

#### For Immediate Release

## **Builders FirstSource Completes Acquisition of Empire Truss, Ltd.**

**December 23, 2014 (Dallas, TX)** – **Builders FirstSource, Inc. (NasdaqGS: BLDR),** a leading supplier and manufacturer of structural and related building products for residential new construction in the United States, today announced it has purchased Empire Truss, Ltd. ("Empire"). The transaction, which closed December 22<sup>nd</sup>, represents the fifth acquisition Builders FirstSource has completed in 2014. Empire's financial advisor during the transaction was Danny McQuary of Note Orius, Inc.

Empire is a Texas-based manufacturer of custom designed roof trusses and floor trusses, and a distributor of engineered wood products with its primary operations located in Huntsville, TX, approximately 65 miles north of Houston. Empire also operates a 30,000 square foot manufacturing facility in Ferris, TX, which is 20 miles southeast of Dallas. Empire's primary focus is in the multifamily and light commercial segment. Their fiscal 2014 sales are estimated to be \$11 million.

Builders FirstSource's President and Chief Operating Officer, Chad Crow, commented on the transaction, saying, "The acquisition of Empire provides us a well-respected truss business with operations serving the Texas markets. This transaction also gives us the ability to leverage the contributions of other recent Texas acquisitions, by providing complementary product offerings, additional manufacturing capacity and a more diversified customer base. We welcome the employees of Empire to the Builders FirstSource team."

Casey Collum, co-founder of Empire Truss, will continue to run the operation under the Builders FirstSource banner. Speaking about the transaction, Mr. Collum, added, "Builders FirstSource is a leader in the building materials distribution and construction industry, and I look forward to the opportunities this transaction provides our company and our people."

### About Builders FirstSource

Headquartered in Dallas, Texas, Builders FirstSource is a leading supplier and manufacturer of structural and related building products for residential new construction. The company operates 56 distribution centers and 53 manufacturing facilities in 9 states, principally in the southern and eastern United States. Manufacturing facilities include plants that manufacture roof and floor trusses, wall panels, stairs, aluminum and vinyl windows, custom millwork and pre-hung doors. Builders FirstSource also distributes windows, interior and exterior doors, dimensional lumber and lumber sheet goods, millwork and other building products. For more information about Builders FirstSource, visit the company's website at www.bldr.com.

# **Builders FirstSource Completes Acquisition of Empire Truss, Ltd.** (continued)

#### Cautionary Notice

Statements in this news release and the schedules hereto that are not purely historical facts or that necessarily depend upon future events, including statements about expected market share gains, forecasted financial performance or other statements about anticipations, beliefs, expectations, hopes, intentions or strategies for the future, may be forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. Readers are cautioned not to place undue reliance on forward-looking statements. All forwardlooking statements are based upon information available to Builders FirstSource, Inc. on the date this release was submitted. Builders FirstSource, Inc. undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Any forward-looking statements involve risks and uncertainties that could cause actual events or results to differ materially from the events or results described in the forward-looking statements, including risks or uncertainties related to the Company's growth strategies, including gaining market share, or the Company's revenues and operating results being highly dependent on, among other things, the homebuilding industry, lumber prices and the economy. Builders FirstSource, Inc. may not succeed in addressing these and other risks. Further information regarding factors that could affect our financial and other results can be found in the risk factors section of Builders FirstSource, Inc.'s most recent annual report on Form 10-K filed with the Securities and Exchange Commission. Consequently, all forward-looking statements in this release are qualified by the factors, risks and uncertainties contained therein.

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