

# JUAN JOE EDATTUKARAN

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## CAREER OBJECTIVE

Customer-focused engineering student with strong problem-solving and communication skills, seeking a Solutions Consultant Intern role to work closely with customers, understand business needs, and deliver practical, value-driven solutions in collaboration with product teams.

## EDUCATION

Bachelor of Engineering in Computer Science and Engineering

September 2022 - Present

Vellore Institute of Technology

HSC (CBSE), Class XII

April 2021 - March 2022

Sharjah Indian School - Boys Branch, Juwaiza Sharjah, U.A.E

## CORE SKILLS

**Sales & Customer Skills:** Client Requirement Analysis, Customer Engagement, Solution Mapping & Demonstrations

**Communication & Presentation:** Business Communication, Presentation & Pitching

**Collaboration & Problem Solving:** Cross-Team Collaboration, Problem Solving, Decision Making

**Tools:** MS Excel, Google Docs

## PROJECTS

**Self-Checkout Counter**

July 2023 - August 2023

**Major Project as a part of curriculum**

- Identified customer pain points in retail checkout delays and proposed a self-service solution
- Worked closely with users to gather requirements and improve ease of use
- Demonstrated the solution to peers and faculty, explaining business benefits and efficiency gains
- Improved transaction handling capacity by 50+ transactions/hour, enhancing customer experience

**Hospital Management Database**

May 2024 - July 2024

**Personal Project**

- Analyzed hospital operational challenges and designed a solution to streamline patient workflows
- Coordinated features based on end-user needs (patients, doctors, admin staff)
- Reduced manual coordination by 40%, improving service efficiency
- Introduced automated reminders, reducing missed appointments by ~30%

**Tranquillising Dart Drone**

December 2024 - April 2025

**(Engineering Projects in Community Service) Team Project**

- Collaborated in a multi-disciplinary team to deliver a real-world solution
- Helped translate technical outcomes into clear explanations for non-technical evaluators
- Ensured reliability and successful delivery during demonstrations (92% success rate)

## LEADERSHIP & ACTIVITIES

**Disciplinary Committee Member – Malayalam Club**

November 2022 - March 2025

- Ensured adherence to organizational standards
- Coordinated between students and faculty, handling issues diplomatically

**Ecom-Thon – Techno-Cultural Fest**

February 2023

- Secured 2nd/3rd position in a competitive, problem-solving event

## LANGUAGES

English (Full Professional), Hindi (Professional Working), Malayalam (Native), Arabic (Limited Working)