



Michail Garoufas-Markou, MBCS, MBA, 2xBSc

Strategic Facilitator

Thessaloniki, Greece

6908990119 · michailmarkou1995@outlook.com.gr

 [Linkedin](#)

Skills

Emotional Intelligence

Adaptability

Leadership

Problem Solving

Business Strategy

Languages

Greek

English

Spanish

Hobbies

Fitness training,
Painting, Photoshooting,
Socialization, Volunteering,
Reading

Profile

Accomplished professional with proven skills in software development, network engineering, and business development. Excels in roles that drive organizational growth and innovation. Evidenced leadership skills and strong technical acumen. Currently enhancing human understanding through Psychology studies and gaining practical healthcare skills as a Nurse, Veterinary Assistant & Lab Animal Caretaker trainee. Dedicated volunteer and weightlifting champion. Eager to apply this diverse skill set in technology, business, and human-focused roles.

Employment History

Business Development and Product Specialist, The3rdOne, Thessaloníki

February 2023

Responsibilities:

- Leveraging professional networks to introduce and promote the platform to personal trainers.
- Offering incentives such as complimentary lifetime accounts to encourage platform adoption and regular usage.
- Gathering valuable user feedback to identify opportunities for improvement or expansion of platform features.
- Collaborating with development and management teams to implement product enhancements based on user feedback.
- Fostering and maintaining mutually beneficial relationships with users, enhancing user satisfaction and platform engagement.

Unreal Engine Developer & Version Control Administrator, Th3rdOne, Thessaloniki

February 2023

Excelled in managing version control systems, streamlining team collaboration, and ensuring efficient server management, while simultaneously showcasing creativity and technical prowess in Unreal Engine video game development and multiplayer mechanics.

Project Manager/Team Leader, Self-employed, Thessaloníki

June 2022 — August 2022

Spearheaded a collaborative initiative as Team Leader/Project Manager by adeptly assembling and mentoring a group of junior team members for an

immersive summer code/art adventure using the Unity game engine, focusing on fostering collaboration, strategic planning, and skill enhancement.

Unreal Engine Marketplace Publisher, Self-employed, Thessaloníki

January 2021

Innovative VoIP VR Simulation Program

- Developed a groundbreaking VoIP VR program that simulates audio frequencies in virtual reality environments for Unreal Engine multiplayer games.
- Gained recognition for its innovative application in enhancing communication and audio experiences in multiplayer games.

Education

BSc Psychology, Oxford Brookes University

October 2023 — October 2026

Nurse, Veterinary Assistant & Lab Animal Caretaker, VET Educational Association, Thessaloníki

September 2023 — October 2025

MBA Business International, University of East London, Thessaloníki

October 2022 — August 2023

- MBA Class Representative
- Graduated with Honors - Business Strategy Nationwide Award from all Campuses

Business Analytics, Aristotle University of Thessaloniki (AUTH), Thessaloniki

November 2022 — January 2023

BSc Computer Science, University of East London, Thessaloniki

October 2019 — July 2022

- Computer Science Class Representative
- Graduated with Honors (82%) - British Computer Society Award Excellence

Private Security Personnel, VET Master AE, Thessaloníki

June 2017 — December 2019

First-aid Training, Observing and reporting, Keeping good public relations, Responding to emergencies, Controlling access and using alarm systems, Patrolling, Traffic control, Crowd control - Protection of People, Information Security

Internships

Information Technology Field Technician, Cosmote, Thessaloniki

August 2019 — November 2019

- Support of businesses and customers providing services.
- Comply with the IT Services Service Level Agreement (SLA).
- Maintain assets to include current, proper documentation of hardware status.
- Communicating frequently with customers on matters dealing with service, planning, billing, and company policy.

Internet Service Provider Network Engineer, Vodafone, Athens

August 2018 — January 2019

- Managing IP infrastructure
- Software upgrade planning, methods and delivery
- Customer Communication

Security Patrol, ISM, Thessaloníki

July 2017 — August 2017

- Crowd control
- Traffic control by directing drivers
- Patrolling
- Controlling access and using alarm systems
- Responding to emergencies
- Keeping good public relations
- Observing and reporting

Licences & Certifications

Business Analytics, TUV Nord Hellas

January 2023

Security Personnel , Center for Security Studies (KEMEA)

December 2017

Complete First Aid Training(CPR/FIRST AID/ AED/ -ADULT -CHILD - INFANT), RESCUE TRAINING INTERNATIONAL

November 2017

Cardiopulmonary Resuscitation & Automated External Defibrillator(CPR & AED), RESCUE TRAINING INTERNATIONAL

October 2017

ECDL Core, ECDL

January 2009

Honors & Awards

1st nationwide in Greece, MBA Strategic Business Simulation from Edumundo, Thessaloníki

May 2023

- Mastered the art of decision-making across vital business departments - from marketing to finance.

- Transformed data into insights, honing a keen understanding of KPI development.
- Leveraged the mentorship of industry experts for invaluable guidance throughout the journey.

Academic Excellence on Computer Science of University of East London, Thessaloníki

December 2022

British Computer Society Award & Professional Member BCS (MBCS)

SCP-MMA Strength Challenge Pro, Thessaloníki

September 2016

Thessaloniki-Vellidio Convention Center 2nd Place Silver Medal

Greek Championship Heavy Weight Strength(Hellenic powerlifting Federation), Thessaloníki

September 2015

Gold Medal

Volunteering

Volunteer Child Sponsor at ActionAid Hellas, Thessaloníki

July 2023

Sponsor at Doctors Without Borders, Thessaloníki

July 2023

Volunteer Animal Caregiver and Administrative Assistant, Thessaloníki

July 2023

Volunteer Blood Donor at AHEPA University, Thessaloníki

July 2023

Volunteer at Enwmenoi_neoi for Clean Enviroment, Thessaloníki

February 2023

Scout Movement of Evosmos, Thessaloníki

June 2005 — December 2005

References

Recommendation letters available upon request