ADVANCED TOPICS IN MICROECONOMETRICS: MATCHING MODELS AND THEIR APPLICATIONS

Alfred Galichon (NYU and ScPo)

Spring 2018 Lecture 5, March 5 2018 (a): Semidiscrete matching

IMPORTANT ANNOUCEMENT REGARDING NEXT LECTURES

- ▶ Mar 5, 2018: class from 8am to 12noon
- ► Mar 12, 2018: regular schedule
- ▶ Mar 19, 2018: class from 8am to 12noon
- ► Mar 26, 2018: regular schedule
- ► April 2, 2018: no class (holiday)
- ► April 9, 2018: class cancelled and replaced
- ► April 16, 2018: class cancelled and replaced
- ► April 23, 2018: regular schedule
- ► April 30, 2018: regular schedule

LEARNING OBJECTIVES: LECTURE 5

- ► Hotelling's characteristics model
- ► Voronoi tessations, power diagrams
- ► Semi-discrete transport, Aurenhammer's method

REFERENCES FOR LECTURE 5

- ► [OTME], Ch. 5
- ► Anderson, de Palma, and Thisse (1992). Discrete Choice Theory of Product Differentiation. MIT.
- ▶ Aurenhammer (1987). Power diagrams: properties, algorithms and applications. *SIAM J Computing*.
- ► Lancaster (1966). A new approach to consumer theory. JPE.
- ▶ Berry, Pakes (2007). The Pure Characteristics Demand Model. IER.
- ► Feenstra, Levinsohn (1995). Estimating Markups and Market Conduct with Multidimensional Product Attributes. Restud.
- Bonnet, Galichon, Shum (2017). Yoghurts choose consumers. Identification of Random Utility Models via Two-Sided Matching. Mimeo.

Section 1

THEORY

MOTIVATION

- ▶ Today we'll consider a version of the transportation problem where we seek to match a continuous distribution on \mathbb{R}^d with a discrete distribution. This problem is called a *semi-discrete transportation problem*.
- ▶ Actually, we will introduce this problem not as a matching problem, but as a demand problem. We'll model the demand for facilities (such as schools, stores) in the physical space. The same approach applies to the demand for products (e.g. cars) in the characteristics space, see e.g. Lancaster (1966), Feenstra and Levinsohn (1995), and Berry and Pakes (2007).

A LOOK AT THE DATA

► We'll simulate fountain locations on a city represented by the two dimensional square.

SETTING

- ▶ Consider inhabitants of a city whose geographic coordinates are $x \in \mathcal{X} = [0,1]^2$. More generally, \mathcal{X} will be a convex subset of \mathbb{R}^d (d=2 is only to fix ideas). The location of inhabitants is distributed according to a absolutely continuous distribution P whose support is included on \mathcal{X} , normalized to 1, so P is a probability distribution.
- ▶ There are M fountains, located at points $y_j \in \mathbb{R}^d$, $1 \le j \le M$. Fountain j is assumed to have capacity q_j , and it is assumed that $\sum_j q_j = 1$, which means that total supply equals the total demand.
- ► An inhabitant at *x* has a transportation cost associated with using fountain *j* which is proportional to the square distance to the fountain

$$\tilde{\Phi}(x,y) := -|x-y|^2/2.$$
 (1)

▶ Let \tilde{v}_j be the price charged by fountain j. The utility of the consumer at location x is therefore $\tilde{\Phi}(x,y_j) - \tilde{v}_j$, and the indirect surplus of the consumer at x is given by

$$\tilde{u}\left(x\right) = \max_{j \in \{1, \dots, M\}} \left\{ \tilde{\Phi}\left(x, y_j\right) - \tilde{v}_j \right\}. \tag{2}$$

A REFORMULATION

▶ Without loss of generality, one can replace the quadratic surplus $\tilde{\Phi}(x,y) = -|x-y|^2/2$ by the scalar product surplus

$$\Phi\left(x,y\right) := x^{\mathsf{T}}y. \tag{3}$$

Indeed, note that $\tilde{\Phi}\left(x,y\right)=\Phi\left(x,y\right)+\left|x\right|^{2}/2+\left|y\right|^{2}/2$, and introduce the *reduced indirect surplus u* (x) and the v_{j} 's the *reduced prices* as

$$u(x) = \tilde{u}(x) + |x|^2 / 2$$
, and $v_j = \tilde{v}_j + |y_j|^2 / 2$, (4)

one immediately sees that $\tilde{u}(x) + \tilde{v}_j \geq \tilde{\Phi}(x, y_j)$ if and only if $u(x) + v_j \geq \Phi(x, y_j)$. It follows that the consumer at location x chooses fountain j that maximizes

$$u(x) = \max_{j \in \{1, \dots, M\}} \{\Phi(x, y_j) - v_j\}.$$
 (5)

▶ Hence the problem can be reexpressed so that the surplus of consumer x at fountain j is simply $x^Ty_j - v_j$. It is clear from (5) that (unlike \tilde{u}), the reduced surplus u is a piecewise affine and convex function from \mathbb{R}^d to \mathbb{R} . The connection with convex and piecewise affine functions is the reason for reformulating the problem as we did.

▶ The demand set of fountain j is

$$\mathcal{X}_{j}^{v}:=\left\{ x\in\mathcal{X}:\tilde{\Phi}\left(x,y_{j}\right)-\tilde{v}_{j}\geq\tilde{\Phi}\left(x,y_{k}\right)-\tilde{v}_{k},\ \forall k\right\}$$

which is equivalent to

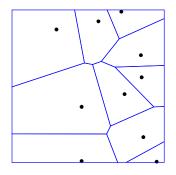
$$\mathcal{X}_{j}^{v} = \left\{ x \in \mathcal{X} : x^{\mathsf{T}} \left(y_{j} - y_{k} \right) \ge v_{j} - v_{k}, \ \forall k \right\}. \tag{6}$$

- ► Basic properties:
 - \mathcal{X}_i is a convex polyhedron;
 - the intersection of \mathcal{X}_j and \mathcal{X}_k 's lies in the hyperplane of equation $\{x : x^{\mathsf{T}}(y_i y_k) + v_k v_i = 0\};$
 - the set X_j weakly increases when v_k $(k \neq j)$ increases, and strictly decreases when v_i decreases.
- ▶ The system of sets $\left(\mathcal{X}_{j}^{v}\right)_{j}$ is called *power diagram* associated to the price system v.

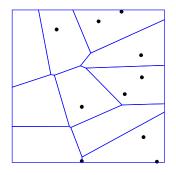
VORONOI TESSELATIONS

If fountains do not charge any fee, that is, if $\tilde{v}_j = 0$, or equivalently if $v_j = |y_j|^2 / 2$, then \mathcal{X}_j^0 is the set of consumers who are closer to fountain j than to any other fountain. The cells \mathcal{X}_j^0 form a partition of \mathcal{X} called *Voronoi tesselation*, which is a very particular case of a power diagram. See Figure 1. The Voronoi diagrams have the property that fountain j belongs to cell \mathcal{X}_j^0 ; when $\tilde{v} \neq 0$, this property may no longer hold for more general power diagrams.

VORONOI TESSELATIONS: ILLUSTRATION



POWER DIAGRAMS: ILLUSTRATION



DEMAND ZONE OF A FOUNTAIN

- ▶ The demand for fountain j is given by $P(\mathcal{X}_j) = \Pr(X \in \mathcal{X}_j)$ where $X \sim P$, which is the mass of consumers who prefer fountain j over the others.
- ▶ Note that in general $x^{\mathsf{T}}y_j u\left(x\right) \leq v_j$; yet if consumer x chooses fountain j, then this inequality holds as an equality. Hence, the set of consumer who prefer fountain j is given by

$$\mathcal{X}_{j} = \arg\max_{x \in \mathcal{X}} \left\{ x^{\mathsf{T}} y_{j} - u\left(x\right) \right\} \tag{7}$$

▶ By first order conditions $x \in \mathcal{X}_j$ if and only if $\nabla u(x) = y_j$ (assuming u is differentiable at x). Therefore

$$\mathcal{X}_{j} := \nabla u^{-1} \left(\{ y_{j} \} \right). \tag{8}$$

EQUILIBRIUM PRICES: AURENHAMMER'S METHOD

► Introduce the social welfare of producers and consumers as

$$S(v) := \sum_{i} q_{j} v_{j} + \mathbb{E}_{P} \left[\max_{j \in \{1, \dots, M\}} \left\{ X^{\mathsf{T}} y_{j} - v_{j} \right\} \right]. \tag{9}$$

► We have

$$\frac{\partial S(v)}{\partial v_{k}} = q_{k} - \mathbb{E}_{P}\left[1\left\{\nabla u\left(X\right) = y_{k}\right\}\right] = q_{k} - P\left(\mathcal{X}_{k}^{v}\right).$$

Thus, the excess supply for fountain j is given by

$$q_{k} - P\left(\mathcal{X}_{k}^{v}\right) = \frac{\partial S\left(v\right)}{\partial v_{k}} \tag{10}$$

where S is defined by (9) above.

▶ Hence, market clearing prices, or equilibrium prices are prices v such that demand and supply clear, that is, such that $q_k = P\left(\mathcal{X}_k^v\right)$ for each k; in other words

$$\frac{\partial S(v)}{\partial v} = 0.$$

CENTRAL PLANNER'S PROBLEM

▶ The central planner may decide arbitrarily on assigning to each inhabitant x a fountain $T(x) \in \{y_1, ..., y_M\}$, in a such way that each fountain j is used to its full capacity, that is

$$P(T(X) = y_i) = q_i, \ \forall j \in \{1, ..., M\}.$$
 (11)

► The planner seeks to maximize the total surplus subject to capacity constraints; hence

$$\max \mathbb{E}_{P} \left[X^{\mathsf{T}} T \left(X \right) \right]$$
s.t. (11)

▶ This is a Monge problem, whose Kantorovich relaxation is

$$\max_{\pi \in \mathcal{M}(P,Q)} \mathbb{E}_{\pi} \left[X^{\mathsf{T}} Y \right]. \tag{13}$$

▶ By the Monge-Kantorovich theorem, the dual problem is

$$\min_{u,v} \mathbb{E}_{P} \left[u \left(X \right) \right] + \mathbb{E}_{Q} \left[v \left(Y \right) \right]$$

$$s.t. \ u \left(x \right) + v \left(y \right) > x^{\mathsf{T}} y,$$
(14)

where the constraint should hold almost surely with respect to P and Q.

► The constraint should be verified for $y \in \{y_1, ..., y_M\}$, and the constraint+optimality implies $u(x) = \max_{j \in \{1,...,M\}} \{\Phi(x, y_j) - v_j\}$. Thus, the dual problem (14) rewrites as

$$\min_{\mathbf{v} \in \mathbb{R}^M} \mathbb{E}_P \left[\max_{j \in \{1, \dots, M\}} \left\{ X^\mathsf{T} y_j - v_j \right\} \right] + \sum_{j=1}^M q_j v_j \tag{15}$$

which is the minimum of S over $v \in \mathbb{R}^M$.

- ► As a result:
 - 1. There exist equilibrium prices, which are the minimizers of S.
 - 2. The total welfare at equilibrium coincides with the optimal welfare.

MONGE VS KANTOROVICH

Note that

$$\arg\max_{j\in\left\{ 1,...,M\right\} }\left\{ \Phi\left(x,y_{j}\right) -v_{j}\right\}$$

is a singleton for almost every x (it is not a singleton when x is at the boundary between two cells). The assumption that P is absolutely continuous is crucial here.

► Hence the map

$$T\left(x\right) = \nabla u\left(x\right)$$

is defined almost everywhere and coincides with arg max whenever it is defined. Thus the Monge and the Kantorovich problems have the same solutions.

DETERMINATION OF PRICES

▶ We turn to a discussion on the numerical determination of the prices (we discuss the determination of the *v*'s, as the expression for the *w*'s immediately follows). The function *F* to minimize being convex, we can use a standard gradient descent algorithm in which the increase in prices is given by

$$v_j^{t+1} - v_j^t = \varepsilon \left(P \left(\nabla u \left(X \right) = y_k \right) - q_k \right), \tag{16}$$

which has immediately an economic interpretation: the fountains that are over-demanded *raise* their prices, while the fountains that are under-demanded *lower* their prices. This a *tâtonnement process*.

ALGORITHM

Take an initial guess of v^0 . At step t, define v^{t+1} by

$$v_{j}^{t+1}=v_{j}^{t}-arepsilon_{t}\partial S/\partial v_{j}\left(v^{t}
ight)$$
 ,

for ε_t small enough. Stop when $\partial S/\partial v_i(v^{t+1})$ is sufficiently close to zero.

APPLICATION: IDENTIFICATION OF THE PURE CHARACTERISTICS MODEL

- ▶ Berry and Pakes (IER, 2007) propose a random utility model where each alternative j is represented by a vector of observed characteristics $\xi_j \in \mathbb{R}^d$, and an unobserved (scalar) quality parameter U_j .
- ▶ A decision maker i is characterised by a vector of random tastes $\epsilon_i \in \mathbb{R}^d$, where ϵ_{ik} is the valuation for characteristics $k \in \{1, ..., d\}$. Wlog the valuation for the unobserved quality is normalized to one.
- ▶ Hence the utility that a consumer with attributes ϵ associates with alternative j is

$$U_j + \epsilon_i^{\mathsf{T}} \xi_j$$

▶ Problem: based on the market shares q_j , identify the unobserved quality parameters U_j .

IDENTIFICATION OF THE PURE CHARACTERISTICS MODEL

- ▶ Theorem: U_j is identified (up to a normalization) and can be obtained by Aurenhammer's method.
- ► Indeed, the decision maker does

$$\max_{j} \left\{ U_{j} + \epsilon_{i}^{\mathsf{T}} \xi_{j} \right\}$$

so alternative j = fountain j; characteristics $\xi_j =$ fountain's location y_j ; systematic utility $U_i = -v_i$ opposite of the price of fountain j.

▶ This is a general phenomenon: identification of a discrete choice problem = matching problem; identification of an additive random utility model = optimal transport problem. Cf. Bonnet, G and Shum (2017).

Section 2

CODING

IMPLEMENTATION (1)

- Numerically, the tâtonnement algorithm simply requires the computation of $P\left(\nabla u\left(X\right)=y_k\right)$ for a set of prices (v_k) . Equivalently, we need to evaluate the measure under distribution P of the cells \mathcal{X}_k^v . These cells are polyhedron, and they are described by (6) as intersections of half spaces. There are standard computational geometry routines that compute the Euclidian volume of such polyhedras. Hence, when P is the Lebesgue measure, the problem can be addressed using existing tools. When P is not the Lebesgue measure, there are no off-the-shelves tools to compute the measure of polyhedras. In that case, simulation methods should be used.
- ► The R package 'transport' provides useful resources for numerical optimal transportation, in particular power diagrams. The directory '06-appli-semidiscrete' provides an example of equilibrium price determination, when P is the uniform over [0,1]². Initially the prices \tilde{v} are set to zero, and the initial demand configuration is a Voronoi diagram.

CONSTRUCTING POWER DIAGRAMS

▶ The prices adjust over time so that the area of the demand cells adjust to supply. Here, y1, y2 and vtilde are vectors of size 10 which represent respectively the first and second coordinates, and the prices of each of the ten fountains. The instruction

computes the power diagram, which is a list of cells, represented by their extreme points, while

plots the power diagram (if vtilde=0 this is the Voronoi diagram).

► For each cell j, set cellj=pwd\$cells[[j]], and demand is computed using

```
demand[j]=polyarea(cellj[,1],cellj[,2])
```

where polyarea, from the 'geometry' package, computes the area of a cell. Finally, the prices are adjusted using:

where eps is a tuning parameter which controls the speed of adjustment of the process, and the configuration converges to equilibrium.