

# Notes on Trade, Macro, and IO

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# Chapter A

## Econometrics

### A.1 A Practical Guide to Shift-Share Instruments ([Borusyak, Hull, and Jaravel, 2024](#))

A recent econometric literature shows two distinct paths for identification with shift-share instruments, leveraging either many exogenous shifts ([Borusyak, Hull, and Jaravel, 2022](#); [Adão, Arkolakis, and Esposito, 2019](#)) or exogenous shares ([Goldsmith-Pinkham, Sorkin, and Swift, 2020](#)).

This paper presents the core logic of both paths and practical takeaways.

#### A.1.1 ADH (2003)’s SSIV

The influential China shock paper by ADH constructs an instrumental variable with a shift-share structure:

$$\text{SSIV}_i = \sum_k \text{emp share}_{i,k} \times \text{avg. of growth in Chinese import among non-US countries}_k \quad (\text{A.1.1})$$

where  $k$  denotes industry and  $j$  denotes commuting zone.

#### A.1.2 Definition of SSIV

A shift-share structure follows

$$z_i = \sum_{k=1}^K \underbrace{s_{ik}}_{\text{Share}} \underbrace{g_k}_{\text{Shift}} \quad (\text{A.1.2})$$

#### Remarks

- Shifts vary at a different level (e.g. industries) than the unit of analysis (e.g. local labor markets).
- Shares vary across units but are usually predetermined (e.g., employment shares are measured in a pre-period).
- To argue convincingly that SSIV are exogenous, one must explain what properties of the shifts and shares make  $z_i$  uncorrelated with  $\epsilon_i$  (rather than simply stating  $\text{Cov}[z_i, \epsilon_i] = 0$ ).
- $\sum_{k=1}^K s_{ik}$  is generally one. For incomplete share see [Section A.1.3](#).

One strategy to ensure that the shift-share instrument  $z_i$  is exogenous is to have exogenous shift  $g_k$ . The key threat to identification in the exogenous shifts approach is the violation of the following condition:  $g_k$  **should be uncorrelated with an average of  $\epsilon_i$  taken across units with weights  $s_{ik}$ .**

### A.1.3 Incomplete Shift Share

In shift-share designs where the exposure shares  $s_{i,k}$  do not add up to one, a special control must be included: the sum of shares,  $S_i = \sum_k s_{i,k}$ . This control remedies the bias arising from the correlation between  $S_i$  and the error.

### A.1.4 A Checklist for the Shift-Based Approach

1. Thinking about what endogeneity bias is being addressed.
2. Bridge the gap between the observed and ideal shifts. Control for  $\sum_k s_{ik}q_k$ : shift-share aggregates of the industry-level confounders
3. Include the “incomplete share” control.
4. Lag shares to the beginning of the natural experiment.
5. Report descriptive statistics for shifts, such as mean and std. of  $z_i$  and  $g_k$ .
6. Implement balance tests for shifts in addition to the instrument.
7. Use correct standard errors.

## Chapter B

# Computational Economics

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