

# Sales - Product line sales follow up

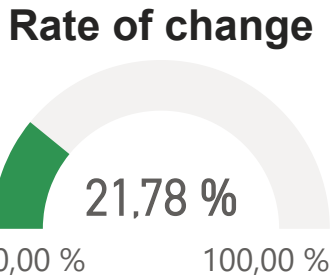
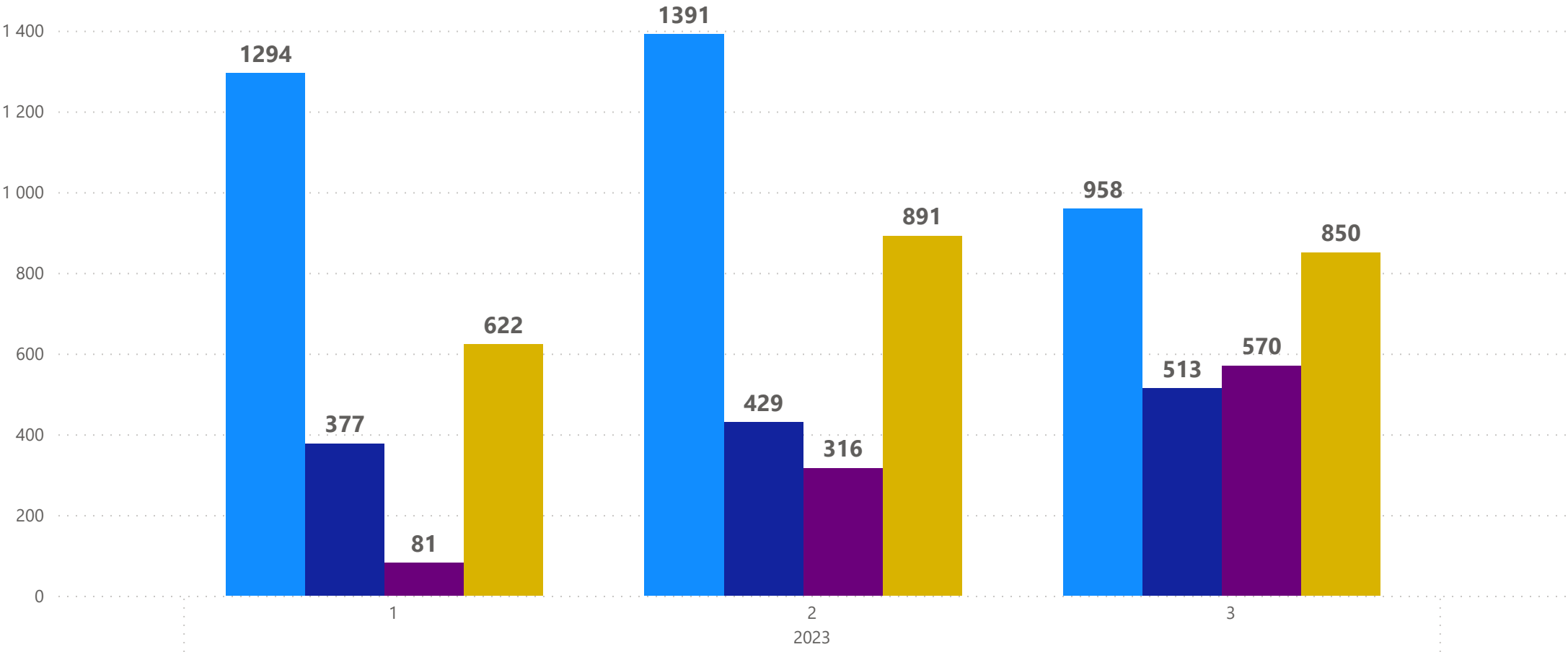
- Sélectionner tout
- Classic Cars
- Motorcycles
- Planes
- Ships
- Trains
- Trucks and Buses
- Vintage Cars

- YEAR
- ☐ Sélectionner tout
- ☐ 2021
- ☐ 2022
- ☒ 2023

- MONTH
- ☐ Sélectionner tout
- ☒ 1
- ☒ 2
- ☒ 3

Number of products sales by category

Classic Cars    Motorcycles    Ships    Vintage Cars



# Sales - Product scale sales follow up

Sélectionner tout	1:10	1:12	1:18	1:24	1:32	1:50	1:700	1:72
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YEAR

☐ Sélectionner tout

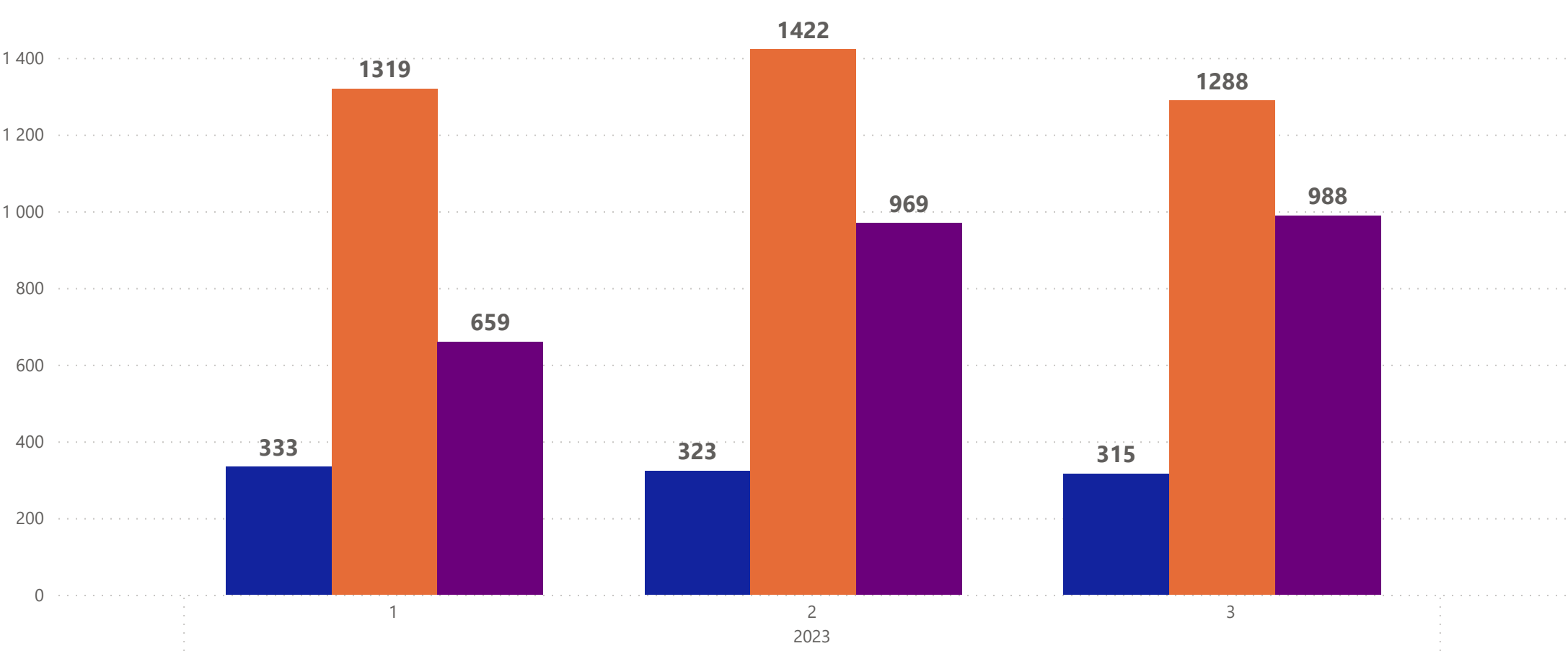
☐ 2021

☐ 2022

☒ 2023

## Number of products sales by scale

1:12 1:18 1:24



MONTH

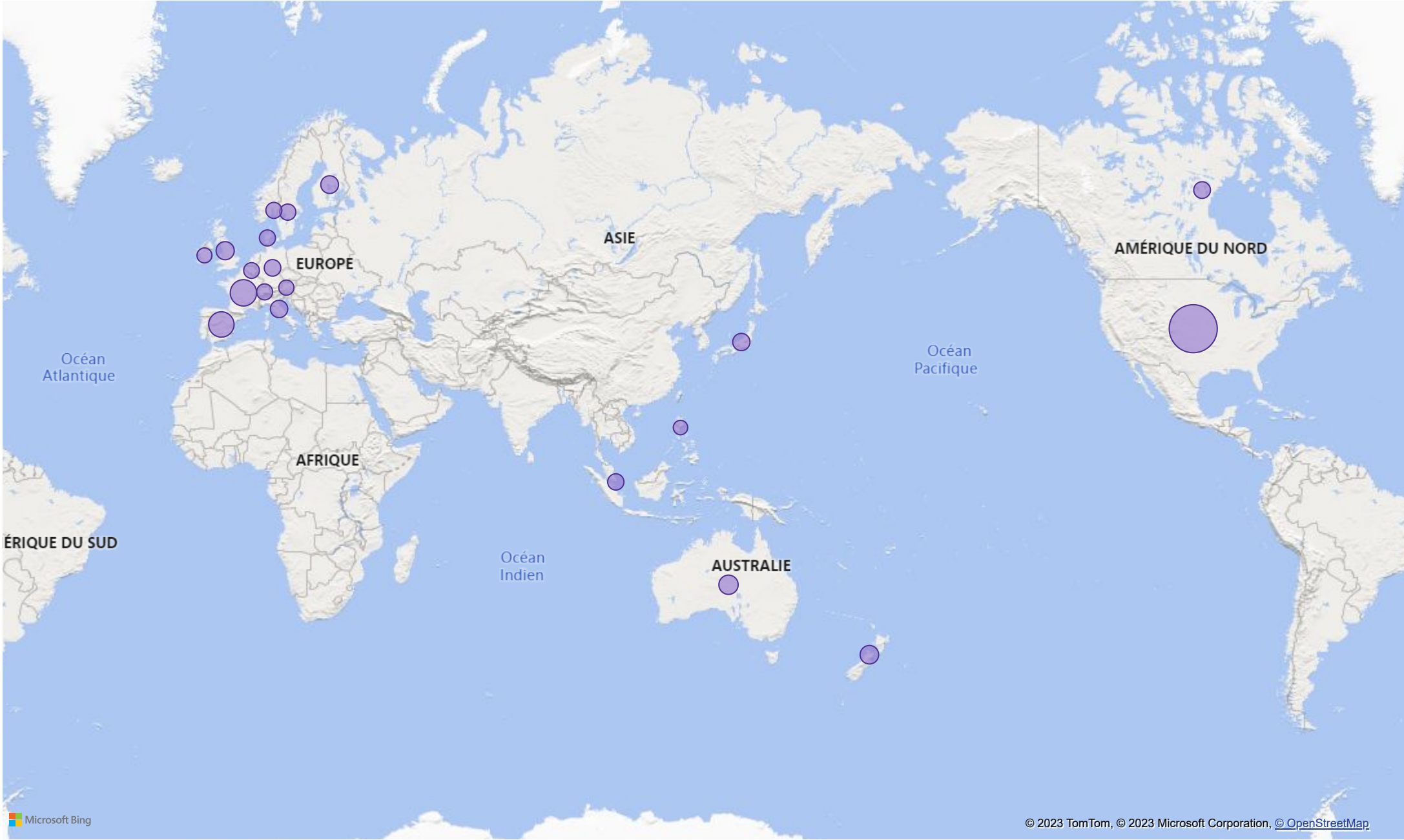
☐ Sélectionner tout

☒ 1

☒ 2

☒ 3

# Sales - Number of products sales per customers' country



YEAR

☐ Sélectionner tout

☐ 2021

☒ 2022

☒ 2023

MONTH

☒ Sélectionner tout

☒ 1

☒ 2

☒ 3

☒ 4

☒ 5

☒ 6

☒ 7

☒ 8

☒ 9

☒ 10

☒ 11

☒ 12

# Sales - Sales per offices' country

YEAR

☐

Sélectionner tout

☐

2021

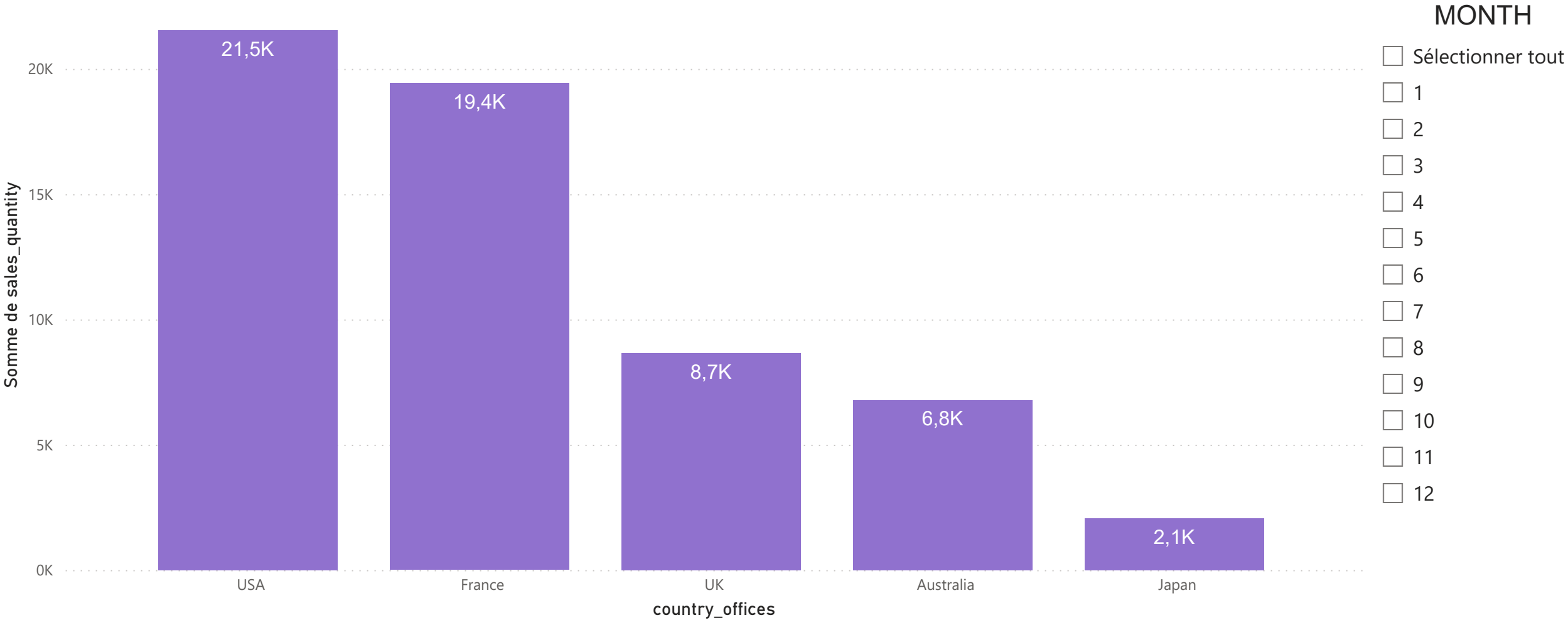
☒

2022

☒

2023

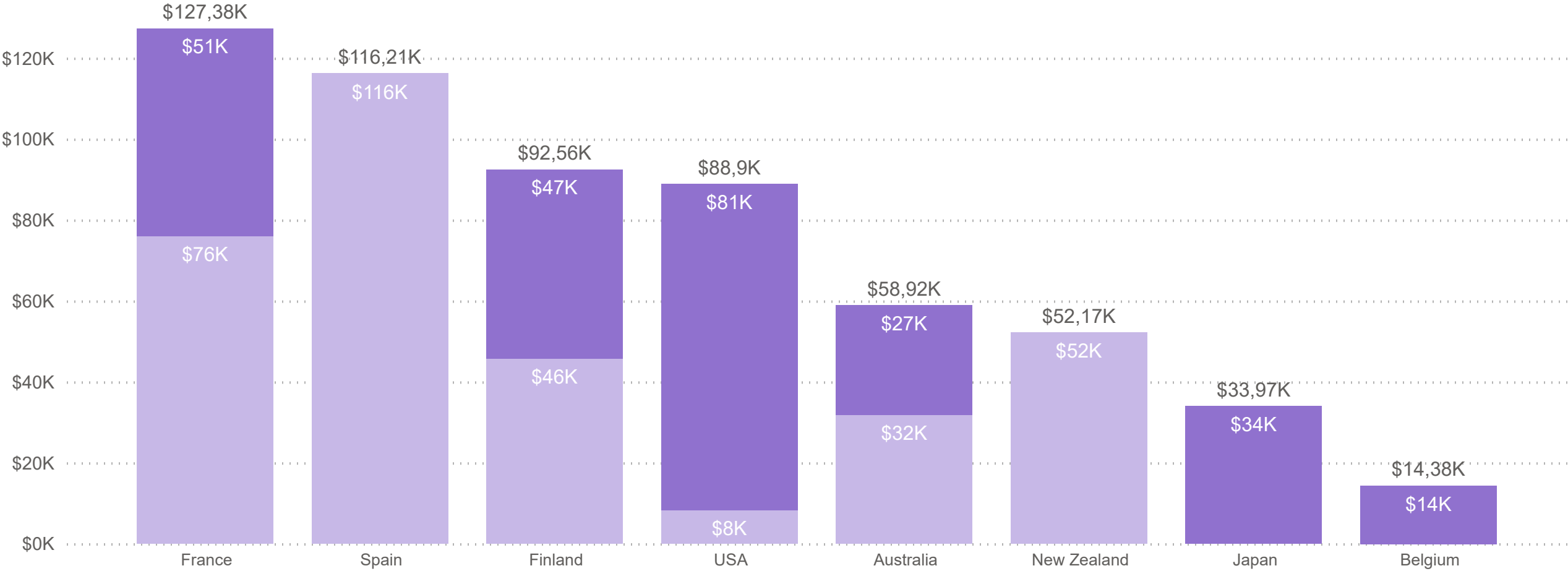
## Number of products sales per office's country

☐☐☐☐☐☐☐☐☐☐☐

# Finances - Turnover

Turnover per country for the last 2 months

Year & month 2023-01 2023-02



# Finances - Turnover

Year

2022

2023

Month

01-Jan

03-Mar

02-Feb

12-Dec

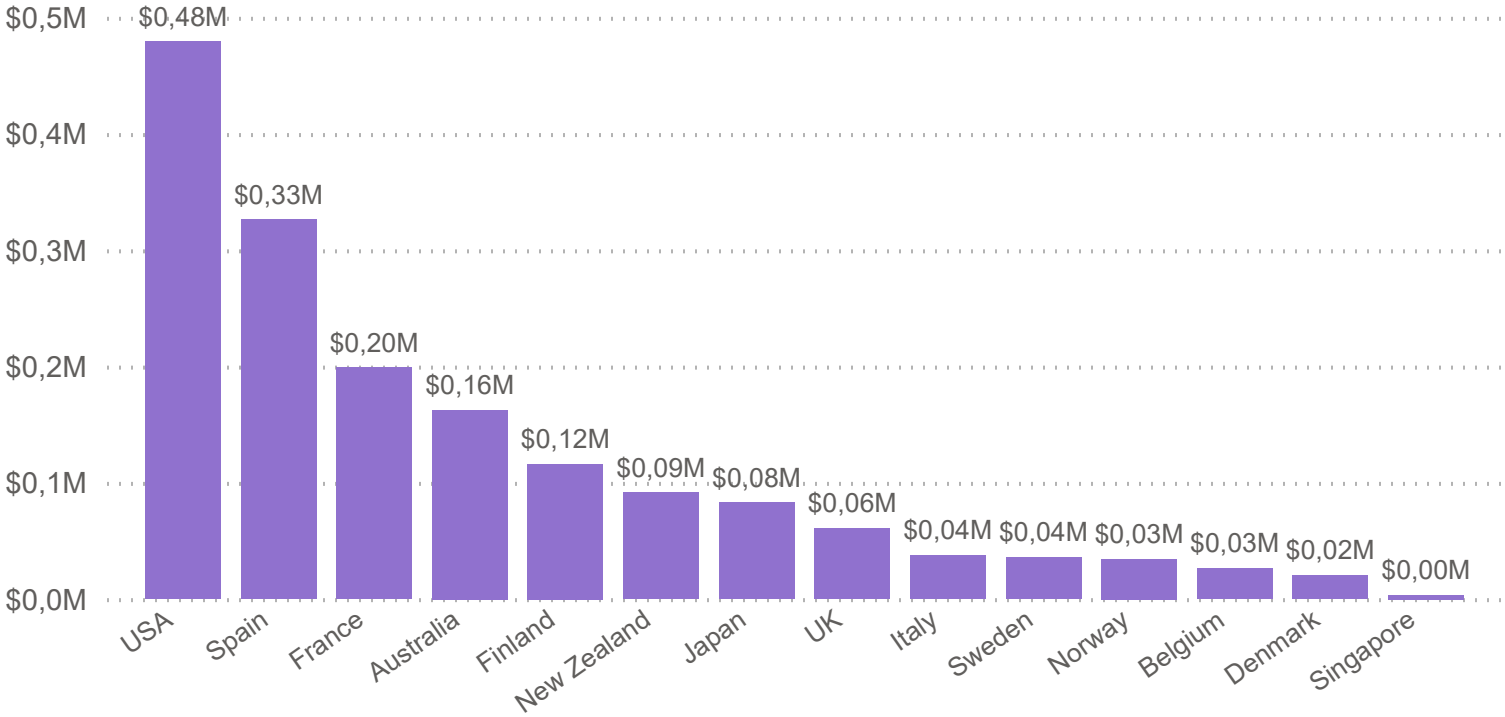
Year & month

Plusieurs sélections

Country

Tout

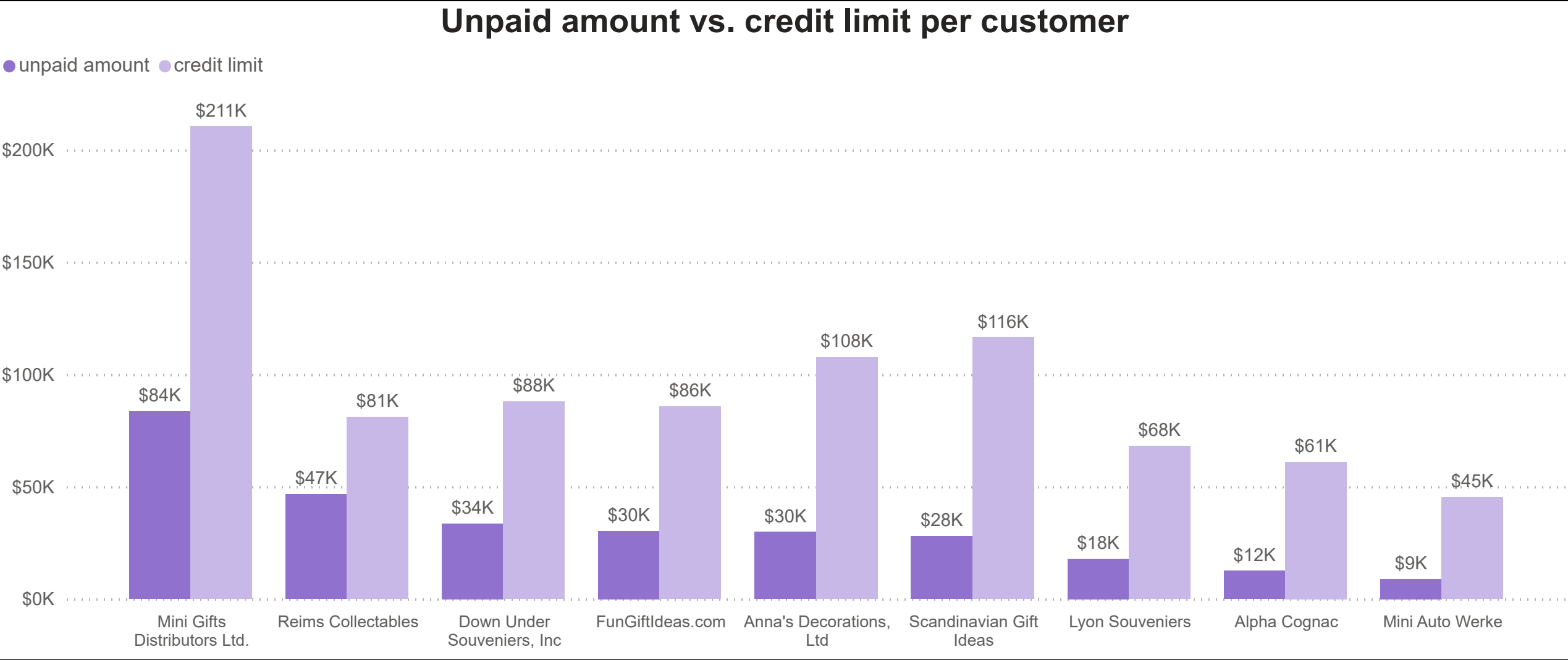
Turnover per country



Turnover localisation



# Finances - Unpaid orders



# Logistics - Stocks, orders

## Stock of 5 most ordered products

product code	product name	product line	stock quantity
S24_1937	1939 Chevrolet Deluxe Coupe	Vintage Cars	733
S12_4675	1969 Dodge Charger	Classic Cars	732
S24_1444	1970 Dodge Coronet	Classic Cars	407
S24_3420	1937 Horch 930V Limousine	Vintage Cars	290
S32_1374	1997 BMW F650 ST	Motorcycles	18

## Stock of 5 least ordered products

product code	product name	product line	stock quantity
S24_2000	1960 BSA Gold Star DBD34	Motorcycles	2
S700_2047	HMS Bounty	Ships	350
S24_2841	1900s Vintage Bi-Plane	Planes	594
S10_1678	1969 Harley Davidson Ultimate Chopper	Motorcycles	793
S24_3151	1912 Ford Model T Delivery Wagon	Vintage Cars	917

## Orders on hold

order nb	order date	status	comments
10334	22/11/2022	On Hold	The outstanding balance for this customer exceeds their credit limit. Order will be shipped when a payment is received.

## Supply forecast

product code	product name	forecast
S12_1099	1968 Ford Mustang	-23,00
S24_2000	1960 BSA Gold Star DBD34	-47,00
S32_1374	1997 BMW F650 ST	-26,00
S32_4289	1928 Ford Phaeton Deluxe	-15,00



# HR - Sales rep. performance over time

Year

2023

2023

Month

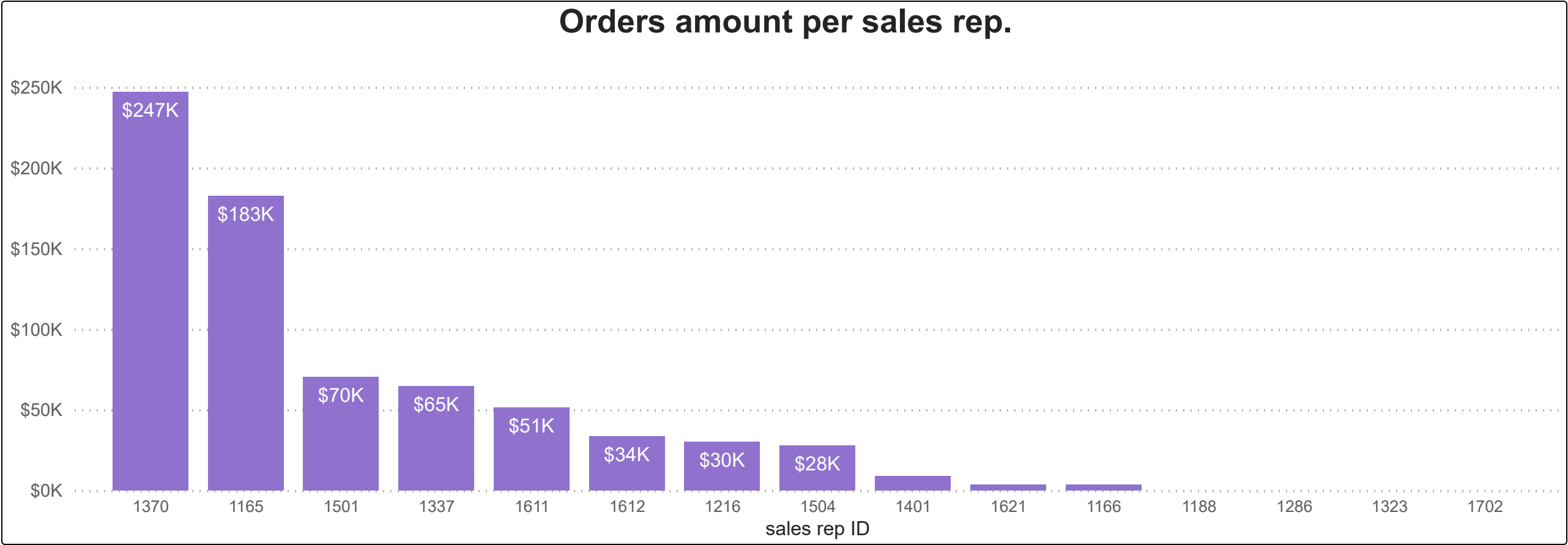
1

3

2

Year & month

Tout



# HR - Customers allocation per sales rep

