

# Lesson 2 - Requirement Gathering and Analysis

---

Exploring Effective Techniques for Capturing Software Requirements

# Techniques for Eliciting Requirements

- Techniques: Interviews, surveys, workshops, observation, prototyping.
- Each technique tailored for different situations and stakeholders.



# Documenting Software Requirements

- Requirements need to be captured, organized, and documented.
- Documentation formats: use cases, user stories, functional specifications.



# Requirements Validation and Verification

- Validation checks if requirements address stakeholder needs.
- Verification confirms whether requirements are consistent and achievable.



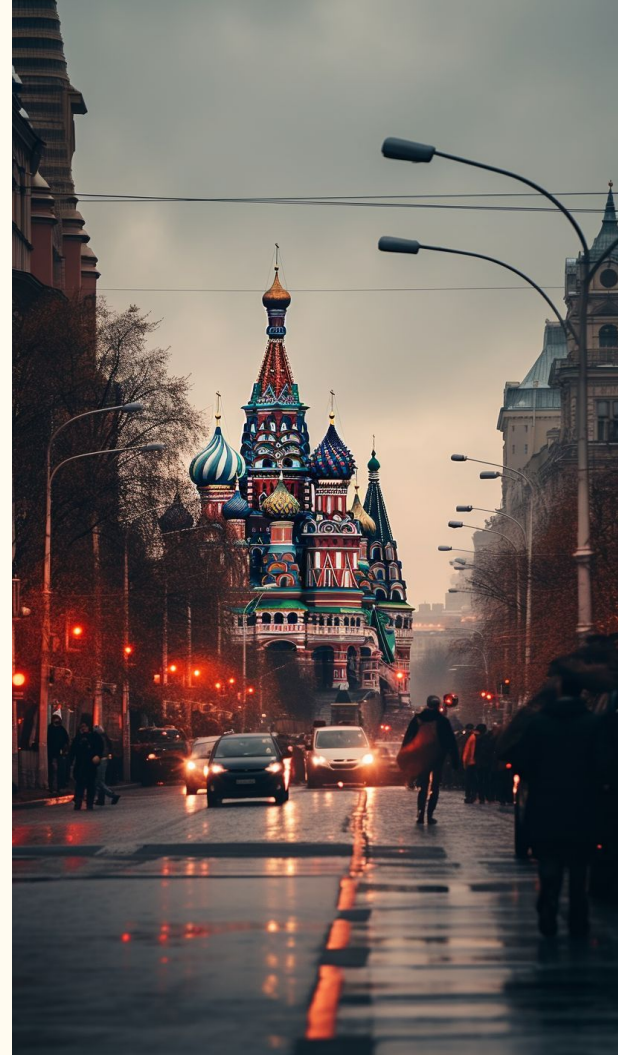
# Prioritizing Requirements

- Not all requirements are equal; some are more critical than others.
- Prioritization techniques: MoSCoW method, Kano model, cost-benefit analysis.



# MoSCoW method

- Help stakeholders to categorize and prioritize requirements based on their importance and urgency.
- The acronym “MoSCoW” stands for:
  - Must Have.
  - Should Have.
  - Could Have.
  - Won't Have.





# Kano Model

- Customer satisfaction framework that categorizes features and attributes based on their impact on customer.
- Kano model classifies attributes into five categories:
  - Basic Needs (Must Have).
  - Performance Needs (One-Dimensional).
  - Excitement Needs (Attractive).
  - Indifferent Needs (Neutral).
  - Reverse Needs (Dissatisfiers).







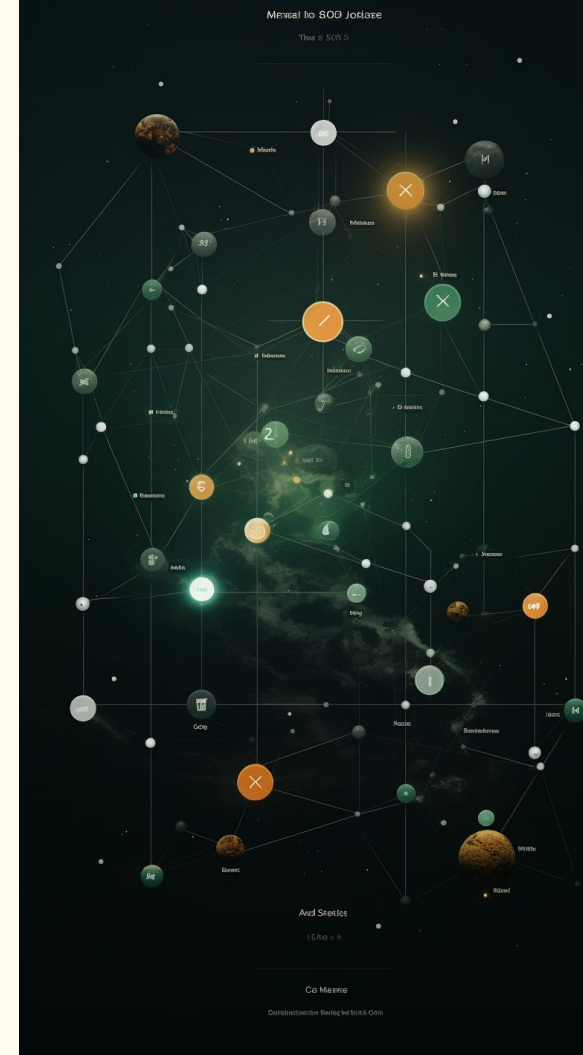
# Managing Requirement Changes

- Change is inevitable; requirements may evolve over time.
- Implementing a change management process ensures controlled updates.



# Traceability Matrix

- Traceability matrix links requirements to their sources and outcomes.
- Enhances transparency and aids impact analysis.



# Case Study: Online Shopping App

A retail company wants to develop a new online shopping app to enhance its customer experience and increase sales. The project aims to provide a user-friendly interface for browsing products, making purchases, and tracking orders.

---

# Identification and Scopes

## 1. Stakeholder Identification:

- Stakeholders include customers, marketing team, developers, UX designers, and customer support.
- Each stakeholder group has unique expectations and requirements.

## 2. Defining Scope and Objectives:

- Scope: The app should allow users to browse products, add them to cart, complete purchases, and track orders.
- Objectives: Improve user engagement, increase sales, provide seamless shopping experience.

# Requirement Document

## 3. Requirement Elicitation Techniques:

- Interviews: Conducted with potential users to understand their needs and preferences.
- Surveys: Distributed to existing customers to gather feedback on their online shopping habits.
- Workshops: Held with the marketing team and developers to discuss features and technical constraints.

## 4. Documenting Requirements:

- User Stories: "As a user, I want to browse products by category so that I can find items easily."
- Use Cases: "User places an order and selects a preferred payment method."



# Validation and Prioritizing

## 5. Requirements Validation and Verification:

- Validation: Stakeholders review requirements to ensure they align with business goals.
- Verification: Developers and UX designers confirm that requirements are technically feasible and consistent.

## 6. Prioritizing Requirements:

- Must-Have: Seamless product browsing, secure payment processing.
- Should-Have: User reviews and ratings, order history.
- Could-Have: Social media integration, personalized recommendations.

# Managing Changes

## 7. Managing Requirement Changes:

- As the project progresses, stakeholders request additional features like live chat support and integration with loyalty programs.
- Change management process is implemented to evaluate the impact of these changes on timeline and resources.

## Traceability Matrix:

- Each requirement is traced back to its source (interviews, surveys, workshops) and linked to specific user stories and use cases.

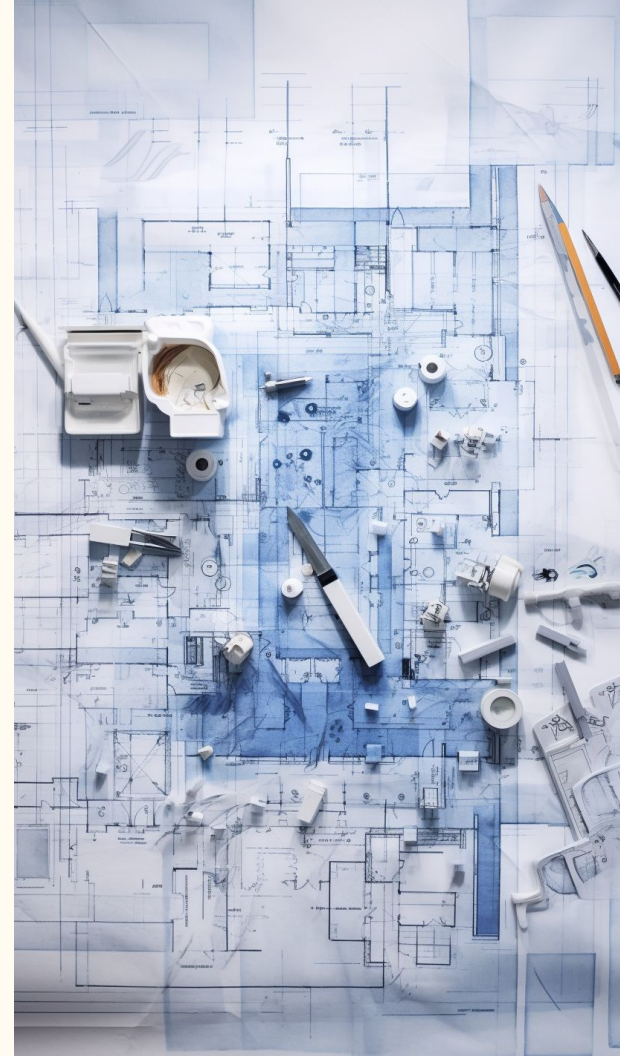
# Traceability Matrix Example

| Requirement ID | Requirement Description          | Source     | User Story   | Use Case   |
|----------------|----------------------------------|------------|--------------|------------|
| REQ001         | Browse products by category      | Interviews | User Story 1 | Use Case 2 |
| REQ002         | Add products to cart             | Surveys    | User Story 2 | Use Case 3 |
| REQ003         | Complete purchases               | Workshops  | User Story 3 | Use Case 4 |
| REQ004         | Track order status               | Interviews | User Story 4 | Use Case 5 |
| REQ005         | Provide user reviews and ratings | Surveys    | User Story 5 | Use Case 6 |



# Conclusion

- Requirement gathering and analysis are critical project phases.
- Effective techniques lead to accurate, achievable, and valuable results.





# Question?

—