



# Use Cases for OpenShift

For the OpenShift Introduction Workshop in Milan

# Big ideas drive business innovation

Cloud  
DevOps  
Containers  
Digital  
transformation  
Artificial intelligence  
Internet of things  
Open source communities  
Open organization  
Kubernetes

Business innovation is all around us.

Every organization in every geography and in every industry can innovate and create more customer value and differentiation with open source technologies and an open culture.

# Creating value depends on your ability to deliver applications faster

Cloud-native applications



AI & machine learning



Analytics



Internet of Things

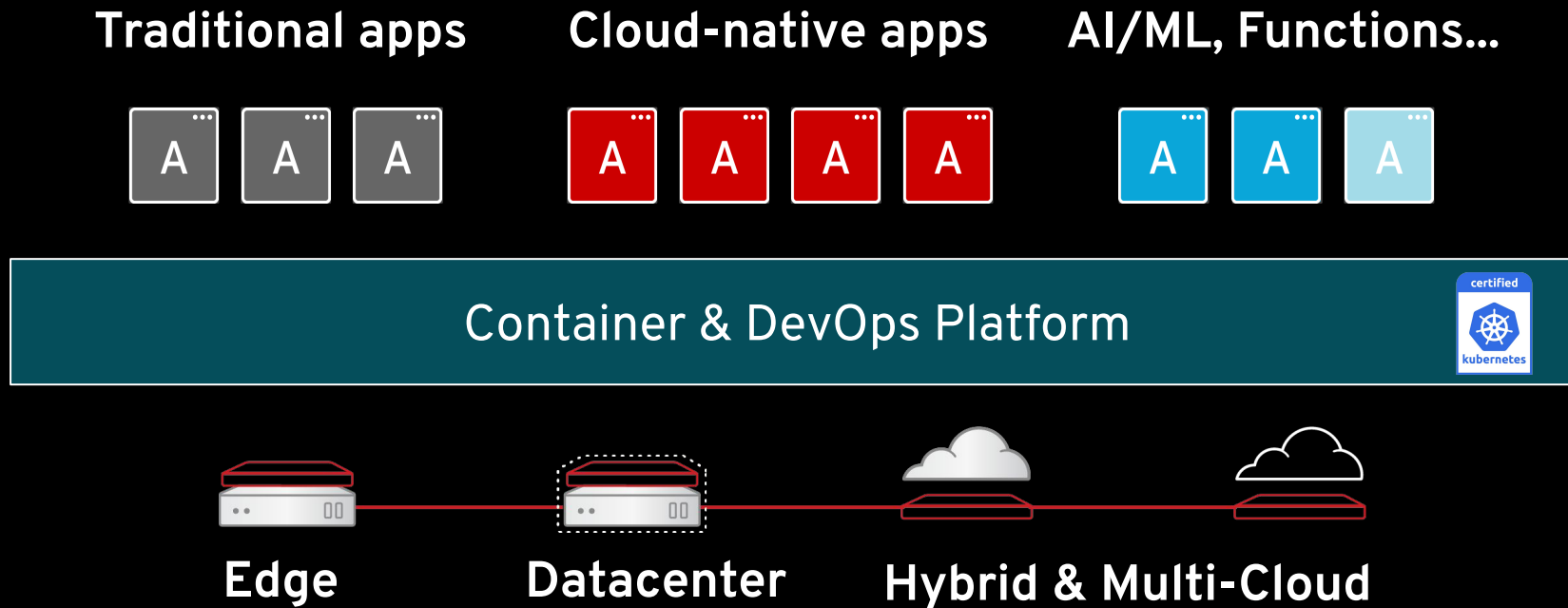


Innovation culture



Containers, Kubernetes, and hybrid cloud are key ingredients.  
OpenShift is the best platform to deliver container-based applications.

# With OpenShift you can deliver all your applications in a whole new way





# Workloads on OpenShift





With Red Hat OpenShift Container Platform, Smartbow can now **handle an extra 3TB of data in a single week.**

## CHALLENGE

Install scalable data routing and storage

## SOLUTION

Smartbow deployed a cloud computing solution that could adapt flexibly to unique customer needs, offer 24×7 real-time data availability, and meet high security and quality standards.

## WHY RED HAT

Smartbow chose Red Hat OpenShift because it integrates all the components and resources needed to support its agile work at enterprise scale.

## RESULTS

- Gained scalability to accommodate rapid global growth in customers and data
- Increased development speed and efficiency with re-use of modular components
- Established support for continuous, iterative work on innovative services

## PRODUCTS & SERVICES

Red Hat OpenShift Container Platform



*“Our new approach is to try, fail, and learn fast.  
Red Hat OpenShift allows us to try new things easily,  
make adjustments, and move on to the next idea.”*

**DAVID ANDLINGER**  
HEAD OF INFORMATION AND COMMUNICATIONS TECHNOLOGY  
SMARTBOW







# Lufthansa Technik

Anticipates significant reductions in MRO costs for participating airlines—equating to **millions of euros per airline**

## CHALLENGE

Improve airlines' technical operations

## SOLUTION

Lufthansa Technik built and operated AVIATAR using a hybrid cloud infrastructure based on enterprise open source software from Red Hat.

## WHY RED HAT

Lufthansa Technik needed a flexible, scalable environment that could run multiple applications using a shared repository of industry data.

## RESULTS

- Faster application workflows
- Greater flexibility through improved integration between internal infrastructure and third-party solutions
- Anticipates significant savings for participating airlines on maintenance, repair, and overhaul (MRO)

## PRODUCTS & SERVICES

Red Hat OpenShift Container Platform

Red Hat Enterprise Linux

Red Hat JBoss Enterprise Application Platform

Red Hat Gluster Storage



# Lufthansa Technik

*“Relying on open source from Red Hat gave us the opportunity to increase speed and development, because behind open source technology there’s always a big community evolving the product very fast compared to proprietary technology.”*

**TOBIAS MOHR**

HEAD OF TECHNOLOGY AND INFRASTRUCTURE, AVIATAR  
LUFTHANSA TECHNIK

**RED HAT INNOVATION AWARDS WINNER 2018**







“New applications that once took over a week are now up and running after just a few hours.”

CHRISTIAN KOBERL &  
JOHANNES GRUMBOCK  
SOFTWARE &  
INFRASTRUCTURE  
ARCHITECTS, PORSCHE  
INFORMATIK GmbH

## CHALLENGE

Keep up with demanding competition and evolving automotive industry

## SOLUTION

Porsche Informatik established a private cloud to evolve from focusing on distributor-based solutions to customer-focused solutions.

## WHY RED HAT

“We use Red Hat OpenShift because it is one of the best enterprise solutions when it comes to authorization, authentication, logging, and metrics.” —Christian Koberl, software architect, and Johannes Grumbock, infrastructure architect, Porsche Informatik

## RESULTS

- Increased application development and deployment speed
- Enhanced continuous integration and delivery (CI/CD) pipeline
- Improved efficiency, resulting in financial savings

## PRODUCTS & SERVICES

Red Hat® OpenShift® Container Platform



*“New applications that once took over a week are now up and running after just a few hours.”*

**CHRISTIAN KOBERL AND JOHANNES GRUMBOCK**  
SOFTWARE AND INFRASTRUCTURE ARCHITECTS  
PORSCHE INFORMATIK GmbH





Reduced  
operating  
costs by about  
**50%**

## CHALLENGE

Deploy a modern and flexible IT platform to better meet changing rail passenger expectations

## SOLUTION

SBB created a scalable, agile platform for developing applications and delivering new services.

## WHY RED HAT

SBB chose Red Hat OpenShift Container Platform because it increases flexibility and portability across architectures, as well as increased scalability to meet evolving business demands.

## RESULTS

- Created foundation for developers and operations teams to act independently to achieve faster, more agile application development
- Created an innovative passenger mobile application
- Improved system stability to support modifications of individual elements on the live system without affecting availability

## PRODUCTS & SERVICES

Red Hat OpenShift Container Platform



*“Red Hat OpenShift Container Platform, with its container-based architecture, provided us with the innovation potential we required, in addition to operational stability and efficiency improvements across our infrastructure.”*

**BALTISAR OSWALD**  
SOFTWARE ARCHITECT  
SCHWEIZERISCHE BUNDESBAHNEN SBB



# SBB Railways - Technology from Switzerland.





Launched a new cloud  
platform in

**10 days**

and cut development time  
for new services and APIs  
by

**50%**

## CHALLENGE

Improve its passenger experience and become the best digital airport

## SOLUTION

Amsterdam Airport Schiphol migrated several of its IT systems to the cloud to become more flexible, secure, and efficient.

## WHY RED HAT

The airport wanted open source software, backed by support from a trusted vendor.

## RESULTS

- Achieved faster development and deployment
- Gained support for more agile processes and workflows through self-service capabilities
- Avoided cloud vendor lock-in

## PRODUCTS & SERVICES

Red Hat JBoss Enterprise Application Platform  
Red Hat 3scale API Management  
Red Hat OpenShift Container Platform  
Red Hat Satellite

Red Hat OpenShift Dedicated  
Red Hat Gluster Storage  
Red Hat Fuse  
Red Hat Consulting



*“Red Hat OpenShift Container Platform has truly stolen my heart. It is innovative and lets us deploy quickly and easily control our containers.”*

SENIOR TECHNICAL APPLICATION COORDINATOR  
AMSTERDAM AIRPORT SCHIPHOL



Vorwerk used Red Hat solutions to create multicloud support for more than

**1.5 million**

IoT devices

## CHALLENGE

Implement a new Internet of Things (IoT) environment

## SOLUTION

Vorwerk has implemented an IoT environment with multicloud support, as well as an infrastructure based on Red Hat solutions.

## WHY RED HAT

Red Hat's hybrid cloud solutions provide a flexible, scalable architecture for Vorwerk to expand device connectivity and processing power.

## RESULTS

- Automated application deployment and scaling across its hybrid cloud
- Created cluster-based, software-defined storage
- Improved cost tracking to ensure compliance across its infrastructure

## PRODUCTS & SERVICES

Red Hat OpenShift Container  
Platform  
Red Hat CloudForms

Red Hat Gluster Storage  
Red Hat Consulting  
Red Hat Technical Account Management



*“With Red Hat as our partner, we have succeeded in creating an enhanced customer experience through improved device connectivity.”*

**MICHAEL HOSSE**  
SENIOR MANAGER OF DIGITAL ARCHITECTURE  
VORWERK



# Thank you

Red Hat is the world's leading provider of enterprise open source software solutions. Award-winning support, training, and consulting services make Red Hat a trusted adviser to the Fortune 500.



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