

**Before the  
FEDERAL COMMUNICATIONS COMMISSION  
Washington, D.C. 20554**

In the Matter of Perfect Pitch Technology, LLC )  
For Authorization to Obtain Numbering ) WC Docket No. 21- \_\_\_\_  
Resources Pursuant to Section 52.15(g) of )  
The Commission's Rules )

**APPLICATION OF PERFECT PITCH TECHNOLOGY, LLC. FOR AUTHORIZATION TO  
OBTAIN NUMBERING RESOURCES**

Perfect Pitch Technology, LLC ("Perfect Pitch" or "Company"),<sup>1</sup> pursuant to Section 52.15(g)(3)(i) of the Commission's Rules, respectfully requests authorization to obtain numbering resources as described below.

Under the Commission's Numbering Order, an interconnected VoIP provider may obtain numbering resources from the Numbering Administrator upon a showing that it is authorized to provide service in the area for which the numbering resources are requested. Such authorization may be obtained upon an application to the Commission containing the information detailed in Section 52.15 (g)(3)(i)(A)-(G) of the Commission's Rules. Perfect Pitch hereby requests the Commission grant it that authorization. In support of this Application, Perfect Pitch provides the following information:

**I. INFORMATION REQUIRED BY SECTION 52.15(g)(3)(i)**

**A. § 52.15(g)(3)(i)(A)**

Perfect Pitch Technology, LLC  
3451 Triumph Blvd.  
Lehi, UT 84043  
Telephone: 801-805-4600  
Email: [jacob@perfectpitchtech.com](mailto:jacob@perfectpitchtech.com)  
Website: <https://perfectpitchtech.com>

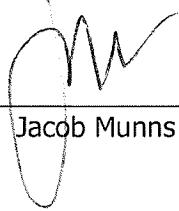
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<sup>1</sup> Perfect Pitch does not have any foreign ownership and is seeking this authority chiefly to comply with STIR/SHAKEN requirements.

## **DECLARATION**

Jacob Munns, under penalty of perjury, deposes and states as follows:

1. My name is Jacob Munns. I am the President and CEO of Perfect Pitch Technology, LLC.
2. I have reviewed the information set forth in the Company's Application to Obtain Numbering Resources to which this declaration is attached.
3. The statements set forth in Perfect Pitch's Application are true and correct to the best of my knowledge, information and belief.



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Jacob Munns

Dated: April 12, 2021

Contact for Regulatory Requirements, Compliance, 911 and Law Enforcement:

Jacob Munns  
Perfect Pitch Technology, LLC  
3451 Triumph Blvd.  
Lehi, UT 84043  
Telephone: 801-805-4600  
Email: [jacob@perfectpitchtech.com](mailto:jacob@perfectpitchtech.com)

B. § 52.15(g)(3)(i)(B)

Perfect Pitch hereby acknowledges that authorization to obtain numbering resources under Section 52.15(g) of the Commission's Rules is subject to compliance with applicable Commission numbering rules, as well as to the numbering authority delegated to the states. The Company hereby also acknowledges that this authorization is subject to compliance with industry guidelines and practices regarding numbering, as applicable to telecommunications carriers. The numbering resources that are the subject of this Application will be used to provide interconnected VoIP services initially in Utah, however the Company anticipates that it will provide interconnected VoIP service nationwide, and accordingly, will request numbers from the other states in turn after its initial request in Utah. Accordingly, to the extent required, Perfect Pitch requests the Commission grant it authority to obtain numbering resources in all states.

C. § 52.15(g)(3)(i)(C)

Perfect Pitch acknowledges that it must file requests for numbers with the relevant state commission(s) at least 30 days before requesting numbers from the Numbering Administrators.

D. § 52.15(g)(3)(i)(D)

Perfect Pitch hereby sets forth its capability to provide service within 60 days of the numbering resources activation date. Perfect Pitch has an agreement in place with a nationally recognized carrier partner, which has interconnection agreements in effect with all relevant incumbent local exchange carriers, in order to route traffic. A copy of this agreement is attached as ***Exhibit A*** to this Application. Perfect Pitch respectfully requests this agreement be accorded confidential treatment, pursuant to § 0.459 of the Commission's rules. Perfect Pitch provides a link to a public website that contains a

currently effective interconnection agreement between its carrier partner and an incumbent local exchange carrier ("ILEC"). [ICA, Part 1](#); [ICA, Part 2](#). Perfect Pitch is also in the process of obtaining an Operating Company Number ("OCN"), which will be provided to the Commission.

In addition, the Company has a back-office support system with the ability to schedule and process Local Number Portability ("LNP") orders from customers, and has staff experienced in handling number porting requests between itself and other carriers and interconnected VoIP providers.

E. § 52.15(g)(3)(i)(E)

Perfect Pitch hereby certifies that it will continue to comply with its Universal Service Fund contribution obligations under 47 C.F.R. part 54, subpart H, its Telecommunications Relay Service contribution obligations under 47 C.F.R. § 64.604(c)(5)(iii), its North American Numbering Plan and Local Number Portability Administration contribution obligations under 47 C.F.R. §§ 52.17 and 52.32, its obligations to pay regulatory fees under 47 C.F.R. § 1.1154, and its 911 obligations under 47 C.F.R., Part 9.

F. § 52.15(g)(3)(i)(F)

The Company certifies that it has the financial, managerial, and technical expertise to provide reliable service and is both 911 and CALEA compliant.<sup>2</sup> It is financially stable, led by a managerial team with substantial operational experience in the telecommunications industry, and has sufficient technical expertise and infrastructure in place to provide reliable service.

Jacob Munns is an entrepreneur in the lead generation market for more than 20 years. He is the founder of multiple lead generation companies and a three-time recipient of INC. 5000's fastest growing companies list.

Gregory Doermann has worked with NASA, Crypto Development and now lead generation companies for more than 10 years.

Tanner Purser is an expert at forecasting and QuickBooks. He has more than 15 years in

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<sup>2</sup> Perfect Pitch obtains its 911 service capacity from its CLEC partner. Its CALEA obligations are handled by all underlying carriers handling Perfect Pitch traffic.

accounting and finance operations.

Nate Clegg has considerable experience as a "growth hacker."<sup>3</sup> He has also been a lead generation company founder with more than 20 years' experience in the customer acquisition market.

Brad Call has more than 10 years of Call Center team development and growth management experience.

Sean Spencer has worked for Sony and NBC. He is an entrepreneur and Shark Tank™ investment recipient, with more than 20 years in creative development and marketing.

None of these individuals is being, or has not been, investigated by the Commission or any law enforcement or regulatory agency for failure to comply with any law, rule, or order.

G. § 52.15(g)(3)(i)(G)

Perfect Pitch hereby certifies that no party to this Application is subject to a denial of Federal benefits pursuant to Section 5301 of the Anti-Drug Abuse Act of 1988, 21 U.S.C. § 862.

**II. ACKNOWLEDGEMENT OF CONDITIONS IN SECTION 52.15(g)(3)(iv)**

As required by Section 52.15(g)(3)(iv), Perfect Pitch will maintain the accuracy of all contact information and certifications in this Application and will file a correction with the Commission and each applicable state within 30 days of any changes. Perfect Pitch will also furnish accurate regulatory and numbering contact information to each state commission when requesting numbers in that state.

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<sup>3</sup> "Growth hacking" is data-driven marketing that uses rapid experimentation and low-budget tactics to determine the most effective ways to grow a business.

### **III. CONCLUSION**

Pursuant to Section 52.15(g)(3)(i) of the Commission's Rules, Perfect Pitch respectfully requests the Commission grant this Application for authorization to obtain numbering resources.

Respectfully submitted,  
**Perfect Pitch Technology, LLC**

By /s/ Robert H. Jackson

Robert H. Jackson  
Marashlian & Donahue, PLLC  
1430 Spring Hill Road  
Suite 310  
Tysons, VA 22102  
703-714-1300  
[rjh@commlawgroup.com](mailto:rjh@commlawgroup.com)

April 15, 2021

**Exhibit A**  
**Agreement with Underlying CLEC**

**Confidential and Proprietary – Filed Under Seal Pursuant to 47 C.F.R. § 0.459**

A copy of the Agreement is filed under seal.