Phase 2: Org Setup & Configuration

Step 1: Setup Developer Org

- 1. Go to https://developer.salesforce.com/signup
- 2. Create a free Developer Edition org.
- 3. Verify your email and login.

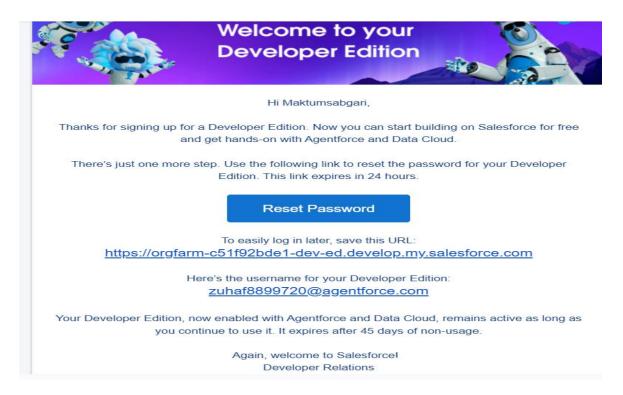
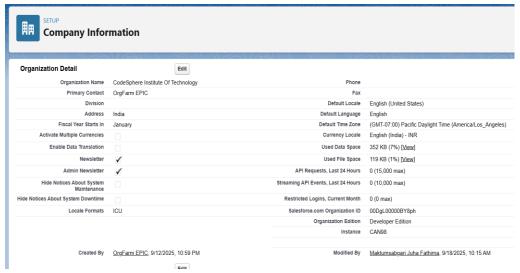


Fig 1: Developer Org

Step 2: Setup Company Profile

- 1. Navigate: Setup \rightarrow Company Information.
- 2. Update:
 - Org Name = Codesphere Institute Of Technology
 - Currency=English(INR)

- Set Default Time Zone, Fiscal Year.



- Fig 2: Company profile

3. Configure Business Hours:

- Path: Setup → Business Hours.
- Example: Mon–Fri, 9AM 4 PM.

4. Configure Holidays:

- Example: 26 Jan, 15 Aug (exam blackout dates).

Step 3: Create Custom Profiles

1. Navigate: Setup \rightarrow Profiles.

2. Clone Standard Profiles into:

- Faculty Profile \rightarrow for HOD, Teachers.
- Accounts Profile → for Accountant.
- Student Profile → for Students
- Faculty → Manage Courses, Student.
- Accounts → Manage Fee Payments, Reports.
- Students \rightarrow Read-only access on their own record.

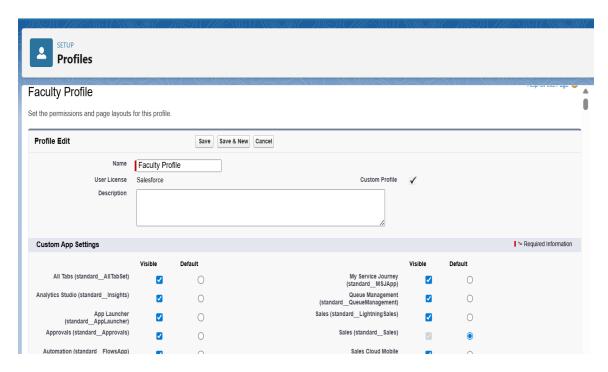


Fig 3: Creation of profiles

Step 4: Define Roles

- 1. Navigate: Setup \rightarrow Roles \rightarrow Set Up Roles \rightarrow Expand All.
- 2. Create hierarchy:
 - Principal (Top level).
 - HOD (reports to Principal).
 - Teacher (reports to HOD).
 - Accountant (reports to Principal).
 - Student(lowest level).

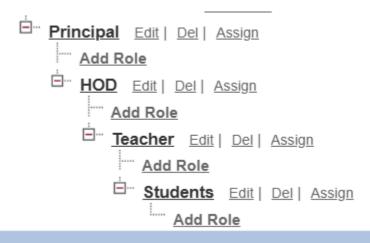


Fig 4: Hierarchy of Roles

Step 5: Create Users

- 1. Navigate: Setup \rightarrow Users \rightarrow New User.
- 2. Assign details:
 - User License = Salesforce (for staff).
 - Profile = Faculty, Accounts, System Admin, etc.
 - Role = Principal, Teacher, Accountant, Student.
- 3. Create sample test users: Principal, Teacher.

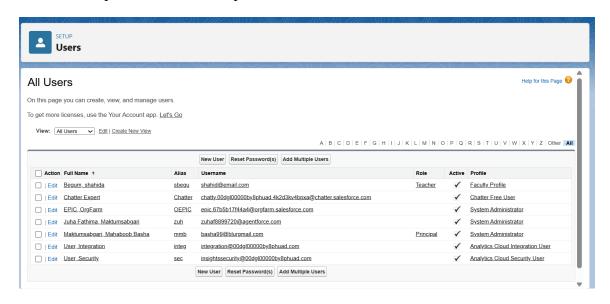


Fig 5: Users List

Step 6: Org-Wide Defaults (OWD) & Sharing

- 1. Navigate: Setup \rightarrow Sharing Settings.
- 2. Set Org-Wide Defaults (OWD):
 - Student Object = Private.
 - Course/Batch = Public Read Only.

With this setup, my Salesforce Educational Org will have:

- Proper institute branding & working hours.
- Clear role hierarchy (Principal \rightarrow HOD \rightarrow Teacher \rightarrow Student).
- Secure sharing model (Students private, Courses public read).
- Profiles tailored for Faculty, Accounts, and Students.

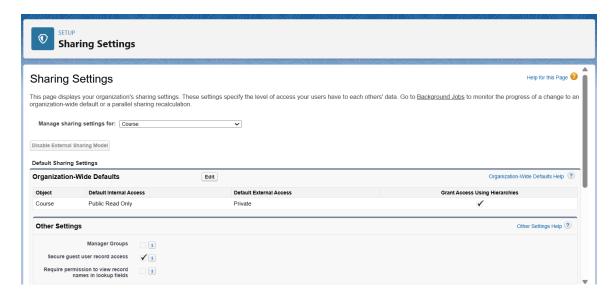


Fig 6: The OWD settings