



FearlessSalaryNegotiation.com

# Salary Negotiation Email Template - Lowball Counter Offer



Here's your lowball counter offer email template! Be sure to edit the template to reflect your situation before you send it.

Get 9 more email templates you can use to negotiate your offer once they respond to your lowball counter. Plus get an 11-minute video walkthrough where I show you *exactly* how to write and send a standard counter offer with the Essential Salary Negotiation Email Pack:

[FearlessSalaryNegotiation.com/essential-counter-offer/](http://FearlessSalaryNegotiation.com/essential-counter-offer/)

Josh Doody



## Lowball counter offer email template

1. Counter offer a lowball offer

Other templates included with  
The Essential Salary Negotiation Email Pack

2. Ask for time to consider a job offer

3. Counter offer - standard counter offer

4. Counter offer - disclose your bottom line

5. Counter offer - disclose that you're considering other offers

6. Follow up after counter offering

7. Decline a job offer - not a good fit

8. Decline a job offer - accepted another position

9. Accept a job offer - standard

10. Accept a job offer - start-date constraints

# Counter offer a lowball offer

Use this when your job offer is drastically below your acceptable salary range.



**To:** [Recruiter]

**Subject:** [Name of person who made the offer]'s verbal offer

Hi [Recruiter name]

[Company name] seems like a great company and this particular opportunity is an exciting one for me because I'm a great fit for [company name]'s needs right now and it's a great chance for me to continue growing as a [job title you're pursuing].

Thank you for extending an offer. It is somewhat disappointing as it seems to be a bit below what I've seen for similar jobs in my market research. This is an exciting opportunity, but I want to be sure this move is a step forward for me in my career.

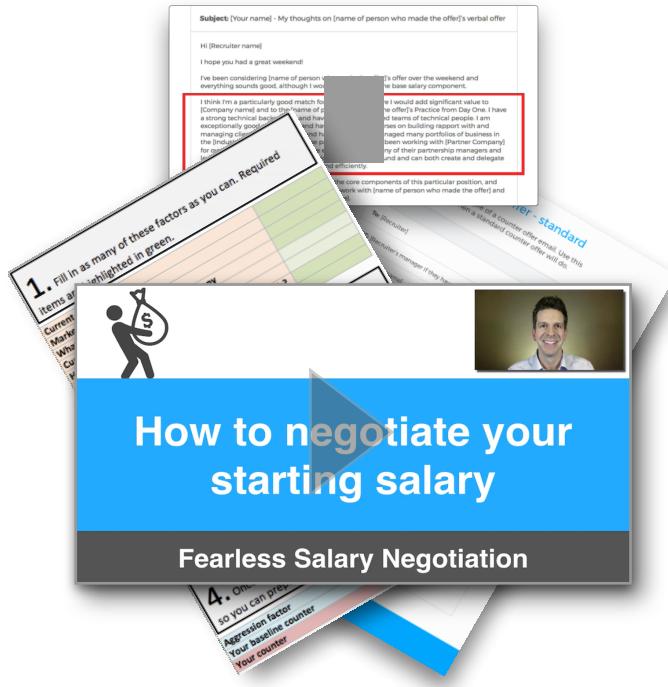
Are there improvements that can be made to this offer so I can consider them?

Thanks for your time!

[Your name]

[Your email address]

# The Salary Negotiation Crash Course



“The most helpful thing about the Crash Course was having exact word-for-word scripts at each step of the process. **I used the email templates to successfully negotiate an offer \$12,000 higher than my original offer (an increase of about 10%)!**”

– Amy Utley, Field Sales Engineer

**Learn to negotiate your job offer like a pro with the Salary Negotiation Crash Course! In this focused series of 8 videos, I'll show you exactly what to expect in the negotiation process:**