

Estimating an Optimal Stopping Model of Schooling

1 Data

- The Data come from *Génération 98*, a large scale survey conducted in France by Céreq.
- It provides detailed information on the socio-demographic background and employment characteristics of young individuals who left school in the year 1998 and were interrogated in early 2001.
- Re-interviews have been conducted for half of the sample in 2003.
- The aim of *Génération 98* is to document many aspects of early labor market transitions. In particular, *Génération 98* provides information on spells of employment, unemployment, and training experienced between school completion (labor market entrance) and the date of the survey.
- Because *Génération 98* is a national survey of those who left the educational system at a particular point in time (1998), all individuals faced the same labor market conditions after 1998.

2 Variables

- Father's occupation : Farmer_F, trade_F, Exec_F, ...
- Mother's occupation : Farmer_M, Trade_M, Exec_M ...
- Late_6 or repeat (1 if has repeated grade in primary school), noted as *rep*
- Urban=1 if lives in urban area
- Ethnic origin
 - ORFR: both parents born in France
 - ORoecd: at laest one born in OECD
 - Orother: at least one born in non-oecd
- male=1 if male

- Foreign born=1 if not born in France
- Montly Earnings at entrance
 - Wage_first (0 month)
 - full_first
- Montly Earnings at second interview (36 months)
 - Employed_36 (equal to 1 if employed, 0 if not)
 - Full_36 (equal to 1 if full time)
 - Wage_36
 - Experience_36
- Montly Earnings at third interview (60 months)
 - Employed_60 (equal to 1 if employed, 0 if not)
 - Full_60 (equal to 1 if full time)
 - Wage_60
 - Experience_60

3 A simple Model Structure

- **Two states for $t = 1, 2, \dots, T$ periods to allocate ($T=50$ years) :**
 - **School (every individual starts there)**
 - **Full Time work**
- Schooling is constructed as follows:
 - Assume $s = 1, 2, S$ grade levels with a standard number of years for duration of grade s :
 - * $s = 1$: Lycee ($t=1$), 1 year
 - * $s = 2$: Lycee (CAP/BEP), 1 year
 - * $s = 3$: Lycee (bac), 1 year
 - * $s = 4$: Enseignement sup (sans diplome), 1 year
 - * $s = 5$: Bac+2, 1 year
 - * $s = 6$: Bac+3: 1 year

- * $s = 7$: Bac+4, 1 year
- * $s = 8$: Bac+5 (or more) 1 year

- For each grade level, s ,
 - Assume the “normal” age level of entry in the market (A_s). In other words, an individual who completes grade s , must enter the labor market at age A_s (in case he does not go further) with starting values $A(s = 1) = 16$.
 - Grade-level-specific total (maximum) experience, $T = 50 - A_s$.
 - In general, at any date/age t , accumulated experience is $t - A_s$.
- Only choices while schooling (no come back to school). No uncertainty in the labor market.

The Utility Equations

Utility of Schooling for individual i :

$$U_i^s = X_i' \delta_x + \delta_s + \delta_L \cdot \mathbb{1}(rep) + \varepsilon_i^s$$

with $\varepsilon_i^s \sim i.i.dN(0, \sigma = 1)$

Utility of working for schooling s at time t (**no random term**) :

$$U_i^w(s, t) = \ln(w_i) = \varphi_1 + \varphi_s \cdot \mathbb{1}(s) + \varphi_2 \cdot (t - A_s) + \varphi_3 \cdot (t - A_s)^2 + \varphi_4 \cdot \mathbb{1}(rep)$$

In last period, the utility of work is:

$$U_i^w(s, 50) = \ln(w_i) = \varphi_1 + \varphi_s \cdot \mathbb{1}(s) + \varphi_2 \cdot (50 - A_s) + \varphi_3 \cdot (50 - A_s)^2 + \varphi_4 \cdot \mathbb{1}(rep)$$

Timing

1. Individuals are in school at $t = 1, s = 1$
2. At the end of each period, they receive draws (randomness) and choose between working or staying in school at the beginning of next period.
3. Individuals leave school at age $A(s)$ and stay in work until $T = 50$ (no ε 's while working). They are forced to leave if $s = 8$.

4 Bellman Equations

Value of Attending Grade s :

$$V^s(s) = X'_i \delta_x + \delta_s \cdot \mathbb{1}(s) + \delta_L \cdot \mathbb{1}(rep) + \varepsilon_i^t + \beta \mathbb{E}(\max\{V^s(s+1), V^w(s, A_s)\})$$

Value of entering the labor market with grade s , at age A_s : sum over all remaining periods without randomness :

$$\begin{aligned} V^w(s, A_s) &= \varphi_1 + \varphi_s \cdot \mathbb{1}(s) + \phi_4 \cdot \mathbb{1}(rep) \\ &\quad + \beta \{ \varphi_1 + \varphi_s \cdot \mathbb{1}(s) + \varphi_2 \cdot (t - A_s) + \varphi_3 \cdot (t - A_s)^2 + \phi_4 \cdot \mathbb{1}(rep) \\ &\quad + \dots + \\ &\quad + \beta^{(T-A_s-1)} \{ \varphi_1 + \varphi_s \cdot \mathbb{1}(s) + \varphi_2 \cdot (T - A_s) + \varphi_3 \cdot (T - A_s)^2 + \phi_4 \cdot \mathbb{1}(rep) \} \\ &= \sum_{j=A_s}^T \beta^{j-A_s} \{ \varphi_1 + \varphi_s \cdot I(s) + \varphi_2 \cdot (j - A_s) + \varphi_3 \cdot (j - A_s)^2 + \phi_4 \cdot \mathbb{1}(rep) \} \end{aligned}$$

5 Solution : Backwards induction

Because work is an absorbing state without randomness, one only needs to study schooling choices.

- Start from $s = 8$: it is clear that the value function of entering grade 8 (and automatically starting full-time work at age A_8 since grade 8 is terminal), $V^s(8)$, has a trivial structure, since no $\mathbb{E}\max(\cdot)$ needs to be taken:

$$V^s(8) = X'_i \delta_x + \delta_8 + \delta_L \cdot \mathbb{1}(rep) + \varepsilon_i^8 + V^w(8, A_8)$$

The future utility associated to entering grade 8, $V^w(8, A_8)$, is known (sum of life cycle earnings in logs from age A_8 to age 60).

- When contemplating entering grade 8 (end of period 7), the choice requires a comparison between $V^s(8)$ and $V^w(7, A_7)$. So, the choice probability is:

$$\begin{aligned} \mathbb{P}(d_8 = 1) &= \mathbb{P}(V^s(8) > V^w(7, A_7)) \\ &= \mathbb{P}(X'_i \delta_x + \delta_8 + \delta_L \cdot \mathbb{1}(rep) + \varepsilon_i^8 + V^w(8, A_8) > V^w(7, A_7)) \\ &= \mathbb{P}\{\varepsilon_i^8 > V^w(7, A_7) - V^w(8, A_8) - X'_i \delta_x - \delta_8 - \delta_L \cdot \mathbb{1}(rep)\} \\ &= 1 - \Phi\{V^w(7, A_7) - V^w(8, A_8) - X'_i \delta_x - \delta_8 - \delta_L \cdot \mathbb{1}(rep)\} \end{aligned}$$

Obviously, the choice of not attending grade 8 (stopping at grade 7) is :

$$\begin{aligned}\mathbb{P}(d_8 = 0) &= \mathbb{P}(V^s(8) \leq V^w(7, A_7)) \\ &= \Phi\{V^w(7, A_7) - V^w(8, A_8) - X'_i\delta_x - \delta_8 - \delta_L \cdot \mathbf{1}(rep)\}\end{aligned}$$

- When we will solve the problem recursively, the first non-trivial exercise will be when contemplating grade 7 :

- You will need to compute $EMax\{V^s(s+1), V^w(s)\}$ or, in other words, $EMax\{V^s(8), V^w(7, A_7)\}$
- To reduce notation burden, denote $EMax\{V^s(8), V^w(7, A_7)\}$ by $EV(8)$ since this choice is made at the beginning of period 8,

$$\begin{aligned}EV(8) &= \mathbb{P}(d_8 = 1) \cdot \mathbb{E}(V^s(8) \mid V^s(8) > V^w(7, A_7)) \\ &\quad + \mathbb{P}(d_8 = 0) \cdot \mathbb{E}(V^w(7, A_7) \mid V^w(7, A_7) > V^s(8)) \\ &= \mathbb{P}(d_8 = 1) \cdot \mathbb{E}(V^s(8) \mid V^s(8) > V^w(7, A_7)) \\ &\quad + (1 - \mathbb{P}(d_8 = 1)) \cdot \mathbb{E}(V^w(7, A_7))\end{aligned}$$

- Note that

- $V^w(7, A_7)$ is non stochastic, so $\mathbb{E}(V^w(7, A_7)) = V^w(7, A_7)$ and is already known.
- we only need to evaluate $\mathbb{E}(V^s(8) \mid V^s(8) > V^w(7, A_7))$
- Formally, this is :

$$\begin{aligned}\mathbb{E}\{X'_i\delta_x + \delta_s \cdot I(8) + \delta_L \cdot \mathbf{1}(rep) + \varepsilon_i^8 + V^w(8, A_8) \mid \\ X'_i\delta_x + \delta_s \cdot I(8) + \delta_L \cdot \mathbf{1}(rep) + \varepsilon_i^8 + V^w(8, A_8) > V^w(7, A_7)\}\end{aligned}$$

- Recall that $\varepsilon_i^8 \sim N(\mu, \sigma^2)$, $\mu = 0, \sigma^2 = 1$
- And we have $\mathbb{E}(\varepsilon_i^8 \mid \varepsilon_i^8 > c) = \mu + \sigma \frac{\phi((c-\mu)/\sigma)}{1-\Phi((c-\mu)/\sigma)}$ where $c = V^w(7, A_7) - V^w(8, A_8) - X'_i\delta_x - \delta_8 - \delta_L \cdot \mathbf{1}(rep)$
- So $\mathbb{E}(V^s(8) \mid V^s(8) > V^w(7, A_7))$ is equal to :

$$\begin{aligned}&X'_i\delta_x + \delta_8 + \delta_L \cdot \mathbf{1}(rep) + V^w(8, A_8) \\ &+ \mathbb{E}(\varepsilon_i^8 \mid \varepsilon_i^8 > V^w(7, A_7) - V^w(8, A_8) - X'_i\delta_x - \delta_8 - \delta_L \cdot \mathbf{1}(rep)) \\ &= X'_i\delta_x + \delta_8 + \delta_L \cdot \mathbf{1}(rep) + V^w(8, A_8) + \frac{\phi(c)}{1 - \Phi(c)}\end{aligned}$$

- Keep $EV(8)$ in memory
- Proceed recursively until you reach the initial period (the minimum schooling).
- In the preceding choice (from period 6 to 7), we get
 - Compare $V^s(7)$ with $V^w(6, A_6)$
 - where $V^s(7)$ is simply

$$\begin{aligned} V^s(7) &= X'_i \delta_x + \delta_7 + \delta_L \cdot \mathbf{1}(rep) + \varepsilon_i^7 + \mathbb{E}(\max\{V^s(8), V^w(7, A_7)\}) \\ &= X'_i \delta_x + \delta_7 + \delta_L \cdot \mathbf{1}(rep) + \varepsilon_i^7 + EV(8) \end{aligned}$$
 - where $EV(8)$ is now given
 - Compute
 - * $\mathbb{P}(d_7 = 1)$
 - * $\mathbb{P}(d_7 = 0)$
 - * $\mathbb{E}(V^s(7) \mid V^s(7) > V^w(6, A_6))$
 - * $EV(7)$ and keep it
- Compare $V^s(6)$ with $V^w(5, A_5)$
 - etc.....

Estimation is achieved by maximum likelihood

- The probability of having reached grade level \tilde{s} , is

$$\begin{aligned} \mathcal{L} &= \mathbb{P}[(d_1 = 1), (d_2 = 1) \dots (d_{\tilde{s}} = 1), (d_{\tilde{s}+1} = 0)] \\ &= \mathbb{P}(d_1 = 1) \cdot \mathbb{P}(d_2 = 1) \dots \mathbb{P}(d_{\tilde{s}} = 1) \cdot \mathbb{P}(d_{\tilde{s}+1} = 0) \end{aligned}$$

except for the probability of having reached grade level 8, which is

$$\begin{aligned} \mathcal{L} &= \mathbb{P}[(d_1 = 1), (d_2 = 1) \dots (d_8 = 1)] \\ &= \mathbb{P}(d_1 = 1) \cdot \mathbb{P}(d_2 = 1) \dots \mathbb{P}(d_8 = 1) \end{aligned}$$

6 Estimation/Programming

Before estimation of the structural model, we need the following:

Step 0 : Open the dataset, create useful variables (indicators).

Step 1: Transform Monthly earnings on a yearly basis (multiply by 12)

Step 2: Estimate independently $\varphi_s \cdot I(s) + \varphi_2 \cdot (t - A_s) + \varphi_3 \cdot (t - A_s)^2 + \phi_4 \cdot 1(rep)$ using data on transformed yearly earnings provided in the data. You can use random effect model, since we need return to schooling or simple OLS.

Step 3: Using these estimates, form the expression for $V^w(s, A_s)$ for $s = 1, 2, \dots, 8$

1. Define the functions $A(s)$ and $V^w(s, A_s)$ with estimated coefficients
2. Solve the recursive program for period 8 (Write $\mathbb{P}(d_8 = 1)$ and EV_8).
3. Do the same for all periods from 7 to 1
4. Write and optimize the likelihood

One important but not so easy point is to pick good starting values. Here are some hints :

- Start with 0 values for X's and try to fit estimated probabilities with real hazard rates playing on starting values for the coefficients δ_s . Just compare hazard functions for observed choices and compare to estimated probabilities.
- If optimization routine gives you some errors, try to check if there is no numerical problems (such as degenerated probabilities in the V functions, meaning, probabilities always equalling 0 or 1). The idea is that to optimize, starting values do not have to be corner values (e.g. recall that the "numerical support" of a normal law is $[-3, 3]$: outside, values are too close to zero).
- For X's begin with 0 and if no problems, keep it. If new numerical errors, do the same as previously.
- You can work on subsample to optimize faster or test your program on few individuals.