1. What distribution channel have you implemented?
2. our work is to match people. we use logistics partner to ensure deliveries are happening

2. How do you know that your forecast is a correct forecast?

-> We incorporate the feedback mechanism in the algorithm by including the burn rate of the resources as input.

3. What is our target audience

--- Hospitals and Pharmacies

4. How would you do onboarding?  
- AWS technology because they are fast reliable and tested

5. Inventory management

* It is about cleaning the data sets, and get the relevant columns
* 3 weeks time can be built
* Try to do API first, then if not it will be a manual upload once a day
* That will be sufficient because most inventory management tools are updated daily anyway

6. Medical teams

* Mentors
* Supriya
* Hiring for the future