

# PERSONALITY STABILITY AND CHANGE

SOGANG UNIVERSITY, FALL 2023

WEEK 8-9, 10/30/2023

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Class Hours: Mon 01:30-04:15 PM



# OUTLINE

- Personality development
  - Personality stability and change
- Rank-ordering and mean-level of personality
  - College sample, middle-aged people, across the life span
  - Big 5, narcissism, happiness

# PERSONALITY DEVELOPMENT

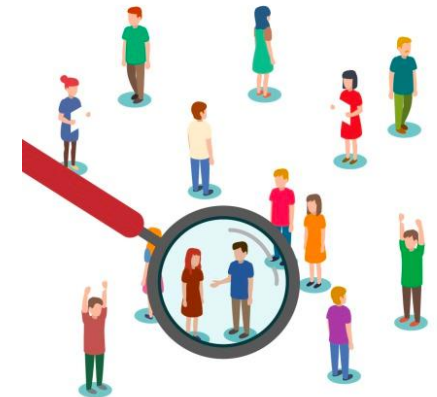
- Personality stability or continuity
  - Amount a trait stays about the same
- Personality change
  - Amount a trait is different from what it used to be

# TWO DIFFERENT QUESTIONS

- Rank-ordering of personality traits over time
  - Are individuals who are relatively high (or low) in conscientiousness at one time also relatively high (or low) in conscientiousness at a second time point?
  - Through conducting longitudinal studies
    - Following people across their lives
- Mean-levels of personality over time or across age groups
  - On average, are “older” people lower in extraversion than adolescents?
  - Do people “mature” as they get older?
  - Through conducting cross-sectional studies
    - Data collected at one time that compares people of different ages



Longitudinal study



Cross-sectional study

# RANK-ORDERING OF PERSONALITY TRAITS OVER TIME



# RANK-ORDER STABILITY IN YOUNG ADULTS (ROBINS ET AL., 2001)

- 270 Students completed a Big Five measure during their first week of school AND four years later
- Correlate Big Five scores at Time 1 and Time 2

- Extraversion: .63
- Agreeableness: .60
- Conscientiousness: .59
- Neuroticism: .53
- Openness: .70

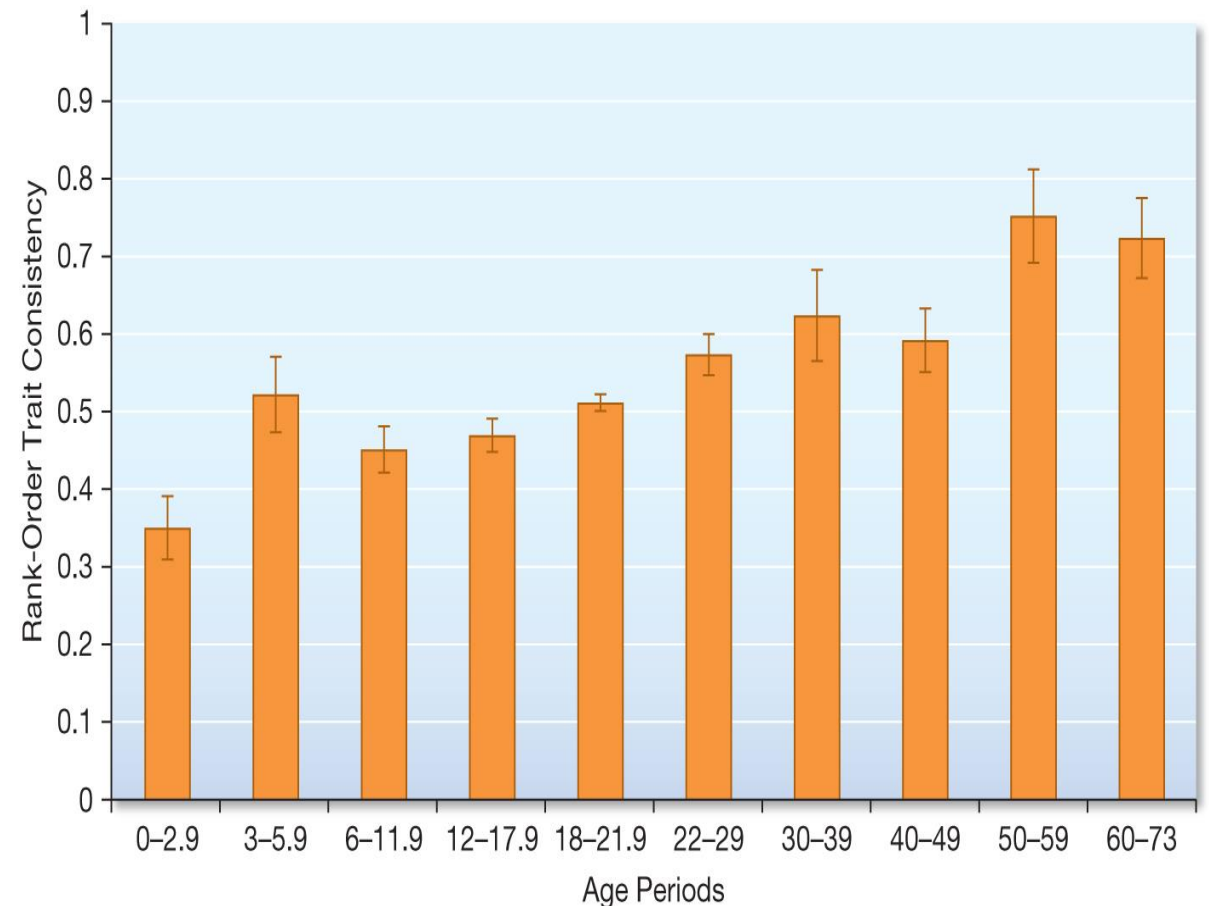
Extraversion Score T1	Extraversion Score T2	Extraversion Rank T1	Extraversion Rank T1
3.2	3.4	3	3
6.1	6.7	6	7
6.8	6.3	7	6
2.5	2.1	2	1
1.8	2.2	1	2
5.5	5.3	5	5
4.6	4.1	4	4

# RANK-ORDER STABILITY AT MIDLIFE (COSTA ET AL., 2000)

- Stability in the Big Five at Midlife (in their 40s; retested across a 6-9 year interval)
- Sample Size: 2,274
  - Extraversion: .83
  - Agreeableness: .80
  - Conscientiousness: .83
  - Neuroticism: .76
  - Openness: .84

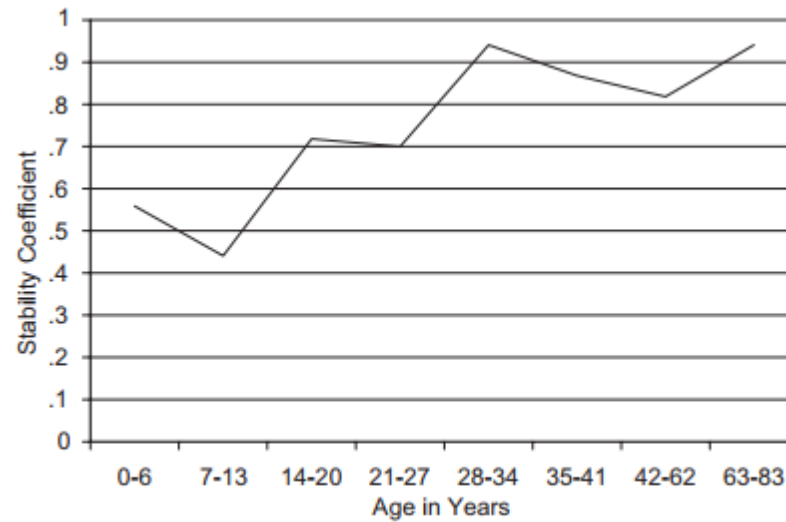
# RANK-ORDER STABILITY ACROSS THE LIFE SPAN (ROBERTS & DELVECCHIO, 2000)

- Meta-analysis of the stability of personality traits across the life span
  - General finding: Stability increases with age but it never reaches a perfect 1.
    - Around .40 in Adolescence
    - Around .60 in Young Adulthood
    - Around .70 after age 50
  - Found little evidence for differences between traits
  - Found little evidence for gender differences





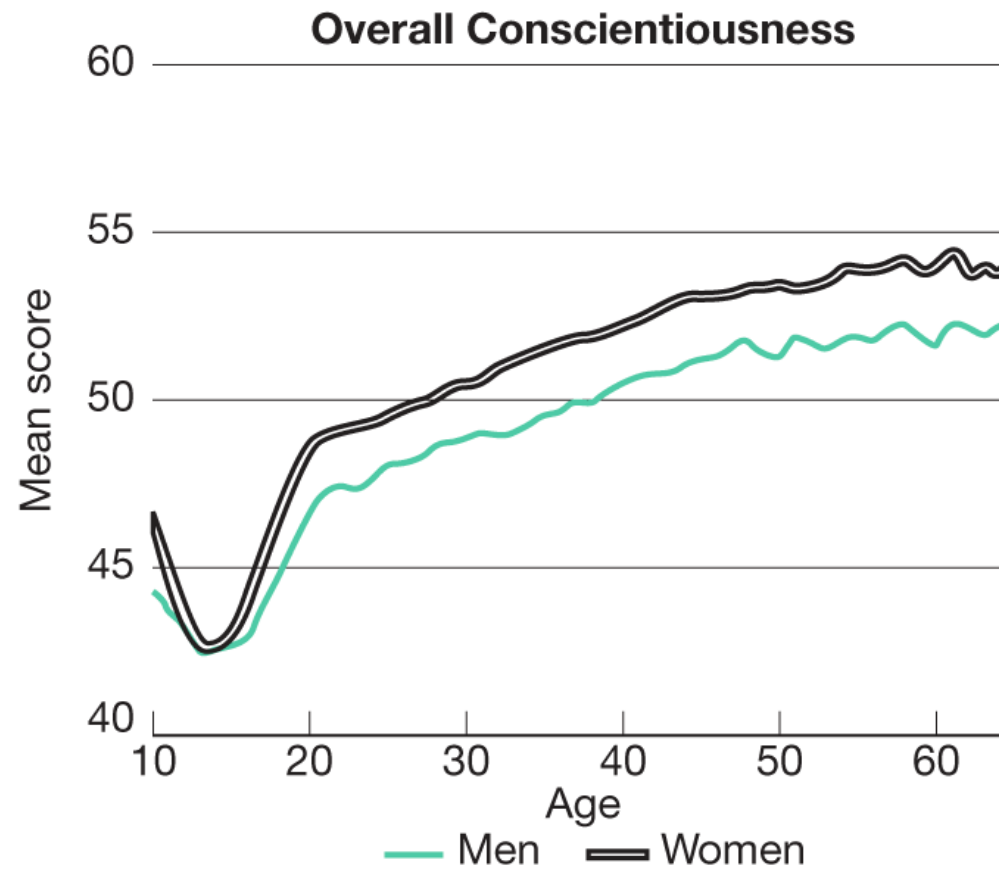
# RANK-ORDER STABILITY ACROSS THE LIFE SPAN (FERGUSON, 2010)



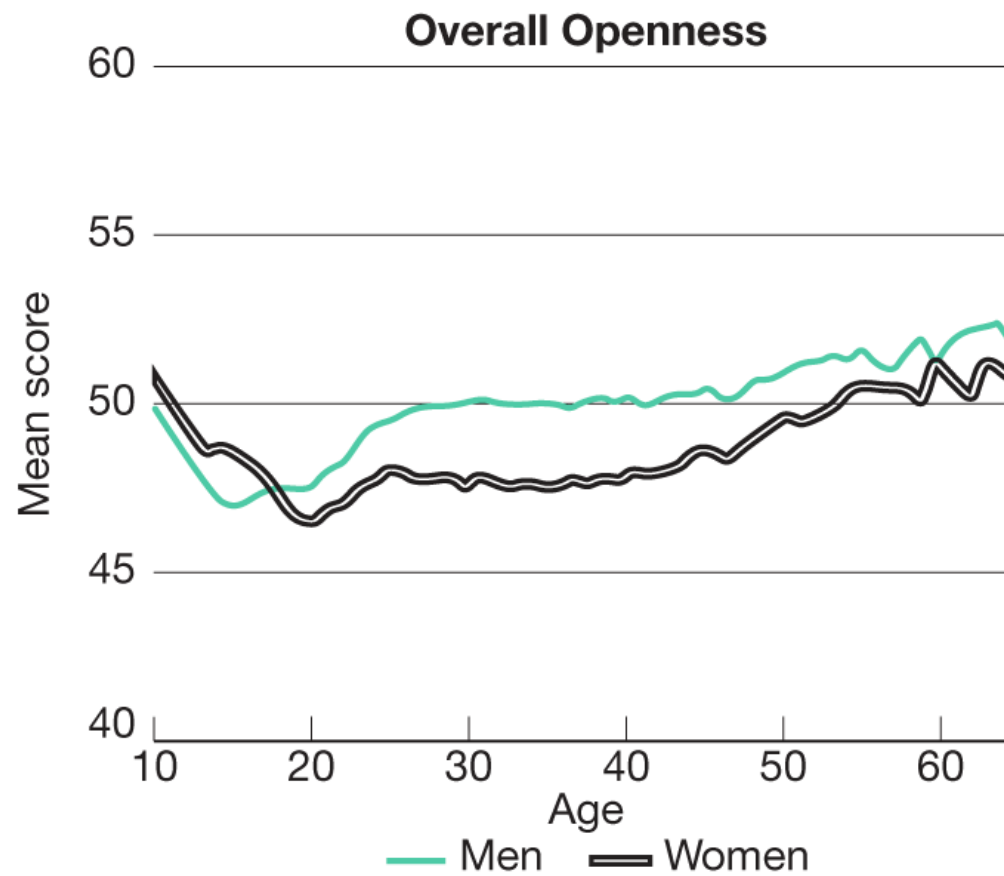
# MEAN-LEVELS OF PERSONALITY ACROSS AGE GROUPS



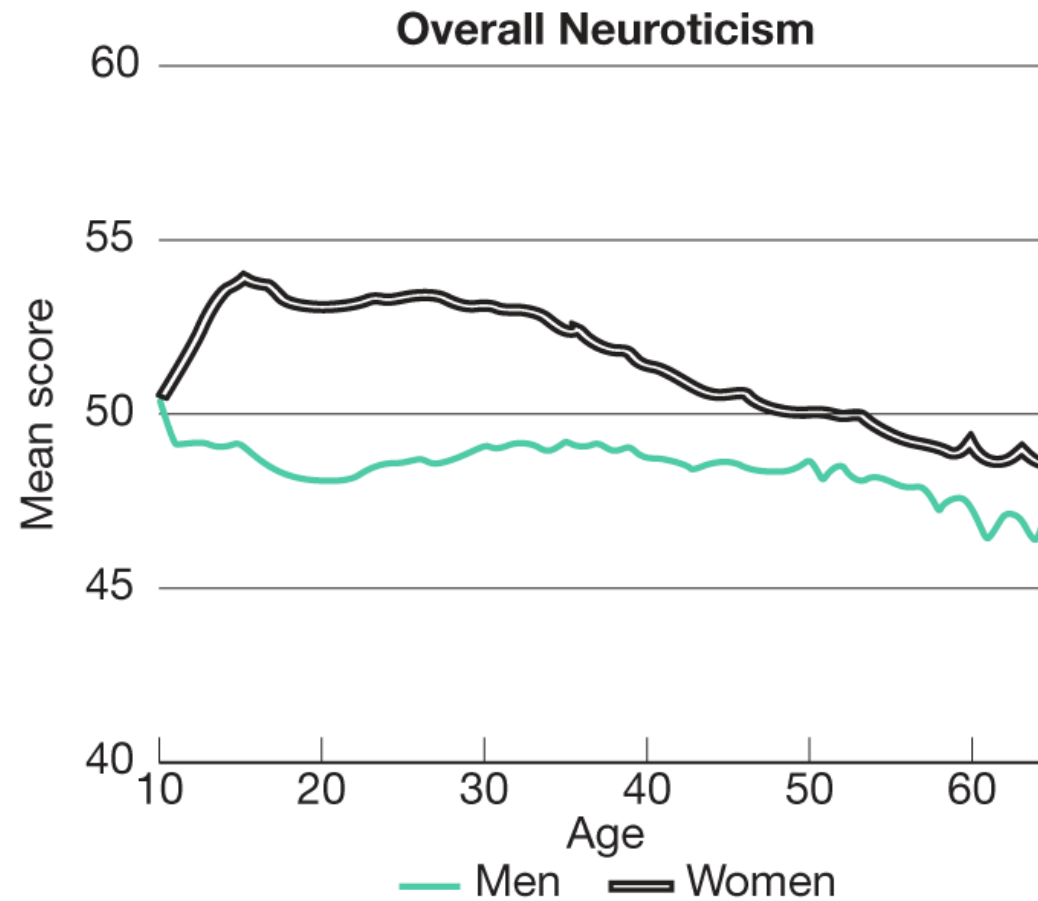
## MEAN-LEVEL FINDINGS IN BIG 5 (SOTO ET AL., 2011)



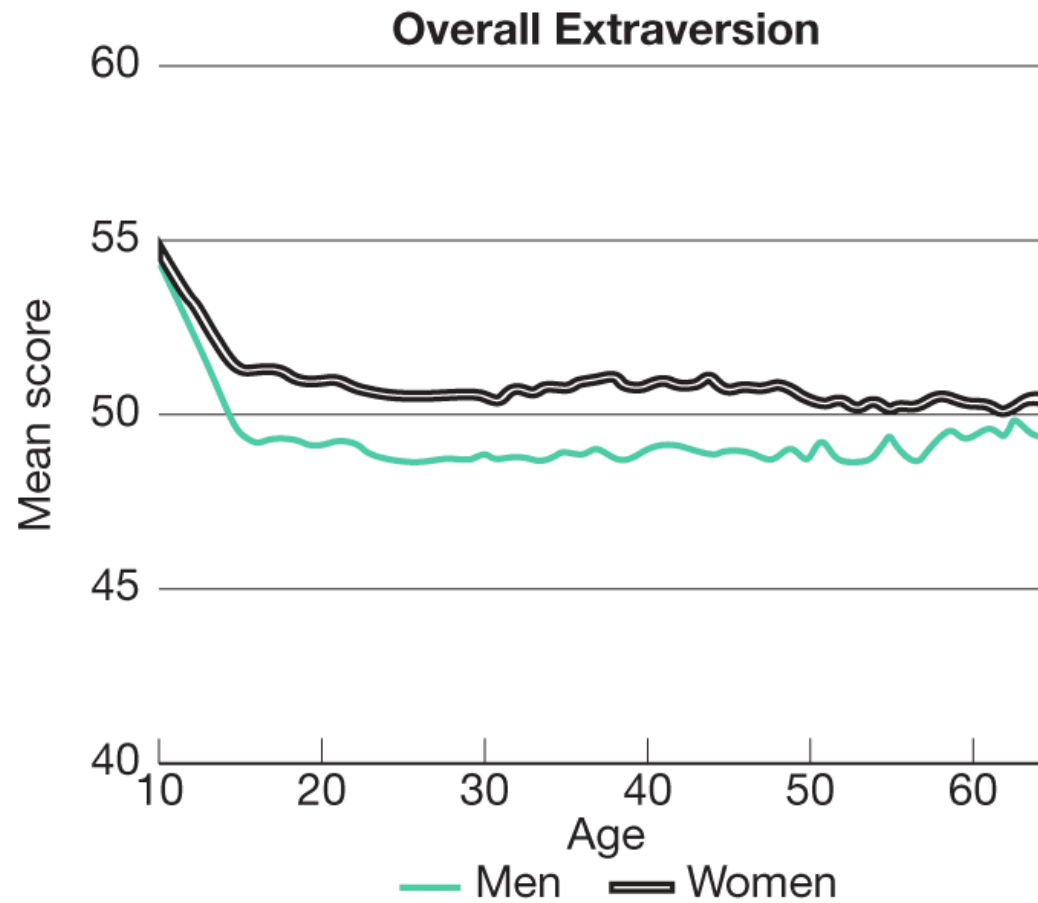
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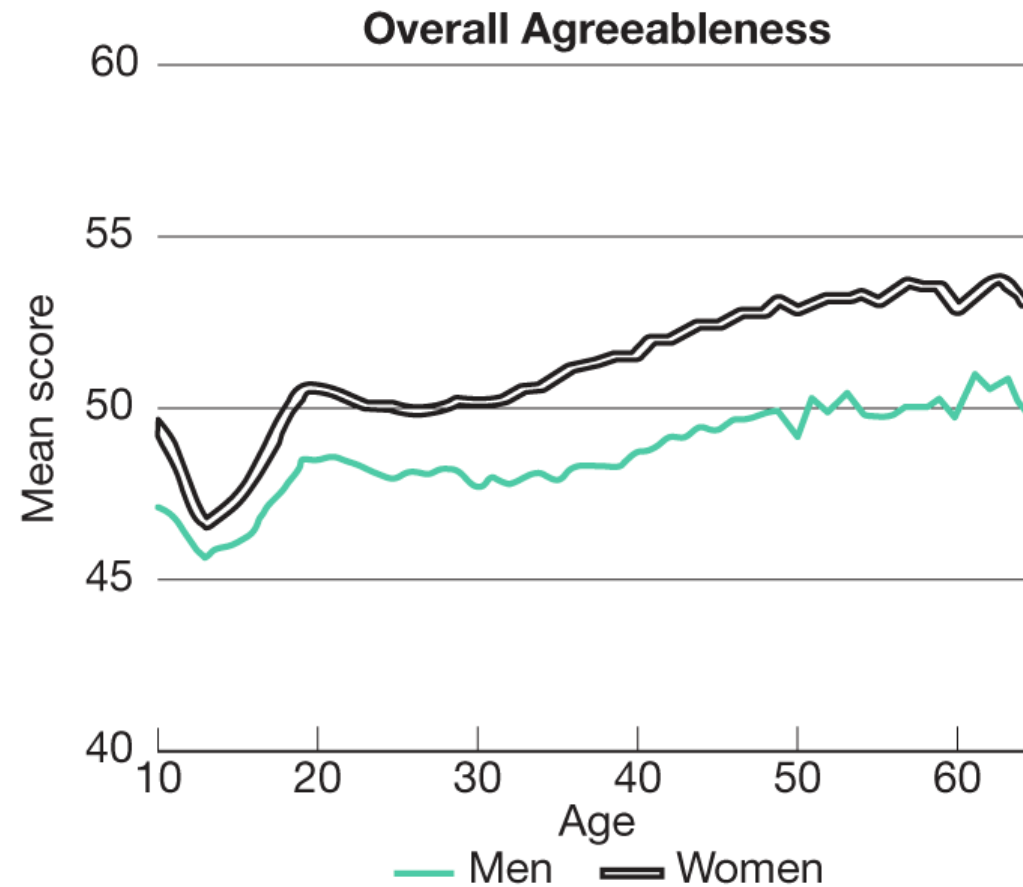
## MEAN-LEVEL FINDINGS IN BIG 5 (SOTO ET AL., 2011)



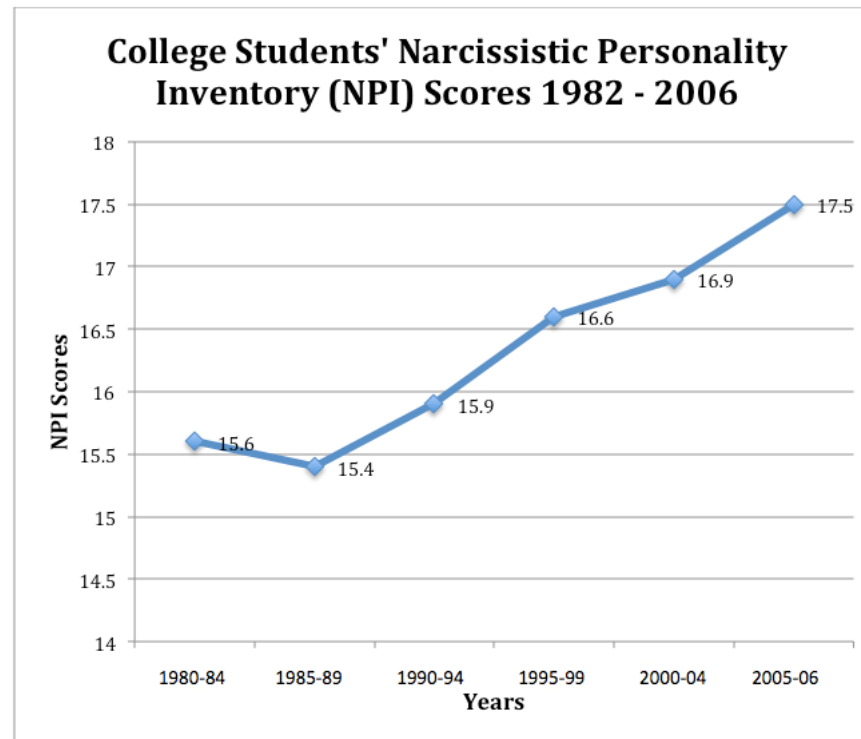
## MEAN-LEVEL FINDINGS IN BIG 5 (SOTO ET AL., 2011)



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# RISE IN NARCISSISM? (TWENGE & FOSTER, 2010)

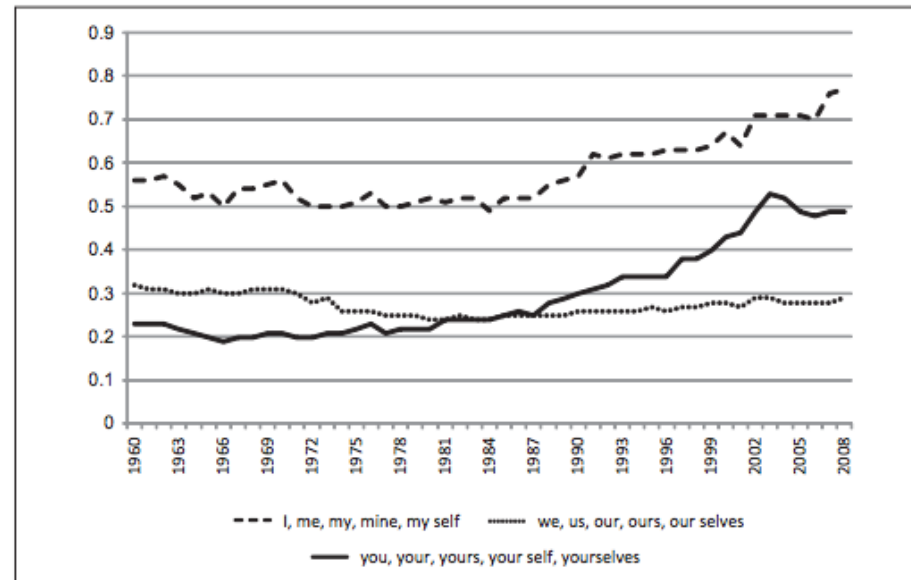




# RISE IN NARCISSISM? (TWENGE ET AL., 2013)

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*Journal of Cross-Cultural Psychology XX(X)*



**Figure 1.** Changes in First Person Singular, First Person Plural, and Second Person Pronoun Use in American Books, 1960-2008

# RISE IN NARCISSISM? (TWENGE ET AL., 2012)

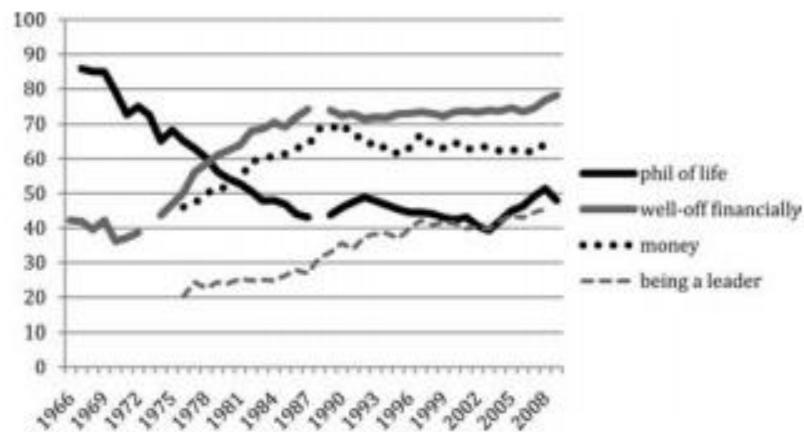


Figure 1. Importance of certain life goals, American high school and college students, 1966–2009. The y-axis shows the percentage agreeing the goal is important, uncorrected for relative centrality. “Developing a meaningful philosophy of life” and “becoming very well-off financially” are from the American Freshman dataset of college students; the importance of “having a great deal of money” and “being a leader in my community” are from the Monitoring the Future dataset of high school students.

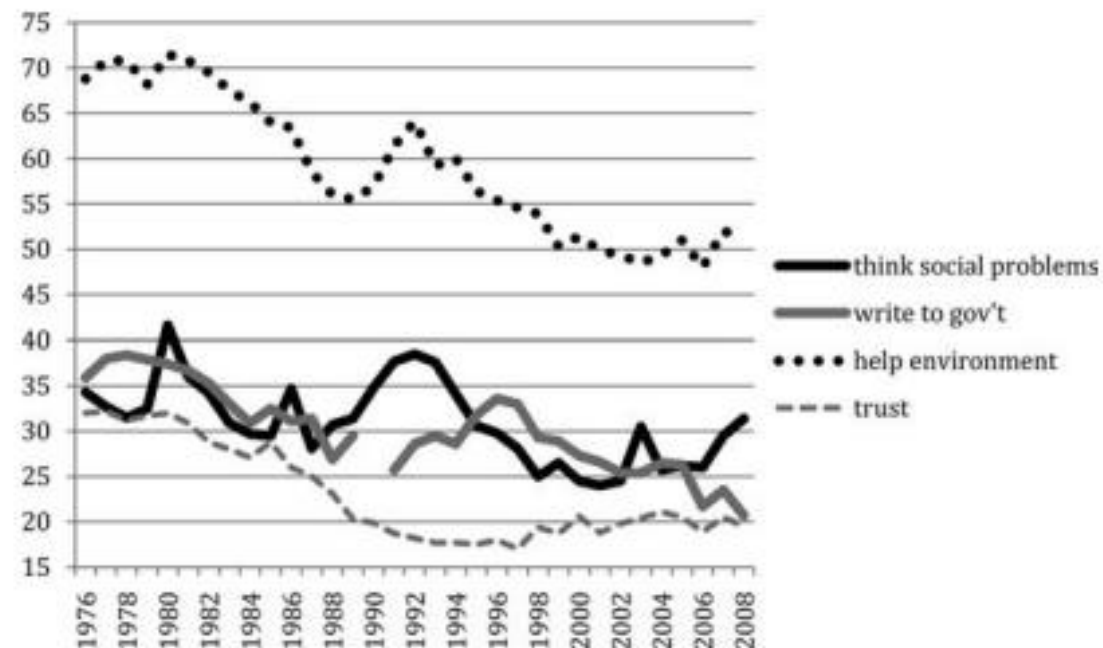
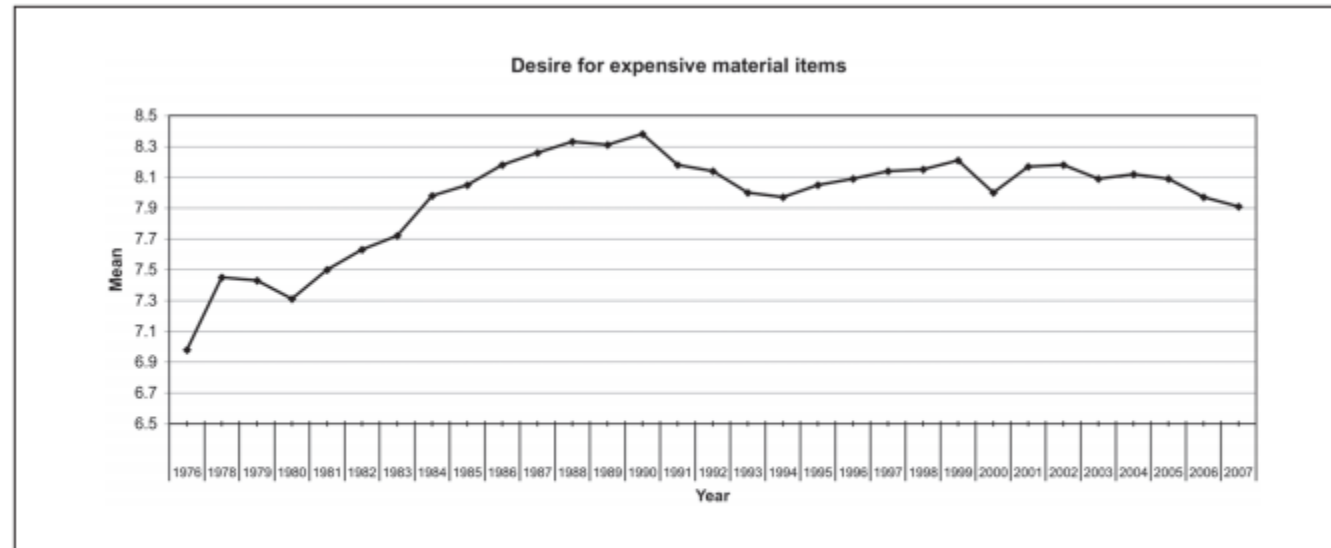


Figure 4. Civic orientation and social capital, American high school students, 1976–2008.

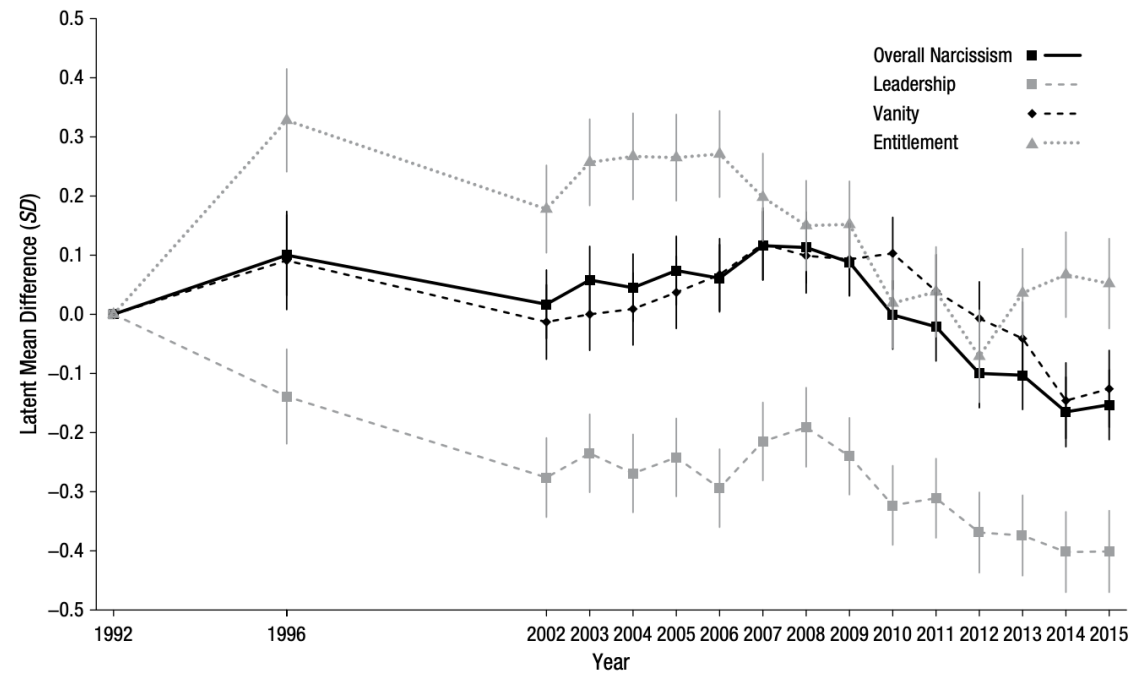
# RISE IN NARCISSISM? (TWENGE & KASSER, 2013)



**Figure 1.** Generational change in the desire for expensive material items (single-family house, vacation house, recreational vehicle, a new car every 2 or 3 years) among high school seniors, 1976-2007.

Note: The y-axis uses the total of four expensive material items, each rated on a 1 to 4 scale, and thus has a potential range of 4 to 16.

# RISE IN NARCISSISM? (WETZEL ET AL., 2017)

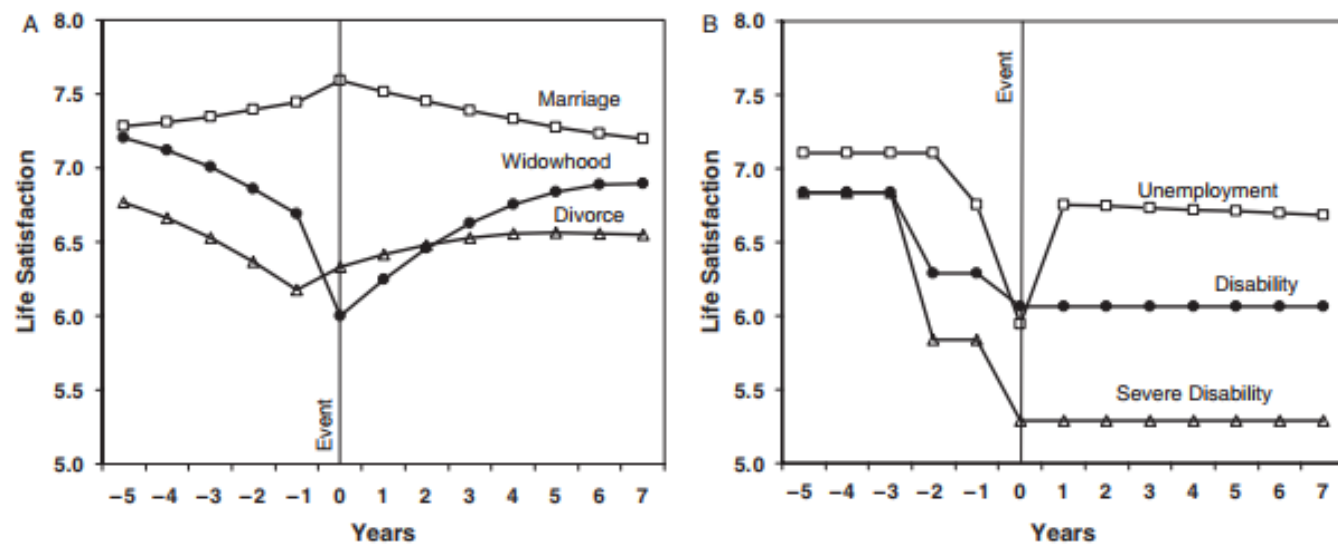


**Fig. 2.** Difference between latent means estimated in partial-invariance models as a function of year and trait. The means of the 1992 group were constrained to 0 for model identification. Mean differences between the 1992 group and other year groups can be interpreted as standard deviations. Error bars show  $\pm 1$  SE of the estimated mean difference.

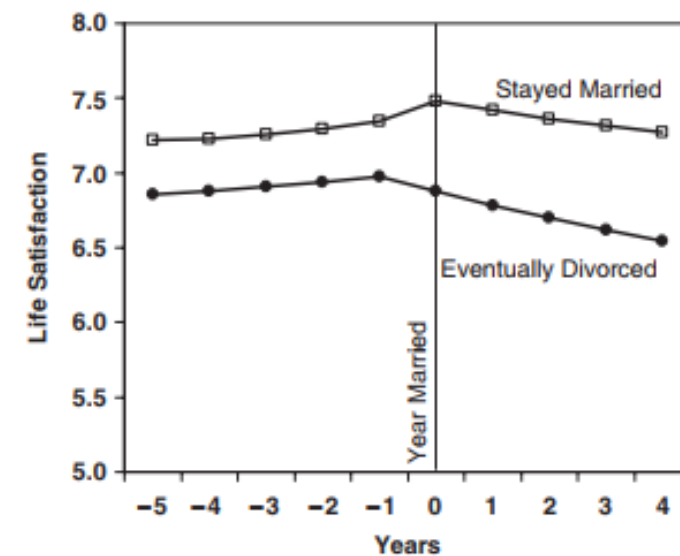
# CHANGE IN HAPPINESS?

- Traditional view
  - Hedonic treadmill
    - Winning a lottery or becoming a paraplegic from accidents (Brickman, Coates, & Janoff-Bulman, 1978)
  - Happiness set point theory
    - Adaptation
    - Life satisfaction as a trait

# CHANGE IN HAPPINESS? (LUCAS ET AL., 2003; LUCAS, 2005)



**Fig. 1.** Average within-person trajectories for life satisfaction before and after various life events. Panel A shows reaction and adaptation to marriage, death of a spouse, and divorce. Panel B shows reaction and adaptation to unemployment and the onset of varying degrees of disability. Adapted from Lucas (2005), Lucas (in press-a), Lucas, Clark, Georgellis, and Diener (2003), and Lucas, Clark, Georgellis, and Diener (2004).



**Fig. 2.** Trajectories of life satisfaction before and after marriage for individuals who remain married and those who eventually divorce. Adapted from Lucas (2005).

ANY QUESTIONS?

**QUESTIONS?**  
**LET'S TACO 'BOUT IT!**



# NEXT CLASS

- Humanistic Approaches
  - Read Chapter 12