

RESUME OF JOY DANATH

Present Address

House # Nuri Villa, 19/A, Flat # 2B, Road No-8, # Block-A, #Chandrima Model Town, Mohammadpur, Dhaka-1207.
Mobile No. +8801977448880
E-mail: joytryagain@gmail.com



Career Objective:

All through around 13 years sales & leadership skills in Pharmaceutical company, I want to apply my skills, experiences and knowledge in your company to enhance the business and enrich my career further.

Special Qualification:

- **Work with Medicine, Dental, Surgery, Pedi, Gynae & Different Doctor at Different Department for more than 13 years.**
- Know the Patient Counseling & Treatment guideline.
- Make a good co-operation with Doctors & Patient and Others.
- Working experience with renowned Doctors all over the country.

Employment History:

Total year of experience 13 year(s)

1. Area Manager (**May 01, 2021 to at present**)

Aristopharma Ltd.

Company Location: Dhaka

Department: Sales

Job location : Dhaka & Chattogram

2. Senior Medical Information Officer (**January 01, 2015 to April 31, 2021**)

Aristopharma Ltd.

Company Location: Dhaka

Department: Sales

Job location : Dhaka

Duties/Responsibilities:

- Managing a sales in own territory
- To achieve company's set sales and prescription objective of the region through the team members within the cost limit and set time frame.
- Co-ordinate with distribution department to assure in time and cost effective delivery of goods in respective region.
- Assure the needful corrective measure, develop the product knowledge and selling skill of the team members and routinely will evaluate the same.
- Organize CME and seminars of the region.
- Routinely communicate with Marketing Head and reporting authority and marketing team members.

2. Medical Information Officer **(February 01, 2012 to December 31, 2014)**

Aristopharma Ltd.

Company Location: Dhaka

Department: Sale

Job location : Dhaka

Duties/Responsibilities:

- To manage own territory by creating demand and ensuring sales.
- Ensure effective calls to doctors and chemist as per management directions.
- Follow-up competitors activities and report to TM.
- Ensure timely and accurate reporting as per schedule and requirement.
- Promote products according to the plan of action.

Academic Qualification:

Degree Pass & Certificate Course

Name Of Institution : Monirampur Degree Collage, Jashore

Group : Bachelor of Social Science (B.S.S)

Passing Year : 2009

Obtained Division : 2nd Class

University : National University

Higher Secondary Certificate (H.S.C)

Name Of Institution : Monirampur Degree Collage, Jashore

Group : Humanities

Passing Year : 2004

Obtained GPA : 3.38 (out of 5.00)

Board : Jashore Education Board

Secondary School Certificate (S.S.C)

Name Of Institution : Bakoshpole Secondary School, Jashore

Group : Humanities

Passing Year : 2002

Obtained GPA : 3.40 (out of 5.00)

Board : Jashore Education Board

Career and Application Information:

Own District : Jashore

Language Proficiency

Language	Reading	Writing	Speaking
Bengali	High	High	High
English	High	Medium	Medium

Specialization:

Better knowledge in MS word, Xcel, Power point, email & internet.

Personal Details:

Father's Name : Agit Kumar Debnath
Mother's Name : Mira Rani
Date of Birth : June 15, 1986

Gender : Male
Marital Status : Married
Nationality : Bangladeshi
National ID No. : 4116167593772
Religion : Hindu
Permanent Address : Village+Post : Bakoshpole, P.S. : Monirampur, District : Jessore.
Current Location : Dhaka

Reference (s):

	<u>Reference: 01</u>	<u>Reference: 02</u>
Name	: Prof. Dr. Abdul Matin MD(Pediatrics) Professor & Head of Department Department of Pediatrics(Ex) Shaheed Suhrawardy Medical College Hospital, Dhaka.	: Prof.Dr. Uday Shankar Roy MD(Cardiology) Professor & Head of Department Department of Cardiology Shaheed Suhrawardy Medical College Hospital,Dhaka.
Mobile	: +8801870257422	+8801819128105
Relation	: Professional	Professional

I certify that all the information's stated in the resume is factual and complete to the best of my knowledge.



Joy Dabnath
09/02/2026