



FearlessSalaryNegotiation.com

Salary Negotiation Email Template - Lowball Counter Offer



Here's your lowball counter offer email template! Be sure to edit the template to reflect your situation before you send it.

Get 9 more email templates you can use to negotiate your offer once they respond to your lowball counter. Plus get an 11-minute video walkthrough where I show you exactly how to write and send a standard counter offer with the Essential Salary Negotiation Email Pack:

FearlessSalaryNegotiation.com/essential-counter-offer/

Josh Doody



Lowball counter offer email template

1. Counter offer a lowball offer

Other templates included with
The Essential Salary Negotiation Email Pack

2. Ask for time to consider a job offer

3. Counter offer - standard counter offer

4. Counter offer - disclose your bottom line

5. Counter offer - disclose that you're considering other offers

6. Follow up after counter offering

7. Decline a job offer - not a good fit

8. Decline a job offer - accepted another position

9. Accept a job offer - standard

10. Accept a job offer - start-date constraints

Counter offer a lowball offer

Use this when your job offer is drastically below your acceptable salary range.



To: [Recruiter]

Subject: [Name of person who made the offer]'s verbal offer

Hi [Recruiter name]

[Company name] seems like a great company and this particular opportunity is an exciting one for me because I'm a great fit for [company name]'s needs right now and it's a great chance for me to continue growing as a [job title you're pursuing].

Thank you for extending an offer. It is somewhat disappointing as it seems to be a bit below what I've seen for similar jobs in my market research. This is an exciting opportunity, but I want to be sure this move is a step forward for me in my career.

Are there improvements that can be made to this offer so I can consider them?

Thanks for your time!

[Your name]

[Your email address]

The Essential Salary Negotiation Email Pack



“I agonized for days over whether or not to negotiate. Then finally just decided to bite the bullet and use your templates. Three hours later I got a better offer with another \$4k added!”

– T.K., Project Manager

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