



BEST IN CLASS PROFILE

GSA SCHEDULE-70

INFORMATION TECHNOLOGY HARDWARE & SOFTWARE



GSA Information Technology (IT) Schedule 70 is the government's **premier source** for technology acquisitions and is broadly recognized for its ability to deliver cost savings, time savings, selection, and built in value. It provides a comprehensive range of **IT solutions** including hardware, software, maintenance, network services, cloud, cybersecurity, professional IT services, and more

Open Solicitation - Industry can submit new contract offers or modify existing contracts at any time, ensuring government access to the latest technology solutions.

20-year Period of Performance

(One 5-year base period with three 5-year options)

Comprehensive access to nearly **5,000 industry suppliers** of varying socioeconomic status, providing **millions of state-of-the-art IT products, services & solutions** under Special Item Numbers:

- 132-8-Purchase of New Equipment
- 132-32-Term Software License(s)
- 132-33-Perpetual Software License(s)
- 132-34-Maintenance of Software as a Service

GSA Information Technology (IT) Schedule 70 is the government's most comprehensive IT contract solution to meet customers' most simple or complex needs!



Ease of Use = Time Savings

- Flexible contracting, simplified, streamlined ordering procedures via **FAR Part 8.4**
- Incorporate **GSA FASTLane** process when appropriate to meet mission:
 - New contracts awarded within **45 days**
 - Add products within **24-48 hours**
- Reduce procurement action lead time
- Permits ordering activities the ability to incorporate terms and conditions not in conflict with the underlying contract.



Built-in Value

- Dedicated SMEs to provide scope compatibility and requirements reviews
- Exceptional customer service & worldwide responsive GSA reps
- Extensive **training opportunities**
- Complementary enhanced customer facing E-tools to streamline your Acquisition:
 - **GSA Advantage** - Online shopping and ordering system:
<http://www.gsaaadvantage.gov>
 - **GSA eLibrary** - Online Contract Library:
<http://www.gsaelibrary.gsa.gov>
 - **eBuy** - Online RFQ Tool:
<http://www.gsa.gov/ebuy!@>



Flexible Contracting

- Ordering Activity CO discretion for set-asides, orders and blanket purchase agreements (BPAs) under schedules
- Enables full range of unrestricted or set-aside procurements
- Contractor Team Arrangements (CTAs) enable industry partners to collaborate and offer total solutions to customer requirements
- **Available for state and local government use**



Meet Socioeconomic Goals

- Orders placed on a Schedule can be credited towards **small business goals**

80%

- Small businesses=roughly 80% of IT Schedule 70 industry partners

40%

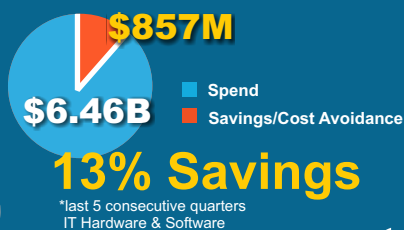
- More than 40% of all IT Schedule 70 sales are through small businesses

SAFE-HARBOR SECURE, COMPLIANT AND QUALITY SOLUTIONS

- Compliant with federal acquisition & IT regulations, policies, and guidelines
- New Government-Wide Solutions Supporting FITARA
- Commercial contract Class Deviation authorization reduces risk and administrative costs, and further streamlines the acquisition process for commercial-item supplies and services
- Only Trade Agreement Act (TAA) compliant products
- SCRM ensures procurement from OEMS (including authorized resellers or other trusted sources)



GSA IT SCHEDULE 70 SPEND & COST AVOIDANCE*



GSS FOR DESKTOPS & LAPTOPS GOVERNMENT-WIDE STRATEGIC SOLUTIONS

- GSS BPAs - Fully pre-competed desktop and laptop products for immediate purchase - **no further competition required.**
- OMB Memo M-16-02 and BIC compliant.
- Full breadth of product
- Small Business credit
- Discounted pricing
- Online purchasing tools



LEARN MORE!

www.gsa.gov/schedule70

IT Acquisition Help: ITCSC@gsa.gov

855-482-4348

(8:00 p.m. Sunday to 8:30 p.m. Friday)

GSS Laptop/Desktop Help: workstations@gsa.gov

The whole process, from first contact to award, took less than two weeks.

-SBA (\$1M laptop purchase through GSA's BIC solution)

...the true value of the \$16 billion IT Schedule 70 program is its ability to streamline acquisitions, making it easier for federal agency buyers as well as industry partners to transact business.

- Roger Waldron, President,
Coalition for Government Procurement