

Julian Marques

 julmarques.jm@gmail.com  +33782118333  julian-marques  Website

Having just graduated from my engineering school, I am now pursuing Dauphine's master in Finance to start a career in corporate finance.

Experience

Data Science intern

Feb. 2025 - July 2025

BNP Paribas CIB

- Developed predictive models for corporate credit default, for business and tech teams.
- Developed an MVP app for anomaly detection models, increasing outliers detection by 90%.
- Analyzed 400k credit data and applied NLP, uncovering +20 important report information.

Strategy and Operations Intern

July 2023 – Dec. 2023

Pretto

- Processed and analyzed data, creating KPIs in Python and BI software (Excel, Datastudio) to improve company performance and strategy.
- Restructured the company database (+10M rows) using SQL reducing data errors by 100%.
- Improved brokerage software by implementing banks feedbacks on the real-estate market.

Education

Université Paris Dauphine - PSL

Sep. 2025 – Present

Master in Finance

- Courses: market finance, financial analysis, business valuation, IFRS, private equity.

Université de Technologie de Troyes (UTT)

Sept. 2020 – June 2025

Engineering degree

- Major in data science: machine and deep learning, data analysis, software development.
- Integrated preparatory classes: mathematics, physics, computer science.

Associative experience

Head of Business Developers

2021 – 2023

Junior Entreprise - Junior Conseil UTT

- Managed a team of 6 members, created business strategies, and performed KPI analysis and reporting that boosted client acquisition by 50% over a year.
- Conducted market research, negotiations, budgeting, and KPI creation as a Business Developer securing contracts worth 5000€.

Investment Club Member

2020 – 2021

UTT Finance club

- Performed macroeconomic and technical analysis, portfolio management and newsletter writing.

Volunteer Firefighter

2017 – 2019

Brigade de Sapeurs-Pompiers de Paris

- Trained in first aid, fire and military drills, and volunteer duties in events in the city.

Projects

Company valuation

2025

- Used DFC and multiples methods, gathered data to analyse the valuation of Salesforce.

Budget management app

2025

- Created an automatized excel file to manage my budget with VBA.