

# Controls

EC 607, Set 06

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# Prologue

# Schedule

## Last time

The conditional independence assumption:  $\{Y_{0i}, Y_{1i}\} \perp\!\!\!\perp D_i | X_i$   
*i.e.*, conditional on some controls ( $X_i$ ), treatment is as-good-as random.

## Today

- Omitted variable bias
- Good and bad controls

## Upcoming

- DAGS
- Matching estimators

# Omitted-variable bias

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## Revisiting an old friend

Let's start where we left off: Returns to schooling.

We have two linear, population models

$$Y_i = \alpha + \rho s_i + \eta_i \quad (1)$$

$$Y_i = \alpha + \rho s_i + \mathbf{X}_i' \gamma + \nu_i \quad (2)$$

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For model (2), we can interpret  $\hat{\rho}$  causally **if**  $Y_{si} \perp\!\!\!\perp s_i | \mathbf{X}_i$  (CIA).

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For model (2), we can interpret  $\hat{\rho}$  causally **if**  $Y_{si} \perp\!\!\!\perp s_i | \mathbf{X}_i$  (CIA).

In other words, the CIA says that our **observable vector  $\mathbf{X}_i$  must explain all of correlation between  $s_i$  and  $\eta_i$ .**



# Omitted-variable bias

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We're concerned about selection and want to use a set of control variables to account for ability ( $\mathbf{A}_i$ )—family background, motivation, intelligence.

$$Y_i = \alpha + \beta s_i + v_i \quad (1)$$

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What happens if we can't get data on  $\mathbf{A}_i$  and opt for (1)?

$$\frac{\text{Cov}(Y_i, s_i)}{\text{Var}(s_i)} = \rho + \gamma' \delta_{As}$$

where  $\delta_{As}$  are coefficients from regressing  $\mathbf{A}_i$  on  $s_i$ .

# Omitted-variable bias

## Interpretation

Our two regressions

$$Y_i = \alpha + \beta s_i + v_i \quad (1)$$

$$Y_i = \pi + \rho s_i + A_i' \gamma + e_i \quad (2)$$

will yield the same estimates for the returns to schooling

$$\frac{\text{Cov}(Y_i, s_i)}{\text{Var}(s_i)} = \rho + \gamma' \delta_{As}$$

if **(a)** schooling is uncorrelated with ability ( $\delta_{As} = 0$ ) or **(b)** ability is uncorrelated with earnings, conditional on schooling ( $\gamma = 0$ ).

# Omitted-variable bias

## Example

Table 3.2.1, The returns to schooling

	1	2	3	4
<b>Schooling</b>	0.132	0.131	0.114	0.087
	(0.007)	(0.007)	(0.007)	(0.009)
<b>Controls</b>	None	Age Dum.	2 + Add'l	3 + AFQT

Here we have four specifications of controls for a regression of log wages on years of schooling (from the NLSY).

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**Column 1** (no control variables) suggests a 13.2% increase in wages for an additional year of schooling.

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**Column 2** (age dummies) suggests a 13.1% increase in wages for an additional year of schooling.



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**Column 3** (column 2 controls plus parents' ed. and self demographics) suggests a 11.4% increase in wages for an additional year of schooling.

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	(0.007)	(0.007)	(0.007)	(0.009)
<b>Controls</b>	None	Age Dum.	2 + Add'l	3 + AFQT

**Column 4** (column 3 controls plus AFQT<sup>†</sup> score) suggests a 8.7% increase in wages for an additional year of schooling.

<sup>†</sup> AFQT is Armed Forces Qualification Test.

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As we ratchet up controls, the estimated returns to schooling drop by 4.5 percentage points (34% drop in the coefficient) from **Column 1** to **Column 4**.

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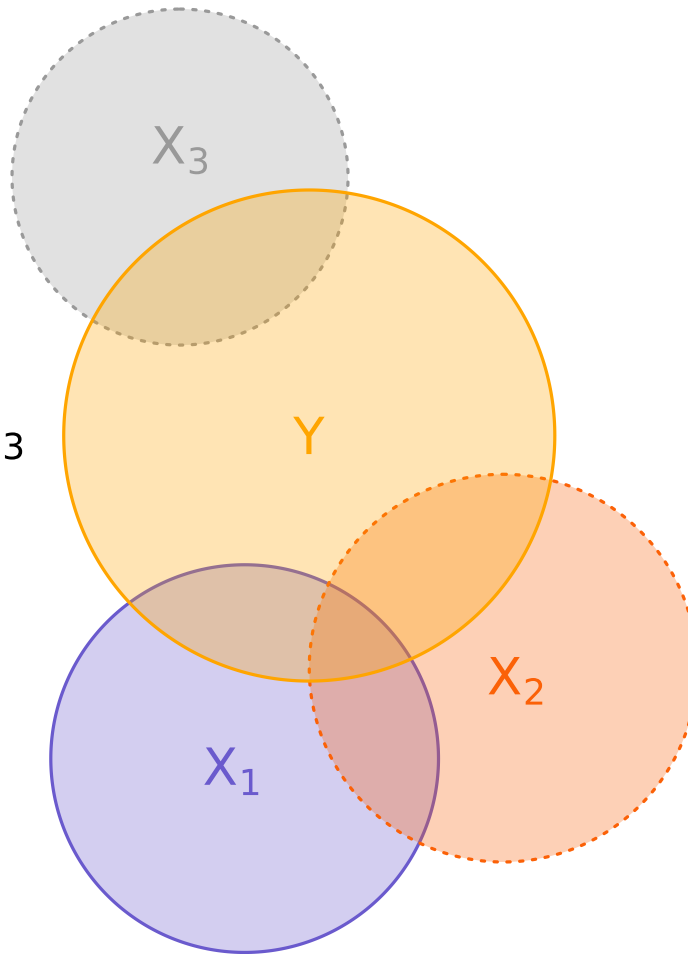
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If we think **ability positively affects wages**, then it looks like we also have **positive selection into schooling**.

*Omitted:*  $X_2$  and  $X_3$



# Omitted-variable bias

## Note

This OVB formula **does not** require either of the models to be causal.

The formula compares the regression coefficient in a **short model** to the regression coefficient on the same variable in a **long model**.<sup>†</sup>

<sup>†</sup> Here, **long model** refers to a model with more controls than the **short model**.

# Omitted-variable bias

## The OVB formula and the CIA<sup>†</sup>

In addition to helping us think through and sign OVB, the formula

$$\frac{\text{Cov}(Y_i, s_i)}{\text{Var}(s_i)} = \rho + \gamma' \delta_{As}$$

drives home the point that we're leaning *very* hard on the conditional independence assumption to be able to interpret our coefficients as causal.

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**Q** When is the CIA plausible?

**A** Two potential answers

1. Randomized experiments
2. Programs with arbitrary cutoffs/lotteries

<sup>†</sup> The title for my first spy novel.

Control variables play an enormous role in our quest for causality (the CIA).

Q Are "more controls" always better (or at least never worse)?

A No. There are such things as...

# Bad controls

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## Defined

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Let's consider an example...

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## Example

Suppose we want to know the **effect of college graduation on wages**.

1. There are only two types of jobs: blue collar and white collar.
2. White-collar jobs, on average, pay more than blue-collar jobs.
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**A** No. Imagine college degrees are randomly assigned. When we condition on occupation, we compare degree-earners who chose blue-collar jobs to non-degree-earners who chose blue-collar jobs. Our assumption of random degrees says **nothing** about random job selection.

Bad controls can undo valid randomizations.

# Bad controls

## Formal-ish derivation

More formally, let

- $W_i$  be a dummy for whether  $i$  has a white-collar job
- $Y_i$  denote  $i$ 's earnings
- $C_i$  refer to  $i$ 's **randomly assigned** college-graduation status

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$$Y_i = C_i Y_{1i} + (1 - C_i) Y_{0i}$$
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Because we've assumed  $C_i$  is randomly assigned, differences in means yield causal estimates, *i.e.*,

$$E[Y_i \mid C_i = 1] - E[Y_i \mid C_i = 0] = E[Y_{1i} - Y_{0i}]$$
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By introducing a bad control, we introduced selection bias into a setting that did not have selection bias without controls.

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Specifically, the selection bias term

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describes how college graduation changes the composition of the pool of white-collar workers.

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describes how college graduation changes the composition of the pool of white-collar workers.

*Note* Even if the causal effect is zero, this selection bias need not be zero.

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## A trickier example

A timely/trickier example: Wage gaps (*e.g.*, female-male or black-white).



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- What are we trying to capture?
- If we're concerned about discrimination, it seems likely that discrimination also affects occupational choice and hiring outcomes.
- Some motivate occupation controls with groups' differential preferences.

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What's the answer?

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## Proxy variables

Angrist and Pischke bring up an interesting scenario that intersects omitted-variable bias and bad controls.

- We want to estimate the returns to education.
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- We have a proxy for ability—a test taken after schooling finishes.

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We're a bit stuck.

1. If we omit the test altogether, we've got omitted-variable bias.
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With some math/luck, we can bound the true effect with these estimates.

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## Example

Returning to our OVB-motivated example, we control for occupation.

Table 3.2.1, The returns to schooling					
	1	2	3	4	5
<b>Schooling</b>	0.132	0.131	0.114	0.087	0.066
	(0.007)	(0.007)	(0.007)	(0.009)	(0.010)
<b>Controls</b>	None	Age Dum.	2 + Add'l	3 + AFQT	4 + Occupation

Schooling likely affects occupation; how do we interpret the new results?

# Bad controls

## Conclusion

Timing matters.

The right controls can help tremendously, but bad controls hurt.



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