

# **RESUME OF JOY DANATH**

## **Present Address**

House # Nuri Villa, 19/A, Flat # 2B, Road No-8, # Block-A, #Chandrima Model Town, Mohammadpur, Dhaka-1207.  
Mobile No. +8801977448880  
E-mail: joytryagain@gmail.com



## **Career Objective:**

All through around 13 years sales & leadership skills in Pharmaceutical company, I want to apply my skills, experiences and knowledge in your company to enhance the business and enrich my career further.

## **Special Qualification:**

### **• Work with Medicine, Dental, Surgery, Pedi, Gynae & Different Doctor at Different Department for more than 13 years.**

- Know the Patient Counseling & Treatment guideline.
- Make a good co-operation with Doctors & Patient and Others.
- Working experience with renowned Doctors all over the country.

## **Employment History:**

Total year of experience 13 year(s)

### **1. Area Manager ( May 01, 2021 to at present)**

#### **Aristopharma Ltd.**

Company Location: Dhaka

Department: Sales

Job location : Dhaka & Chattogram

### **2. Senior Medical Information Officer (January 01, 2015 to April 31, 2021)**

#### **Aristopharma Ltd.**

Company Location: Dhaka

Department: Sales

Job location : Dhaka

## **Duties/Responsibilities:**

- Managing a sales in own territory
- To achieve company's set sales and prescription objective of the region through the team members within the cost limit and set time frame.
- Co-ordinate with distribution department to assure in time and cost effective delivery of goods in respective region.
- Assure the needful corrective measure, develop the product knowledge and selling skill of the team members and routinely will evaluate the same.
- Organize CME and seminars of the region.
- Routinely communicate with Marketing Head and reporting authority and marketing team members.

## **2. Medical Information Officer (February 01, 2012 to December 31, 2014)**

### **Aristopharma Ltd.**

Company Location: Dhaka

Department: Sale

Job location : Dhaka

#### **Duties/Responsibilities:**

- To manage own territory by creating demand and ensuring sales.
- Ensure effective calls to doctors and chemist as per management directions.
- Follow-up competitors activities and report to TM.
- Ensure timely and accurate reporting as per schedule and requirement.
- Promote products according to the plan of action.

#### **Academic Qualification:**

##### **Degree Pass & Certificate Course**

Name Of Institution : Monirampur Degree Collage, Jashore

Group : Bachelor of Social Science (B.S.S)

Passing Year : 2009

Obtained Division : 2<sup>nd</sup> Class

University : National University

##### **Higher Secondary Certificate (H.S.C)**

Name Of Institution : Monirampur Degree Collage, Jashore

Group : Humanities

Passing Year : 2004

Obtained GPA : 3.38 (out of 5.00)

Board : Jashore Education Board

##### **Secondary School Certificate (S.S.C)**

Name Of Institution : Bakoshpole Secondary School, Jashore

Group : Humanities

Passing Year : 2002

Obtained GPA : 3.40 (out of 5.00)

Board : Jashore Education Board

#### **Career and Application Information:**

Own District : Jashore

#### **Language Proficiency**

<b>Language</b>	<b>Reading</b>	<b>Writing</b>	<b>Speaking</b>
Bengali	High	High	High
English	High	Medium	Medium

#### **Specialization:**

Better knowledge in MS word, Xcel, Power point, email & internet.

### **Personal Details:**

Father's Name	: Agit Kumar Debnath
Mother's Name	: Mira Rani
Date of Birth	: June 15, 1986
Gender	: Male
Marital Status	: Married
Nationality	: Bangladeshi
National ID No.	: 4116167593772
Religion	: Hindu
Permanent Address	: Village+Post : Bakoshpole, P.S. : Monirampur, District : Jessore.
Current Location	: Dhaka

### **Reference (s):**

	<b>Reference: 01</b>	<b>Reference: 02</b>
Name	<b>: Prof. Dr. Abdul Matin</b> MD(Pediatrics) Professor & Head of Department Department of Pediatrics(Ex) Shaheed Suhrawardy Medical College Hospital, Dhaka.	<b>: Prof.Dr. Udoj Shankar Roy</b> MD(Cardiology) Professor & Head of Department Department of Cardiology Shaheed Suhrawardy Medical College Hospital,Dhaka.
Mobile	: +8801870257422	+8801819128105
Relation	: Professional	Professional

I certify that all the information's stated in the resume is factual and complete to the best of my knowledge.



**Joy Dabnath**  
09/02/2026