



## PRE-CALL BRIEFING DOCUMENT

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**URGENT: Meeting in 34 minutes**

**Meeting:** nvidia meeting - 1

**Date:** 6/8/2025, 1:30:00 pm

### CLIENT CONTEXT

NVIDIA is a technology company focused on GPUs and software. They have a diverse portfolio spanning gaming, professional visualization, data centers, and automotive. This meeting is likely to explore how Cprime can help optimize their cloud infrastructure and DevOps practices for various platforms.

### ENGAGEMENT HISTORY

N/A - First meeting.

### EXTERNAL INTELLIGENCE

NVIDIA's continued support for Windows and specific hardware configurations for its GeForce Experience, GeForce NOW, and Omniverse products indicates a persistent need for optimized cloud solutions to support diverse user experiences and developer environments.

### TALKING POINTS

- ▶ 1. Discuss Cprime's expertise in cloud migration and optimization, emphasizing cost savings and performance improvements.
- ▶ 2. Highlight Cprime's experience in implementing DevOps and CI/CD pipelines to accelerate software development and deployment cycles across NVIDIA's different platforms.
- ▶ 3. Showcase how Cprime can help NVIDIA streamline its cloud infrastructure to support its diverse product portfolio (gaming, data center, AI) through optimized architecture and automation.
- ▶ 4. Offer a complimentary assessment of NVIDIA's current cloud infrastructure and DevOps practices to identify areas for improvement and potential ROI.

### KEY QUESTIONS

- ▶ 1. What are NVIDIA's biggest challenges in managing its cloud infrastructure and DevOps processes across its various product lines?
- ▶ 2. What are NVIDIA's strategic goals for cloud adoption and optimization in the next 12-24 months?
- ▶ 3. How is NVIDIA currently measuring the performance and efficiency of its cloud infrastructure and DevOps pipelines?

- ▶ 4. What specific NVIDIA platforms or services are experiencing the greatest strain on cloud resources, presenting opportunities for immediate optimization?

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## RISKS & OPPORTUNITIES

⚠ **Risks:** NVIDIA may have an existing relationship with a competitor. • Their internal IT team may be resistant to external consulting. • Potential budget constraints might limit the scope of engagement.

🚀 **Opportunities:** Large-scale engagement across multiple NVIDIA platforms and product lines. • Become a long-term strategic partner for NVIDIA's cloud and DevOps initiatives. • Showcase Cprime's expertise and build a strong case study with a prominent technology leader.

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## CPRIME EDGE

**Services:** Cloud Migration & Architecture | DevOps & CI/CD Implementation | Digital Transformation Consulting

**Differentiators:** End-to-end cloud migration expertise • AWS Advanced Consulting Partner • Located in IITM Research Park, Chennai

**Pre-Meeting Checklist:** Review action items • Prepare technical diagrams • Confirm attendees • Ready follow-up template

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