

**Before the  
FEDERAL COMMUNICATIONS COMMISSION  
Washington, D.C. 20554**

In the Matter of IP Link Telecom, Inc.	)	WC Docket No. 21- _____
For Authorization to Obtain Numbering	)	
Resources Pursuant to Section 52.15(g) of	)	
The Commission's Rules	)	

**APPLICATION OF IP Link TELECOM, INC.  
FOR AUTHORIZATION TO OBTAIN NUMBERING RESOURCES**

IP Link Telecom, Inc. ("IP Link"), pursuant to Section 52.15(g)(3)(i) of the Commission's Rules, respectfully requests authorization to obtain numbering as described below. Under the Commission's *Numbering Order*,<sup>1</sup> an interconnected VoIP provider may obtain numbering resources from the Numbering Administrator upon a showing that it is authorized to provide service in the area for which the numbering resources are requested. Such authorization may be obtained upon an application to the Commission containing the information detailed in Section 52.15 (g)(3)(i)(A)-(G) of the Commission's Rules. IP Link hereby requests the Commission grant it that authorization. In support of this application, IP Link provides the following information:

**I. INFORMATION REQUIRED BY SECTION 52.15(g)(3)(i)**

**A. § 52.15(g)(3)(i)(A)**

Name: IP Link Telecom, Inc.  
Address: 305 N 1st Ave.  
City: Hillsboro  
State: Oregon  
ZIP Code: 97124  
Telephone: 1-844-464-7546

Contact for Regulatory Requirements, Compliance, 911 and Law Enforcement:

Name: Eric Engbers  
Address: 305 N 1st Ave.  
City: Hillsboro  
State: Oregon  
ZIP Code: 97124  
Telephone: (919) 570-0101  
Fax: N/A  
Email: [eric.engbers@IPLinktelecom.com](mailto:eric.engbers@IPLinktelecom.com)

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<sup>1</sup> *Numbering Policies for Modern Communications*, FCC 15-70 (rel. June 22, 2015).

**B. § 52.15(g)(3)(i)(B)**

IP Link hereby acknowledges that authorization to obtain numbering resources under Section 52.15(g) of the Commission's Rules is subject to compliance with applicable Commission numbering rules as well as to the numbering authority delegated to the states. The Company hereby also acknowledges that this authorization is subject to compliance with industry guidelines and practices regarding numbering, as applicable to telecommunications carriers. IP Link intends to offer services immediately in Oregon but seeks authority to access numbering resources throughout the United States.

**C. § 52.15(g)(3)(i)(C)**

IP Link acknowledges that it must file requests for numbers with the relevant state commission(s) at least 30 days before requesting numbers from the Numbering Administrators.

**D. § 52.15(g)(3)(i)(D)**

IP Link hereby sets forth its capability to provide service within 60 days of the numbering resources activation date. IP Link is a recently-established interconnected VoIP providing messaging and network services for businesses located in the United States. The Company was founded by experienced telecommunications professionals and has an agreement in place with Peerless Network, Inc. Peerless will provide PSTN Control Service to the Customer to originate and terminate traffic to and from the Public Switched Telephone Network. The agreement demonstrating the access to this platform and capability is attached to this application as Confidential Exhibit A.

**E. § 52.15(g)(3)(i)(E)**

IP Link hereby certifies that it will comply with its Universal Service Fund contribution obligations under 47 CFR part 54, subpart H, its Telecommunications Relay Service contribution obligations under 47 CFR § 64.604(c)(5)(iii), its North American Numbering Plan and Local Number Portability Administration contribution obligations under 47 CFR §§ 52.17 and 52.32, its obligations to pay regulatory fees under 47 CFR § 1.1154, and its 911 obligations under 47 CFR part 9.

**F. § 52.15(g)(3)(i)(F)**

The Company certifies that it has the financial, managerial, and technical expertise to provide reliable service. It is financially stable, led by a strong, experienced management team with substantial managerial experience in the telecommunications industry, and has sufficient technical expertise and infrastructure in place to provide reliable numbering services. IP Link's key management and technical personnel are identified in attached Exhibit B. None of the identified personnel are being or have been investigated by the Commission or any law enforcement or regulatory agency for failure to comply with any law, rule, or order.

**G. § 52.15(g)(3)(i)(G)**

IP Link hereby certifies that no party to this application is subject to a denial of Federal benefits pursuant to Section 5301 of the Anti-Drug Abuse Act of 1988, 21 U.S.C. § 862.

**II. ACKNOWLEDGEMENT OF CONDITIONS IN SECTION 52.15(g)(3)(iv)**

As required by Section 52.15(g)(3)(iv), IP Link will maintain the accuracy of all contact information and certifications in this application and will file a correction with the Commission and each applicable state within 30 days of any changes. IP Link will also furnish accurate regulatory and numbering contact information to each state commission when requesting numbers in that state.

**III. CONCLUSION**

Pursuant to Section 52.15(g)(3)(i) of the Commission's Rules, IP Link Telecom, Inc. respectfully requests the Commission grant this application for authorization to obtain numbering resources.

Respectfully submitted,

By: 

**FosterDanowsky**

Jason Danowsky

Texas Bar No. 24092318

[jdandowsky@fosterdanowsky.com](mailto:jdandowsky@fosterdanowsky.com)

904 West Ave., Ste. 107

Austin, TX 78701

(512) 708-8700

(512) 697-0058/fax

## **Exhibit B**

### **Key Managerial and Technical Personnel**

# ERIC ENGBERS

eric.engbers@iplinktelecom.com | 919.634.0313

Telecommunications and Technology Executive with end-to-end senior management experience ranging from core network and software architecture, operations, and management, to profit and loss, M&A, finance and business development.

I have led the design, deployment and operations of multiple telecommunications networks used by the world's largest carriers, software and services platforms used by Fortune 500 companies and been responsible for every aspect of organizational activities from sales, business development, finance, M&A, software development, engineering, marketing and more across both public and private companies.

## CORE COMPETENCIES

### Telecommunications

- Network Architecture and Operations
- Negotiation of Interconnection Agreements
- Full Product Creation and Management – Call Origination, Termination, SMS/MMS, SIP Trunking, IP PBX, CPaaS
- Data Driven Pricing & Network Management Analytics and Systems

### Customer & Vendor Relationships

- Long Term Strategic Relationship Development
- Business Development, Sales and Procurement from CEO, CFO to CTO and throughout the organization

### Software & Systems

- Platform Design & Architecture
- Project Management
- Management of Development and Engineering

### Corporate & Executive Leadership

- Business Planning & Execution
- Go-to-market Strategy & Launch
- M&A, P&L, Finance, Deal Structure

## EDUCATION

### Bachelor Science, Agricultural Business

California Polytechnic State University,  
San Luis Obispo  
1994 - 1999  
Magna Cum Laude

## SKILLS AND RESOURCES

### WHO I AM

Technically minded senior executive who excels at bridging the commercial and technical divide

### WHAT I KNOW

Session Initiation Protocol (SIP), SS7, SMPP, SQL, MS Word, MS Excel, MS PowerPoint, MS Access, Adobe Photoshop, Adobe Premiere Pro, HTML, XML, CSS, MAC/Windows/Linux

### CONNECT WITH ME

[linkedin.com/in/engbers](https://www.linkedin.com/in/engbers)

### WHAT PEOPLE ARE SAYING

"Eric is the brightest individual that I have ever had the opportunity to work with. He is polished and professional with a broad and deep knowledge of technology."

-Doug Bonestroo, formerly CEO RemotePipes, Inc.

"Eric is very knowledgeable in the communications arena, particularly in the wireless environment. He sees technical and business issues before most, and his ability to provide solutions for those issues, makes it a pleasure to work with him"

-Donald Alcorn, CIO SmartSky Networks

"Eric Engbers' leadership, management skills, entrepreneurial inclination, and business foresight renders him valuable to any organization, regardless of size or industry."

-Her Moua, Network Engineer Wells Fargo & Company

# ERIC ENGBERS

eric.engbers@iplinktelecom.com | 919.634.0313

## CAREER RECORD

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IP Link Technologies Group

*January 2021 - present*

### **Chief Operating Officer**

The IP Link Technologies Group family of companies provide a range of industry leading telecommunications, CPaaS and SaaS solutions to major service provider, enterprise and small to medium business customers.

- Manage day-to-day operations of the business including; network engineering, network operations, software development, product management, accounting & finance, sales and marketing.
- Direct management of key customer and vendor relationships.

NGL Communications

*August 2018 - present*

### **Chief Executive Officer**

NGL Communications delivers solutions that meet the needs of the world's largest service providers and the most challenging enterprise environments. **Acquired by IP Link Technologies Group.**

- Responsible for managing all aspects of the business from inception
- Exceeded productivity objectives of more than \$2MM / employee in revenues

Xtelus

*November 2015 - February 2019*

### **Chief Executive Officer**

Xtelus operated an industry-leading, high performance digital voice network. **Acquired by GawK, Inc.**

- Responsible for managing all aspects of the business from inception
- Acquired by OTC publicly traded company

Telaris

*July 2009 - August 2015*

### **President & Chief Executive Officer**

Telaris was a voice transit service provider delivering high quality call termination services to telecommunications carriers and business customers around the globe. Incumbent carriers, mobile operators, MSOs, next generation service providers and Enterprise customers benefited from the high performance digital network, quality management systems and comprehensive voice portfolio to maximize profitability of their voice operations.

- Co-founded and grew business to over \$20MM in annual revenue

Vera Networks, LLC

*September 2010 - July 2015*

### **Co-founder & Director**

Vera Networks was a voice and data solutions provider of telecommunication software, hardware and services. Vera provided cloud-based SaaS and other managed services along with the sales and support of carrier-grade softswitches. Vera serves telecommunications carriers, service providers, and Enterprise businesses.

- Formed key strategic relationships leading to numerous multi-million dollar sales

Wi-SKY Networks, LLC

*September 2005 - November 2010*

### **Strategy Advisor & Member**

Wi-SKY Networks LLC™ is committed to providing the highest-speed, continuous, real-time, interactive data transmission via true broadband (1 Mbps+ per user) to and from aircraft in flight and vessels at sea for data transfer, video conferencing, email, voice over IP, movie upload, chat mail and high-speed Internet access, using WiMAX wireless technology. **Acquired by SmartSky Networks**

# ERIC ENGBERS

eric.engbers@iplinktelecom.com | 919.634.0313

InterMetro Communications

*January 2009 – July 2009*

## **Vice President - Wholesale Services**

InterMetro Communications offers VoIP services to long distance carriers, broadband phone companies, VoIP service providers, wireless providers and other communication companies and end-users.

PowerNet Global Communications

*December 2005 – October 2008*

## **Vice President - PNG Carrier Services**

PowerNet Global provided residential and business switched and dedicated voice and data solutions.

- Created and successfully co-launched a new \$25 MM carrier services division within an established \$150 MM retail telecom company.
- Directly managed Network Operations Center (NOC), network engineering, operations, carrier relations (procurement) supporting the full organization along with the newly created division.

WiMAX Global Roaming Alliance

*May 2005 – September 2006*

## **Co-founder & Chairman**

WGRA supported wireless broadband technologies and services by developing commercial, technical and marketing frameworks for wireless network interoperability.

- Established the WiMAX Global Roaming Alliance, a working group of industry leaders and prospective users of emerging WiMAX technologies, dedicated to the development of competitive, ubiquitous wireless broadband services.
- Organized and led speaking panels and industry events
- Recruited members and member organizations

RemotePipes, Inc.

*January 2001 – December 2005*

## **President / VP Business Development**

RemotePipes was a leading provider of worldwide mobile Internet access solutions.

- Conceptualized and implemented business model shift from facilities based dial-up ISP to Global Internet Access service provider.
- Responsible for entry into new line of business while maintaining established legacy revenue.
- Architected software platform and service offerings which serviced Fortune 500 customers and secured major brand distribution.
- Developed a leading global Internet access network with coverage in over 150 countries.
- Strategic channel partnerships including; Verizon, Adelphia, Shaw, Rogers, Charter, and more.
- Direct customer wins included Tribune Company, Motorola, NOAA Fisheries and 150+ SME customers from various verticals, along with 25,000+ total non-SMB seats.

iPass, Inc.

*1999 – 2000*

## **Sr. Network Quality Analyst**

iPass was a market leading provider of secure global remote access solutions to the Global Fortune 2000.

- Designed automated network and vendor management systems and reporting
- Technical vendor management of over 100 vendors globally

# Noah Kamrat

Varied work experiences within the telecommunications industry at all levels of senior management including operations, sales, and strategic development. Opened an office overseas, negotiated M&As, managed sales teams, engineering teams, and was part of a team that took the company I founded public. Specialties include Management of Technical Sales, Operations and Business Development.

## EMAIL

nkamrat@iplinktelecom.com

## PHONE

+1 541.521.8732

## ADDRESS

305 N 1st Ave  
Hillsboro, OR 97124

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## Education

*Political science major interested in important issues such as liberty, equality, community, social forces and morality.*

### MBA

University of Oregon  
Charles H. Lundquist College of Business  
2010 - 2011

### Bachelors of Science

University of Oregon  
Political Science  
1992 – 1994

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## Experience

*Experience in all levels of Senior Management in the telecommunications industry. Strong focus on sustainable behavior, lowering our carbon footprint and driving technology in a direction for the good of humanity.*

### President

IP Link Telecom  
April 2010 – present  
Wholesale telecommunications, voiceover IPs, call centers, services and consulting.

### CTO, COO

New World Brands  
Apr 2004 - March 2010  
Manufactured and distributed VoIP equipment and managed VoIP networks.

### President

Qualmax, Inc.  
Apr 1999 - Apr 2003  
Valued Added Reseller for CISCO Systems and other network equipment. Merged with New World Brands.

### Director, Nat'l Accounts

Frontier Communications  
Apr 1996 - Jan 1999  
Managed national and key account sales team in South Florida.

### Major Account Representative

MCI Telecommunications  
Apr 1994 - Apr 1996  
Managed major accounts for a large telecommunications company.