

```
In [1]: import pandas as pd
```

```
In [2]: cust=pd.read_excel("cust_data.xlsx")
cust
```

Out[2]:

	Cust_ID	Gender	Orders	Jordan	Gatorade	Samsung	Asus	Udis	Mondelez International	Wrangler	...	LG	Dior	Scabal	Tommy Hilfiger	Hollister	Foreve 2
0	1	M	7	0	0	0	0	0	0	0	...	0	0	0	0	0	0
1	2	F	0	0	1	0	0	0	0	0	...	0	1	0	0	0	0
2	3	M	7	0	1	0	0	0	0	0	...	0	0	0	0	0	0
3	4	F	0	0	0	0	0	0	0	0	...	0	0	0	0	0	0
4	5	NaN	10	0	0	0	0	0	0	0	...	0	0	2	0	0	0
...
29995	29996	M	0	0	0	0	0	0	0	0	...	0	0	0	0	0	0
29996	29997	M	1	0	1	0	0	0	0	0	...	0	0	0	0	0	0
29997	29998	M	0	0	1	0	0	0	0	0	...	0	0	0	0	0	0
29998	29999	M	0	0	0	0	0	0	0	0	...	0	0	0	0	0	0
29999	30000	F	3	2	0	0	1	0	0	0	...	0	0	0	0	0	0

30000 rows × 38 columns



In [3]: cust.info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 30000 entries, 0 to 29999
Data columns (total 38 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   Cust_ID                             30000 non-null  int64
1   Gender                             27276 non-null  object
2   Orders                             30000 non-null  int64
3   Jordan                             30000 non-null  int64
4   Gatorade                           30000 non-null  int64
5   Samsung                            30000 non-null  int64
6   Asus                               30000 non-null  int64
7   Udis                                30000 non-null  int64
8   Mondelez International              30000 non-null  int64
9   Wrangler                           30000 non-null  int64
10  Vans                                30000 non-null  int64
11  Fila                                30000 non-null  int64
12  Brooks                             30000 non-null  int64
13  H&M                                30000 non-null  int64
14  Dairy Queen                        30000 non-null  int64
15  Fendi                              30000 non-null  int64
16  Hewlett Packard                    30000 non-null  int64
17  Pladis                             30000 non-null  int64
18  Asics                              30000 non-null  int64
19  Siemens                            30000 non-null  int64
20  J.M. Smucker                       30000 non-null  int64
21  Pop Chips                          30000 non-null  int64
22  Juniper                            30000 non-null  int64
23  Huawei                             30000 non-null  int64
24  Compaq                             30000 non-null  int64
25  IBM                                30000 non-null  int64
26  Burberry                           30000 non-null  int64
27  Mi                                  30000 non-null  int64
28  LG                                  30000 non-null  int64
29  Dior                                30000 non-null  int64
30  Scabal                             30000 non-null  int64
31  Tommy Hilfiger                     30000 non-null  int64
32  Hollister                          30000 non-null  int64
33  Forever 21                         30000 non-null  int64
```

```
34 Colavita          30000 non-null int64
35 Microsoft         30000 non-null int64
36 Jiffy mix         30000 non-null int64
37 Kraft             30000 non-null int64
```

```
dtypes: int64(37), object(1)
```

```
memory usage: 8.7+ MB
```

```
In [4]: cust.isnull().sum()
```

```
Out[4]: Cust_ID          0
Gender          2724
Orders          0
Jordan          0
Gatorade        0
Samsung         0
Asus            0
Udis            0
Mondelez International  0
Wrangler        0
Vans            0
Fila            0
Brooks          0
H&M             0
Dairy Queen     0
Fendi           0
Hewlett Packard  0
Pladis          0
Asics           0
Siemens         0
J.M. Smucker    0
Pop Chips       0
Juniper         0
Huawei           0
Compaq          0
IBM             0
Burberry        0
Mi              0
LG              0
Dior            0
Scabal          0
Tommy Hilfiger  0
Hollister       0
Forever 21      0
Colavita        0
Microsoft       0
Jiffy mix       0
Kraft           0
dtype: int64
```

```
In [5]: cust=pd.get_dummies(cust,drop_first=True)
```

```
In [6]: cust
```

```
Out[6]:
```

	Cust_ID	Orders	Jordan	Gatorade	Samsung	Asus	Udis	Mondelez International	Wrangler	Vans	...	Dior	Scabal	Tommy Hilfiger	Hollister	Forever 21	Cola
0	1	7	0	0	0	0	0	0	0	2	...	0	0	0	0	0	
1	2	0	0	1	0	0	0	0	0	0	...	1	0	0	0	0	
2	3	7	0	1	0	0	0	0	0	0	...	0	0	0	0	0	
3	4	0	0	0	0	0	0	0	0	0	...	0	0	0	0	0	
4	5	10	0	0	0	0	0	0	0	0	...	0	2	0	0	0	
...	
29995	29996	0	0	0	0	0	0	0	0	0	...	0	0	0	0	0	
29996	29997	1	0	1	0	0	0	0	0	0	...	0	0	0	0	0	
29997	29998	0	0	1	0	0	0	0	0	1	...	0	0	0	0	0	
29998	29999	0	0	0	0	0	0	0	0	0	...	0	0	0	0	0	
29999	30000	3	2	0	0	1	0	0	0	0	...	0	0	0	0	0	

30000 rows × 38 columns



```
In [7]: cust.columns
```

```
Out[7]: Index(['Cust_ID', 'Orders', 'Jordan', 'Gatorade', 'Samsung', 'Asus', 'Udis',  
              'Mondelez International', 'Wrangler', 'Vans', 'Fila', 'Brooks', 'H&M',  
              'Dairy Queen', 'Fendi', 'Hewlett Packard', 'Pladis', 'Asics', 'Siemens',  
              'J.M. Smucker', 'Pop Chips', 'Juniper', 'Huawei', 'Compaq', 'IBM',  
              'Burberry', 'Mi', 'LG', 'Dior', 'Scabal', 'Tommy Hilfiger', 'Hollister',  
              'Forever 21', 'Colavita', 'Microsoft', 'Jiffy mix', 'Kraft',  
              'Gender_M'],  
             dtype='object')
```

In [8]: cust.info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 30000 entries, 0 to 29999
Data columns (total 38 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   Cust_ID                              30000 non-null  int64
1   Orders                              30000 non-null  int64
2   Jordan                              30000 non-null  int64
3   Gatorade                            30000 non-null  int64
4   Samsung                             30000 non-null  int64
5   Asus                                30000 non-null  int64
6   Udis                                 30000 non-null  int64
7   Mondelez International               30000 non-null  int64
8   Wrangler                            30000 non-null  int64
9   Vans                                 30000 non-null  int64
10  Fila                                 30000 non-null  int64
11  Brooks                              30000 non-null  int64
12  H&M                                 30000 non-null  int64
13  Dairy Queen                         30000 non-null  int64
14  Fendi                               30000 non-null  int64
15  Hewlett Packard                     30000 non-null  int64
16  Pladis                              30000 non-null  int64
17  Asics                               30000 non-null  int64
18  Siemens                             30000 non-null  int64
19  J.M. Smucker                        30000 non-null  int64
20  Pop Chips                           30000 non-null  int64
21  Juniper                             30000 non-null  int64
22  Huawei                              30000 non-null  int64
23  Compaq                             30000 non-null  int64
24  IBM                                 30000 non-null  int64
25  Burberry                            30000 non-null  int64
26  Mi                                  30000 non-null  int64
27  LG                                  30000 non-null  int64
28  Dior                                30000 non-null  int64
29  Scabal                              30000 non-null  int64
30  Tommy Hilfiger                      30000 non-null  int64
31  Hollister                           30000 non-null  int64
32  Forever 21                          30000 non-null  int64
33  Colavita                            30000 non-null  int64
```

```

34 Microsoft      30000 non-null int64
35 Jiffy mix      30000 non-null int64
36 Kraft          30000 non-null int64
37 Gender_M       30000 non-null uint8
dtypes: int64(37), uint8(1)
memory usage: 8.5 MB

```

In [9]: cust.describe()

Out[9]:

	Cust_ID	Orders	Jordan	Gatorade	Samsung	Asus	Udis	Mondelez International	Wrangler	Vans
count	30000.000000	30000.000000	30000.000000	30000.000000	30000.000000	30000.000000	30000.000000	30000.000000	30000.000000	30000.000000
mean	15000.500000	4.169800	0.267433	0.252333	0.222933	0.161333	0.143533	0.139767	0.106933	0.111433
std	8660.398374	3.590311	0.804778	0.705368	0.917494	0.740038	0.641258	0.525840	0.515921	0.547990
min	1.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
25%	7500.750000	1.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
50%	15000.500000	4.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
75%	22500.250000	7.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
max	30000.000000	12.000000	24.000000	15.000000	27.000000	17.000000	14.000000	31.000000	9.000000	16.000000

8 rows × 38 columns


```
In [10]: cust_corr=cust.corr()
cust_corr
```

Out[10]:

	Cust_ID	Orders	Jordan	Gatorade	Samsung	Asus	Udis	Mondelez International	Wrangler	Vans	...	Dior	Scabal
Cust_ID	1.000000	0.029132	0.064277	0.021821	0.057206	0.049191	0.060677	0.035560	0.043043	0.002158	...	0.062489	0.057356
Orders	0.029132	1.000000	0.016090	0.034310	0.017885	0.015584	0.009018	0.008741	0.003856	0.006343	...	0.009027	0.020050
Jordan	0.064277	0.016090	1.000000	0.177254	0.071258	0.123731	0.135673	0.021950	0.040710	0.115796	...	0.061185	0.062582
Gatorade	0.021821	0.034310	0.177254	1.000000	0.063890	0.046215	0.058180	0.031272	0.088166	0.170620	...	0.056571	0.045958
Samsung	0.057206	0.017885	0.071258	0.063890	1.000000	0.012274	0.028785	0.035807	0.014565	0.029155	...	0.017369	0.046561
Asus	0.049191	0.015584	0.123731	0.046215	0.012274	1.000000	0.114588	0.018120	0.026668	0.046990	...	0.028911	0.043168
Udis	0.060677	0.009018	0.135673	0.058180	0.028785	0.114588	1.000000	0.040251	0.023128	0.020696	...	0.029567	0.068091
Mondelez International	0.035560	0.008741	0.021950	0.031272	0.035807	0.018120	0.040251	1.000000	0.021211	0.020795	...	0.034783	0.100657
Wrangler	0.043043	0.003856	0.040710	0.088166	0.014565	0.026668	0.023128	0.021211	1.000000	0.028595	...	0.054262	0.099995
Vans	0.002158	0.006343	0.115796	0.170620	0.029155	0.046990	0.020696	0.020795	0.028595	1.000000	...	0.014776	-0.011961
Fila	-0.000450	-0.009627	0.031611	0.026350	0.024847	-0.004766	0.021717	0.026681	-0.002237	0.002731	...	0.001074	0.021368
Brooks	0.039574	0.015389	0.165471	0.154345	0.089334	0.114384	0.089850	0.039200	0.021861	0.122174	...	0.030597	0.027999
H&M	0.023426	0.030833	0.038302	0.066794	0.031444	0.025349	0.037187	0.043001	0.070330	0.024992	...	0.138741	0.149119
Dairy Queen	-0.005785	-0.002705	0.043857	0.055532	0.014086	0.028589	0.013806	0.022947	0.030978	0.031384	...	0.047956	0.037345
Fendi	0.044053	0.017077	0.030369	0.029120	0.015095	0.006580	0.011772	0.001657	0.024073	0.012768	...	0.038278	0.021712
Hewlett Packard	0.048083	0.006867	0.008800	0.016680	0.011988	0.006500	0.014293	0.012106	0.034098	0.002760	...	0.044929	0.031425
Pladis	0.012790	-0.000602	0.062050	0.062749	0.025422	0.030216	0.022155	0.053772	0.040609	0.032070	...	0.076033	0.053528
Asics	0.000715	0.022064	0.009816	0.042912	0.004546	0.010339	-0.008444	0.018303	-0.002145	-0.000852	...	0.012582	0.009692
Siemens	-0.039673	0.007843	-0.011082	0.006296	-0.011741	-0.000218	-0.014267	-0.002722	-0.010719	-0.008563	...	-0.013903	-0.013835
J.M. Smucker	0.011654	0.030807	0.054025	0.060775	0.026365	0.023046	0.013708	0.059322	0.020302	0.030542	...	0.057555	0.082324
Pop Chips	0.046623	0.018774	0.081462	0.087545	0.048772	0.022716	0.020427	0.031040	0.043520	0.085626	...	0.068831	0.028940

	Cust_ID	Orders	Jordan	Gatorade	Samsung	Asus	Udis	Mondelez International	Wrangler	Vans	...	Dior	Scabal
Juniper	-0.015516	-0.002741	0.025708	0.030956	0.001621	0.017840	0.014118	0.019580	0.015098	0.010213	...	0.011408	0.017918
Huawei	0.018493	0.008031	0.051468	0.042281	0.024820	0.033468	0.024393	0.021313	0.030264	0.028003	...	0.073317	0.083139
Compaq	-0.009158	0.002765	0.007495	0.008773	0.004358	0.005892	0.002922	0.002441	-0.000865	0.015774	...	-0.006872	0.000107
IBM	-0.026589	-0.007647	0.001963	-0.009290	-0.005467	-0.007446	-0.003076	0.000471	-0.006730	-0.003649	...	-0.020813	-0.017099
Burberry	0.061117	0.015813	0.096492	0.102216	0.047852	0.047276	0.040914	0.065318	0.074666	0.058406	...	0.162370	0.126864
Mi	-0.031839	0.010369	0.022963	0.033103	0.004060	0.016904	0.013516	0.011150	0.024924	-0.009476	...	0.078787	0.097718
LG	0.029693	-0.006382	0.070205	0.066443	0.058584	0.025722	0.030406	0.036895	0.079583	0.073194	...	0.064059	0.054640
Dior	0.062489	0.009027	0.061185	0.056571	0.017369	0.028911	0.029567	0.034783	0.054262	0.014776	...	1.000000	0.154839
Scabal	0.057356	0.020050	0.062582	0.045958	0.046561	0.043168	0.068091	0.100657	0.099995	-0.011961	...	0.154839	1.000000
Tommy Hilfiger	0.016463	0.003550	0.063739	0.058190	0.015502	0.039139	0.023367	0.056306	0.045565	0.021992	...	0.124796	0.155917
Hollister	0.084793	0.001680	0.026350	0.050302	0.021566	0.017283	0.032484	0.036270	0.075141	0.007039	...	0.091280	0.136622
Forever 21	0.049231	-0.003436	0.024710	0.031495	0.016170	0.014186	0.035360	0.044912	0.066978	0.002500	...	0.082791	0.117239
Colavita	0.002061	0.007455	0.015564	0.018279	0.005584	0.009605	0.000437	0.014344	0.006188	0.000045	...	0.044994	0.008717
Microsoft	-0.005614	0.015307	0.015804	0.016625	0.003640	0.019748	0.012679	0.013070	0.008203	-0.002454	...	0.034829	0.019889
Jiffy mix	-0.019145	0.011268	0.021651	0.038655	0.009303	0.008001	0.004808	0.025066	0.015954	0.008639	...	0.055948	0.030452
Kraft	0.022508	-0.007160	0.018918	0.018553	0.006633	0.007530	0.006795	0.019727	0.014749	0.013326	...	0.064123	0.014600
Gender_M	-0.060798	0.016879	0.027470	0.127665	-0.006435	-0.094381	-0.077943	-0.045117	-0.087144	0.140070	...	-0.074158	-0.180412

38 rows × 38 columns



```
In [11]: from sklearn.cluster import KMeans
```

```
In [12]: kmeans_cluster=KMeans(2)
```

```
In [13]: kmeans_cluster.fit(cust)
```

```
Out[13]: KMeans(n_clusters=2)
```

```
In [14]: cust_data=cust.copy()
```

```
In [15]: cust_data["km_predicted"]=kmeans_cluster.predict(cust)
```

```
In [16]: cust_data
```

```
Out[16]:
```

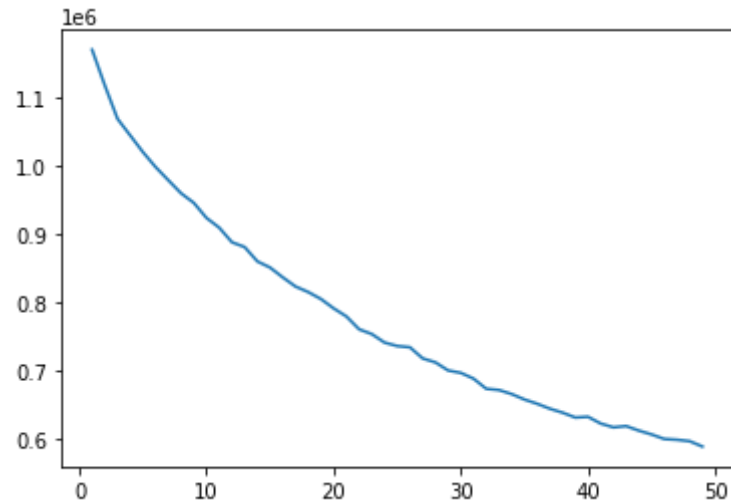
	Cust_ID	Orders	Jordan	Gatorade	Samsung	Asus	Udis	Mondelez International	Wrangler	Vans	...	Scabal	Tommy Hilfiger	Hollister	Forever 21	Colavita	I
0	1	7	0	0	0	0	0	0	0	2	...	0	0	0	0	0	
1	2	0	0	1	0	0	0	0	0	0	...	0	0	0	0	0	
2	3	7	0	1	0	0	0	0	0	0	...	0	0	0	0	0	
3	4	0	0	0	0	0	0	0	0	0	...	0	0	0	0	0	
4	5	10	0	0	0	0	0	0	0	0	...	2	0	0	0	0	
...	
29995	29996	0	0	0	0	0	0	0	0	0	...	0	0	0	0	0	
29996	29997	1	0	1	0	0	0	0	0	0	...	0	0	0	0	0	
29997	29998	0	0	1	0	0	0	0	0	1	...	0	0	0	0	0	
29998	29999	0	0	0	0	0	0	0	0	0	...	0	0	0	0	0	
29999	30000	3	2	0	0	1	0	0	0	0	...	0	0	0	0	0	

30000 rows × 39 columns



```
In [17]: import matplotlib.pyplot as plt
from sklearn import preprocessing
x_scaled=preprocessing.scale(cust_data)
```

```
In [18]: a=[]
for i in range(1,50):
    kmeans_em=KMeans(i)
    kmeans_em.fit(x_scaled)
    a.append(kmeans_em.inertia_)
plt.plot(range(1,50),a);
```



```
In [19]: kmeans_cluster_new=KMeans(5)
kmeans_cluster_new.fit(x_scaled)
cust_data["km_predicted_new"]=kmeans_cluster_new.predict(x_scaled)
cust_data
```

Out[19]:

	Cust_ID	Orders	Jordan	Gatorade	Samsung	Asus	Udis	Mondelez International	Wrangler	Vans	...	Tommy Hilfiger	Hollister	Forever 21	Colavita	Microsoft
0	1	7	0	0	0	0	0	0	0	2	...	0	0	0	0	0
1	2	0	0	1	0	0	0	0	0	0	...	0	0	0	0	0
2	3	7	0	1	0	0	0	0	0	0	...	0	0	0	0	1
3	4	0	0	0	0	0	0	0	0	0	...	0	0	0	0	0
4	5	10	0	0	0	0	0	0	0	0	...	0	0	0	0	0
...
29995	29996	0	0	0	0	0	0	0	0	0	...	0	0	0	0	0
29996	29997	1	0	1	0	0	0	0	0	0	...	0	0	0	0	0
29997	29998	0	0	1	0	0	0	0	0	1	...	0	0	0	0	0
29998	29999	0	0	0	0	0	0	0	0	0	...	0	0	0	0	0
29999	30000	3	2	0	0	1	0	0	0	0	...	0	0	0	0	0

30000 rows × 40 columns

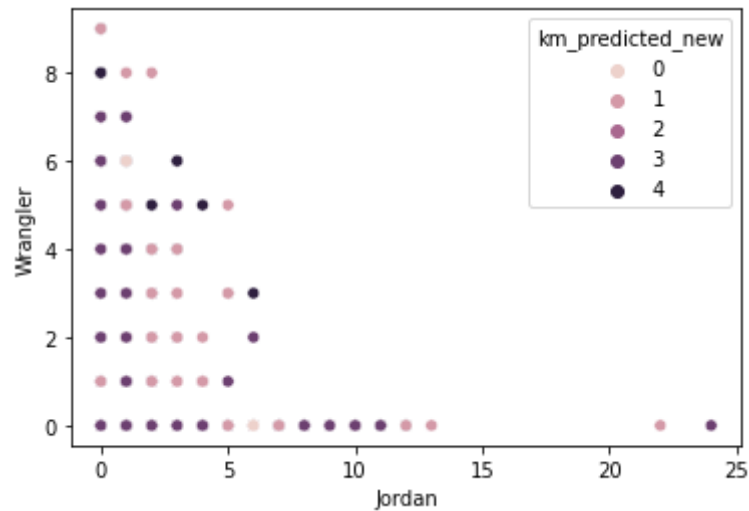


```
In [20]: import seaborn as sns
sns.scatterplot(cust_data["Jordan"],cust_data['Wrangler'],hue='km_predicted_new',data=cust_data)
```

C:\ProgramData\Anaconda3\lib\site-packages\seaborn_decorators.py:36: FutureWarning: Pass the following variables as keyword args: x, y. From version 0.12, the only valid positional argument will be `data`, and passing other arguments without an explicit keyword will result in an error or misinterpretation.

```
warnings.warn(
```

```
Out[20]: <AxesSubplot:xlabel='Jordan', ylabel='Wrangler'>
```



```
In [21]: from sklearn.metrics import silhouette_score
```

```
In [22]: for i in range(3,10):  
         kmeans=KMeans(n_clusters=i,max_iter=50)  
         kmeans.fit(x_scaled)  
         cluster_label=kmeans.labels_  
         silhouette_avg=silhouette_score(x_scaled,cluster_label)  
         print("n_cluster={0},the silhouette_score {1}".format(i,silhouette_avg))
```

```
n_cluster=3,the silhouette_score 0.0676564665775785  
n_cluster=4,the silhouette_score 0.06928350797513552  
n_cluster=5,the silhouette_score 0.06961935951720659  
n_cluster=6,the silhouette_score 0.07191643986482621  
n_cluster=7,the silhouette_score 0.06992694548223002  
n_cluster=8,the silhouette_score 0.07391793017197527  
n_cluster=9,the silhouette_score 0.07585043357168024
```

In [25]: !pip install yellowbrick

```
Collecting yellowbrick
  Using cached yellowbrick-1.3.post1-py3-none-any.whl (271 kB)
Requirement already satisfied: scikit-learn>=0.20 in c:\programdata\anaconda3\lib\site-packages (from yellowbrick) (0.24.1)
Collecting numpy<1.20,>=1.16.0
  Using cached numpy-1.19.5-cp38-cp38-win_amd64.whl (13.3 MB)
Requirement already satisfied: cycloper>=0.10.0 in c:\programdata\anaconda3\lib\site-packages (from yellowbrick) (0.10.0)
Requirement already satisfied: scipy>=1.0.0 in c:\programdata\anaconda3\lib\site-packages (from yellowbrick) (1.6.2)
Requirement already satisfied: matplotlib!=3.0.0,>=2.0.2 in c:\programdata\anaconda3\lib\site-packages (from yellowbrick) (3.3.4)
Requirement already satisfied: six in c:\programdata\anaconda3\lib\site-packages (from cycloper>=0.10.0->yellowbrick) (1.15.0)
Requirement already satisfied: pillow>=6.2.0 in c:\programdata\anaconda3\lib\site-packages (from matplotlib!=3.0.0,>=2.0.2->yellowbrick) (8.2.0)
Requirement already satisfied: python-dateutil>=2.1 in c:\programdata\anaconda3\lib\site-packages (from matplotlib!=3.0.0,>=2.0.2->yellowbrick) (2.8.1)
Requirement already satisfied: kiwisolver>=1.0.1 in c:\programdata\anaconda3\lib\site-packages (from matplotlib!=3.0.0,>=2.0.2->yellowbrick) (1.3.1)
Requirement already satisfied: pyparsing!=2.0.4,!2.1.2,!2.1.6,>=2.0.3 in c:\programdata\anaconda3\lib\site-packages (from matplotlib!=3.0.0,>=2.0.2->yellowbrick) (2.4.7)
Requirement already satisfied: joblib>=0.11 in c:\programdata\anaconda3\lib\site-packages (from scikit-learn>=0.20->yellowbrick) (1.0.1)
Requirement already satisfied: threadpoolctl>=2.0.0 in c:\programdata\anaconda3\lib\site-packages (from scikit-learn>=0.20->yellowbrick) (2.1.0)
Installing collected packages: numpy, yellowbrick
  Attempting uninstall: numpy
    Found existing installation: numpy 1.20.1
    Uninstalling numpy-1.20.1:

ERROR: Could not install packages due to an OSError: [WinError 5] Access is denied: 'c:\\programdata\\anaconda3\\lib\\site-packages\\numpy-1.20.1.dist-info\\direct_url.json'
Consider using the `--user` option or check the permissions.
```

In []:

