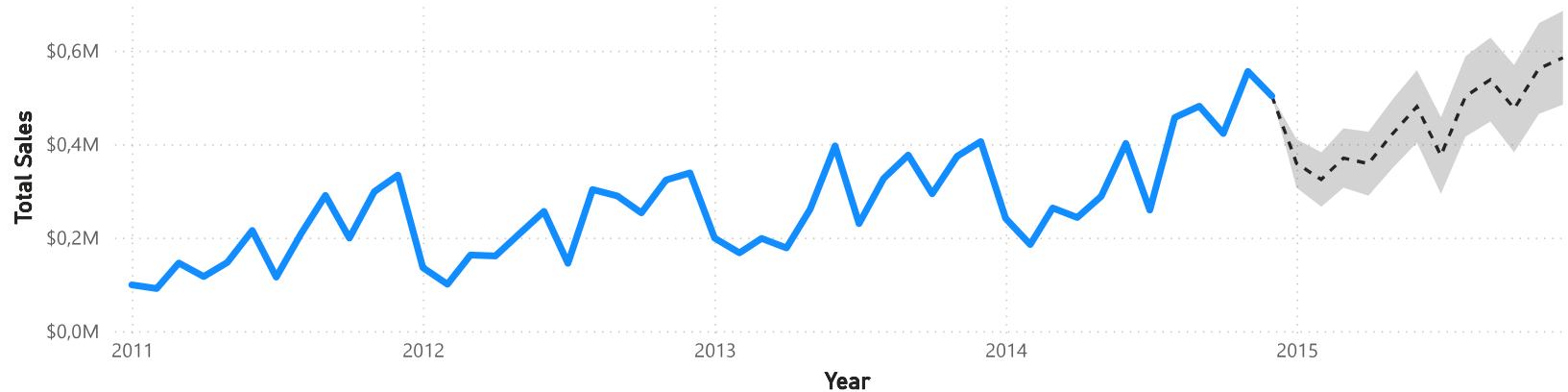


Sales Forecast

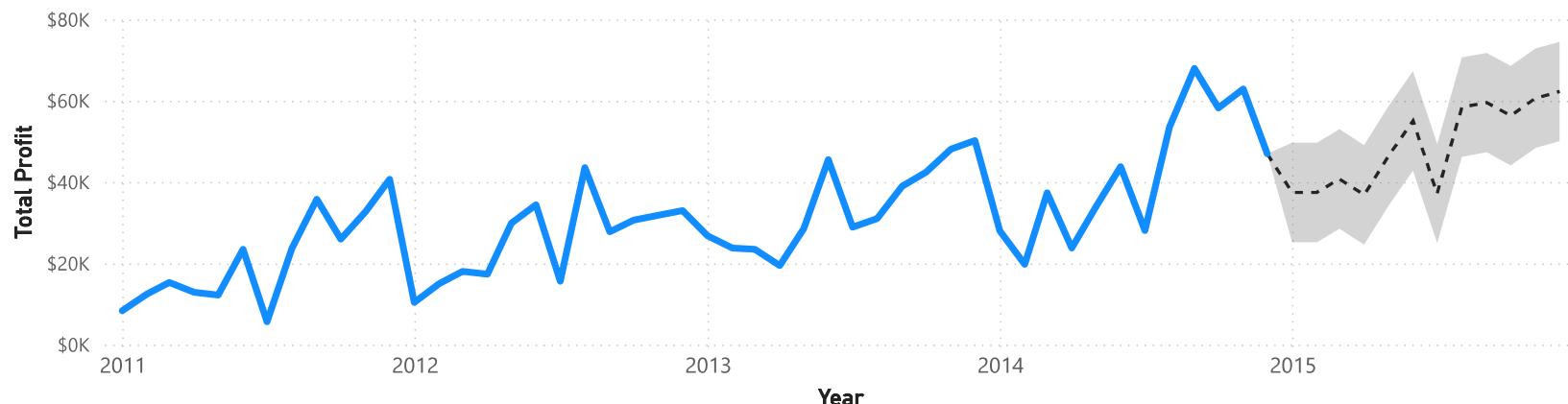
Monthly Sales Forecast based on historical trends (2011-2014)

Monthly Sales: Actuals and 12-Month Forecast



The sales forecast indicates continued growth over the next 12 months, broadly consistent with the upward trend observed between 2013 and 2014, while seasonal patterns remain visible.

Monthly Profit: Actuals and 12-Month Forecast



Profit is forecast to grow more slowly than sales, suggesting that margin pressure may continue unless costs or discounting practices improve.

These forecasts are based on historical patterns from 2011-2014 and are intended as directional estimates rather than precise predictions.