Juniette Hernandez

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Front end web developer leveraging a background in sales to provide insight on how end-users interact with websites and software platforms. Earned a certificate in Full Stack Web Development from the University of Miami Coding Boot Camp. Innovative problem-solver with a passion for developing applications that are focused on design and development. Strengths in leadership, teamwork, and converting ideas into complete projects.

TECHNICAL SKILLS

Languages: JavaScript ES6+, CSS3, HTML5

Applications: GitHub

Tools: ¡Query, Bootstrap, Bulma, Express.js, Node.js, React

PROJECTS

Weather Dashboard | JuneXII/Weather-Dashboard | junexII.github.io

• Summary: Tests the viewer's coding knowledge in diverse languages using virtual flashcards.

• Role: Sole author

• Tools: HTML, CSS, JavaScript

My Recipe Cookbook | /JuneXII/Recipe-Project | herokuapp.com

- Summary: Application that allows a user to store their favorite recipes in one spot as well as look up new ones.
- Role: Javascript
- Tools: HTML, CSS, JavaScript

Atmos |/JuneXII/atmosphere-project | junexII.github.io

- Summary: Application allowing users to play a chosen video along with a predetermined song.
- Role: Contributing Author
- Tools: HTML, CSS, JavaScript, APIs

EXPERIENCE

Carnival Cruise Lines Outbound Vacation Planner

2016-2020 Miramar. FL

Helped guests, from all around the country, book their cruise vacations in a high-paced, high-energy call center.

Key Accomplishments:

- Keep detailed account records and contact logs for quests
- Responded to all guest inquiries in a timely manner
- Prioritized daily workflows, including all inbound calls and sales-related inquiries
- Utilized a consultative selling approach on all calls

- Emphasized product features based on analysis of guest's needs
- Developed strategies to grow the client base
- Built rapport with guests and maintained friendly and professional interactions at all times

Coldwell Banker Residential Real Estate Real Estate Agent

2015-2016 Weston, FL

Guided buyers and sellers

Key Accomplishments:

- Ability to maintain confidentiality regarding clients
- Attention to detail and organization
- Working skills with Word, databases, and Excel
- Updated and maintained social media and websites
- Created Marketing strategies including sales pitches, client relations, etc.
- Mastered to then train other realtors on the newest applications

EDUCATION

Certificate, Full Stack Web Development – University of Miami

Miami , FL

Associate of Arts, Business Administration – Miami Dade College

Miami, FL