

# Philip Brookins

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CURRENT POSITIONS	<b>2019 – present</b> Assistant Professor, Department of Economics, University of South Carolina <b>2017 – present</b> Visiting Fellow, Laboratory for Innovation Science at Harvard, Harvard University	
PREVIOUS POSITIONS	<b>2016 – 2019</b> Senior Research Fellow, Max Planck Institute for Research on Collective Goods	
RESEARCH INTERESTS	Applied Microeconomic Theory, Personnel Economics, Experimental Economics, Behavioral Economics	
EDUCATION	<b>Florida State University</b> May 2016 – Ph.D. Economics May 2013 – M.S. Economics May 2011 – B.S. Mathematics and B.S. Economics	
PUBLICATIONS	Boosey, L., Brookins, P., Ryvkin, D. Information disclosure in contests with endogenous entry: An experiment. <i>Management Science</i> , forthcoming. Boosey, L., Brookins, P., Ryvkin, D. Contests between groups of unknown size. <i>Games and Economic Behavior</i> , 113, 756-769, 2019. Brookins, P., Lightle, J., Ryvkin, D. Sorting and communication in weak-link group contests. <i>Journal of Economic Behavior and Organization</i> , 152, 64-80, 2018. Boosey, L., Brookins, P., Ryvkin, D. Contests with group size uncertainty: Experimental evidence. <i>Games and Economic Behavior</i> , 105, 212-229, 2017. Brookins, P., Ryvkin, D. Equilibrium existence in group contests. <i>Economic Theory Bulletin</i> , 4(2), 265-276, 2016. Brookins, P., Lightle, J., Ryvkin, D. An experimental study of sorting in group contests. <i>Labour Economics</i> , 35, 16-25, 2015. Brookins, P., Lightle, J., Ryvkin, D. Optimal sorting in group contests with complementarities. <i>Journal of Economic Behavior and Organization</i> , 112, 311-323, 2015. Brookins, P., Lucas, A., Ryvkin, D. Reducing within-group overconfidence through group identity and between-group confidence judgments. <i>Journal of Economic Psychology</i> , 44, 1-12, 2014. Brookins, P., Ryvkin, D. An experimental study of bidding in contests of incomplete information. <i>Experimental Economics</i> , 17(2), 245-261, 2014.	

WORKING PAPERS	<p>Indefinitely repeated contests: An experimental study (with Dmitry Ryvkin and Andrew Smyth), <i>Revise and resubmit</i>.</p> <p>Entry in group contests (with Luke Boosey and Dmitry Ryvkin).</p> <p>Self-chosen goals, incentives, and effort (with Sebastian J. Goerg and Sebastian Kube).</p> <p>Peer information and risk-taking under competitive and non-competitive pay schemes (with Jennifer Brown and Dmitry Ryvkin).</p>
WORKS IN PROGRESS	<p>Team production with heterogeneous delay costs (with Sebastian Goerg and Dmitry Ryvkin).</p> <p><math>k</math>-pay auctions (with Claudia Cerrone and Dmitry Ryvkin).</p> <p>Group all-pay auctions: An experimental study (with John Lightle and Dmitry Ryvkin).</p> <p>Sequential contests: Theory and experimental evidence (with Alexander Matros and Foteini Tzachrista).</p> <p>Delegation vs. communication: An experiment (with Claudia Cerrone, Alessandro De Chiara and Ester Manna).</p>
REFEREEING	<p>Bulletin of Economic Research, Econometrica, Economic Inquiry, Economic Theory, Experimental Economics, Games and Economic Behavior, Journal of Economic Behavior and Organization, Journal of Economics and Management Strategy, Journal of Economic Psychology, Journal of Public Economic Theory, Management Science, Review of Industrial Organization, Scandinavian Journal of Economics, Social Choice and Welfare, Theory and Decision</p>
WORKSHOPS	<p>Jan 2015 – IFREE Graduate Workshop in Experimental Economics</p>
PRESENTATIONS	<p><b>Invited</b></p> <p>Forthcoming – Appalachian State University, Boone, NC</p> <p>May 2019 – Technical University of Munich, Munich</p> <p>May 2019 – National Academies of Sciences, Engineering, Medicine, Wash. D.C.</p> <p>Oct 2018 – DICE Brown Bag Seminar, Düsseldorf</p> <p>Oct 2017 – Laboratory for Innovation Science at Harvard, Cambridge, MA</p> <p>March 2017 – Experimental Economics Workshop at LUISS, Rome</p> <p>Nov 2016 – GATE-Lab Seminar, Lyon</p> <p>Oct 2015 – Max Planck Institute for Research on Collective Goods, Bonn</p> <p><b>Other</b></p> <p>Nov 2019 – Southern Economic Association, Fort Lauderdale</p> <p>May 2019 – Behavioural Decision Sciences Workshop, Loughborough</p> <p>June 2018 – Contests: Theory and Evidence, Norwich</p> <p>Nov 2017 – Southern Economic Association, Tampa</p> <p>June 2017 – Contests: Theory and Evidence, Norwich</p> <p>Nov 2015 – Southern Economic Association, New Orleans</p> <p>Oct 2015 – North American Economic Science Association, Dallas</p> <p>Oct 2013 – North American Economic Science Association, Santa Cruz</p>

TEACHING	<p><b>University of South Carolina</b>  Spring 2020 - Honors: Introduction to Economics, Instructor  Fall 2019, Spring 2020 – Principles of Microeconomics, Instructor</p> <p><b>IMPRS Uncertainty Summer School, Friedrich Schiller University</b>  Sum 2017 – z-Tree Graduate Workshop, Instructor</p> <p><b>Florida State University</b>  Sum 2016 – z-Tree Graduate Workshop, Instructor  Sum 2013, 2014, 2015 – Graduate “Math Camp”, Recitation Instructor  Sum 2013, 2014, 2015 – Games and Decisions, Instructor  Fall 2012, 2013, 2014, 2015 – Mathematical Economics, TA  Fall 2011, 2012 – Intermediate Microeconomics, TA  Sum 2012 – Principles of Microeconomics, TA</p>
ADVISING	<p><b>Graduate students</b>  Matthew Harvey (committee member)  Eren Bilen (committee member)</p> <p><b>Undergraduate students</b>  Riley Nicosia (Capstone research project advisor)</p>
HONORS AND AWARDS	<p>2019 – Darla Moore School of Business Research Grant (\$5,000)  2017 – Attendee at the Nobel Laureate Meetings in Economics in Lindau  2015 – Irvin and Peggy Sobel award for best Ph.D. candidate  2015 – John and Hallie Quinn graduate student fellowship (\$1,000)  2014 – Thomas S. McCaleb scholarship for excellence in upper-division teaching  2010 – Bill Peterson endowed scholarship for distinguished economics majors</p>
SOFTWARE	<p>Stata, R, Matlab, Mathematica, C++, z-Tree</p>