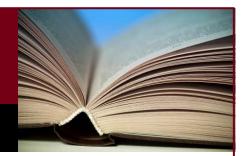
Bookspan Package Insert Program

420,000 Annually

Media Rate: \$60.00/M



Reach a diverse audience of Bookspan club members with a wide range of interests. Package enclosures will be distributed in positive-order book shipments from the following clubs: Book-of-the Month, Crafter's Choice, Crossings, Doubleday, History, Large Print, Literary Guild, Military, Mystery Guild, One Spirit, Science Fiction, Scientific American and The Good Cook.

CONSUMER PROFILE

• 81% Female

Average Age: 54

Median Income: \$59,000

College-Educated

83% Own primary residence

83% Married

46% Contributed to charity in the past year

49% Purchased household furnishings in the past year

36% Employed in professional/technical fields

20% are retired

PROGRAM NOTES

25,000 monthly

Inquire for hand-drop and sampling opportunities

PROGRAM USAGE

Apparel

Auto Insurance

Checks

Collectible Dolls

Collectibles

Figurines

Fundraiser

Health/Wellness

Insurance

Jewelry

Life Insurance

Magazine Subscription

Medical Alert System

Sunsetter Awning

Wine Mailer

PROGRAM SPECS

Source

Direct Mail, Internet

Average Sale

\$31.42

Minimum Quantity

50,000

Maximum Size

5 ½" x 7 ½"

Minimum Size

3½" x 5½"

Maximum Weight

.25 oz. (inquire for overweight)

Maximum Inserts

10

Bookspan

All orders cancelled or reduced within 90 days prior to mail date will be subject to payment at full media rate. Sample mail piece required.

