- Given the provided data, what are three conclusions that we can draw about crowdfunding campaigns?
  - Judging by the month pivot table, we can assume that campaigns are most often successful in the summer months. The data also shows a rise in failed campaigns at the end of the summer, in August specifically. There is also a general drop in the number of campaign outcomes in September, so either campaigns are not happening or they are not finishing at this time.
- What are some limitations of this dataset?
  - The dataset only showing months does not include number of backers, which could skew the dataset, depending on how many people are backing at a certain time of the year.
    Also, the success rate could depend on what type of campaign is being run, which is found instead in our 2nd pivot table.
- What are some other possible tables and/or graphs that we could create, and what additional value would they provide?
  - A bar graph with this data would much more clearly show the median of this dataset.
- A brief and compelling justification of whether the mean or median better summarizes the data

 For the Successful vs Failed whisker plot, the median is skewed by outliers, so the mean is a more accurate summary of the data here.