## **Recipe for ROI**

Recommendations for a New Studio From Group 3

### **Objectives**

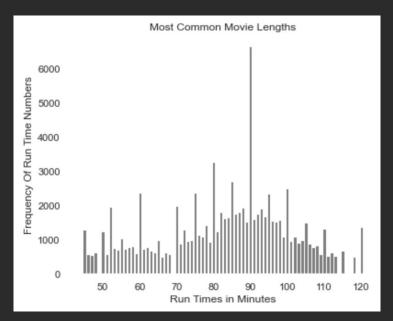
- // The recommendations made are based on maximized ROI
- Dispense with traditional yardsticks of star power or runtime.
- // Expect noisy results, so plan for many releases to hit on outlier outcomes
- Prioritize quality directors, release in months tailored to the genre



# Runtime - Industry Standard

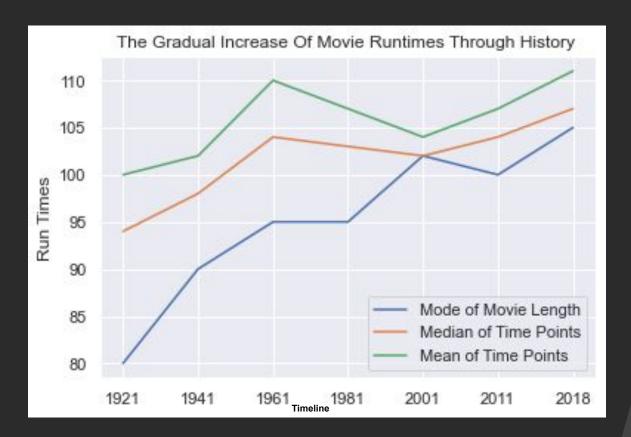
Feature Length Standard(since 1920):

90 Mins

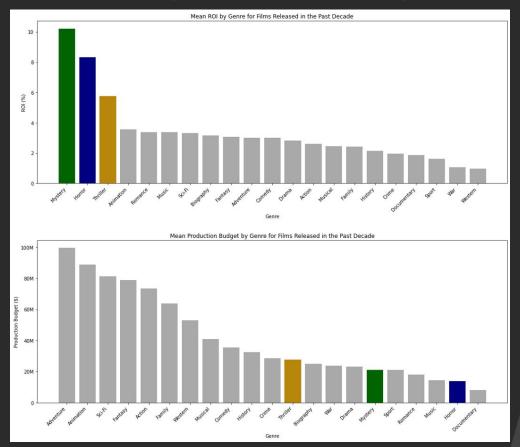


"The length of a film should be directly related to the endurance of the human bladder." -Alfred Hitchcock

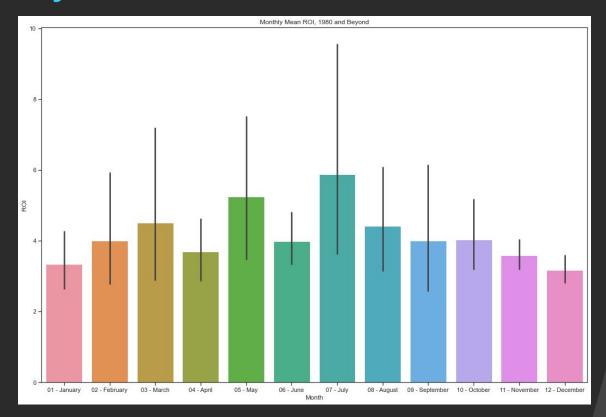
## **Runtime - trends over time**



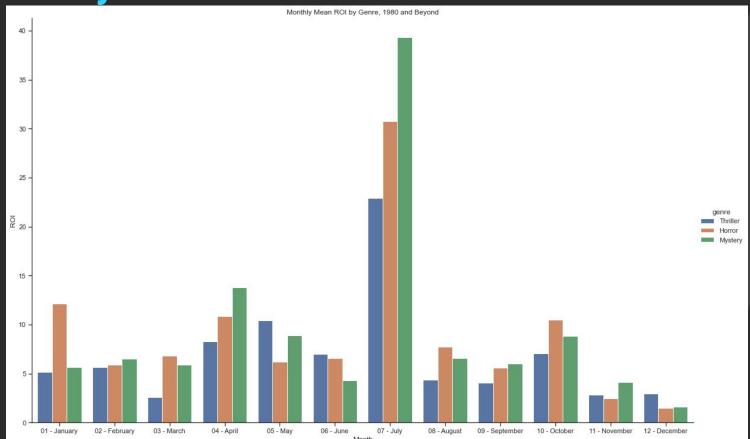
# **ROI by Film Genre (Past Decade)**



# Month by month release date

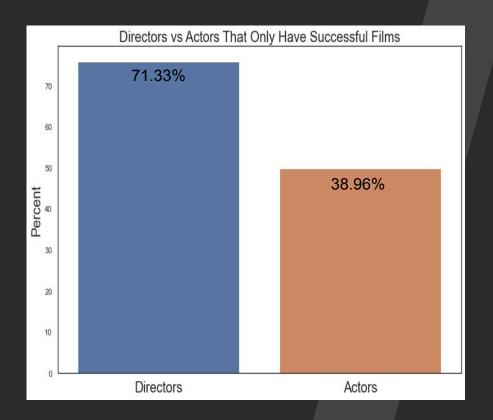


# Month by month release date



### Directors vs Actors: Impact on Big Budget Films

- Spending big on a director is money well spent
- Less so for actors



#### **Conclusions-**

- Longer runtimes are okay.
- Untapped potential in the horror, thriller, and mystery genres.
- Release dates should be calibrated by genre
- Directors are a better hedge against flops than actors



## **Questions?**

• Julian -

Mendy -

Vu
www.linkedin.com/in/austin-brown-b5211384

Roger -



## **Credits:**

• Slide template from Flatiron School Lectures

