## To Whom It May Concern:

I am writing this letter because my friend and business partner Ernest Partin asked me to provide a character reference on his behalf. I met Ernest when we were teenagers growing up playing sports together in Lynn, Massachusetts. I have known him for over 15 years, so I feel qualified to speak on his behalf in terms of character.

Throughout the time that I have known Ernest, I have formed a very positive opinion of him. Ernest has always been energetic, motivated and would always go out of his way to help someone in need. He has the entrepreneurial spirit and also characteristics of a team leader. Ernest has great aspirations of starting his own business and building strong business relationships.

I have a Military background in the US Navy and served for over 10 years. After my commitment to serving my country I decided to get my education and achieved a Bachelor of Science degree in Business Entrepreneurship from the University of Tampa. I currently have my own software development company and my mission is to build web and mobile applications that help active service members' transition into the civilian world by focusing on the three E's: Employment, Education, and Entrepreneurship.

What surprised me the most about Ernest is that he has relentless ambition in his preparation for anything that he puts his mind to. Not too long ago Ernest approached me with a business idea, and when I would counter with a question about certain things about his business, he would always have an answer and show me the research he's done. His research skills and determination to find the answer is what impressed me the most about him. Ernest, and I are now partners in a startup that helps bring inmates together with their families. We are developing an app that brings families together and also provides a cheaper alternative to visiting your incarcerated loved ones.

Not only do I have a friendship with Ernest, I also respect him greatly. I felt honored to be asked to provide this character reference and hope that the information I provided helps you understand what an outstanding individual Ernest really is. If I can be of further assistance, please call me at (407) 230-9077 or contact me by email at <a href="mailto:dannyj.entrepreneur@gmail.com">dannyj.entrepreneur@gmail.com</a>.

Best Regards,

Daniel Josecite