KPI's Requirements

- 1. **Total Sales**: What is the overall revenue generated from all items sold?
- 2. **Average Sales**: What is the average revenue per sale?
- 3. **Number of Items**: What is the total count of different items sold?
- 4. **Average Rating**: What is the average customer rating for items sold?

Chart's Requirements

- 1. **Total Sales by Fat Content**: How does fat content impact total sales?
 - o **Objective**: Analyze the impact of fat content on total sales.
 - o Chart Type: Donut Chart.
- 2. **Total Sales by Item Type**: How do different item types perform in terms of total sales?
 - o **Objective**: Identify the performance of different item types.
 - o Chart Type: Bar Chart.
- 3. **Fat Content by Outlet for Total Sales**: How does fat content compare across different outlets in terms of total sales?
 - o **Objective**: Compare total sales segmented by fat content across outlets.
 - o Chart Type: Stacked Column Chart.
- 4. **Total Sales by Outlet Establishment**: How do outlet age and type influence total sales?
 - o **Objective**: Evaluate how the age or type of outlet establishment impacts sales.
 - Chart Type: Line Chart.

- 5. Sales by Outlet Size: What is the correlation between outlet size and total sales?
 - o **Objective**: Analyze the correlation between outlet size and total sales.
 - o Chart Type: Donut/Pie Chart.
- 6. **Sales by Outlet Location**: How is the geographic distribution of sales across different locations?
 - o **Objective**: Assess geographic distribution of sales.
 - o Chart Type: Funnel Map.
- 7. **All Metrics by Outlet Type**: What is the comprehensive view of all key metrics (Total Sales, Average Sales, Number of Items, Average Rating) broken down by outlet type?
 - o **Objective**: Provide a detailed view of all key metrics by outlet type.
 - o **Chart Type**: Matrix Card.