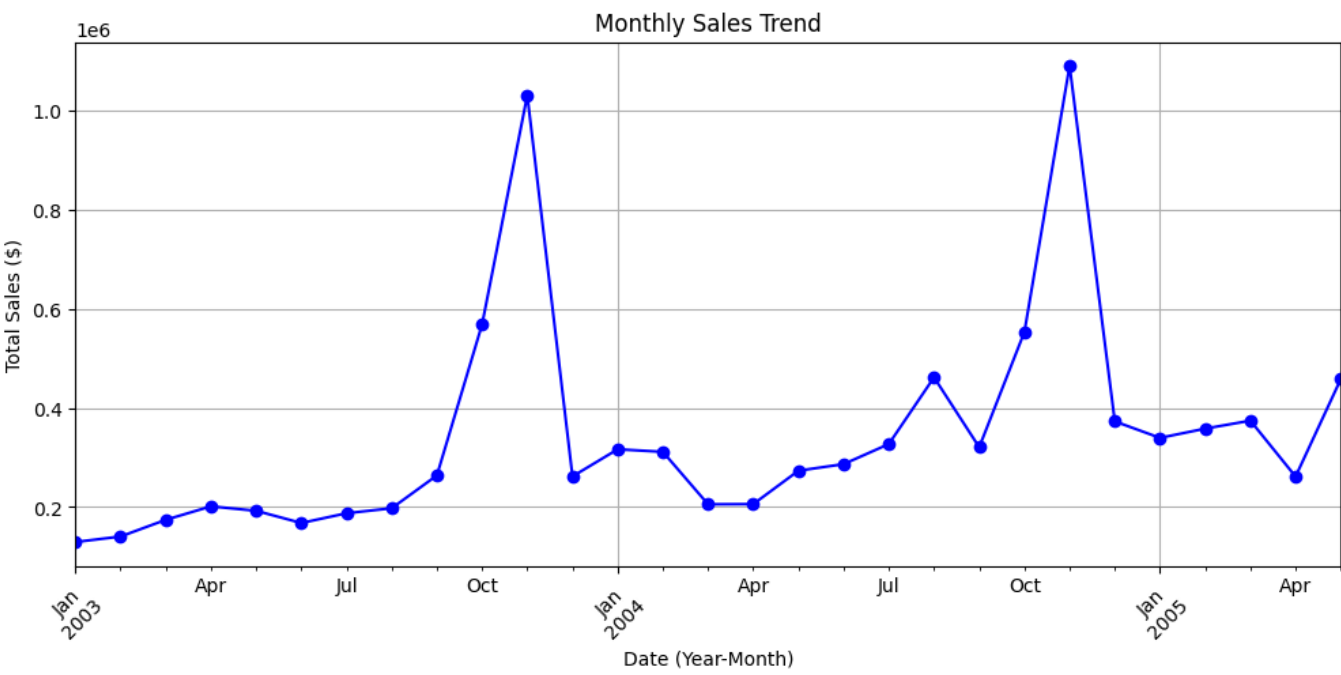# Sales Analysis & Prediction Report

This report presents an analysis of sales data, including trends, top-performing products, country-wise performance, and future sales predictions.
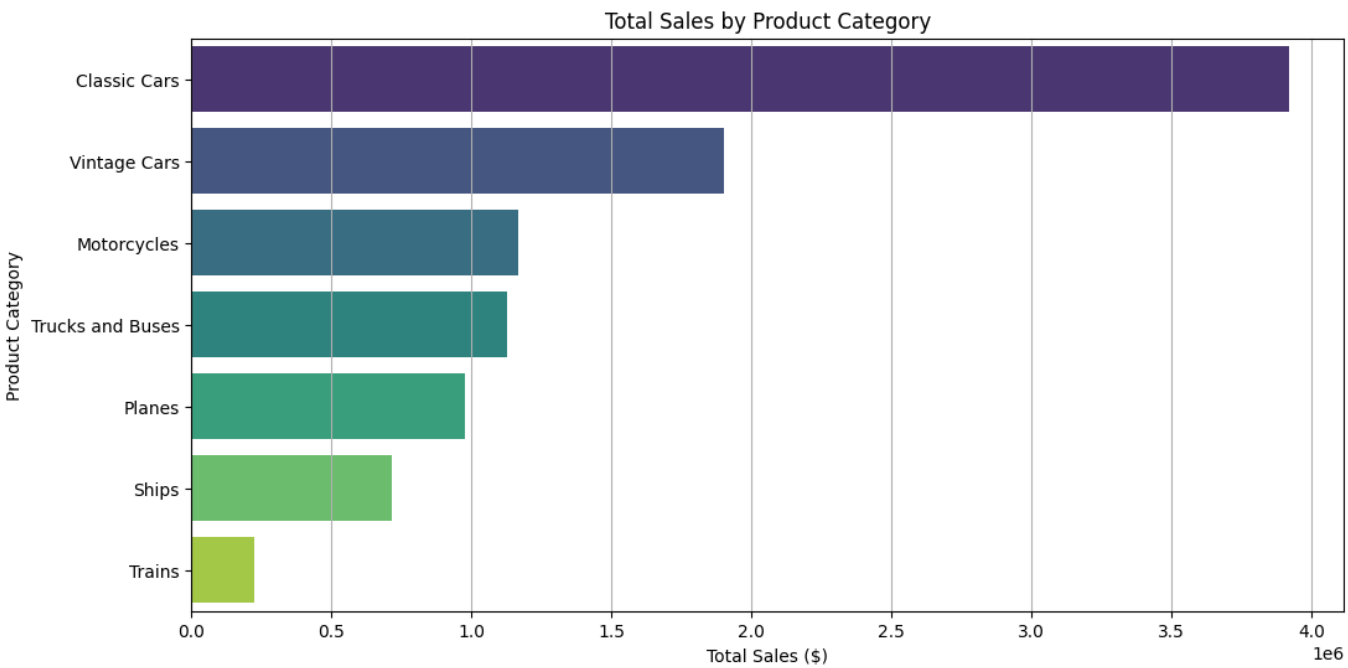
Key Insights:

1. Classic Cars have the highest sales, while Trains have the lowest.

2. October shows a major spike in sales, indicating a seasonal effect.

3. Austria and France grew rapidly but declined significantly after 2005.

4. Medium deals contribute the highest revenue, not large deals.

5. Vintage Cars showed the fastest growth trend over time.
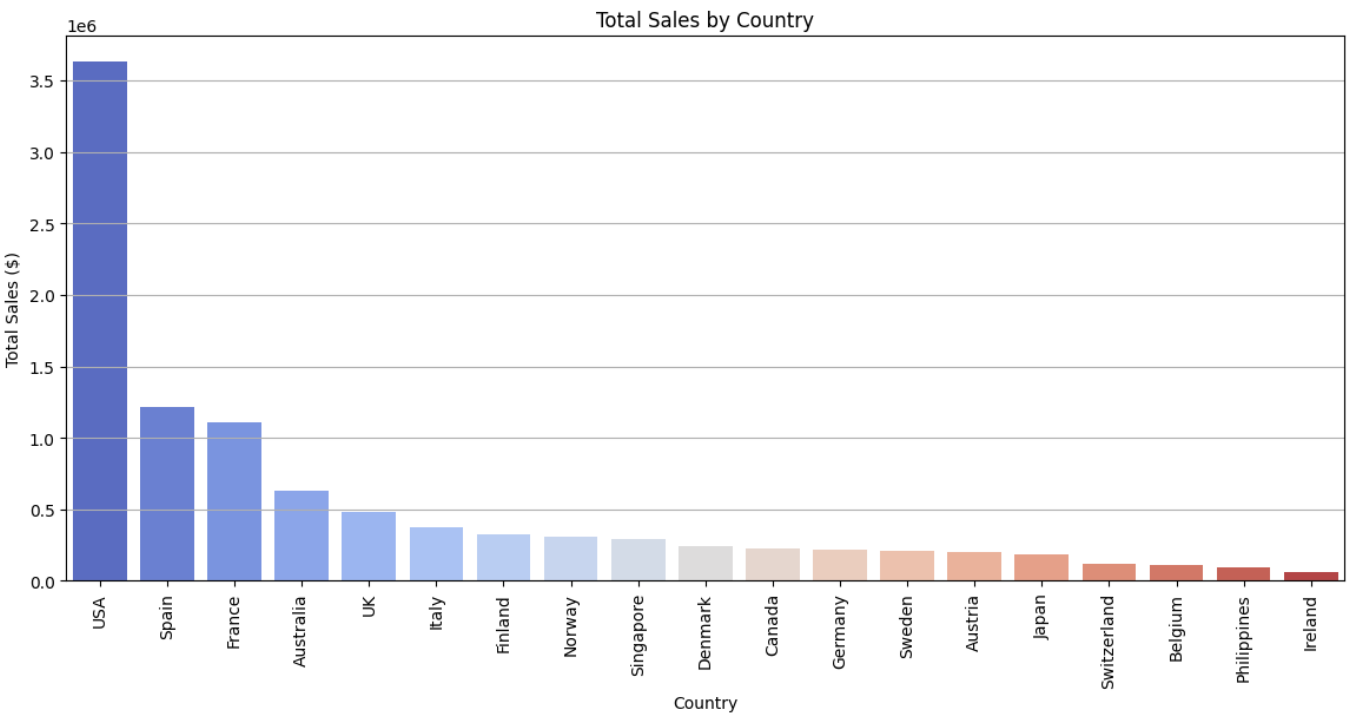
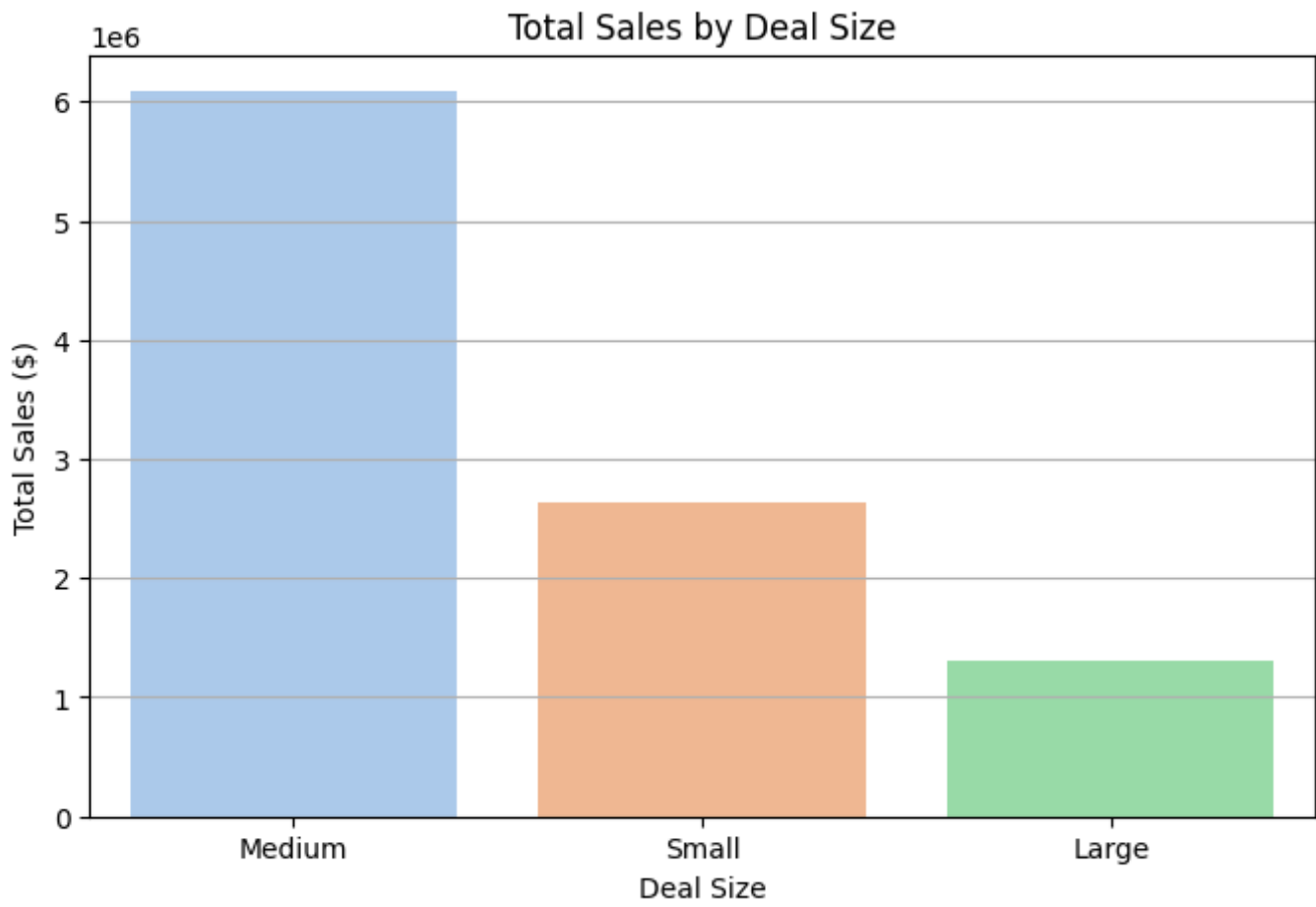6. Predicted Sales for 2006: $1,618,716.79.

Monthly Sales Trend

Monthly Sales Trend

Total Sales by Product Category

Total Sales by Product Category

Total Sales by Country

Total Sales by Country

Sales by Deal Size

Sales Trend & Prediction for 2006