Phase 4 Business Logic & Automation

Step 1: Creating Tabs for Objects

In this step, I created **custom objects** in Salesforce to represent the key entities of the Codesphere Institute Of Technology. For each object, I also created a **tab** so that users can access and manage records easily from the Salesforce app navigation bar.

- Navigated to **Setup** → **Object Manager**.
- Created a new custom object for each entity (Student, Faculty, Course, Fee Payment, Enrollment).
- For every object, created a **tab** via:
 - \circ Setup \rightarrow Tabs \rightarrow New Tab
 - o Selected the object and an icon, then saved.

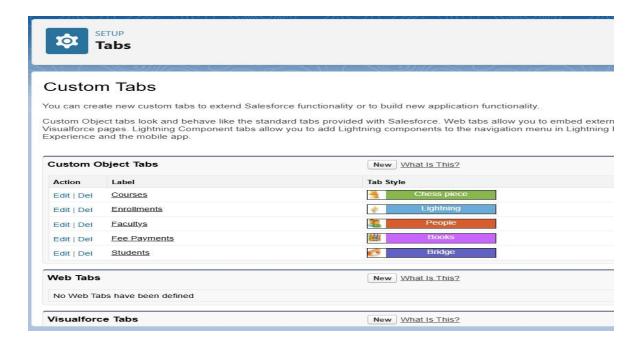


Fig: Creation of Tabs

Step 2: App Creation:

Step 1: Create a New App

- Go to Setup \rightarrow App Manager.
- Click on **New Lightning App**.
- Enter **App Name** (Codesphere Institute).
- Upload an **App Logo** to personalize the app.
- Click **Next** to continue.

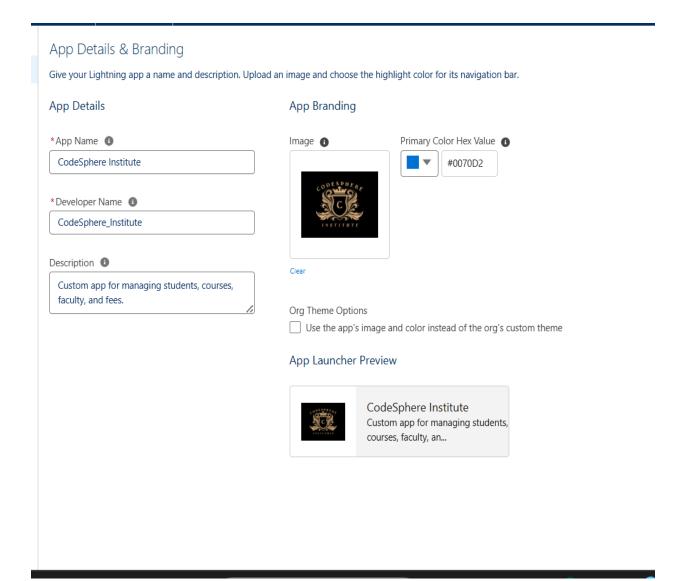


Fig 2:App creation

Step 2: Configure Navigation

- Select Navigation Style → Standard Navigation.
- Choose whether the app should be available on **Desktop** or **Desktop & Mobile**.
- Click Next.

Step 3: Assign User Profiles

- Select the **profiles** that should access this app.
 - o Example: System Administrator, Standard User.
- Click Save and Finish.

Step 4: Verify the App

- Open the **App Launcher** (grid icon in top-left).
- Search for your app (Codesphere Institute Of Technology).
- Open it and confirm that all required **tabs** (Students, Faculty, Courses, Fee Payment, Enrollments) are visible.
- Test by creating a sample record in each tab to ensure everything works properly.

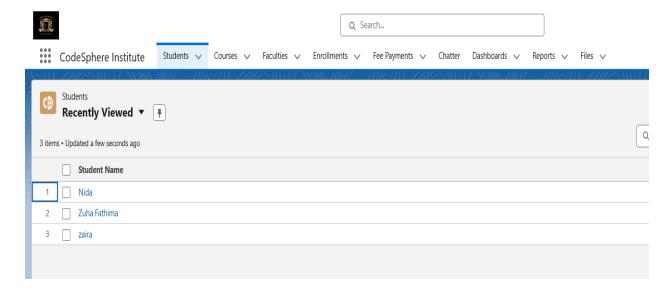


Fig 3:Codesphere app Image

Step 3: Create Validation Rules

Validation Rules are designed to maintain data integrity by ensuring that only valid data is entered in Salesforce objects.

Student Object

- Rule Name: DOB_Check
- **Formula:** Date_of_Birth__c >= TODAY()
- Error Message: "Date of Birth must be in the past."
- **Purpose:** Prevents users from entering a future date as a student's date of birth.

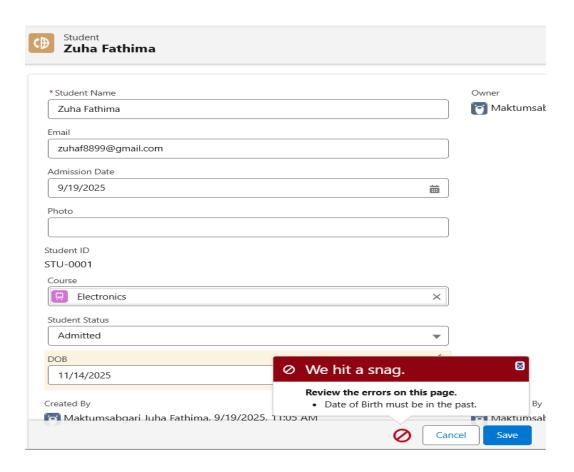


Fig 4:Checking Validation rule for DOB

Course Object

• Rule Name: StartDate_Check

- Formula:
- Start_Date__c < TODAY()
- Error Message: "Course Start Date cannot be in the past."
- **Purpose:** Ensures course start dates are valid and in the future.

Fee Payment Object

- Rule Name: Amount_Check
- Formula:
- Amount_ $c \le 500$
- Error Message: "Payment amount must be greater than Five hundread."
- **Purpose:** Prevents entry of invalid payment amounts.

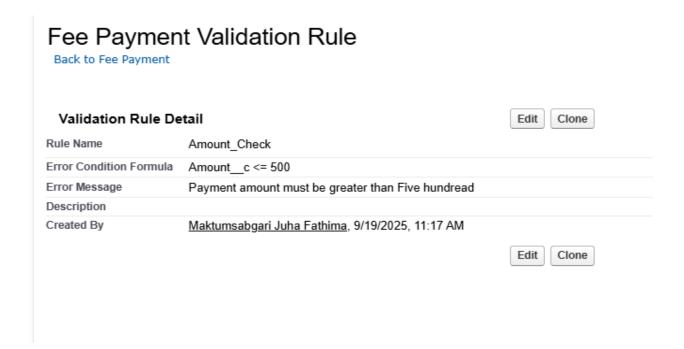


Fig 5: Validation rule Formula

Step 4: Flow 1 - Admission Process (Auto-create Enrollment + Fee Payment)

Purpose:

Automatically create Enrollment and Fee Payment records when a Student is admitted.

Configuration Steps:

- Navigate to Flows:
 - \circ Setup \rightarrow Flows \rightarrow New Flow
- Select Flow Type:
 - o Record-Triggered Flow
- Object:
 - Student_c
- Trigger:
 - o When a record is **created**
- Entry Condition:
 - Status__c = "Admitted"
- Add Elements:
 - a. Create Enrollment Record
 - Object: Enrollment_c
 - o Set Fields:
 - 1. Student $_c = \{! Record.Id\}$
 - 2. Course__c = {!\$Record.Course__c}

b. Create Fee Payment Record

- Object: Fee_Payment__c
- Set Fields:
 - 1. Student $_c = \{!Record.Id\}$
 - 2. Status c = "Pending"
- Click On Save → Label = Admission Process
- And Activate the flow

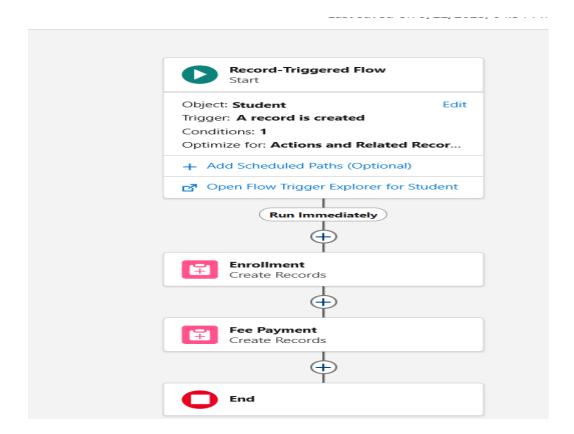


Fig 6: Flow of Admission Process

Outcome:

When a Student record is created with Enrollment_Status__c = "Admitted", corresponding Enrollment and Fee Payment records are automatically generated, reducing manual data entry and ensuring process consistency.

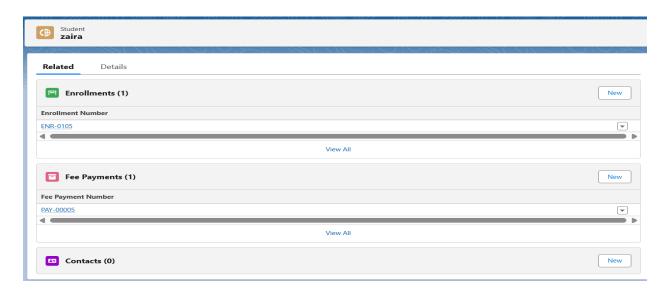


Fig 7:Output

Step 5: Scheduled Flow – Daily Fee Reminders

Purpose:

Send daily reminders to students for pending fee payments.

Configuration Steps:

- Navigate to Flows:
 - \circ Setup \rightarrow Flows \rightarrow New Flow
- Select Flow Type:
 - Scheduled-Triggered Flow
- Set Schedule:
 - o Frequency: Daily
 - o Start Time: 4.30 PM
- Object / Records to Process:
 - Fee_Payment__c
 - Condition: Status__c = "Pending"
- Add Elements:
 - \circ Action \rightarrow Send Email Alert
 - Recipient: Student_c.Email
- Save & Activate
- Click On Save → Label = Fee remainder flow
- And Activate the flow

Outcome:

All students with pending fees receive automated daily reminders, ensuring timely payments.

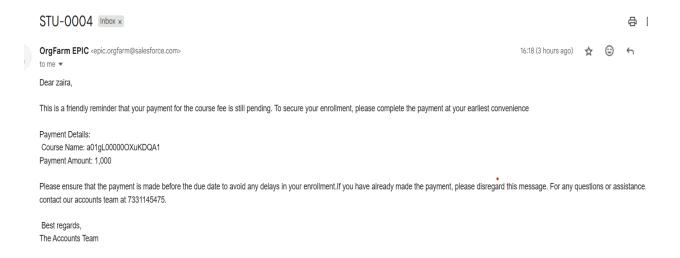


Fig 8:Email Alert

Step 6: Record-Triggered Flows

Enrollment Status Update When Grade Is Entered

Purpose: Automatically update Enrollment status to "Completed" once a grade is entered.

- Configuration Steps:
- Setup \rightarrow Flow \rightarrow New Flow \rightarrow Record-Triggered Flow
- Object: Enrollment_c
- Trigger: When a record is **created or updated**
- Condition Requirements:
 - o Grade_c Is Changed
 - o Grade__c Is Not Null
- Optimize the Flow for: Actions and Related Records
- Add Element → **Update Records**
 - Update the same Enrollment record
 - $\circ \quad Set \; Enrollment_Status__c = "Completed"$
- Click On Save → Label = Status completed
- And Activate the flow

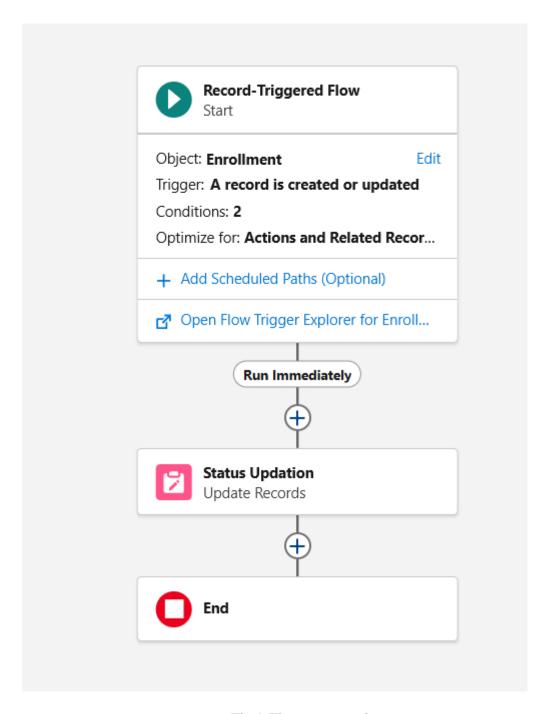


Fig 9:Flow construction

Outcome: Enrollment records are automatically updated to "Completed" when a grade is recorded.

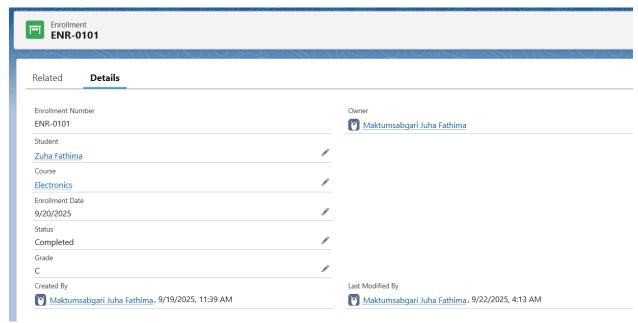


Fig 10:Status automatically changed

Fee Payment Status Update When Amount Received

Purpose: Automatically update Fee Payment status to "Paid" when a payment is received.

Configuration Steps:

- Setup \rightarrow Flow \rightarrow New Flow \rightarrow Record-Triggered Flow
- Object: Fee_Payment__c
- Trigger: When a record is **created or updated**
- Condition Requirements:
 - \circ Amount c > 0
 - Status__c != "Paid"
- Add Element → **Update Records**
 - o Update the same Fee Payment record
 - Set Status c = "Paid"
- Add **Email Alert** → Notify Student of payment received
- Click On Save → Label = Fee status Updated
- And Activate the flow

Outcome: Fee Payment records are automatically updated, and students are notified, ensuring accurate financial tracking.

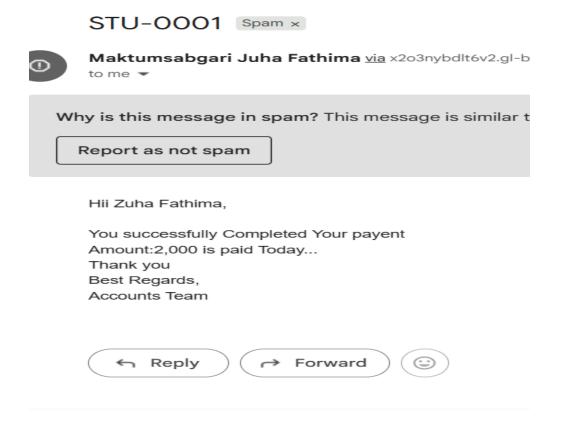


Fig 11:Email for clearing of fees

Step 6: Email Alert:

Purpose:

Automatically notify students via email when their enrollment status becomes **Active**, ensuring timely communication about their successful enrollment in the institute.

Configuration Steps:

- Setup → Flow → New Flow → Record-Triggered Flow
- Object: Enrollment_c
- Trigger: When a record is **created or updated**
- Condition Requirements:
 - o Status__c = "Active"
- Add **Email Alert** → Notify Student who are enrolled in institute
- Click On Save → Label = Enroll students
- And Activate the flow

Outcome:

When an enrollment record is created or updated with $Status_c = "Active"$, the

student automatically receives an enrollment confirmation email, improving communication and reducing manual follow-ups.

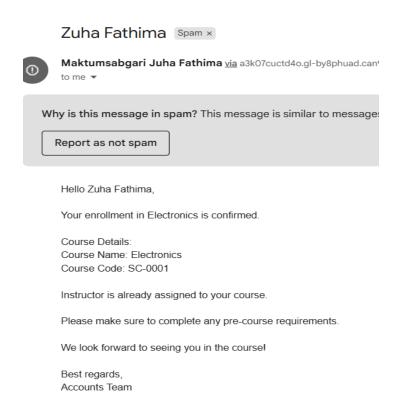


Fig 12:Enrollment Email