

Ebony Tell Tale 5112 S19,982 S8.05% 0.99% Tri-State 5099 S19,980 S8.91% 1.10% High Top Wationeel Horatio Horatio Fort West Horatio Sunset Sunset Sunset Sunset Sunger Signer Sign	Product_Brand	Total Tra	nsaction	Total Profit	Profit Margin	Return rate,
Tell Tale 5112 \$19,982 \$8.05% 0.99% Tri-State 5099 \$19,980 \$8.91% 1.10% High Top 4940 \$19,810 60.42% 1.01% Nationeel 4408 \$18,617 60.44% 1.18% Best Choice 4218 \$18,355 60.64% 0.81% Fort West 4108 \$15,834 59.80% 0.97% Fast 4097 \$16,469 61.03% 1.07% Sunset 3953 \$14,018 60.45% 1.03% Carrington 3891 \$14,883 59.52% 0.78% Red Wing 3870 \$15,870 59.36% 1.06% Big Time 3816 \$15,560 60.20% 1.05% Cormorant 3744 \$15,749 61.60% 0.87% Imagine 3634 \$15,102 61.40% 1.06% Super 3618 \$13,868 60.59% 0.96% Denny 3584 \$16,015 58.02% 0.99% High Quality 3577 \$16,139 59.98% 1.13% Golden 3550 \$13,256 58.72% 0.88% BBB Best 3514 \$12,991 62.12% 0.80% PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55% 1.06% CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,534 61.20% 0.99% Pleasant 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43% 0.92% Hillton 2454 \$10,839 58.94% 1.10%	Hermanos		5342	\$21,753	58.64%	0.95%
Tri-State 5099 \$19,980 \$8,91% \$1,10% High Top 4940 \$19,810 60.42% 1.01% Nationeel 4408 \$18,617 60.44% 1.18% Best Choice 4218 \$18,355 60.64% 0.81% Horatio 4195 \$17,737 58.42% 1.26% Fort West 4108 \$15,834 59.80% 0.97% Fast 4097 \$16,469 61.03% 1.07% Sunset 3953 \$14,018 60.45% 1.03% Carrington 3891 \$14,883 59.52% 0.78% Red Wing 3870 \$15,870 59.36% 1.06% Big Time 3816 \$15,560 60.20% 1.05% Cormorant 3744 \$15,749 61.60% 0.87% Imagine 3618 \$13,868 60.59% 0.96% Super 3618 \$13,868 60.59% 0.96% Denny 3584 \$16,015 58.02% </td <td>Ebony</td> <td></td> <td>5238</td> <td>\$20,354</td> <td>59.81%</td> <td>0.96%</td>	Ebony		5238	\$20,354	59.81%	0.96%
High Top 4940 \$19,810 60.42% 1.01% Nationeel 4408 \$18,617 60.44% 1.18% Best Choice 4218 \$18,355 60.64% 0.81% Horatio 4195 \$17,737 58.42% 1.26% Fort West 4108 \$15,834 59.80% 0.97% Fast 4097 \$16,469 61.03% 1.07% Sunset 3953 \$14,018 60.45% 1.03% Carrington 3891 \$14,883 59.52% 0.78% Red Wing 3870 \$15,870 59.36% 1.06% Big Time 3816 \$15,560 60.20% 1.05% Cormorant 3744 \$15,749 61.60% 0.87% Imagine 3634 \$15,102 61.40% 1.06% Super 3618 \$13,868 60.59% 0.96% Denny 3584 \$16,015 58.02% 0.99% High Quality 3577 \$16,139 59.88%	Tell Tale		5112	\$19,982	58.05%	0.99%
Nationeel 4408 \$18,617 60.44% 1.18% Best Choice 4218 \$18,355 60.64% 0.81% Horatio 4195 \$17,737 58.42% 1.26% Fort West 4108 \$15,834 59.80% 0.97% Fast 4097 \$16,469 61.03% 1.07% Sunset 3953 \$14,018 60.45% 1.03% Carrington 3891 \$14,883 59.52% 0.78% Red Wing 3870 \$15,870 59.36% 1.06% Big Time 3816 \$15,560 60.20% 1.05% Cormorant 3744 \$15,749 61.60% 0.87% Imagine 3634 \$15,102 61.40% 1.06% Super 3618 \$13,868 60.59% 0.96% Denny 3584 \$16,015 58.02% 0.99% High Quality 3577 \$16,139 59.88% 1.13% Golden 3550 \$13,256 58.72% </td <td>Tri-State</td> <td></td> <td>5099</td> <td>\$19,980</td> <td>58.91%</td> <td>1.10%</td>	Tri-State		5099	\$19,980	58.91%	1.10%
Best Choice 4218 \$18,355 60.64% 0.81% Horatio 4195 \$17,737 58.42% 1.26% Fort West 4108 \$15,834 59.80% 0.97% Fast 4097 \$16,469 61.03% 1.07% Sunset 3953 \$14,018 60.45% 1.03% Carrington 3891 \$14,883 59.52% 0.78% Red Wing 3870 \$15,870 59.36% 1.06% Big Time 3816 \$15,560 60.20% 1.05% Cormorant 3744 \$15,749 61.60% 0.87% Imagine 3634 \$15,102 61.40% 1.06% Super 3618 \$13,868 60.59% 0.96% Denny 3584 \$16,015 58.02% 0.99% High Quality 3577 \$16,139 59.98% 1.13% Golden 3550 \$13,256 58.72% 0.88% BBB Best 3514 \$12,991 62.12% <td>High Top</td> <td></td> <td>4940</td> <td>\$19,810</td> <td>60.42%</td> <td>1.01%</td>	High Top		4940	\$19,810	60.42%	1.01%
Horatio 4195 \$17,737 58.42% 1.26% Fort West 4108 \$15,834 59.80% 0.97% Fast 4097 \$16,469 61.03% 1.07% Sunset 3953 \$14,018 60.45% 1.03% Carrington 3891 \$14,883 59.52% 0.78% Red Wing 3870 \$15,870 59.36% 1.06% Big Time 3816 \$15,560 60.20% 1.05% Cormorant 3744 \$15,749 61.60% 0.87% Imagine 3618 \$13,868 60.59% 0.96% Denny 3584 \$16,015 58.02% 0.99% High Quality 3577 \$16,139 59.98% 1.13% Golden 3550 \$13,256 58.72% 0.88% BBB Best 3514 \$12,991 62.12% 0.80% PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55%	Nationeel		4408	\$18,617	60.44%	1.18%
Fort West 4108 \$15,834 59.80% 0.97% Fast 4097 \$16,469 61.03% 1.07% Sunset 3953 \$14,018 60.45% 1.03% Carrington 3891 \$14,883 59.52% 0.78% Red Wing 3870 \$15,870 59.36% 1.06% Big Time 3816 \$15,560 60.20% 1.05% Cormorant 3744 \$15,749 61.60% 0.87% Imagine 3634 \$15,102 61.40% 1.06% Super 3618 \$13,868 60.59% 0.96% Denny 3584 \$16,015 58.02% 0.99% High Quality 3577 \$16,139 59.98% 1.13% Golden 3550 \$13,256 58.72% 0.88% BBB Best 3514 \$12,991 62.12% 0.80% PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55% 1.06% CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,534 61.20% 0.97% Pleasant 2564 \$10,187 60.18% 0.92% Blue Label 2479 \$10,050 59.43% 0.92% Hilltop 2454 \$10,839 58.94% 1.10%	Best Choice		<mark>4</mark> 218	\$18,355	60.64%	0.81%
Fast 4097 \$16,469 61.03% 1.07% Sunset 3953 \$14,018 60.45% 1.03% Carrington 3891 \$14,883 59.52% 0.78% Red Wing 3870 \$15,870 59.36% 1.06% Big Time 3816 \$15,560 60.20% 1.05% Cormorant 3744 \$15,749 61.60% 0.87% Imagine 3634 \$15,102 61.40% 1.06% Super 3618 \$13,868 60.59% 0.96% Denny 3584 \$16,015 58.02% 0.99% High Quality 3577 \$16,139 59.98% 1.13% Golden 3550 \$13,256 58.72% 0.88% BBB Best 3514 \$12,991 62.12% 0.80% PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55% 1.06% CDR 3078 \$12,062 58.98% <	Horatio		<mark>4</mark> 195	\$17,737	58.42%	1.26%
Sunset 3953 \$14,018 60.45% 1.03% Carrington 3891 \$14,883 59.52% 0.78% Red Wing 3870 \$15,870 59.36% 1.06% Big Time 3816 \$15,560 60.20% 1.05% Cormorant 3744 \$15,749 61.60% 0.87% Imagine 3634 \$15,102 61.40% 1.06% Super 3618 \$13,868 60.59% 0.96% Denny 3584 \$16,015 58.02% 0.99% High Quality 3577 \$16,139 59.98% 1.13% Golden 3550 \$13,256 58.72% 0.88% BBB Best 3514 \$12,991 62.12% 0.80% PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55% 1.06% Landslide 3270 \$10,647 58.65% 0.98% CDR 3078 \$12,062 58.98%	Fort West		4108	\$15,834	59.80%	0.97%
Carrington 3891 \$14,883 59.52% 0.78% Red Wing 3870 \$15,870 59.36% 1.06% Big Time 3816 \$15,560 60.20% 1.05% Cormorant 3744 \$15,749 61.60% 0.87% Imagine 3634 \$15,102 61.40% 1.06% Super 3618 \$13,868 60.59% 0.96% Denny 3584 \$16,015 58.02% 0.99% High Quality 3577 \$16,139 59.98% 1.13% Golden 3550 \$13,256 58.72% 0.88% BBB Best 3514 \$12,991 62.12% 0.80% PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55% 1.06% Landslide 3270 \$10,647 58.65% 0.98% CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,187 60.18%	Fast		4 097	\$16,469	61.03%	1.07%
Red Wing 3870 \$15,870 59.36% 1.06% Big Time 3816 \$15,560 60.20% 1.05% Cormorant 3744 \$15,749 61.60% 0.87% Imagine 3634 \$15,102 61.40% 1.06% Super 3618 \$13,868 60.59% 0.96% Denny 3584 \$16,015 58.02% 0.99% High Quality 3577 \$16,139 59.98% 1.13% Golden 3550 \$13,256 58.72% 0.88% BBB Best 3514 \$12,991 62.12% 0.80% PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55% 1.06% Landslide 3270 \$10,647 58.65% 0.98% CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15%	Sunset		3953	\$14,018	60.45%	1.03%
Big Time 3816 \$15,560 60.20% 1.05% Cormorant 3744 \$15,749 61.60% 0.87% Imagine 3634 \$15,102 61.40% 1.06% Super 3618 \$13,868 60.59% 0.96% Denny 3584 \$16,015 58.02% 0.99% High Quality 3577 \$16,139 59.98% 1.13% Golden 3550 \$13,256 58.72% 0.88% BBB Best 3514 \$12,991 62.12% 0.80% PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55% 1.06% Landslide 3270 \$10,647 58.65% 0.98% CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43%	Carrington		3891	\$14,883	59.52%	0.78%
Cormorant 3744 \$15,749 61.60% 0.87% Imagine 3634 \$15,102 61.40% 1.06% Super 3618 \$13,868 60.59% 0.96% Denny 3584 \$16,015 58.02% 0.99% High Quality 3577 \$16,139 59.98% 1.13% Golden 3550 \$13,256 58.72% 0.88% BBB Best 3514 \$12,991 62.12% 0.80% PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55% 1.06% Landslide 3270 \$10,647 58.65% 0.98% CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,534 61.20% 0.97% Pleasant 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43%	Red Wing		3870	\$15,870	59.36%	1.06%
Imagine 3634 \$15,102 61.40% 1.06% Super 3618 \$13,868 60.59% 0.96% Denny 3584 \$16,015 58.02% 0.99% High Quality 3577 \$16,139 59.98% 1.13% Golden 3550 \$13,256 58.72% 0.88% BBB Best 3514 \$12,991 62.12% 0.80% PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55% 1.06% Landslide 3270 \$10,647 58.65% 0.98% CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,534 61.20% 0.97% Pleasant 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43% 0.92% Hilltop 2454 \$10.839 58.94%	Big Time		3816	\$15,560	60.20%	1.05%
Super 3618 \$13,868 60.59% 0.96% Denny 3584 \$16,015 58.02% 0.99% High Quality 3577 \$16,139 59.98% 1.13% Golden 3550 \$13,256 58.72% 0.88% BBB Best 3514 \$12,991 62.12% 0.80% PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55% 1.06% Landslide 3270 \$10,647 58.65% 0.98% CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,534 61.20% 0.97% Pleasant 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43% 0.92% Hilltop 2454 \$10.839 58.94% 1.10%	Cormorant		3744	\$15,749	61.60%	0.87%
Denny 3584 \$16,015 58.02% 0.99% High Quality 3577 \$16,139 59.98% 1.13% Golden 3550 \$13,256 58.72% 0.88% BBB Best 3514 \$12,991 62.12% 0.80% PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55% 1.06% Landslide 3270 \$10,647 58.65% 0.98% CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,534 61.20% 0.97% Pleasant 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43% 0.92% Hilltop 2454 \$10.839 58.94% 1.10%	Imagine		3634	\$15,102	61.40%	1.06%
High Quality 3577 \$16,139 59.98% 1.13% Golden 3550 \$13,256 58.72% 0.88% BBB Best 3514 \$12,991 62.12% 0.80% PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55% 1.06% Landslide 3270 \$10,647 58.65% 0.98% CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,534 61.20% 0.97% Pleasant 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43% 0.92% Hilltop 2454 \$10.839 58.94% 1.10%	Super		3618	\$13,868	60.59%	0.96%
Golden 3550 \$13,256 58.72% 0.88% BBB Best 3514 \$12,991 62.12% 0.80% PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55% 1.06% Landslide 3270 \$10,647 58.65% 0.98% CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,534 61.20% 0.97% Pleasant 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43% 0.92% Hilltop 2454 \$10.839 58.94% 1.10%	Denny		3584	\$16,015	58.02%	0.99%
BBB Best 3514 \$12,991 62.12% 0.80% PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55% 1.06% Landslide 3270 \$10,647 58.65% 0.98% CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,534 61.20% 0.97% Pleasant 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43% 0.92% Hilltop 2454 \$10.839 58.94% 1.10%	High Quality		3577	\$16,139	59.98%	1.13%
PigTail 3467 \$11,617 60.68% 1.04% Plato 3352 \$12,748 63.55% 1.06% Landslide 3270 \$10,647 58.65% 0.98% CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,534 61.20% 0.97% Pleasant 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43% 0.92% Hilltop 2454 \$10.839 58.94% 1.10%	Golden		3550	\$13,256	58.72%	0.88%
Plato 3352 \$12,748 63.55% 1.06% Landslide 3270 \$10,647 58.65% 0.98% CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,534 61.20% 0.97% Pleasant 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43% 0.92% Hilltop 2454 \$10.839 58.94% 1.10%	BBB Best		3514	\$12,991	62.12%	0.80%
Landslide 3270 \$10,647 58.65% 0.98% CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,534 61.20% 0.97% Pleasant 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43% 0.92% Hilltop 2454 \$10.839 58.94% 1.10%	PigTail		3467	\$11,617	60.68%	1.04%
CDR 3078 \$12,062 58.98% 1.11% Carlson 2564 \$10,534 61.20% 0.97% Pleasant 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43% 0.92% Hilltop 2454 \$10.839 58.94% 1.10%	Plato		3352	\$12,748	63.55%	1.06%
Carlson 2564 \$10,534 61.20% 0.97% Pleasant 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43% 0.92% Hilltop 2454 \$10.839 58.94% 1.10%	Landslide		3270	\$10,647	58.65%	0.98%
Pleasant 2564 \$10,187 60.18% 0.92% Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43% 0.92% Hilltop 2454 \$10.839 58.94% 1.10%	CDR		3078	\$12,062	58.98%	1.11%
Bravo 2484 \$11,027 59.15% 0.82% Blue Label 2479 \$10,050 59.43% 0.92% Hilltop 2454 \$10.839 58.94% 1.10%	Carlson		2564	\$10,534	61.20%	0.97%
Blue Label 2479 \$10,050 59.43% 0.92% Hilltop 2454 \$10.839 58.94% 1.10%	Pleasant		2564	\$10,187	60.18%	0.92%
Hilltop 2454 \$10.839 58.94% 1.10%	Bravo		2484	\$11,027	59.15%	0.82%
	Blue Label		2479	\$10,050	59.43%	0.92%
Total 113220 \$452.053 59.89% 1.00%						1.10%
	Total		113220	\$452,053	59.89%	1.00%

Current Month Transaction

18325

Goal: 17339 (+5.69%)

Current Month Profit

\$71,682

Goal: \$67,872 (+5.61%)

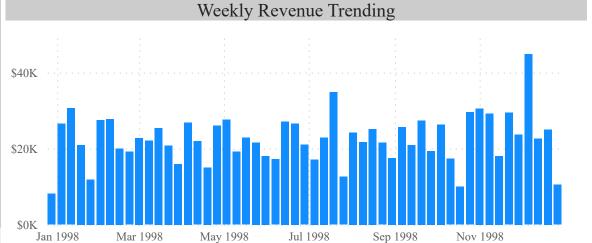
Current Month Returns

496

Goal: 482 (-2.9%)









\$120K

- → **Portland** reached **1,000 sales** in December to close out the year
- \rightarrow *Plato* products drove the strongest overall profit margin (63.55%) in 1998