# RLM de RSE y áreas funcionales de la empresa

#### 2024-04-24

## Regresión Responsabilidad Social Empresarial

#### Generación del modelo con 13 variables

IRSE = Índice de Responsabilidad Social Empresarial

```
Variables:
```

 $\mathbf{D} = \text{Dirección}$ 

##

 $\mathbf{RH} = \text{Recursos humanos}$ 

```
VE = Valoración del entorno
\mathbf{AM} = \text{Análisis del mercado}
\mathbf{P} = \text{Proveedores}
\mathbf{F} = \text{Finanzas}
\mathbf{GV} = \mathbf{Gesti\'{o}n} de ventas
PO = Producción-operación
I = Innovación
\mathbf{M} = \mathrm{Mercadotecnia}
SCE = Satisfacción con la empresa
VC = Ventaja competitiva
AV = \text{Ambito de ventas}
Nota: todos los valores son parte de un índice, van de 0 a 1.
# Instalamos paquetes para leer nuestro excel
install.packages("xlsx")
## Installing package into '/cloud/lib/x86_64-pc-linux-gnu-library/4.3'
## (as 'lib' is unspecified)
library(xlsx)
Importamos el excel
# Cargamos la libreria
library(readxl)
datos <- read_excel("Reg_R.xlsx")</pre>
datos
## # A tibble: 178 x 15
                                                                                                                 VE
                                                                                                                                                                                            GV
                                                                                                                                                                                                               PO
##
                  Empresas IRSE
                                                                           RH
                                                                                                 D
                                                                                                                                    AM
##
                            <dbl> 
                                        1 0.957 0.933 0.925 0.871 0.867 0.829 0.954 0.829
                                                                                                                                                                                                                         0.825 0.927
##
                                                                 0.2
                                                                                    0.65 0.929 0.2
                                                                                                                                                                0.754 0.429
                                                                                                                                                                                                         0.68 0.3
                                                                                                                                             1
##
                                        3 0.971 0.717 0.9
                                                                                                       0.8
                                                                                                                          0.667 0.829 1
                                                                                                                                                                                   0.943
                                                                                                                                                                                                         1
                                                                                                                                                                                                                                           0.764
##
         4
                                        4 0.714 0.85 0.875 0.786 0.711 0.686 0.8
                                                                                                                                                                                   0.514
                                                                                                                                                                                                         1
                                                                                                                                                                                                                         0.55 0.618
##
         5
                                        5 0.829 0.767 0.7
                                                                                                       0.714 0.778 0.857 0.892 0.829
                                                                                                                                                                                                         0.84 0.85 0.709
```

0.829

0.92 0.775 0.8

6 0.843 0.933 0.65 0.643 0.844 0.971 1

```
##
            7 0.8 0.8
                          0.625 0.8
                                      0.644 0.6
                                                  0.692 0.8
                                                               0.8 0.8
## 8
            8 0.786 0.95 0.75 0.786 0.756 0.829 0.769 0.771
                                                               0.8 0.725 0.655
##
  9
            9 0.957 0.9
                          0.675 0.957 0.867 0.914 0.954 0.743
                                                              1
                                                                          0.709
                                0.757 0.622 0.743 0.754 0.457
## 10
           10 0.557 0.2
                          0.5
                                                               0.8 0.3
                                                                          0.655
## # i 168 more rows
## # i 3 more variables: SCE <dbl>, VC <dbl>, AV <dbl>
# Nuestro modelo con todas las variables (13) es mod
# Corremos el modelo nombrado mod
mod <- lm(IRSE ~ RH + D + VE + AM + P + F + GV + PO + I + M + SCE + VC + AV, data = datos )
summary(mod)
##
## Call:
## lm(formula = IRSE \sim RH + D + VE + AM + P + F + GV + PO + I +
##
      M + SCE + VC + AV, data = datos)
##
## Residuals:
       Min
                 1Q
                      Median
                                   3Q
                                           Max
## -0.49757 -0.06071 0.00566 0.06414 0.50727
## Coefficients:
##
               Estimate Std. Error t value Pr(>|t|)
                          0.083595 -2.337 0.020627 *
## (Intercept) -0.195393
## RH
               0.216720
                          0.047922
                                    4.522 1.17e-05 ***
## D
               0.122221
                          0.090968
                                    1.344 0.180946
## VE
               0.320176 0.073997
                                    4.327 2.62e-05 ***
## AM
               0.260676 0.087491
                                    2.979 0.003327 **
## P
              -0.097521
                          0.092115 -1.059 0.291299
## F
               0.010026
                          0.083201
                                     0.121 0.904232
## GV
               0.003901
                          0.075388 0.052 0.958794
## PO
               0.008712
                          0.086671
                                   0.101 0.920058
## I
               0.000325
                          0.071910 0.005 0.996399
## M
               0.019962
                          0.113009
                                    0.177 0.860008
## SCE
               0.101078
                          0.098557
                                     1.026 0.306601
## VC
                          0.104806 0.891 0.374396
               0.093350
## AV
               0.246374
                          0.072680 3.390 0.000876 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1366 on 164 degrees of freedom
## Multiple R-squared: 0.6468, Adjusted R-squared: 0.6188
## F-statistic: 23.1 on 13 and 164 DF, p-value: < 2.2e-16
Seleccionamos los mejores predictores Utilizamos stepwise mixto.
step(object = mod, direction = "both", trace = 1)
## Start: AIC=-695.26
## IRSE ~ RH + D + VE + AM + P + F + GV + PO + I + M + SCE + VC +
##
      AV
##
##
         Df Sum of Sq
                         RSS
                                 AIC
## - I
              0.00000 3.0603 -697.26
## - GV
              0.00005 3.0603 -697.26
          1
## - PO
             0.00019 3.0604 -697.25
```

```
## - F
              0.00027 3.0605 -697.25
## - M
               0.00058 3.0608 -697.23
           1
               0.01480 3.0751 -696.41
## - VC
## - SCE
               0.01963 3.0799 -696.13
           1
## - P
               0.02091 3.0812 -696.05
## - D
               0.03368 3.0939 -695.32
## <none>
                       3.0603 -695.26
## - AM
           1
               0.16565 3.2259 -687.88
## - AV
               0.21443 3.2747 -685.21
           1
## - VE
           1
               0.34936 3.4096 -678.02
## - RH
           1
               0.38162 3.4419 -676.35
##
## Step: AIC=-697.26
## IRSE ~ RH + D + VE + AM + P + F + GV + PO + M + SCE + VC + AV
##
##
          Df Sum of Sq
                        RSS
## - GV
               0.00006 3.0603 -699.26
           1
## - PO
               0.00019 3.0604 -699.25
## - F
              0.00027 3.0605 -699.25
           1
## - M
           1
              0.00064 3.0609 -699.23
## - VC
           1
              0.01481 3.0751 -698.41
## - SCE
              0.01971 3.0800 -698.12
## - P
               0.02098 3.0812 -698.05
           1
## - D
               0.03431 3.0946 -697.28
           1
## <none>
                       3.0603 -697.26
## + I
           1
               0.00000 3.0603 -695.26
## - AM
               0.16871 3.2290 -689.71
           1
## - AV
               0.22548 3.2857 -686.61
           1
## - VE
               0.35215 3.4124 -679.88
          1
## - RH
               0.39043 3.4507 -677.89
           1
##
## Step: AIC=-699.26
## IRSE ~ RH + D + VE + AM + P + F + PO + M + SCE + VC + AV
##
##
         Df Sum of Sq
                        RSS
## - PO
              0.00022 3.0605 -701.25
          1
## - F
              0.00025 3.0606 -701.25
## - M
               0.00092 3.0612 -701.21
           1
## - VC
           1
               0.01481 3.0751 -700.40
## - SCE
              0.01966 3.0800 -700.12
           1
## - P
               0.02094 3.0812 -700.05
## <none>
                       3.0603 -699.26
               0.03475 3.0951 -699.25
## - D
           1
## + GV
               0.00006 3.0603 -697.26
           1
## + I
               0.00001 3.0603 -697.26
           1
## - AM
               0.18595 3.2463 -690.76
           1
## - AV
           1
               0.23193 3.2922 -688.26
## - VE
           1
               0.35582 3.4161 -681.68
## - RH
           1
               0.39180 3.4521 -679.82
##
## Step: AIC=-701.25
## IRSE ~ RH + D + VE + AM + P + F + M + SCE + VC + AV
##
##
         Df Sum of Sq
                        RSS
                                  AIC
```

```
## - F
             0.00035 3.0609 -703.23
## - M
             0.00100 3.0615 -703.19
          1
             0.01609 3.0766 -702.32
## - VC
## - SCE
              0.02048 3.0810 -702.06
          1
## - P
              0.02074 3.0813 -702.05
## <none>
                      3.0605 -701.25
## - D
              0.03487 3.0954 -701.23
## + PO
              0.00022 3.0603 -699.26
          1
              0.00009 3.0604 -699.25
## + GV
          1
## + I
         1
             0.00002 3.0605 -699.25
## - AM
        1 0.18670 3.2472 -692.71
## - AV
          1 0.23324 3.2938 -690.18
## - VE
         1 0.35602 3.4166 -683.66
## - RH
         1 0.40934 3.4699 -680.90
##
## Step: AIC=-703.23
## IRSE ~ RH + D + VE + AM + P + M + SCE + VC + AV
##
##
         Df Sum of Sq
                       RSS
                               AIC
## - M
          1 0.00117 3.0620 -705.16
## - VC
          1
             0.01765 3.0785 -704.20
## - SCE 1 0.02014 3.0810 -704.06
## - P
              0.02067 3.0816 -704.03
          1
## <none>
                      3.0609 -703.23
## - D
             0.04170 3.1026 -702.82
          1
## + F
          1 0.00035 3.0605 -701.25
## + PO
             0.00032 3.0606 -701.25
          1
## + GV
             0.00006 3.0608 -701.23
          1
## + I
             0.00000 3.0609 -701.23
         1
## - AM
         1 0.19422 3.2551 -694.28
## - AV
          1 0.23929 3.3002 -691.83
## - VE
          1 0.36013 3.4210 -685.43
## - RH
         1 0.41551 3.4764 -682.57
##
## Step: AIC=-705.16
## IRSE ~ RH + D + VE + AM + P + SCE + VC + AV
##
##
         Df Sum of Sq
                       RSS
                                AIC
## - P
          1
            0.01955 3.0816 -706.03
## - VC
          1 0.01993 3.0820 -706.01
## - SCE 1 0.02400 3.0860 -705.77
## <none>
                      3.0620 -705.16
## - D
              0.04858 3.1106 -704.36
          1
## + M
          1
             0.00117 3.0609 -703.23
## + F
              0.00052 3.0615 -703.19
          1
## + PO
             0.00046 3.0616 -703.19
          1
## + GV
          1
             0.00041 3.0616 -703.18
## + I
          1
             0.00019 3.0619 -703.17
## - AM
          1
             0.20740 3.2694 -695.50
## - AV
          1
              0.25564 3.3177 -692.89
## - VE
              0.35995 3.4220 -687.38
          1
## - RH
              0.41638 3.4784 -684.47
##
## Step: AIC=-706.03
```

```
## IRSE ~ RH + D + VE + AM + SCE + VC + AV
##
          Df Sum of Sq
##
                          RSS
## - VC
               0.01650 3.0981 -707.08
## - SCE
               0.02106 3.1027 -706.82
                       3.0816 -706.03
## <none>
## - D
               0.04332 3.1249 -705.54
           1
## + P
           1
               0.01955 3.0620 -705.16
## + F
           1
               0.00031 3.0813 -704.05
## + PO
           1
               0.00006 3.0815 -704.03
## + I
           1
               0.00005 3.0815 -704.03
\#\# + M
               0.00005 3.0816 -704.03
           1
## + GV
           1
               0.00000 3.0816 -704.03
## - AM
           1
               0.19274 3.2743 -697.23
## - AV
               0.27652 3.3581 -692.73
           1
## - VE
           1
               0.34455 3.4262 -689.16
## - RH
               0.42075 3.5023 -685.25
           1
##
## Step: AIC=-707.08
## IRSE ~ RH + D + VE + AM + SCE + AV
##
##
          Df Sum of Sq
                          RSS
## <none>
                        3.0981 -707.08
               0.04523 3.1433 -706.50
## - SCE
           1
## - D
           1
               0.04677 3.1449 -706.41
## + VC
           1
               0.01650 3.0816 -706.03
## + P
               0.01612 3.0820 -706.01
           1
## + F
               0.00203 3.0961 -705.19
           1
## + PO
               0.00158 3.0965 -705.17
           1
## + M
           1
               0.00100 3.0971 -705.13
               0.00018 3.0979 -705.09
## + I
           1
## + GV
           1
               0.00012 3.0980 -705.08
## - AM
           1
               0.22611 3.3242 -696.54
## - AV
               0.29636 3.3945 -692.82
           1
## - RH
           1
               0.42837 3.5265 -686.02
## - VE
               0.46428 3.5624 -684.22
##
## lm(formula = IRSE ~ RH + D + VE + AM + SCE + AV, data = datos)
##
## Coefficients:
  (Intercept)
                         RH
                                        D
                                                     VE
                                                                  MA
                                                                               SCE
##
       -0.2344
                      0.2215
                                   0.1291
                                                 0.3360
                                                              0.2707
                                                                            0.1342
##
            AV
##
        0.2676
```

Los mejores predictores para el modelo son 6

### Nombramos nuestro modelo ajustado "mod1"

```
# mod1 = modelo ajustado
mod1 <- (lm(formula = IRSE ~ RH + D + VE + AM + SCE + AV, data = datos))
summary(mod1)</pre>
```

```
##
## Call:
## lm(formula = IRSE ~ RH + D + VE + AM + SCE + AV, data = datos)
## Residuals:
##
       Min
                  1Q
                      Median
                                    3Q
                                             Max
## -0.49726 -0.06116 0.00905 0.06998 0.47613
##
## Coefficients:
##
               Estimate Std. Error t value Pr(>|t|)
## (Intercept) -0.23438
                           0.06171 -3.798 0.000203 ***
                                    4.863 2.61e-06 ***
                           0.04556
## RH
                0.22153
## D
                0.12906
                           0.08032
                                    1.607 0.109948
## VE
                0.33603
                           0.06638
                                    5.062 1.06e-06 ***
## AM
                0.27069
                           0.07662
                                     3.533 0.000529 ***
## SCE
                0.13417
                           0.08491
                                     1.580 0.115930
                           0.06617
                                    4.044 7.92e-05 ***
## AV
                0.26763
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1346 on 171 degrees of freedom
## Multiple R-squared: 0.6424, Adjusted R-squared: 0.6299
## F-statistic: 51.2 on 6 and 171 DF, p-value: < 2.2e-16
Mostramos el intervalo de confianza para cada uno de los coeficientes parciales de regresión:
confint(lm(formula = IRSE ~ RH + D + VE + AM + SCE + AV, data = datos))
##
                     2.5 %
                               97.5 %
## (Intercept) -0.35619756 -0.1125603
## RH
                0.13159722 0.3114533
## D
               -0.02949097 0.2876130
## VE
                0.20499851 0.4670567
                0.11943948 0.4219328
## AM
## SCE
               -0.03344099 0.3017864
                0.13701204 0.3982510
## AV
Validamos las condiciones para la regresión múltiple lineal
# Instalamos nuestro paquetes para graficar
install.packages("ggplot2")
## Installing package into '/cloud/lib/x86_64-pc-linux-gnu-library/4.3'
## (as 'lib' is unspecified)
install.packages("gridExtra")
## Installing package into '/cloud/lib/x86_64-pc-linux-gnu-library/4.3'
## (as 'lib' is unspecified)
Graficamos
library(ggplot2)
library(gridExtra)
plot1 <- ggplot(data = datos, aes(RH, mod1$residuals)) +</pre>
    geom_point() + geom_smooth(color = "firebrick") + geom_hline(yintercept = 0) +
   theme bw()
plot2 <- ggplot(data = datos, aes(D, mod1$residuals)) +</pre>
```

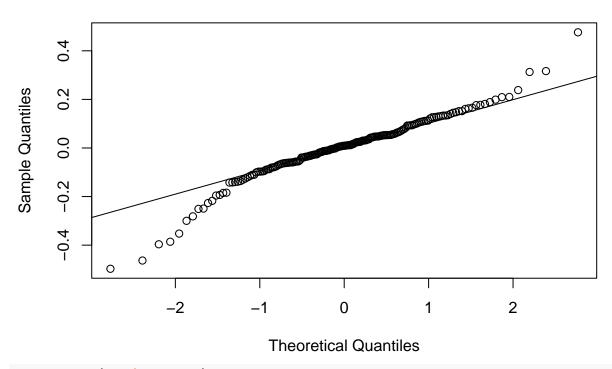
```
geom_point() + geom_smooth(color = "firebrick") + geom_hline(yintercept = 0) +
    theme bw()
plot3 <- ggplot(data = datos, aes(VE, mod1$residuals)) +</pre>
    geom_point() + geom_smooth(color = "firebrick") + geom_hline(yintercept = 0) +
    theme_bw()
plot4 <- ggplot(data = datos, aes(AM, mod1$residuals)) +</pre>
    geom_point() + geom_smooth(color = "firebrick") + geom_hline(yintercept = 0) +
    theme bw()
plot5 <- ggplot(data = datos, aes(SCE, mod1$residuals)) +</pre>
    geom_point() + geom_smooth(color = "firebrick") + geom_hline(yintercept = 0) +
    theme bw()
plot6 <- ggplot(data = datos, aes(AV, mod1$residuals)) +</pre>
    geom_point() + geom_smooth(color = "firebrick") + geom_hline(yintercept = 0) +
    theme_bw()
grid.arrange(plot1, plot2, plot3, plot4, plot5, plot6)
   'geom_smooth()' using method = 'loess' and formula = 'y ~ x'
    geom\_smooth()` using method = 'loess' and formula = 'y ~ x'
    'geom_smooth()` using method = 'loess' and formula = 'y ~ x'
    'geom_smooth()` using method = 'loess' and formula = 'y ~ x'
    geom_smooth()` using method = 'loess' and formula = 'y ~ x'
    geom_smooth()` using method = 'loess' and formula = 'y ~ x'
mod1$residuals
    0.50
                                                    mod1$residuals
                                                        0.50
    0.25
                                                        0.25
    0.00
                                                        0.00
    -0.25
                                                       -0.25
    -0.50
                                                       -0.50
         0.2
                   0.4
                            0.6
                                     8.0
                                              1.0
                                                             0.2
                                                                      0.4
                                                                               0.6
                                                                                         8.0
                                                                                                  1.0
                                                                                D
                            RH
mod1$residuals
    0.50
                                                    mod1$residuals
                                                        0.50
    0.25
                                                        0.25
    0.00
                                                        0.00
   -0.25
                                                        -0.25
    -0.50
                                                       -0.50
                                              1.0
                                     8.0
          0.2
                   0.4
                            0.6
                                                             0.2
                                                                      0.4
                                                                               0.6
                                                                                         8.0
                                                                                                  1.0
                            VΕ
                                                                               AM
mod1$residuals
    0.50
                                                   mod1$residuals
                                                        0.50
    0.25
                                                        0.25
    0.00
                                                        0.00
   -0.25
                                                       -0.25
    0.50
                                                        -0.50
                                                             0.2
          0.2
                   0.4
                            0.6
                                     0.8
                                              1.0
                                                                                                  1.0
                                                                      0.4
                                                                               0.6
                                                                                         8.0
                           SCE
                                                                               ΑV
```

Se cumple la linealidad para todos los predictores

### Distribución normal de los residuos:

```
qqnorm(mod1$residuals)
qqline(mod1$residuals)
```

## Normal Q-Q Plot



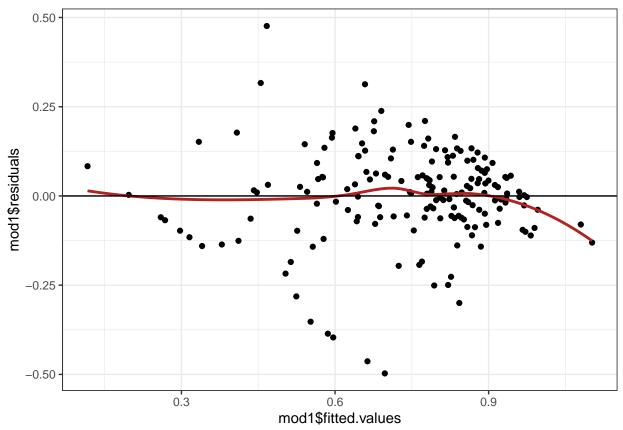
### shapiro.test(mod1\$residuals)

```
##
## Shapiro-Wilk normality test
##
## data: mod1$residuals
## W = 0.94981, p-value = 6.112e-06
```

Tanto el análisis gráfico como es test de hipótesis confirman la normalidad.

```
ggplot(data = datos, aes(mod1$fitted.values, mod1$residuals)) +
geom_point() +
geom_smooth(color = "firebrick", se = FALSE) +
geom_hline(yintercept = 0) +
theme_bw()
```

## `geom\_smooth()` using method = 'loess' and formula = 'y ~ x'



No hay evidencias de falta de homocedasticidad.

No multicolinialidad: