    | Pub                         | Farmers<br>Market           | Thai<br>Restaurant          | Bar                         | Convenience<br>Store        | Burger Joint                 |
| 7  | Notre-Dame-de-<br>Grace                        | 0                 | Indian<br>Restaurant        | Grocery<br>Store                | Café                        | Pharmacy                    | Korean<br>Restaurant        | Bank                        | Persian<br>Restaurant       | Convenience<br>Store        | Pub                         | Diner                        |
| 8  | Snowdon  | 0                 | Rental Car<br>Location      | Gym                             | Hotel                       | Salon /<br>Barbershop       | Italian<br>Restaurant       | Gas Station                 | Park                        | History<br>Museum           | Pizza Place                 | Fast Food<br>Restaurant      |
| 9  | Ville Saint-Pierre                             | 0                 | Italian<br>Restaurant       | Café                            | Cheese Shop                 | Ice Cream<br>Shop           | Pizza Place                 | Pub                         | Farmers<br>Market           | Mexican<br>Restaurant       | Bakery                      | Falafel<br>Restaurant        |
| 10 | LaSalle  | 0                 | Playground                  | Fast Food<br>Restaurant         | History<br>Museum           | Historic Site               | Park                        | Yoga Studio                 | Empanada<br>Restaurant      | Food & Drink<br>Shop        | Food                        | Fish & Chips<br>Shop         |

Figure 21: Cluster 0 Neighborhoods (First 10 only)

The majority of neighborhoods fall into cluster 0.

A quick overview of these results shows that cluster 0 has a total of 35 neighborhoods while cluster 1 has 2 neighborhoods leaving clusters 2, 3 and 4 with one neighborhood each. It is obvious that neighborhoods of cluster 0 contain a larger selection of venue types than the other clusters and mainly in the area of food courts and restaurants. A detailed analysis of this observation will be discussed in the next section.

### Discussion

Let's analyze each cluster and try to find out the observations that can help us reach a solution or decision regarding our topic.

Cluster 4 is abundant in construction and landscaping in addition to kids stores and football stadiums and few food courts. Cluster 3 contains playgrounds and train stations along some restaurants. Cluster 2 includes tennis courts, yoga studios, farmer markets and restaurants. Cluster 1 is famous for its performing arts venues, convenience stores, grocery stores in addition to food places. Cluster 0 which contains most of the neighborhoods contains a huge selection of venues from hotels to parks to banks and mainly a huge selection of food amenities from cafes to pubs to pizza places to fish and ships and a huge selection of different restaurants including Middle Eastern restaurants which are our center of interest. Thus cluster 0 contains every factor that favors opening a new restaurant, from places that are always a destination for people (hotels, parks, and banks) and a huge availability of food locations which increase the percentage of possible customers.

Moreover upon further investigation in cluster 0 neighborhoods, we note that in neighborhood Cote-des-Neiges, Middle Eastern Restaurants are the second most abundant venues. Also in neighborhood Nun's Island, Middle Eastern Restaurants are the 9<sup>th</sup> most abundant venue.

| Coffee Shop          | Restaurant                   | Grocery Store       | Park                  | Gas Station            | Metro Station       | Fast Food Restaurant       | Bus Station           | Rental Car Location          | Deli / Bodega        | 0 | Ahuntsic                                    | 0  |
|----------------------|------------------------------|---------------------|-----------------------|------------------------|---------------------|----------------------------|-----------------------|------------------------------|----------------------|---|---|----|
| Sandwich Place       | Gift Shop                    | Speakeasy           | Restaurant            | Plaza                  | Steakhouse          | Italian Restaurant         | French Restaurant     | Café                         | Hotel                | 0 | Saint-Sulpice                               | 3  |
| Fast Food Restaurant | Fish & Chips Shop            | Food                | Food & Drink Shop     | Food Court             | Yoga Studio         | History Museum             | Café                  | Gas Station                  | Park                 | 0 | Sault-au-Recollet (Ile de la<br>Visitation) | 4  |
| Shop & Service       | Fast Food Restaurant         | Fabric Shop         | Electronics Store     | Restaurant             | Pizza Place         | Grocery Store              | Burger Joint          | Coffee Shop                  | Clothing Store       | 0 | Anjou                                       | 5  |
| Burger Joint         | Convenience Store            | Bar                 | Thai Restaurant       | Farmers Market         | Pub                 | Pharmacy                   | Vietnamese Restaurant | Middle Eastern<br>Restaurant | Coffee Shop          | 0 | Cote-des-Neiges                             | 6  |
| Diner                | Pub                          | Convenience Store   | Persian Restaurant    | Bank                   | Korean Restaurant   | Pharmacy                   | Café                  | Grocery Store                | Indian Restaurant    | 0 | Notre-Dame-de-Grace                         | 7  |
| Fast Food Restaurant | Pizza Place                  | History Museum      | Park                  | Gas Station            | Italian Restaurant  | Salon / Barbershop         | Hotel                 | Gym                          | Rental Car Location  | 0 | Snowdon                                     | 8  |
| Falafel Restaurant   | Bakery                       | Mexican Restaurant  | Farmers Market        | Pub                    | Pizza Place         | Ice Cream Shop             | Cheese Shop           | Café                         | Italian Restaurant   | 0 | Ville Saint-Pierre                          | 9  |
| Fish & Chips Shop    | Food                         | Food & Drink Shop   | Empanada Restaurant   | Yoga Studio            | Park                | Historic Site              | History Museum        | Fast Food Restaurant         | Playground           | 0 | LaSalle                                     | 10 |
| Indian Restaurant    | Sandwich Place               | Café                | Breakfast Spot        | Sushi Restaurant       | Tea Room            | Comfort Food<br>Restaurant | Art Gallery           | Tennis Court                 | Coffee Shop          | 0 | Mile End                                    | 12 |
| Nightclub            | Pub                          | Bakery              | Restaurant            | Hotel                  | Bar                 | Japanese Restaurant        | Pizza Place           | Café                         | Coffee Shop          | 0 | Milton-Parc                                 | 13 |
| Record Shop          | Restaurant                   | Bar                 | Burger Joint          | Portuguese Restaurant  | Japanese Restaurant | French Restaurant          | Bakery                | Breakfast Spot               | Café                 | 0 | DeLorimier                                  | 14 |
| Fast Food Restaurant | Fish & Chips Shop            | Food                | Food & Drink Shop     | Food Court             | Empanada Restaurant | Yoga Studio                | Asian Restaurant      | Pizza Place                  | Pharmacy             | 0 | Jeanne-Mance                                | 15 |
| Fast Food Restaurant | Fish & Chips Shop            | Food                | Electronics Store     | Yoga Studio            | Restaurant          | Asian Restaurant           | Soccer Field          | Pizza Place                  | Park                 | 0 | Griffintown                                 | 16 |
| Polish Restaurant    | History Museum               | Cocktail Bar        | Portuguese Restaurant | Seafood Restaurant     | Speakeasy           | Restaurant                 | Hotel                 | French Restaurant            | Café                 | 0 | Saint-Henri                                 | 18 |
| Farmers Market       | Fast Food Restaurant         | Fish & Chips Shop   | Food                  | Food & Drink Shop      | Empanada Restaurant | Yoga Studio                | Pharmacy              | Home Service                 | Soccer Stadium       | 0 | Cote-Saint-Paul                             | 19 |
| Farmers Market       | Fish & Chips Shop            | Food                | Food & Drink Shop     | Food Court             | Yoga Studio         | Fast Food Restaurant       | Metro Station         | Playground                   | Park                 | 0 | Ville-Emard                                 | 20 |
| Farmers Market       | Fast Food Restaurant         | Fish & Chips Shop   | Food                  | Food & Drink Shop      | Empanada Restaurant | Yoga Studio                | Park                  | Restaurant                   | Coffee Shop          | 0 | Hochelaga-Maisonneuve                       | 23 |
| Fish & Chips Shop    | Food                         | Food & Drink Shop   | Food Court            | Football Stadium       | English Restaurant  | Yoga Studio                | Caribbean Restaurant  | Comedy Club                  | Fast Food Restaurant | 0 | Montreal-Nord                               | 24 |
| Food & Drink Shop    | Food Court                   | Event Space         | Yoga Studio           | Sandwich Place         | Bakery              | Metro Station              | Diner                 | Café                         | Park                 | 0 | Outremont                                   | 25 |
| Fish & Chips Shop    | Food                         | Food & Drink Shop   | Food Court            | Football Stadium       | English Restaurant  | Track                      | Dive Bar              | Asian Restaurant             | Adult Boutique       | 0 | Pierrefonds                                 | 26 |
| Food                 | Food & Drink Shop            | Empanada Restaurant | Yoga Studio           | Grocery Store          | Coffee Shop         | Sandwich Place             | Discount Store        | Pharmacy                     | Fast Food Restaurant | 0 | Pointe-aux-Trembles                         | 28 |
| Farmers Market       | Fast Food Restaurant         | Fish & Chips Shop   | Food                  | Food & Drink Shop      | Food Court          | Grocery Store              | Comedy Club           | Liquor Store                 | Pool                 | 0 | Riviere-des-Prairies                        | 29 |
| Asian Restaurant     | Coffee Shop                  | Sushi Restaurant    | Pizza Place           | Thrift / Vintage Store | Diner               | Vietnamese Restaurant      | French Restaurant     | Bar                          | Café                 | 0 | La Petite-Patrie                            | 30 |
| Convenience Stare    | Pet Store                    | Bus Stop            | Kids Store            | Grocery Store          | Supermarket         | Furniture / Home Store     | Dog Run               | Portuguese Restaurant        | Park                 | 0 | Rosemont                                    | 31 |
| Food                 | Food & Drink Shop            | Food Court          | Event Space           | Yoga Studio            | Drugstore           | Discount Store             | Hockey Arena          | Dessert Shop                 | Gas Station          | 0 | Citta Italiana                              | 33 |
| Mexican Restaurant   | Middle Eastern<br>Restaurant | Pharmacy            | Pizza Place           | Sandwich Place         | Bakery              | Breakfast Spot             | Café                  | Indian Restaurant            | Grocery Store        | 0 | Nuns' Island                                | 34 |
| Library              | Nightclub                    | Karaoke Bar         | Café                  | Bar                    | Pub                 | French Restaurant          | Vietnamese Restaurant | Coffee Shop                  | Hotel                | 0 | Downtown Montreal                           | 35 |
| Yoga Studio          | Cocktail Bar                 | History Museum      | Portuguese Restaurant | Seafood Restaurant     | Speakeasy           | Restaurant                 | Hotel                 | French Restaurant            | Café                 | 0 | Cite du Multimedia                          | 36 |
|                      |                              |                     |                       |                        |                     |                            |                       |                              |                      |   |   |    |

Figure 22: Middle Eastern Restaurants in Cluster 0

So based on all these observations, it is easy to say that the best place to open a restaurant is in neighborhoods belonging to cluster 0 since they contain all possible attractions for people and are the destination for restaurant seekers. Moreover, we can also easily deduce that the more favorable neighborhoods in this cluster are neighborhoods "Cote-des-Neiges" and "Nun's Island" since they are already abundant in Middle Eastern Restaurants and a thus a known destination for the Lebanese people who we are interested in. And definitely there should be no fear of competition among these restaurants because for sure they can't handle an increase in 30,000 customers in a single year.

So the final answer to our question of where to open a restaurant in Montreal would simply be to open a restaurant in Cote-des-Neiges or Nun's Island first, and if interested in opening more branches in other areas, the remaining neighborhoods of cluster 0 are definitely the favorable locations for this investment plan.

### Conclusion

Our aim in this report was to come up with a successful investment capable of generating profits but at the same time providing a service for people in need. In our report we are hoping to be able to serve the 30,000 Lebanese and counting who are emigrating from Lebanon by providing them with the same cuisine they are used to in their home country.

Collecting some Canadian geographical data, utilizing foursquare data services, and by applying a known machine learning algorithm, we were able to narrow our search for a suitable restaurant location from the whole Canadian area of 9.985 million square kilometers down to two favorable neighborhoods in Montreal.

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