

Josias Ounsinli DJOSSOU <josias.ouns.djossou@gmail.com>

# Re: [Josias-Ounsinli/Pharmaceutical-Sales-Prediction] Update exploration\_cml.yaml (4e61bd6)

1 message

github-actions[bot] <notifications@github.com>

Wed, Sep 7, 2022 at 5:09 PM

Reply-To: Josias-Ounsinli/Pharmaceutical-Sales-Prediction

<reply+A2IA3TQ74A6JS43BQWHXVI6BEX2MREVBMPHAJ54G5U@reply.github.com>

To: Josias-Ounsinli/Pharmaceutical-Sales-Prediction <Pharmaceutical-Sales-Prediction@noreply.github.com>

Cc: Subscribed <subscribed@noreply.github.com>

# **Exploration report**

# Some correlation

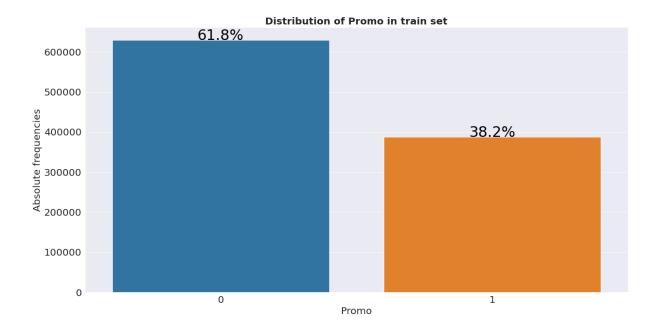
Correlation coefficient between Sales and Customers: 0.89

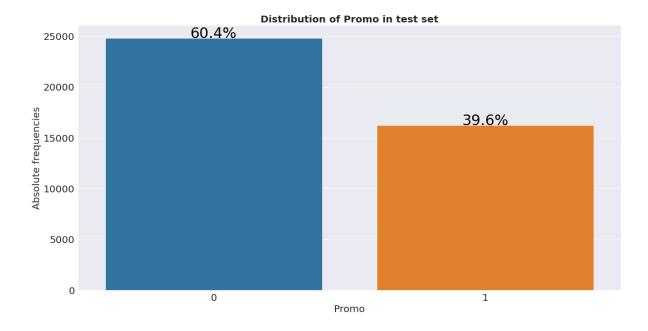
Correlation coefficient between Sales and CompetitionDistance: -0.02

Correlation coefficient between Sales and CompetitionOpenSinceMonth: -0.02 Correlation coefficient between Sales and CompetitionOpenSinceMonth: 0.01

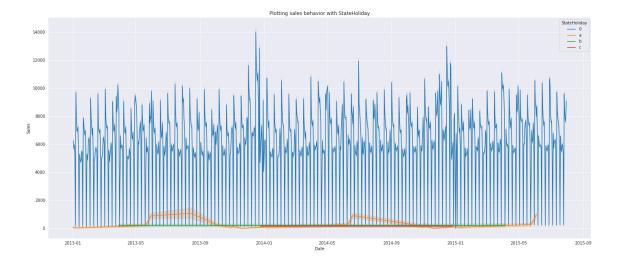
# **Data Visualization**

Distribution of Promo in the train and the test set

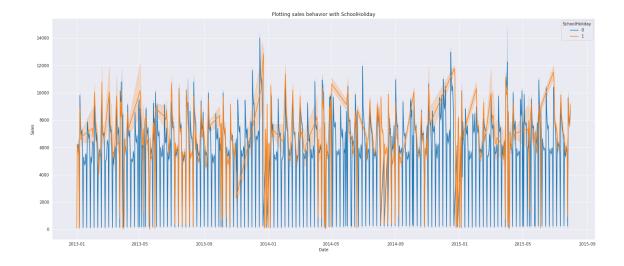




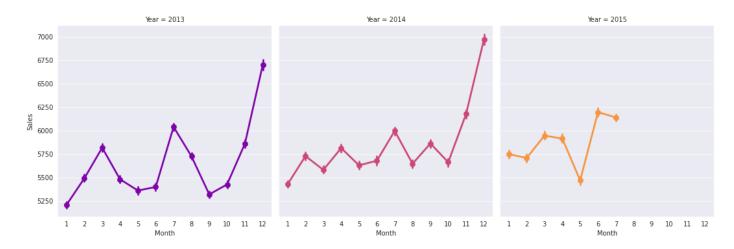
Distribution of Sales on State Holidays



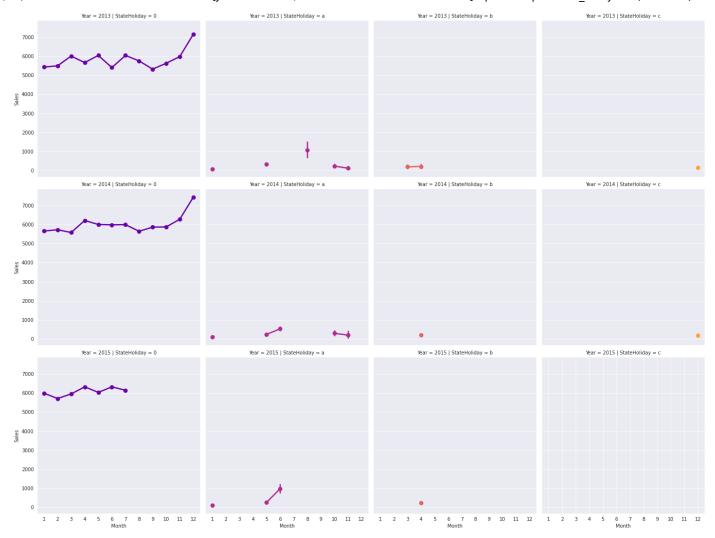
# Distribution of Sales on School Holidays



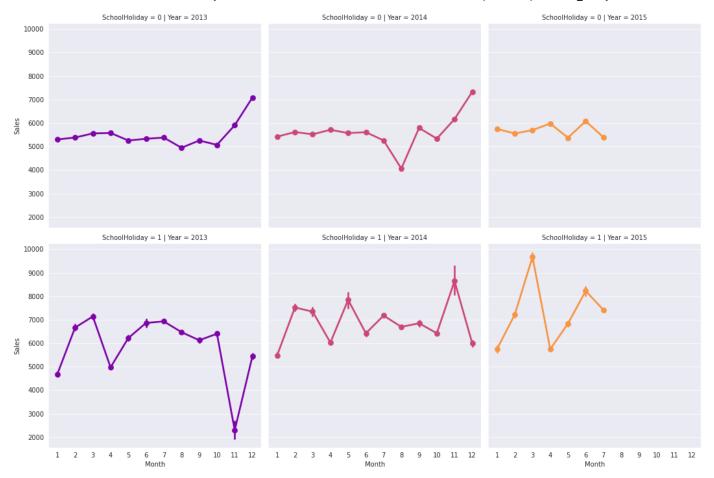
# Trends of Sales per year



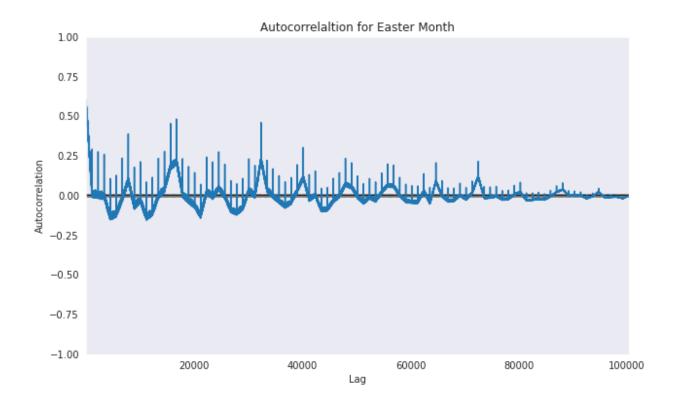
Trends of Sales per year and per stateholiday



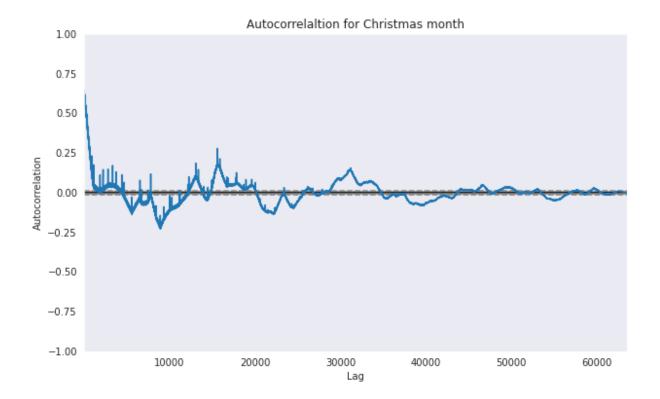
Trends of Sales per year and per schoolholiday



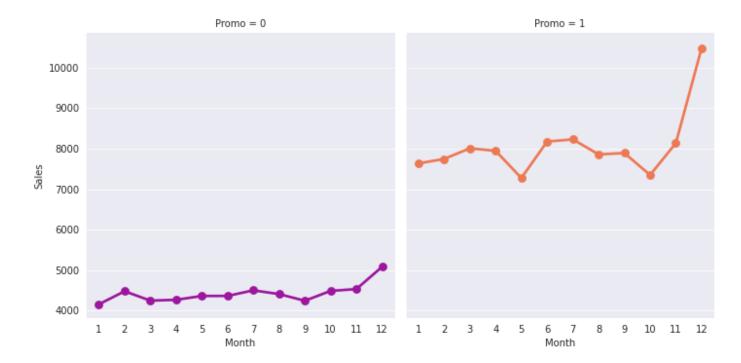
#### **Autocorrelation of sales in April**



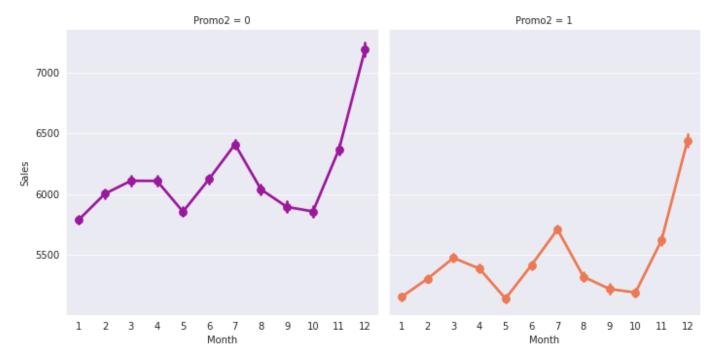
#### **Autocorrelation of sales in December**



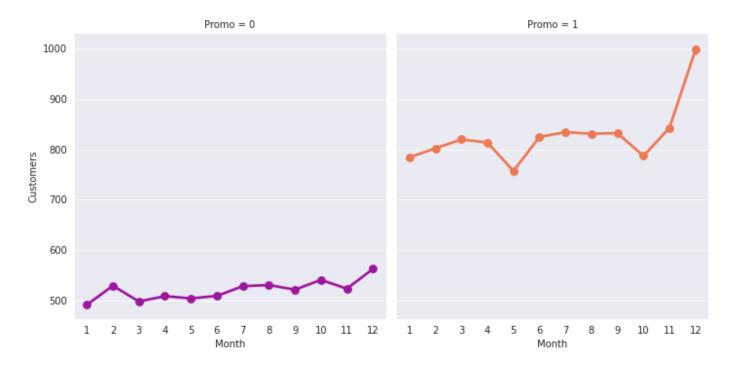
#### **Trends of Sales per promo**



**Trends of Sales per promo2** 



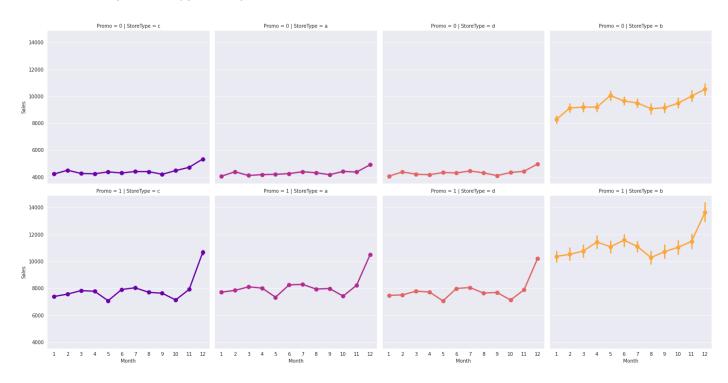
# **Trends of Customers per promo**



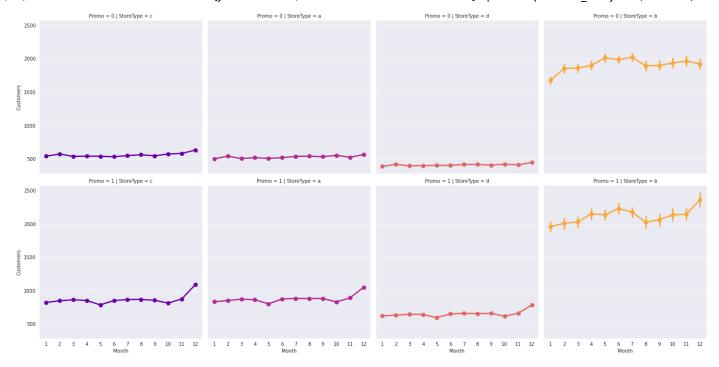
**Trends of Customers per promo2** 



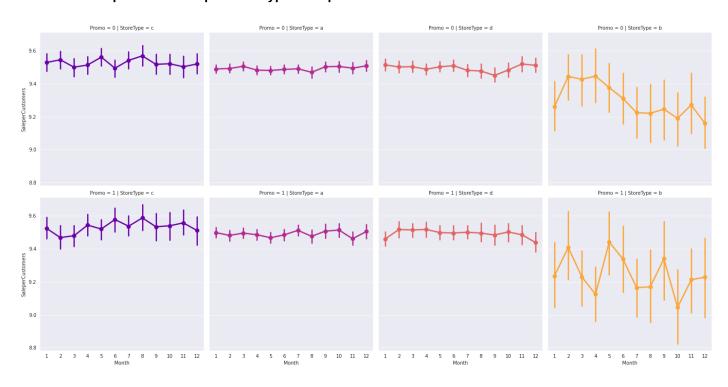
# Trends of Sales per store types and promo



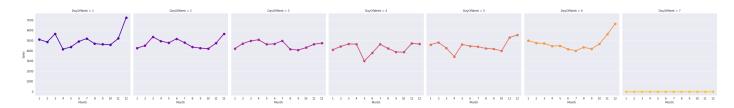
Trends of Customers per store types and promo



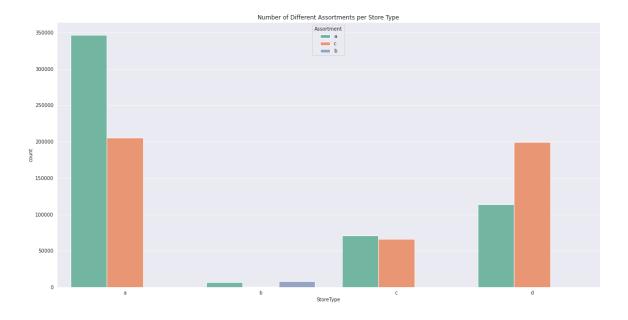
### Trends of SalesperCustomers per store types and promo



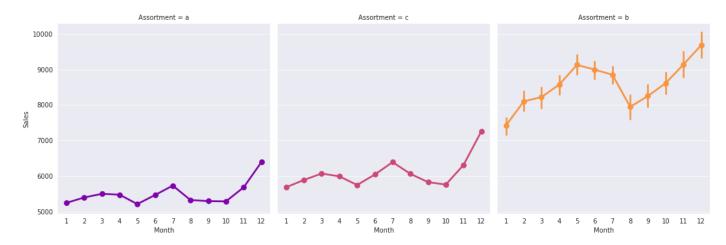
#### **Trends of Sales on Weekends**



#### Store type and assortment



#### Trends of Sales on assortment type





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