



PRE-CALL BRIEFING DOCUMENT

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 **URGENT: Meeting in 58 minutes**

Meeting: Ford Cloud Migration (7th meeting)

Date: 5/8/2025, 12:30:00 pm

Ford Motor Company is a global automotive manufacturer undergoing significant digital transformation. This cloud migration project aims to modernize their infrastructure and improve operational efficiency, potentially focusing on BigQuery integration for data analytics.

CLIENT CONTEXT

Ford Motor Company is a global automotive manufacturer undergoing significant digital transformation. This cloud migration project aims to modernize their infrastructure and improve operational efficiency, potentially focusing on BigQuery integration for data analytics.

ENGAGEMENT HISTORY

Previous meetings covered initial assessment, proposed architecture, and migration planning. The last discussion focused on security and compliance aspects of migrating sensitive data to the cloud.

EXTERNAL INTELLIGENCE

Recent trends highlight the critical importance of securing sensitive data (PII, HIPAA) within Google Cloud's BigQuery, emphasizing data governance, access controls, and compliance automation.

TALKING POINTS

- ▶ 1. Review proposed security architecture for BigQuery, addressing data discovery and governance.
- ▶ 2. Present Cprime's expertise in automated data governance and compliance solutions for Google Cloud.
- ▶ 3. Discuss implementation strategies for granular access controls to protect sensitive data.
- ▶ 4. Outline our plan for ongoing security monitoring and incident response in the cloud environment.

KEY QUESTIONS

- ▶ 1. What are the key compliance requirements that must be met during and after the migration?
 - ▶ 2. What are the most critical data assets requiring enhanced security measures in BigQuery?
 - ▶ 3. What existing data governance tools and processes are currently in place?
 - ▶ 4. How will success be measured for the cloud migration project, particularly regarding security and compliance?
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RISKS & OPPORTUNITIES

⚠️ **Risks:** Potential delays in migration due to unforeseen security complexities or compliance hurdles. • Resistance to change from internal teams regarding new data governance processes.

🚀 **Opportunities:** Expand our engagement to include ongoing data governance and security management services. • Position Cprime as a strategic partner for Ford's long-term cloud security strategy.

CPRIME EDGE

Services: Cloud Migration & Architecture | DevOps & CI/CD Implementation | Digital Transformation Consulting

Differentiators: End-to-end cloud migration expertise • AWS Advanced Consulting Partner • Located in IITM Research Park, Chennai

Pre-Meeting Checklist: Review action items • Prepare technical diagrams • Confirm attendees • Ready follow-up template

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