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GRE 官方写作题库

Pool of Argument Topics



This page contains the Argument topics for the Analytical Writing section of the GRE® revised General Test. When you take the test, you will be presented with one Argument topic from this pool.

Each Argument topic consists of a passage that presents an argument followed by specific task instructions that tell you how to analyze the argument. The wording of some topics in the test might vary slightly from what is presented here. Also, because there may be multiple versions of some topics with similar or identical wording but with different task instructions, it is very important to read your test topic and its specific task directions carefully and respond to the wording as it appears in the actual test.

1. Woven baskets characterized by a particular distinctive pattern have previously been found only in the immediate vicinity of the prehistoric village of Palea and therefore were believed to have been made only by the Palean people. Recently, however, archaeologists discovered such a "Palean" basket in Lithos, an ancient village across the Brim River from Palea. The Brim River is very deep and broad, and so the ancient Paleans could have crossed it only by boat, and no Palean boats have been found. Thus it follows that the so-called Palean baskets were not uniquely Palean.

一种具有独特花纹的编织篮子以前只在史前村庄 Palea 的临近地区发现过，因而被认为是 Palea 居民所独有的。然而最近，考古学家在一个与 Palea 隔着一条叫做 Brim 的河流的村庄 Lithos 发现了一个 Palea 篮子。Brim 河水很深很宽，所以古代 Palea 人只能坐船穿过它，但没有证据表明 Palea 人拥有船只。这表明这种所谓的 Palea 篮子不是 Palea 村的人所独有的。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

2. The following appeared as part of a letter to the editor of a scientific journal.

"A recent study of eighteen rhesus monkeys provides clues as to the effects of birth order on an individual's levels of stimulation. The study showed that in stimulating situations (such as an encounter with an unfamiliar monkey), firstborn infant monkeys produce up to twice as much of the hormone cortisol, which primes the body for increased activity levels, as do their younger siblings. Firstborn humans also produce relatively high levels of cortisol in stimulating situations

(such as the return of a parent after an absence). The study also found that during pregnancy, first-time mother monkeys had higher levels of cortisol than did those who had had several offspring."

下面这段文字节选自一封写给科学杂志编辑的信。

最近一项对 18 只猕猴做的调查为研究出生顺序对个体刺激水平的作用提供了线索。这项调查显示在收到刺激的情况下（比如说遇到另外一只陌生的猴子），第一个出生的幼猴产生的 hormone cortisol 是他们的弟弟妹妹的两倍。hormone cortisol 是一种能够刺激身体活动水平的物质。第一个出生的人在收到刺激的情况下也会产生相当高的 cortisol，比如说当家长离开一段时间后又回来。这项研究还发现在怀孕期间，第一次当妈妈的猴子比有很多孩子的猴子的 cortisol 水平更高。

Write a response in which you discuss one or more alternative explanations that could rival the proposed explanation and explain how your explanation(s) can plausibly account for the facts presented in the argument.

3. The following appeared as a letter to the editor from a Central Plaza store owner.

"Over the past two years, the number of shoppers in Central Plaza has been steadily decreasing while the popularity of skateboarding has increased dramatically. Many Central Plaza store owners believe that the decrease in their business is due to the number of skateboard users in the plaza. There has also been a dramatic increase in the amount of litter and vandalism throughout the plaza. Thus, we recommend that the city prohibit skateboarding in Central Plaza. If skateboarding is prohibited here, we predict that business in Central Plaza will return to its previously high levels."

下面是一个中央广场的店主写给编辑的一封信。

在过去的两年中，随着滑板的日益流行，来中央广场购物的人逐步减少。很多中央广场的店主认为是在有人在广场玩滑板导致了他们生意的冷清。乱扔垃圾和破坏公物的现象也有明显的增多。因此，我们建议市政府禁止在中央公园玩滑板。如果滑板被禁止了，我们相信这里的商业将会恢复到以前的水平。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

4. The following appeared in a letter from a homeowner to a friend.

"Of the two leading real estate firms in our town—Adams Realty and Fitch Realty—Adams Realty is clearly superior. Adams has 40 real estate agents; in contrast, Fitch has 25, many of whom work only part-time. Moreover, Adams' revenue last year was twice as high as that of Fitch and included home sales that averaged \$168,000, compared to Fitch's \$144,000. Homes listed with Adams sell faster as well: ten years ago I listed my home with Fitch, and it took more than four months to sell; last year, when I sold another home, I listed it with Adams, and it took only one month. Thus, if you want to sell your home quickly and at a good price, you should use Adams Realty."

下面这段文字节选自一个房主写给一位朋友的信。

在本市的两家最大的房地产经纪公司--Adams Realty 和 Fitch Realty--之中，Adams 显然更优秀一些。Adams 有 40 名房地产经纪人，而 Fitch 只有 25 个，且很多是兼职工作。而且，Adams 去年的收入是 Fitch 的两倍，其平均房价为\$168000，而 Fitch 仅为\$144000。在 Adams 销售的房屋卖得也更快：十年前，我把我的房产交给 Fitch，它用了四个多月才卖出去；去年，我在 Adams 卖了另一处房产，仅用一个月就售出了。因此，要想让你的房产卖的更快更好，你应该选择 Adams。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

5. The following appeared in a letter to the editor of the Balmer Island Gazette.

"On Balmer Island, where mopeds serve as a popular form of transportation, the population increases to 100,000 during the summer months. To reduce the number of accidents involving mopeds and pedestrians, the town council of Balmer Island should limit the number of mopeds rented by the island's moped rental companies from 50 per day to 25 per day during the summer season. By limiting the number of rentals, the town council will attain the 50 percent annual reduction in moped accidents that was achieved last year on the neighboring island of Seaville, when Seaville's town council enforced similar limits on moped rentals."

下面这段文字出自写给 Balmer Island Gazette 杂志社编辑的一封信。

在 Balmer Island，机动脚踏车是一种非常流行的交通工具。该岛夏季的人口达到了 100000 人。为减少由机动脚踏车和行人引发的事故，Balmer Island 市委打算在夏季把本岛机动脚踏车出租公司的机动脚踏车出租数量从每天 50 辆限制到每天 25 辆。通过限制出租数量，机动脚踏车事故数量将会减少 50%。去年邻近的 Seaville 岛采取了类似的措施后就达到了这样的效果。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

6. Arctic deer live on islands in Canada's arctic regions. They search for food by moving over ice from island to island during the course of the year. Their habitat is limited to areas warm enough to sustain the plants on which they feed and cold enough, at least some of the year, for the ice to cover the sea separating the islands, allowing the deer to travel over it. Unfortunately, according to reports from local hunters, the deer populations are declining. Since these reports coincide with recent global warming trends that have caused the sea ice to melt, we can conclude that the purported decline in deer populations is the result of the deer's being unable to follow their age-old migration patterns across the frozen sea.

北极鹿生活在加拿大北极地区的岛上。一年中他们在不同的岛间的冰面上移动寻找食物。它们的生活区域被限制在那些足够温暖能够保证他们吃的植物得以生长，同时又足够冷，至少在一年中的某些时候，能够让冰面足够覆盖两个岛之间的海域以确保鹿群能从冰面上走过。不幸的是，根据本地猎人的报告，鹿的数量正在减少。这一报告正好和最近全球气候变暖的趋势相吻合。全球变暖使得海冰融化，我们可以得出鹿的数量的减少是由于它们不能再保持它们古老的跨越海洋的迁徙生活了。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

7. The following is a recommendation from the Board of Directors of Monarch Books.

"We recommend that Monarch Books open a café in its store. Monarch, having been in business at the same location for more than twenty years, has a large customer base because it is known for its wide selection of books on all subjects. Clearly, opening the café would attract more customers. Space could be made for the café by discontinuing the children's book section, which will probably become less popular given that the most recent national census indicated a significant decline in the percentage of the population under age ten. Opening a café will allow Monarch to attract more customers and better compete with Regal Books, which recently opened its own café."

下面是一封来自 Board of Directors of Monarch Books 的建议书。

我们建议 Monarch Books 在店内开一家咖啡馆。Monarch Books 在同一地点已经经营了 20 年，拥有了庞大的用户群，因为人们可以广泛选择所有科目的书籍。显然，开一家咖啡馆将会吸引更多的顾客。最近的一次全国人口普查的数据显示，低于 10 岁的人口所占的比重将大幅下降，儿童书籍将很有可能变得不那么畅销。所以应该撤销儿童书籍部分，腾出来的空间用来建咖啡馆。建咖啡馆将会使 Monarch 吸引更多的顾客并且更好地与最近刚开了咖啡馆的 Regal Books 竞争。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

8. The following appeared in a memo from the director of student housing at Buckingham College.

"To serve the housing needs of our students, Buckingham College should build a number of new dormitories. Buckingham's enrollment is growing and, based on current trends, will double over the next 50 years, thus making existing dormitory space inadequate. Moreover, the average rent for an apartment in our town has risen in recent years. Consequently, students will find it increasingly difficult to afford off-campus housing. Finally, attractive new dormitories would make prospective students more likely to enroll at Buckingham."

下面这段文字出自 Buckingham College 学生公寓管理员的备忘录。

为满足我们学生的住房需求，Buckingham 学院应该建造一幢新的宿舍。Buckingham 的报名人数正在增加，而且按照现有趋势，报名人数将会在未来 50 年中增加一倍，从而导致现有住宅不能满足要求。而且，我们镇上公寓的平均租金在近几年间上涨了。因此，学生将会越来越发现难于负担校外住宿费用。最后，一幢引人注目的新宿舍将会使未来的学生更愿意报考 Buckingham。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

9. Nature's Way, a chain of stores selling health food and other health-related products, is opening its next franchise in the town of Plainsville. The store should prove to be very successful: Nature's Way franchises tend to be most profitable in areas where residents lead healthy lives, and clearly Plainsville is such an area. Plainsville merchants report that sales of running shoes and exercise clothing are at all-time highs. The local health club has more members than ever, and the weight training and aerobics classes are always full. Finally, Plainsville's schoolchildren represent a new generation of potential customers: these schoolchildren are required to participate in a fitness-for-life program, which emphasizes the benefits of regular exercise at an early age.

Nature's Way，一家经营健康食品和其他与健康相关产品的连锁商店将在 Plainsville 镇开设下一个特许加盟店。这家店应该会很火。Nature's Way 的连锁店往往在倡导健康生活的地方最为盈利，而 Plainsville 正是这样的地方。Plainsville 商人说跑鞋和运动服的销量处于历史最高点。当地健身俱乐部比其他任何时候有更多的会员，重量训练和健身操课总是爆满。最后，Plainsville 在校学生是新一代潜在消费者，他们被要求参加一个健康生活的项目，这个项目强调年龄小的时候参加有规律运动的好处。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

10. Twenty years ago, Dr. Field, a noted anthropologist, visited the island of Tertia. Using an observation-centered approach to studying Tertian culture, he concluded from his observations that children in Tertia were reared by an entire village rather than by their own biological parents. Recently another anthropologist, Dr. Karp, visited the group of islands that includes Tertia and used the interview-centered method to study child-rearing practices. In the interviews that Dr. Karp conducted with children living in this group of islands, the children spent much more time talking about their biological parents than about other adults in the village. Dr. Karp decided that Dr. Field's conclusion about Tertian village culture must be invalid. Some anthropologists recommend that to obtain accurate information on Tertian child-rearing practices, future research on the subject should be conducted via the interview-centered method.

20 年前著名人类学家 Field 博士访问了 Tertia 岛，并且用以观察为中心的研究方法，得出了这样的结论：Tertia 的儿童是由整个村庄的人抚养大的而不是由他们的双亲。最近，另外一名人类学家 Dr. Karp 也访问了 Tertia 岛，并用以采访为中心的方法研究了岛上儿童抚养传统。通过对儿童的采访发现孩子们谈到他们双亲的时间要远多于谈到村庄中其他成年人的时间。Dr. Karp 由此认为 Dr. Field 博士关于 Tertia 村庄文化的结论是错误的。有些人类学家认为要想获得 Tertia 儿童抚养传统的准确信息，在将来的研究中应该使用以采访为中心的方法。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

11. The council of Maple County, concerned about the county's becoming overdeveloped, is debating a proposed measure that would prevent the development of existing farmland in the county. But the council is also concerned that such a restriction, by limiting the supply of new housing, could lead to significant increases in the price of housing in the county. Proponents of the measure note that Chestnut County established a similar measure ten years ago, and its housing prices have increased only modestly since. However, opponents of the measure note that Pine County adopted restrictions on the development of new residential housing fifteen years ago, and its housing prices have since more than doubled. The council currently predicts that the proposed measure, if passed, will result in a significant increase in housing prices in Maple County.

Maple County 委员会考虑到本县正在被过度开发，正在讨论一项议案来阻止对现存农田的开发。但是委员会也考虑到限制新住房供应可能会导致本县住房价格的大幅上涨。支持者说 Chestnut County 十年前采取了这一措施，但它的房价仅有略微上升。但是，反对者说 Pine County 15 年前对新住房开发进行了限制，它的房价此后翻了一番。委员会目前预计此议案如果通过，将会导致 Maple County 房价大幅上涨。

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

12. Fifteen years ago, Omega University implemented a new procedure that encouraged students to evaluate the teaching effectiveness of all their professors. Since that time, Omega professors have begun to assign higher grades in their classes, and overall student grade averages at Omega have risen by 30 percent. Potential employers, looking at this dramatic rise in grades, believe that grades at Omega are inflated and do not accurately reflect student achievement; as a result, Omega graduates have not been as successful at getting jobs as have graduates from nearby Alpha University. To enable its graduates to secure better jobs, Omega University should terminate student evaluation of professors.

15 年前，Omega 大学实施了一项新措施，鼓励学生对所有教授的教学效果进行评价。从那以后，Omega 的教授开始给予学生更高的分数，Omega 的学生成绩总平均上升了 30%。未来的雇主显然认为 Omega 的分数贬值了，不能准确地体现学生的真实水平；这可以解释为什么 Omega 的毕业生找工作时没有邻近的 Alpha 大学毕业生成功。为使毕业生找到好工作，Omega 应立即停止学生对教授的评价。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

13. In an attempt to improve highway safety, Prunty County last year lowered its speed limit from 55 to 45 miles per hour on all county highways. But this effort has failed: the number of accidents has not decreased, and, based on reports by the highway patrol, many drivers are exceeding the speed limit. Prunty County should instead undertake the same kind of road improvement project that Butler County completed five years ago: increasing lane widths, resurfacing rough highways, and improving visibility at dangerous intersections. Today, major Butler County roads still have a 55 mph speed limit, yet there were 25 percent fewer reported accidents in Butler County this past year than there were five years ago.

为提高高速公路的安全性，Prunty County 最近把镇上所有主要路段的最高限速从 55mph 降到了 45。但我们应该回复到 55mph 的限速，因为这种保障安全的努力已经失败了。多数司机都超过了新的限速，而且 Prunty County 全镇的事故率仅有微量下降。如果我们要提高公路安全性，我们应该采取 Butler County 在 5 年前完成的同样的道路改计划：增加车道宽度和重新铺装不平整路面。现在，Butler County 的主要道路仍然使用 55mph 限速，而那里近年间上报的事故发生率比五年前减少了 25%。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

14. The following appeared as part of an article in a business magazine.

"A recent study rating 300 male and female Mentian advertising executives according to the average number of hours they sleep per night showed an association between the amount of sleep the executives need and the success of their firms. Of the advertising firms studied, those whose executives reported needing no more than 6 hours of sleep per night had higher profit margins and faster growth. These results suggest that if a business wants to prosper, it should hire only people who need less than 6 hours of sleep per night."

下面这段文字节选自一本商业杂志的一篇文章。

最近一项调查选取了 Mentian 广告公司 300 名男女行政官进行研究，根据他们每晚平均睡眠时间得出了一个结论：行政官的睡眠时间和公司的成功之间有联系。根据对这些广告公司的调查，那些拥有每晚所需睡眠时间少于 6 小时的行政官的公司利润更高、成长更快。这些结果表明，如果一个公司想发展，它应该只雇佣每晚所需睡眠时间小于 6 小时的行政官。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

15. The following memorandum is from the business manager of Happy Pancake House restaurants.

"Recently, butter has been replaced by margarine in Happy Pancake House restaurants throughout the southwestern United States. This change, however, has had little impact on our customers. In fact, only about 2 percent of customers have complained, indicating that an average of 98 people out of 100 are happy with the change. Furthermore, many servers have reported that a number of customers who ask for butter do not complain when they are given margarine instead. Clearly, either these customers do not distinguish butter from margarine or they use the term 'butter' to refer to either butter or margarine."

下面这段文字出自 Happy Pancake House restaurants 一位业务经理的备忘录。

最近，Happy Pancake House 在美国西南部的餐厅用人造黄油代替了天然黄油。然而，这一变化对我们的顾客产生的影响很小。事实上，只有大约 2% 的顾客曾经投诉，这说明 100 个人中有 98 人对于这种替换是乐于接受的。而且，服务生说很多要了天然黄油的顾客在被给予人造黄油的时候并没有投诉。显然，这些顾客要么分不清天然黄油和人造黄油，要么是用“天然黄油”这个词汇来指天然黄油或人造黄油。

Write a response in which you discuss one or more alternative explanations that could rival the proposed explanation and explain how your explanation(s) can plausibly account for the facts presented in the argument.

16. In surveys Mason City residents rank water sports (swimming, boating, and fishing) among their favorite recreational activities. The Mason River flowing through the city is rarely used for these pursuits, however, and the city park department devotes little of its budget to maintaining riverside recreational facilities. For years there have been complaints from residents about the quality of the river's water and the river's smell. In response, the state has recently announced plans to clean up Mason River. Use of the river for water sports is, therefore, sure to increase. The city government should for that reason devote more money in this year's budget to riverside recreational facilities.

调查显示，Mason City 居民把水上运动（游泳、划船和钓鱼）视为他们最喜爱的娱乐活动。然而横穿市区的 Mason 河被很少用于这些活动，市公园管理部门只拨出很少的预算用于维护河边娱乐设施。很多年以来，居民一直抱怨河水的水质和气味。市政府回应将清理 Mason 河。基于以上原因，市政府应该在今年增加预算，改善河边娱乐设施。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

17. The following appeared in a memorandum from the manager of WWAC radio station.

"To reverse a decline in listener numbers, our owners have decided that WWAC must change from its current rock-music format. The decline has occurred despite population growth in our listening area, but that growth has resulted mainly from people moving here after their retirement. We must make listeners of these new residents. We could switch to a music format tailored to their tastes, but a continuing decline in local sales of recorded music suggests limited interest in music. Instead we should change to a news and talk format, a form of radio that is increasingly popular in our area."

下面这段文字出自 WWAC 广播电台经理的备忘录。

为了扭转听众减少的趋势，WWAC 电台所有者已经决定改变目前摇滚乐的风格。因为虽然电台覆盖的区域总人口增加了，但听众减少了。人口的增加主要是由于退休后来我们这养老的人增多了。我们必须从新居民中发展听众。我们可以根据他们的口味改变音乐的风格，但是当地录制音乐的销量一直呈下滑趋势，这表明他们对这类音乐兴趣有限。相反，我们应该采用新闻和对话类节目，这是在我们这愈加流行的一种节目。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

18. The following is a memorandum from the business manager of a television station.

"Over the past year, our late-night news program has devoted increased time to national news and less time to weather and local news. During this period, most of the complaints received from viewers were concerned with our station's coverage of weather and local news. In addition, local businesses that used to advertise during our late-night news program have canceled their advertising contracts with us. Therefore, in order to attract more viewers to our news programs and to avoid losing any further advertising revenues, we should expand our coverage of weather and local news on all our news programs."

下面这段文字出自一家电视台经理的备忘录。

去年，我们的深夜新闻节目投入了更多的时间播放全国新闻，较少的时间播放天气预报和地方新闻。在同一时期，我们从观众那里获得的投诉大部分是关于电视台对于天气和地方新闻的播放的。而且，若干曾经在我们深夜新闻节目播放广告的地方企业刚刚取消了和我们的广告契约。因此，为吸引更多的电视观众观看我们的新闻节目并避免失去未来的广告收入，我们应该在我们所有的新闻节目中增加天气和地方新闻的播报。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

19. Two years ago, radio station WCQP in Rockville decided to increase the number of call-in advice programs that it broadcast; since that time, its share of the radio audience in the Rockville listening area has increased significantly. Given WCQP's recent success with call-in advice programming, and citing a nationwide survey indicating that many radio listeners are quite interested in such programs, the station manager of KICK in Medway recommends that KICK include more call-in advice programs in an attempt to gain a larger audience share in its listening area.

两年前，Rockville 的 WCQP 电台决定增加呼入建议节目的数量。因为当时这类节目的听众在 Rockville 区域的听众中所占的比重大幅上升。鉴于 WCQP 最近在呼入建议类节目取得的成功，加上一项全国性调查显示很多听众非常喜欢这类节目，Medway 的 KICK 电台经理建议 KICK 应该增设更多的呼入建议类节目，以此来吸引更多的听众。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

20. The following is a memorandum from the business manager of a television station.

"Over the past year, our late-night news program has devoted increased time to national news and less time to weather and local news. During this time period, most of the complaints received from viewers were concerned with our station's coverage of weather and local news. In addition, local businesses that used to advertise during our late-night news program have just canceled their advertising contracts with us. Therefore, in order to attract more viewers to the program and to avoid losing any further advertising revenues, we should restore the time devoted to weather and local news to its former level."

下面这段文字出自一家电视台经理的备忘录。

去年，我们的深夜新闻节目投入了更多的时间播放全国新闻，较少的时间播放天气预报和地方新闻。在同一时期，我们从观众那里获得的投诉大部分是关于电视台对于天气和地方新闻的播放的。而且，若干曾经在我们深夜新闻节目播放广告的地方企业刚刚取消了和我们的广告契约。因此，为吸引更多的电视观众观看我们的新闻节目并避免失去未来的广告收入，我们应该把天气和地方新闻的播报时间增加到以前的水平。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

21. The following appeared in an article written by Dr. Karp, an anthropologist.

"Twenty years ago, Dr. Field, a noted anthropologist, visited the island of Tertia and concluded from his observations that children in Tertia were reared by an entire village rather than by their own biological parents. However, my recent interviews with children living in the group of islands that includes Tertia show that these children spend much more time talking about their biological parents than about other adults in the village. This research of mine proves that Dr. Field's conclusion about Tertian village culture is invalid and thus that the observation-centered approach to studying cultures is invalid as well. The interview-centered method that my team of graduate students is currently using in Tertia will establish a much more accurate understanding of child-rearing traditions there and in other island cultures."

下面这段文字出自人类学家 Dr. Karp 的一篇文章。

20 年前著名人类学家 Field 博士访问了 Tertia 岛，并从他的观察得出结论：Tertia 的儿童是由整个村庄的人抚养长大的而不是由他们的双亲。然而，我最近对包含 Tertia 的一组岛屿上生活的儿童的采访显示，这些儿童的谈话中谈到他们双亲的时间要远多于谈到村庄中其他成年人的时间。这个研究证实了 Field 博士关于 Tertia 村庄文化的结论是错误的，因而这种以观察为中心的研究文化的方法是无效的。由于我在 Tertia 工作的研究生们所用的是以采访为中心的方式，他们将对那里以及其他岛屿文化的儿童抚养传统建立精确的多的了解。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

22. According to a recent report, cheating among college and university students is on the rise. However, Groveton College has successfully reduced student cheating by adopting an honor code, which calls for students to agree not to cheat in their academic endeavors and to notify a faculty member if they suspect that others have cheated. Groveton's honor code replaced a system in which teachers closely monitored students; under that system, teachers reported an average of thirty cases of cheating per year. In the first year the honor code was in place, students reported twenty-one cases of cheating; five years later, this figure had dropped to fourteen. Moreover, in a recent survey, a majority of Groveton students said that they would be less likely to cheat with an honor code in place than without. Thus, all colleges and universities should adopt honor codes similar to Groveton's in order to decrease cheating among students.

根据最近的一份报告，大中专院校中的作弊风气有所抬头。然而，Groveton College 通过一种诚信体制成功地减少了作弊现象的发生，这一体制要求学生同意在学业中不作弊，并且当他们怀疑别人作弊的时候通知老师。Groveton 的诚信制度代替了原有的学生被老师严密监视的老体制。在老体制中平均每年有 30 起作弊被上报。在新体制实施的第一年，学生上报了 21 起作弊事件；五年后，这一数值下降到了 14 起。而且，在最近一次调查中，大部分学生说有了诚信制度他们更加不太可能作弊。因此，所有的大中专院校都应该采取类似 Groveton College 的诚信体制。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

23. The following appeared in an article written by Dr. Karp, an anthropologist.

"Twenty years ago, Dr. Field, a noted anthropologist, visited the island of Tertia and concluded from his observations that children in Tertia were reared by an entire village rather than by their own biological parents. However, my recent interviews with children living in the group of islands that includes Tertia show that these children spend much more time talking about their biological parents than about other adults in the village. This research of mine proves that Dr. Field's conclusion about Tertian village culture is invalid and thus that the observation-centered approach to studying cultures is invalid as well. The interview-centered method that my team of graduate students is currently using in Tertia will establish a much more accurate understanding of child-rearing traditions there and in other island cultures."

下面这段文字出自人类学家 Dr. Karp 的一篇文章。

20 年前著名人类学家 Field 博士访问了 Tertia 岛，并从他的观察得出结论：Tertia 的儿童是由整个村庄的人抚养长大的而不是由他们的双亲。然而，我最近对包含 Tertia 的一组岛屿上生活的儿童的采访显示，这些儿童的谈话中谈到他们双亲的时间要远多于谈到村庄中其他成年人的时间。这个研究证实了 Field 博士关于 Tertia 村庄文化的结论是错误的，因而这种以观察为中心的研究文化的方法是无效的。由于我在 Tertia 工作的研究生们所用的是以采访为中心的方式，他们将对那里以及其他岛屿文化的儿童抚养传统建立精确的多的了解。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

24. A recently issued twenty-year study on headaches suffered by the residents of Mentia investigated the possible therapeutic effect of consuming salicylates. Salicylates are members of the same chemical family as aspirin, a medicine used to treat headaches. Although many foods are naturally rich in salicylates, food-processing companies also add salicylates to foods as preservatives. The twenty-year study found a correlation between the rise in the commercial use of salicylates and a steady decline in the average number of headaches reported by study participants. At the time when the study concluded, food-processing companies had just discovered that salicylates can also be used as flavor additives for foods, and, as a result, many companies plan to do so. Based on these study results, some health experts predict that residents of Mentia will suffer even fewer headaches in the future.

最近发表的一项持续了 20 年的对 Mentia 居民头痛病的研究指出了使用 salicylates 可能存在的治疗效果。Salicylates 和阿司匹林属于同一化学家族，是一种治疗头痛的药。虽然很多食物本

身富含 salicylates，食品加工厂仍然添加 salicylates 作为防腐剂。这一持续了 20 年的研究发现 salicylates 在商业用途的增长和被调查者平均头痛次数的稳定减少之间存在联系。当研究结束时，食品加工厂刚刚发现 salicylates 也可以用来作为食品调味添加剂，并且很多厂家准备这样做。基于这些研究结果，健康专家预测 Mentia 居民的头痛病将来会更少。

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

25. The following was written as a part of an application for a small-business loan by a group of developers in the city of Monroe.

"A jazz music club in Monroe would be a tremendously profitable enterprise. Currently, the nearest jazz club is 65 miles away; thus, the proposed new jazz club in Monroe, the C-Note, would have the local market all to itself. Plus, jazz is extremely popular in Monroe: over 100,000 people attended Monroe's annual jazz festival last summer; several well-known jazz musicians live in Monroe; and the highest-rated radio program in Monroe is 'Jazz Nightly,' which airs every weeknight at 7 P.M. Finally, a nationwide study indicates that the typical jazz fan spends close to \$1,000 per year on jazz entertainment."

下面这段文字节选自 Monroe 市一群创业者申请小企业贷款的申请书。

在 Monroe 建立爵士乐俱乐部将会是非常盈利的产业。当前，最近的爵士俱乐部也在 65 英里以外；因此，我们筹建的俱乐部 C Note 将会占有全部的本地市场。而且，爵士乐在 Monroe 非常流行：去年夏天 10 万多人参加了 Monroe 的爵士音乐节，若干知名爵士音乐家居住在 Monroe，Monroe 获评价最高的广播节目是平时每天播出的 Jazz Nightly。最后，一项全国性研究表明典型的爵士爱好者每年花费近 1000 元用于爵士娱乐。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

26. The following appeared in the summary of a study on headaches suffered by the residents of Mentia.

"Salicylates are members of the same chemical family as aspirin, a medicine used to treat headaches. Although many foods are naturally rich in salicylates, for the past several decades, food-processing companies have also been adding salicylates to foods as preservatives. This rise in the commercial use of salicylates has been found to correlate with a steady decline in the average number of headaches reported by participants in our twenty-year study. Recently, food-processing companies have found that salicylates can also be used as flavor additives for foods. With this new use for salicylates, we can expect a continued steady decline in the number of headaches suffered by the average citizen of Mentia."

下面这段文字出自对 Mentia 居民头痛病研究的总结。

水杨酸酯和用来治疗头痛的药物--阿司匹林是同一类化合物。尽管很多食品天然富含水杨酸酯，过去几十年中食品加工公司仍然在食品中加入它来作为防腐剂。这种水杨酸酯在商业上的使用被发现与我们为期 20 年研究的参加者所报告的头痛发病的平均数量下降是相关的。最近，食品加工公司发现水杨酸酯也可以被用作食品香料。根据这种水杨酸酯的新用途，我们可以预期 Mentia 居患头痛症的数量将会持续稳步下降。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

27. The following appeared in a letter to the editor of a local newspaper.⁵⁵

"Commuters complain that increased rush-hour traffic on Blue Highway between the suburbs and the city center has doubled their commuting time. The favored proposal of the motorists' lobby is to widen the highway, adding an additional lane of traffic. But last year's addition of a lane to the nearby Green Highway was followed by a worsening of traffic jams on it. A better alternative is to add a bicycle lane to Blue Highway. Many area residents are keen bicyclists. A bicycle lane would encourage them to use bicycles to commute, and so would reduce rush-hour traffic rather than fostering an increase."

下面这段文字出自写给当地新闻编辑的一封信。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

28. The following appeared in the summary of a study on headaches suffered by the residents of Mentia.

"Salicylates are members of the same chemical family as aspirin, a medicine used to treat headaches. Although many foods are naturally rich in salicylates, for the past several decades, food-processing companies have also been adding salicylates to foods as preservatives. This rise in the commercial use of salicylates has been found to correlate with a steady decline in the average number of headaches reported by participants in our twenty-year study. Recently, food-processing companies have found that salicylates can also be used as flavor additives for foods. With this new use for salicylates, we can expect a continued steady decline in the number of headaches suffered by the average citizen of Mentia."

水杨酸酯和用来治疗头痛的药物--阿司匹林是同一类化合物。尽管很多食品天然富含水杨酸酯，过去几十年中食品加工公司仍然在食品中加入它来作为防腐剂。这种水杨酸酯在商业上的使用被发现与我们为期 20 年研究的参加者所报告的头痛发病的平均数量下降是相关的。最近，食品加工公司发现水杨酸酯也可以被用作食品香料。根据这种水杨酸酯的新用途，我们可以预期 Mentia 居患头痛症的数量将会持续稳步下降。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

29. The following appeared in an editorial in a local newspaper.

"Commuters complain that increased rush-hour traffic on Blue Highway between the suburbs and the city center has doubled their commuting time. The favored proposal of the motorists' lobby is to widen the highway, adding an additional lane of traffic. Opponents note that last year's addition of a lane to the nearby Green Highway was followed by a worsening of traffic jams on it. Their suggested alternative proposal is adding a bicycle lane to Blue Highway. Many area residents are keen bicyclists. A bicycle lane would encourage them to use bicycles to commute, it is argued, thereby reducing rush-hour traffic."

下面这段文字出自当地报纸的一篇社论。

乘公交车上下班的人抱怨郊区 and 市中心之间的 Blue Highway 在高峰时段车辆日益增多，这使得他们的上下班时间增加了一倍。开汽车人的游说团最中意的方法是加宽路面，额外增加一个车道。反对者认为去年给附近的 Green Highway 增加了一个车道，但是交通拥堵更加严重了。他们给出的另一建议是给 Blue Highway 增加一个自行车道。很多居民非常喜欢骑自行车。增加一个自行车道会鼓励他们骑自行车上下班，这样就可以缓解高峰时段的交通拥堵。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

30. The following appeared as a recommendation by a committee planning a ten-year budget for the city of Calatrava.

"The birthrate in our city is declining; in fact, last year's birthrate was only one-half that of five years ago. Thus the number of students enrolled in our public schools will soon decrease dramatically, and we can safely reduce the funds budgeted for education during the next decade. At the same time, we can reduce funding for athletic playing fields and other recreational facilities. As a result, we will have sufficient money to fund city facilities and programs used primarily by adults, since we can expect the adult population of the city to increase."

下面这段文字出自 Calatrava 市十年预算规划委员会的建议书。

我们市的出生率正在下降：事实上，去年的出生率仅是五年前的一半。因此公立学校的招生人数将会大幅下降，下一个十年我们可以放心的削减教育预算。同时，我们可以削减用于田径运动场和其他娱乐设施的资助。因此，我们将会有充足的资金来资助主要供成年人使用的设施和项目，因为我们可以预测成年人口将增加。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

31. The following appeared in a letter to the editor of Parson City's local newspaper.

"In our region of Trillura, the majority of money spent on the schools that most students attend—the city-run public schools—comes from taxes that each city government collects. The region's cities differ, however, in the budgetary priority they give to public education. For example, both as a proportion of its overall tax revenues and in absolute terms, Parson City has recently spent almost twice as much per year as Blue City has for its public schools—even though both cities have about the same number of residents. Clearly, Parson City residents place a higher value on providing a good education in public schools than Blue City residents do."

下面这段文字出自 Parson City 当地报社记者的信。

在我们的 Trillura 区域，大多数学生就读的市属公立学校的大部分资金来自各个市政府收的税款。然而，该区域的各个城市给与公共教育的预算优先权是不一样的。例如，不管是就占全部税收的比重还是就总量而言，Parson 市每年用于公共教育的资金几乎是 Blue 市的两倍，即便两市居民人数差不多一样。显然，Parson 市居民比 Blue 市居民更重视给公立学校提供高质量的教育。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

32. The following appeared in a memo from a vice president of Quiot Manufacturing.

"During the past year, Quiot Manufacturing had 30 percent more on-the-job accidents than at the nearby Panoply Industries plant, where the work shifts are one hour shorter than ours. Experts say that significant contributing factors in many on-the-job accidents are fatigue and sleep deprivation among workers. Therefore, to reduce the number of on-the-job accidents at Quiot and thereby increase productivity, we should shorten each of our three work shifts by one hour so that employees will get adequate amounts of sleep."

下面这段文字节选自 Quiot Manufacturing 副总裁的备忘录。

去年，Quiot Manufacturing 的工伤事故比邻近的 Panoply 工厂多 30%，Panoply 的每班工作时间比 Quiot Manufacturing 的短一个小时。专家认为导致很多工伤事故的重要因素是工人的疲劳和睡眠不足。因此，为了减少 Quiot 的工伤事故并且提高生产效率，我们每个班次的工作时间都应该减少一小时，这样工人将有更充足的睡眠。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

33. The following appeared in a memorandum from the planning department of an electric power company.

"Several recent surveys indicate that home owners are increasingly eager to conserve energy. At the same time, manufacturers are now marketing many home appliances, such as refrigerators and air conditioners, that are almost twice as energy efficient as those sold a decade ago. Also, new technologies for better home insulation and passive solar heating are readily available to reduce the energy needed for home heating. Therefore, the total demand for electricity in our area will not increase—and may decline slightly. Since our three electric generating plants in operation for the past twenty years have always met our needs, construction of new generating plants will not be necessary."

下面这段文字出自一个电力公司战略发展部的备忘录。

一些最近的调查表明，房主越来越强烈地希望节省能源，并且生产商现在正在推出很多比十年前的电器几乎节能两倍的家用电器，比如冰箱和空调。而且，更好的房屋隔热和被动式太阳能采暖的新技术已经可以用于减少家庭采暖所需的能源。因此，我们预计我们地区的用电需求总量不会增加，而可能有轻微下降。由于我们已经运作了 20 年的三座发电站总能够满足需求，我们无需建造新的发电厂。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

34. The vice president of human resources at Climpson Industries sent the following recommendation to the company's president.

"In an effort to improve our employees' productivity, we should implement electronic monitoring of employees' Internet use from their workstations. Employees who use the Internet from their workstations need to be identified and punished if we are to reduce the number of work hours spent on personal or recreational activities, such as shopping or playing games. By installing software to detect employees' Internet use on company computers, we can prevent employees from wasting time, foster a better work ethic at Climpson, and improve our overall profits."

Climpson 人力资源副总裁给公司总裁提出如下建议：

为提高员工的生产效率，我们应该在员工的终端上加装电子监控来监视员工对互联网的使用。如果我们要减少用于私人以及娱乐活动，比如购物或玩游戏的工作时间，在终端上使用互联网的员工必须要被确认并且受到惩罚。通过在公司电脑上安装检测员工使用互联网的软件，我们可以防止员工浪费时间，并培养 Climpson 更好的工作氛围，以及提高我们的整体利润。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

35. The following appeared in a letter from the owner of the Sunnyside Towers apartment complex to its manager.

"One month ago, all the showerheads in the first three buildings of the Sunnyside Towers complex were modified to restrict maximum water flow to one-third of what it used to be. Although actual readings of water usage before and after the adjustment are not yet available, the change will obviously result in a considerable savings for Sunnyside Corporation, since the corporation must pay for water each month. Except for a few complaints about low water pressure, no problems with showers have been reported since the adjustment. I predict that modifying showerheads to restrict water flow throughout all twelve buildings in the Sunnyside Towers complex will increase our profits even more dramatically."

下面这段文字出自 Sunnyside Towers apartment complex 所有者给它的管理者的一封信。

一个月前，Sunnyside 塔楼一至三层所有淋浴喷头的水压被调节成只有以前的大约三分之一。尽管在调节之后用水量的确切数据还没有出来，但这种变革显然将为 Sunnyside 公司节省大量的花费，因为公司必须每月为所用的水付费。除了关于低水压的几起投诉，在调节之后没有关于淋浴喷头问题的报告。可以预言，在 Sunnyside 塔楼所有的 12 层都限制水压将极大增加我们的利润。

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

36. The following report appeared in the newsletter of the West Meria Public Health Council.

"An innovative treatment has come to our attention that promises to significantly reduce absenteeism in our schools and workplaces. A study reports that in nearby East Meria, where fish consumption is very high, people visit the doctor only once or twice per year for the treatment of colds. Clearly, eating a substantial amount of fish can prevent colds. Since colds represent the most frequently given reason for absences from school and work, we recommend the daily use of Ichthaid—a nutritional supplement derived from fish oil—as a good way to prevent colds and lower absenteeism."

以下报告出自 West Meria 公共卫生委员会的简讯。

我们发现一种可以显著减少学校和单位缺勤率的创新疗法。一项研究报告表明，在附近的 East Meria，鱼的消费量很高，那里的人们每年因为感冒去看医生的次数只有一或两次。显然，吃较大量的鱼可以预防感冒。由于感冒是缺勤的最常见原因，我们建议每天服用 Ichthaid，一种从鱼油中提炼的营养物质，作为预防感冒和降低缺勤率的有效措施。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

37. The following appeared in a recommendation from the planning department of the city of Transopolis.

"Ten years ago, as part of a comprehensive urban renewal program, the city of Transopolis adapted for industrial use a large area of severely substandard housing near the freeway. Subsequently, several factories were constructed there, crime rates in the area declined, and property tax revenues for the entire city increased. To further revitalize the city, we should now take similar action in a declining residential area on the opposite side of the city. Since some houses and apartments in existing nearby neighborhoods are currently unoccupied, alternate housing for those displaced by this action will be readily available."

下面这段文字出自 Transopolis 市规划部门的建议书。

十年前，作为一项综合城市改造项目的一部分，Transopolis 市为了工业用途在快速路旁边改造了一大片严重低于标准的住房。随后，那里建立了若干工厂，犯罪率降低了，全市财产税收入增加。为进一步促进城市重新繁荣，我们应该在城市另一侧的正在衰落的居住区采取类似的措施。由于现有邻近社区的一些住宅和公寓无人居住，这一行动产生的搬迁户的住所将有所保障。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

38. The following appeared in a memo from the new vice president of Sartorian, a company that manufactures men's clothing.

"Five years ago, at a time when we had difficulties in obtaining reliable supplies of high quality wool fabric, we discontinued production of our alpaca overcoat. Now that we have a new fabric supplier, we should resume production. This coat should sell very well: since we have not offered an alpaca overcoat for five years and since our major competitor no longer makes an alpaca overcoat, there will be pent-up customer demand. Also, since the price of most types of clothing has increased in each of the past five years, customers should be willing to pay significantly higher prices for alpaca overcoats than they did five years ago, and our company profits will increase."

下面这段文字出自一家生产男士服装的公司 Sartorian 新上任的副总裁的备忘录。

五年前，当我们在获取可靠的高质量羊毛毛料的渠道方面存在困难的时候，我们停止了高档羊毛外衣的生产。现在有了新的毛料供应商，我们应该重新开始生产。这种外衣应该卖得很好：因为我们已经五年没有供应羊毛外衣了，而且由于我们的主要竞争对手已不再生产羊毛外衣，消费者将有很迫切的需求。而且，由于过去五年中多数种类的服装价格每年都在上涨，消费者应该愿意花比五年前高的多的价格购买羊毛外衣，从而我们公司的利润将会上升。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

39. A recent sales study indicates that consumption of seafood dishes in Bay City restaurants has increased by 30 percent during the past five years. Yet there are no currently operating city restaurants whose specialty is seafood. Moreover, the majority of families in Bay City are two-

income families, and a nationwide study has shown that such families eat significantly fewer home-cooked meals than they did a decade ago but at the same time express more concern about healthful eating. Therefore, the new Captain Seafood restaurant that specializes in seafood should be quite popular and profitable.

最近的销量调查显示 Bay City 餐馆的海鲜菜肴的消费量比过去五年增加了 30%。而现在该市还没有专门经营海鲜菜的餐厅。而且，Bay City 的大多数家庭是双收入家庭，一次国家调查显示这类家庭在家做饭的数量比十年前显著减少，同时他们更关注健康饮食。因此，在 Bay City 开设一家新的专营海鲜食品的餐馆将会非常受欢迎而且有利可图。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

40. Milk and dairy products are rich in vitamin D and calcium—substances essential for building and maintaining bones. Many people therefore say that a diet rich in dairy products can help prevent osteoporosis, a disease that is linked to both environmental and genetic factors and that causes the bones to weaken significantly with age. But a long-term study of a large number of people found that those who consistently consumed dairy products throughout the years of the study have a higher rate of bone fractures than any other participants in the study. Since bone fractures are symptomatic of osteoporosis, this study result shows that a diet rich in dairy products may actually increase, rather than decrease, the risk of osteoporosis.

牛奶和奶制品富含维生素 D 和钙，这是骨骼生长和维持所必须的物质。因此很多人相信多吃奶制品的饮食可以帮助预防骨质疏松症，这是一种骨骼随年龄而显著弱化而且与环境 and 基因因素相关联的疾病。但是一项对大量人群的长期研究发现那些在研究期间经常食用奶制品的人骨折发病率比其他参加研究的人要高。由于骨折是骨质疏松症的症状之一，这一研究结果表明富含奶制品的饮食实际上会增加而不是减少患骨质疏松症的危险。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

41. The following appeared in a health newsletter.

"A ten-year nationwide study of the effectiveness of wearing a helmet while bicycling indicates that ten years ago, approximately 35 percent of all bicyclists reported wearing helmets, whereas today that number is nearly 80 percent. Another study, however, suggests that during the same ten-year period, the number of bicycle-related accidents has increased 200 percent. These results demonstrate that bicyclists feel safer because they are wearing helmets, and they take more risks as a result. Thus, to reduce the number of serious injuries from bicycle accidents, the government should concentrate more on educating people about bicycle safety and less on encouraging or requiring bicyclists to wear helmets."

下面这段文字出自一则健康新闻。

一项为期十年的对于在骑自行车时戴头盔的作用的研究显示，10 年前，所有骑车人中大约有 35% 报告说他们戴头盔，现在这个比例接近 80%。然而另外一项调查显示在相同的十年期间，因骑车引起的事故数量增加了 200%。这些结果说明骑车人因为戴着头盔而感到更安全，因而导致他们面临更大的危险。因此，为减少自行车事故中严重伤害的数量，政府应该更多地对人们加强自行车安全的教育，并且不再要求或鼓励骑车人带头盔。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

42. The following is a letter to the head of the tourism bureau on the island of Tria.

"Erosion of beach sand along the shores of Tria Island is a serious threat to our island and our tourist industry. In order to stop the erosion, we should charge people for using the beaches. Although this solution may annoy a few tourists in the short term, it will raise money for replenishing the sand. Replenishing the sand, as was done to protect buildings on the nearby island of Batia, will help protect buildings along our shores, thereby reducing these buildings' risk of additional damage from severe storms. And since beaches and buildings in the area will be preserved, Tria's tourist industry will improve over the long term."

下面这段文字出自写给 Tria 岛旅游局局长的一封信。

Tria 岛海岸沙滩的侵蚀对于我们岛和我们的旅游业是个严重的威胁。为阻止侵蚀，我们应该对使用海滩的人收费。尽管这一解决方案会在短期内激怒少量游客，它将会减少使用海滩的人数并增加补充沙子的资金。像临近的 Batia 岛一样补充沙子将会有助于对沿岸建筑的保护，从而减少这些房屋在大风暴中受损的危险。并且由于这会导致沿岸地区更具吸引力，海滩将会受到保护，本地区的旅游业将会在长远得到发展。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

43. The following appeared in a memorandum written by the chairperson of the West Egg Town Council.

"Two years ago, consultants predicted that West Egg's landfill, which is used for garbage disposal, would be completely filled within five years. During the past two years, however, the town's residents have been recycling twice as much material as they did in previous years. Next month the amount of recycled material—which includes paper, plastic, and metal—should further increase, since charges for pickup of other household garbage will double. Furthermore, over 90 percent of the respondents to a recent survey said that they would do more recycling in the future. Because of our town's strong commitment to recycling, the available space in our landfill should last for considerably longer than predicted."

下面这段文字出自 West Egg Town Council 主席写的一篇备忘录。

两年前，我们的顾问预言 West Egg 用于投放垃圾的填埋地将在五年内完全填满。然而在过去两年间，市民对于材料的循环再生的数量比以前翻了一番。由于垃圾收集的收费在下个月将会加倍，循环再生的材料数量将进一步增加。而且，最近一次调查超过 90% 的回应者表示他们将会在未来做更多的循环再生工作。由于居民对循环再生的有力支持，我们填埋地可利用空间的使用时间将比预期的长得多。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

44. The following appeared in a letter to the editor of a journal on environmental issues.

"Over the past year, the Crust Copper Company (CCC) has purchased over 10,000 square miles of land in the tropical nation of West Fredonia. Mining copper on this land will inevitably result in pollution and, since West Fredonia is the home of several endangered animal species, in environmental disaster. But such disasters can be prevented if consumers simply refuse to purchase products that are made with CCC's copper unless the company abandons its mining plans."

下面这段文字节选自写给一家环保杂志社编辑的一封信。

去年，Crust Copper Company (CCC) 在热带国家 West Fredonia 购买了上百万平方英里的土地。在这些地方开采铜矿将会不可避免地导致污染和环境灾害，因为 West Fredonia 是很多濒危物种的栖居地。但如果消费者简单地拒绝购买用 CCC 生产的铜制造的产品直到 CCC 放弃它的采矿计划就可以避免这种灾害。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

45. The following is part of a memorandum from the president of Humana University.

"Last year the number of students who enrolled in online degree programs offered by nearby Omni University increased by 50 percent. During the same year, Omni showed a significant decrease from prior years in expenditures for dormitory and classroom space, most likely because instruction in the online programs takes place via the Internet. In contrast, over the past three years, enrollment at Humana University has failed to grow, and the cost of maintaining buildings has increased along with our budget deficit. To address these problems, Humana University will begin immediately to create and actively promote online degree programs like those at Omni. We predict that instituting these online degree programs will help Humana both increase its total enrollment and solve its budget problems."

下面这段文字节选自 Humana 大学校长的备忘录。

去年报名参加附近 Omni 大学在线学位项目的学生人数上升了 50%。同年，Omni 用于宿舍和教室的开支比前一年显著下降，很可能是因为在线教学通过互联网授课。相反，在过去三年中，Humana 大学的报名人数没有增长，但用于房屋维护的费用和预算赤字增加了。因此，

为解决以上这些问题，Humana 大学也应该立即开展并积极推广类似 Omni 的在线学位项目。我们相信，在线学位项目的推广将帮助 Humana 增加总招生人数并且解决预算赤字问题。

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

46. The following appeared in a health magazine published in Corpora.

"Medical experts say that only one-quarter of Corpora's citizens meet the current standards for adequate physical fitness, even though twenty years ago, one-half of all of Corpora's citizens met the standards as then defined. But these experts are mistaken when they suggest that spending too much time using computers has caused a decline in fitness. Since overall fitness levels are highest in regions of Corpora where levels of computer ownership are also highest, it is clear that using computers has not made citizens less physically fit. Instead, as shown by this year's unusually low expenditures on fitness-related products and services, the recent decline in the economy is most likely the cause, and fitness levels will improve when the economy does."

下面这段文字出自在 Corpora 出版的一份健康杂志。

医学专家指出，现在只有四分之一的 Corpora 市民达到了目前的完全健康标准。而 20 年前，Corpora 市有一半市民都达到了当时的完全健康标准。但是，专家们认为长时间使用电脑是导致身体不健康的观点是错误的。因为在 Corpora 地区总体健康水平最高，同时它的电脑拥有率也最高。显然使用电脑并没有导致市体质的下降。相反，今年用于健身产品和服务的花费低的异乎寻常，这表明最近经济的衰退最可能是原因，当经济复苏了健康水平也会随之提高。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

47. The following appeared in a memorandum from the owner of Movies Galore, a chain of movie-rental stores.

"Because of declining profits, we must reduce operating expenses at Movies Galore's ten movie-rental stores. Raising prices is not a good option, since we are famous for our low prices. Instead, we should reduce our operating hours. Last month our store in downtown Marston reduced its hours by closing at 6:00 p.m. rather than 9:00 p.m. and reduced its overall inventory by no longer stocking any DVD released more than five years ago. Since we have received very few customer complaints about these new policies, we should now adopt them at all other Movies Galore stores as our best strategies for improving profits."

下面这段文字节选自 Movies Galore，一家连锁录像租赁店的所有者的备忘录。

由于利润下降，我们必须压缩 Movies Galore 十家录像租赁店的营业开支。涨价并不是一个好选择，因为我们就是因低价而知名的。但是我们可以缩短营业时间。上个月我们位于闹市区

Marston 的店营业时间从以前的 9 点缩减到下午 6 点，并通过不再保留发行五年以上的电影来减少总库存量。由于我们收到的客户关于这些新策略的投诉很少，我们应该把它们作为最好的策略在所有 Movies Galore 商店加以实施。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

48. The following appeared in a magazine article about planning for retirement.

"Clearview should be a top choice for anyone seeking a place to retire, because it has spectacular natural beauty and a consistent climate. Another advantage is that housing costs in Clearview have fallen significantly during the past year, and taxes remain lower than those in neighboring towns. Moreover, Clearview's mayor promises many new programs to improve schools, streets, and public services. And best of all, retirees in Clearview can also expect excellent health care as they grow older, since the number of physicians in the area is far greater than the national average."

下面这段文字节选自一篇关于规划退休生活的杂志。

由于 Clearview 景色怡人、气候温和，它应该成为那些为退休后寻找生活地的人的首选。另外一个优点是，Clearview 的房价在去年显著下降，房地产税一直比邻近城市低。而且，Clearview 的市长承诺了很多新方案来改善学校、街道和公共服务。最棒的是 Clearview 的退休人员也可以在老年时享受到出色的医疗服务，因为该地区的医生数量远远高于全国平均水平。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

49. The following is part of a memorandum from the president of Humana University.

"Last year the number of students who enrolled in online degree programs offered by nearby Omni University increased by 50 percent. During the same year, Omni showed a significant decrease from prior years in expenditures for dormitory and classroom space, most likely because online instruction takes place via the Internet. In contrast, over the past three years, enrollment at Humana University has failed to grow and the cost of maintaining buildings has increased. Thus, to increase enrollment and solve the problem of budget deficits at Humana University, we should initiate and actively promote online degree programs like those at Omni."

下面这段文字节选自 Humana 大学校长的备忘录。

去年报名参加附近 Omni 大学在线学位项目的学生人数上升了 50%。同年，Omni 用于宿舍和教室的开支比前一年显著下降，很可能是因为在线教学通过互联网授课。相反，在过去三年中，Humana 大学的报名人数没有增长，但用于房屋维护的费用和预算赤字增加了。因此，为解决招生和预算赤字问题，Humana 大学也应该开展并积极推广类似 Omni 的在线学位项目。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

50. An ancient, traditional remedy for insomnia—the scent of lavender flowers—has now been proved effective. In a recent study, 30 volunteers with chronic insomnia slept each night for three weeks on lavender-scented pillows in a controlled room where their sleep was monitored electronically. During the first week, volunteers continued to take their usual sleeping medication. They slept soundly but awakened feeling tired. At the beginning of the second week, the volunteers discontinued their sleeping medication. During that week, they slept less soundly than the previous week and felt even more tired. During the third week, the volunteers slept longer and more soundly than in the previous two weeks. Therefore, the study proves that lavender cures insomnia within a short period of time.

一种治疗失眠的古老传统偏方--薰衣草花香，现在被证明是有效的。在最近的一次调查中，30 名患有慢性失眠的志愿者在三周之内每晚都在一个受监视的控制室内睡在带薰衣草花香的枕头上。在第一周，志愿者继续服用他们常用的安眠药。他们睡得很沉但醒来时很累。在第二周，他们不服用药物，结果与前一周相比他们睡得不那么沉并且感觉更累。在第三周，他们睡得比前两周时间长而且更深。这表明薰衣草在短时间内治愈了失眠。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

51. The following memorandum is from the business manager of Happy Pancake House restaurants.

"Butter has now been replaced by margarine in Happy Pancake House restaurants throughout the southwestern United States. Only about 2 percent of customers have complained, indicating that 98 people out of 100 are happy with the change. Furthermore, many servers have reported that a number of customers who ask for butter do not complain when they are given margarine instead. Clearly, either these customers cannot distinguish butter from margarine or they use the term 'butter' to refer to either butter or margarine. Thus, to avoid the expense of purchasing butter and to increase profitability, the Happy Pancake House should extend this cost-saving change to its restaurants in the southeast and northeast as well."

下面这段文字节选自 Happy Pancake House 经理的备忘录。

Happy Pancake House 在美国西南部的餐厅用人造黄油代替了天然黄油。只有大约 2% 的顾客曾经投诉，这说明 100 个人中有 98 人对于这种替换是乐于接受的。而且，很多服务生说很多仍然要了天然黄油的顾客在被给予人造黄油的时候并没有投诉。显然，这些顾客要么分不清天然黄油和人造黄油，要么是用“天然黄油”这个词汇来指天然黄油或人造黄油。因此，为避

免购买天然黄油的花费，Happy Pancake House 应该把这项节省措施推广到在东南部以及东北部的餐厅。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

52. The following appeared in a letter from the owner of the Sunnyside Towers apartment building to its manager.

"One month ago, all the showerheads on the first five floors of Sunnyside Towers were modified to restrict the water flow to approximately one-third of its original flow. Although actual readings of water usage before and after the adjustment are not yet available, the change will obviously result in a considerable savings for Sunnyside Corporation, since the corporation must pay for water each month. Except for a few complaints about low water pressure, no problems with showers have been reported since the adjustment. Clearly, restricting water flow throughout all the twenty floors of Sunnyside Towers will increase our profits further."

下面这段文字出自 Sunnyside Towers apartment 所有者给它的管理者的一封信。

一个月前，Sunnyside 塔楼一至五层的所有淋浴喷头的水压被调成只有以前的大约三分之一。尽管在调节之后用水量的确切读数还没有出来，但这种变革显然将为 Sunnyside 公司节省大量的花费，因为公司必须每月为所用的水付费。除了关于低水压的几起投诉，在调节之后没有发生关于淋浴喷头的问题的报告。显然，在 Sunnyside 塔楼所有的 20 层都限制水压将会增加我们未来的利润。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

53. The following appeared in a health magazine.

"The citizens of Forsythe have adopted more healthful lifestyles. Their responses to a recent survey show that in their eating habits they conform more closely to government nutritional recommendations than they did ten years ago. Furthermore, there has been a fourfold increase in sales of food products containing kiran, a substance that a scientific study has shown reduces cholesterol. This trend is also evident in reduced sales of sulia, a food that few of the most healthy citizens regularly eat."

下面这段文字出自一份健康杂志。

Forsythe 的居民选择了更健康的生活方式。他们对于最近一项调查的回答显示，他们的饮食习惯比十年前更加贴近政府的营养饮食建议。而且，含有 kiran 的食品销量增长了四倍，在一次科学研究中发现 kiran 是一种能够降低胆固醇水平的物质。这种趋势同样也被 sulia 的销量下降所证实，sulia 是那些最健康的居极少经常食用的食品。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

54. Humans arrived in the Kaliko Islands about 7,000 years ago, and within 3,000 years most of the large mammal species that had lived in the forests of the Kaliko Islands had become extinct. Yet humans cannot have been a factor in the species' extinctions, because there is no evidence that the humans had any significant contact with the mammals. Further, archaeologists have discovered numerous sites where the bones of fish had been discarded, but they found no such areas containing the bones of large mammals, so the humans cannot have hunted the mammals. Therefore, some climate change or other environmental factor must have caused the species' extinctions.

大约 7000 年前人类到达了 Kaliko 岛。在 3000 年内曾经生活在 Kaliko 岛树林中的大型哺乳动物绝大多数已经灭绝了。然而人类并不是导致这些物种灭绝的因素，因为没有证据表明人类与这些哺乳动物有任何接触。而且，考古学家发现一些有大量鱼骨被抛弃的场所，而他们并没有发现存在大型哺乳动物骨头的类似场所，因而人类并没有猎杀这些哺乳动物。因此，一定是一些气候上的变化或其他环境因素导致了这些物种的灭绝。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

55. The following appeared in an editorial in a business magazine.

"Although the sales of Whirlwind video games have declined over the past two years, a recent survey of video-game players suggests that this sales trend is about to be reversed. The survey asked video-game players what features they thought were most important in a video game. According to the survey, players prefer games that provide lifelike graphics, which require the most up-to-date computers. Whirlwind has just introduced several such games with an extensive advertising campaign directed at people ten to twenty-five years old, the age-group most likely to play video games. It follows, then, that the sales of Whirlwind video games are likely to increase dramatically in the next few months."

下面这段文字出自一份商业杂志的社论。

尽管 Whirlwind 游戏公司的游戏销量在过去两年中下降了，最近一次对于电子游戏玩家的调查显示这种销售趋势可能会逆转。该调查询问游戏玩家对于一个游戏来说他们认为的最重要特征是什么。调查结果显示，玩家倾向于那些需要在最先进的电脑上玩的具有逼真图像的游戏。Whirlwind 刚刚面向 10—25 岁的人群开展了大量的广告活动来推广若干此类游戏，因为这个年龄段的人群最喜欢玩游戏。Whirlwind 公司的游戏销量将会在未来几个月内猛增。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

56. The following appeared in a memo from the vice president of marketing at Dura-Sock, Inc. "A recent study of our customers suggests that our company is wasting the money it spends on its patented Endure manufacturing process, which ensures that our socks are strong enough to last for two years. We have always advertised our use of the Endure process, but the new study shows that despite our socks' durability, our average customer actually purchases new Dura-Socks every three months. Furthermore, our customers surveyed in our largest market, northeastern United States cities, say that they most value Dura-Socks' stylish appearance and availability in many colors. These findings suggest that we can increase our profits by discontinuing use of the Endure manufacturing process."

下面这段文字节选自 Dura-Sock, Inc. 的市场副总监的备忘录。

最近一次对于 Dura-Sock 使用者的调查表明我们公司用于"Endure"专利生产工艺的钱是浪费的，这种工艺使我们生产的袜子足以使用两年。Dura-Sock 一直在做广告宣传它的耐用性，但最新调查显示一般 Dura-Sock 的消费者每三个月就买一双 Dura-Sock 袜子，即便它很耐用。另外，在我们最大的市场，美国东北部城市的消费者说，他们最欣赏 Dura-Sock 时尚的外观和众多颜色的选择。这些事实说明 Dura-Sock 可以停止用"Endure"生产工艺来盈利。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

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在我们最大的市场，美国东北部城市的消费者说，他们最欣赏 Dura-Sock 时尚的外观和众多颜色的选择。这些事实说明 Dura-Sock 可以停止用"Endure"生产工艺来盈利。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

58. The vice president for human resources at Climpson Industries sent the following recommendation to the company's president.

"In an effort to improve our employees' productivity, we should implement electronic monitoring of employees' Internet use from their workstations. Employees who use the Internet inappropriately from their workstations need to be identified and punished if we are to reduce the number of work hours spent on personal or recreational activities, such as shopping or playing games. Installing software on company computers to detect employees' Internet use is the best way to prevent employees from wasting time on the job. It will foster a better work ethic at Climpson and improve our overall profits."

Climpson Industries 人力资源部副总监给公司总裁写了如下建议：

为了提高员工的工作效率，我们应该在员工的终端上加装电子监控来监视员工对互联网的使用情况。如果我们要减少用于私人及娱乐时间，比如购物或玩游戏的时间，那么在终端上使用互联网的员工必须要被确认并且受到惩罚。通过在公司电脑上安装检测员工互联网使用情况的软件，我们可以防止员工浪费时间，并培养 Climpson 更好的职业道德，并提高整体利润。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

59. The following appeared in a memo from the president of Bower Builders, a company that constructs new homes.

"A nationwide survey reveals that the two most-desired home features are a large family room and a large, well-appointed kitchen. A number of homes in our area built by our competitor Domus Construction have such features and have sold much faster and at significantly higher prices than the national average. To boost sales and profits, we should increase the size of the family rooms and kitchens in all the homes we build and should make state-of-the-art kitchens a standard feature. Moreover, our larger family rooms and kitchens can come at the expense of the dining room, since many of our recent buyers say they do not need a separate dining room for family meals."

下面这段文字出自 Bower Builders 房地产公司总裁的备忘录。

一项全国性调查发现人们最想拥有的两项家庭设施就是一间大起居室和一个设备齐全的大厨房。我们的竞争对手 Domus Construction 在附近开发的新住宅正因为拥有这些特征，其销售速度和售价显著高于平均水平。为增加销售和利润，我们应该在所有新住宅中增加起居室和厨房的面积，并且把最先进的厨房作为标准配置。此外，我们可以把建餐厅的钱用来建大起居室和大厨房，因为最近许多买主表示他们不需要独立的餐厅。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

60. The following appeared in a letter from a firm providing investment advice for a client.

"Most homes in the northeastern United States, where winters are typically cold, have traditionally used oil as their major fuel for heating. Last heating season that region experienced 90 days with below-normal temperatures, and climate forecasters predict that this weather pattern will continue for several more years. Furthermore, many new homes are being built in the region in response to recent population growth. Because of these trends, we predict an increased demand for heating oil and recommend investment in Consolidated Industries, one of whose major business operations is the retail sale of home heating oil."

下面这段文字出自一家投资咨询公司写给客户的一封信。

在冬季普遍甚为寒冷的美国东北部，大多数家庭的传统是用油作为主要燃料来取暖。上个取暖季，有 90 天的气温低于正常值，而且天气预报说这种天气将会持续好几年。此外，由于近些年来的人口增长，在此地区又新建了很多房子。鉴于这些原因，我们预计取暖用油的需求将会增长，并且建议人们给 Consolidated Industries 投资，因为它主要经营家庭取暖用油的零售业务。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

61. The following appeared in an article in the Grandview Beacon.

"For many years the city of Grandview has provided annual funding for the Grandview Symphony. Last year, however, private contributions to the symphony increased by 200 percent and attendance at the symphony's concerts-in-the-park series doubled. The symphony has also announced an increase in ticket prices for next year. Given such developments, some city commissioners argue that the symphony can now be fully self-supporting, and they recommend that funding for the symphony be eliminated from next year's budget."

下面这段文字出自 Grandview Beacon 上的一篇文章。

多年来 Grandview 市每年都自主 Grandview 交响乐团。但是，去年私人捐助增加了 200%，乐队的公园系列音乐会的观众人数翻了一番。乐队还宣布明年的票价将会提高。基于以上发展，一些政府委员认为乐团现在已经能够自力更生，因此他们建议明年预算将去除给乐团的资助。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

62. The following appeared in a memo from the director of a large group of hospitals.

"In a laboratory study of liquid antibacterial hand soaps, a concentrated solution of UltraClean produced a 40 percent greater reduction in the bacteria population than did the liquid hand soaps currently used in our hospitals. During a subsequent test of UltraClean at our hospital in Workby, that hospital reported significantly fewer cases of patient infection than did any of the other hospitals in our group. Therefore, to prevent serious patient infections, we should supply UltraClean at all hand-washing stations throughout our hospital system."

下面这段文字出自一家大型医院集团总裁的备忘录。

在一次对于抗菌洗手液的实验研究中，UltraClean 浓缩液比我们医院现在使用的洗手液多杀灭 40% 的细菌。在我们 Workby 的医院随后所作的对 UltraClean 的测试中，该医院上报的患者感染数量显著少于我们集团的其他医院。因此，为防止严重的患者感染，我们应该在我们的医院系统所有的洗手站提供 UltraClean。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

63. The following appeared in a letter to the editor of the Parkville Daily newspaper.

"Throughout the country last year, as more and more children below the age of nine participated in youth-league sports, over 40,000 of these young players suffered injuries. When interviewed for a recent study, youth-league soccer players in several major cities also reported psychological pressure exerted by coaches and parents to win games. Furthermore, education experts say that long practice sessions for these sports take away time that could be used for academic activities. Since the disadvantages outweigh any advantages, we in Parkville should discontinue organized athletic competition for children under nine."

下面这段文字出自写给 Parkville Daily 编辑的一封信。

去年在全国范围内，随着越来越多的 9 岁以下儿童参加少年体育比赛，有超过 40000 的少年选手受伤。在最近一次研究所作的采访中，很多大城市的少年足球选手说存在来自教练和家长要求赢得比赛的心理压力。而且，教育专家指出这些运动项目长时间的训练占据了本应用于学习的时间。由于不利因素明显超过了有利因素，我们 Parkville 应该停止组织 9 岁以下儿童的体育比赛。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

64. Collectors prize the ancient life-size clay statues of human figures made on Kali Island but have long wondered how Kalinese artists were able to depict bodies with such realistic precision. Since archaeologists have recently discovered molds of human heads and hands on Kali, we can

now conclude that the ancient Kalinese artists used molds of actual bodies, not sculpting tools and techniques, to create these statues. This discovery explains why Kalinese miniature statues were abstract and entirely different in style: molds could be used only for life-size sculptures. It also explains why few ancient Kalinese sculpting tools have been found. In light of this discovery, collectors predict that the life-size sculptures will decrease in value while the miniatures increase in value.

收藏家很欣赏 Kali 岛出产的古代等身泥土雕像，但长期以来不清楚 Kali 的艺术家如何能够以如此高的精确度刻画人体。由于考古学家最近在 Kali 发现了人类头部和手的模具，我们现在可以得出结论：古代 Kali 艺术家使用真人的模子，而不是雕刻工具和技艺来塑造这些雕像。这一发现解释了为什么 Kali 的缩微雕像是抽象的而且风格迥异：模子只能被用于等身雕像。它同样也解释了为什么很少发现 Kali 的雕刻工具。由于有了这一研究进展，收藏家应预见到等身雕像的贬值以及缩微雕像的升值。

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

65. When Stanley Park first opened, it was the largest, most heavily used public park in town. It is still the largest park, but it is no longer heavily used. Video cameras mounted in the park's parking lots last month revealed the park's drop in popularity: the recordings showed an average of only 50 cars per day. In contrast, tiny Carlton Park in the heart of the business district is visited by more than 150 people on a typical weekday. An obvious difference is that Carlton Park, unlike Stanley Park, provides ample seating. Thus, if Stanley Park is ever to be as popular with our citizens as Carlton Park, the town will obviously need to provide more benches, thereby converting some of the unused open areas into spaces suitable for socializing.

当 Stanley 公园第一次开放的时候，它是本市最大，使用频率最高的公园。现在它仍是最大的，但使用频率已经不再高了。上个月在公园停车场架设的摄像机发现公园的受欢迎度下降了：录像显示平均每天只有 50 辆车。与之相比，位于商业区中心地带的 Carlton 小公园在工作日每天游客超过 150 人。一个很明显的差异就是 Carlton 公园与 Stanley 公园不同，它提供充足的座椅。因此，如果 Stanley 公园想要和 Carlton 获得同等的受欢迎度的话，显然应该提供更多的长椅，从而把一些未加利用的开阔地转化成适于人们交往的空间。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

66. The following appeared in a memo from the owner of a chain of cheese stores located throughout the United States.

"For many years all the stores in our chain have stocked a wide variety of both domestic and imported cheeses. Last year, however, all of the five best-selling cheeses at our newest store were domestic cheddar cheeses from Wisconsin. Furthermore, a recent survey by Cheeses of the World magazine indicates an increasing preference for domestic cheeses among its subscribers. Since our company can reduce expenses by limiting inventory, the best way to improve profits in all of our stores is to discontinue stocking many of our varieties of imported cheese and concentrate primarily on domestic cheeses."

下面这段文字出自在美国经营奶酪的连锁商店店主的备忘录。

很多年来我们所有的连锁店都储备了很多种类的国产奶酪和进口奶酪。然而去年，我们最新的店里五种销量最高的奶酪都是威斯康星出产的 cheddar 奶酪。而且，最近一次由 Cheese of the World 杂志组织的调查显示，其订阅者越来越喜欢国产奶酪。由于我们公司可以通过限制库存来减少开支，在我们所有连锁店增加盈利的最好方式就是停止贮备很多进口奶酪而主要集中于国产奶酪。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

67. The following appeared as part of a business plan developed by the manager of the Rialto Movie Theater.

"Despite its downtown location, the Rialto Movie Theater, a local institution for five decades, must make big changes or close its doors forever. It should follow the example of the new Apex Theater in the mall outside of town. When the Apex opened last year, it featured a video arcade, plush carpeting and seats, and a state-of-the-art sound system. Furthermore, in a recent survey, over 85 percent of respondents reported that the high price of newly released movies prevents them from going to the movies more than five times per year. Thus, if the Rialto intends to hold on to its share of a decreasing pool of moviegoers, it must offer the same features as Apex."

下面这段文字节选自 Rialto Movie Theater 经理所做的经营计划。

尽管已成立 50 余年的当地机构 Rialto 剧院地处闹市，但它必须采取重大变革，否则就将永久停业。它应该借鉴城外商业街上新开的 Apex 剧院的例子。Apex 去年开业的时候，它拥有视听走廊，豪华地毯和座椅以及最先进的音响系统。而且，最近一次调查中，超过 85% 的受访者说新发行的影片票价过高，他们看电影的次数每年至少减少五次。因此，如果 Rialto 想在电影观众减少的情况下保持市场份额，它必须提供和 Apex 相同的设施和服务。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

68. A recent study reported that pet owners have longer, healthier lives on average than do people who own no pets. Specifically, dog owners tend to have a lower incidence of heart disease. In light of these findings, Sherwood Hospital should form a partnership with Sherwood Animal Shelter to institute an adopt-a-dog program. The program would encourage dog ownership for patients recovering from heart disease, which should reduce these patients' chance of experiencing continuing heart problems and also reduce their need for ongoing treatment. As a further benefit, the publicity about the program would encourage more people to adopt pets from the shelter. And that will reduce the incidence of heart disease in the general population.

一项最近的研究报告说养宠物的人平均而言比不养宠物的人更长寿更健康。特别是，养狗的人心脏病发病率更低。根据这些发现，Sherwood 医院应该和 Sherwood 动物收养所合作建立一个“收养狗”的计划。这一计划将会鼓励正在治疗心脏病的患者养狗，这将通过减少这些患者接受治疗的次数而减少医疗费用。而且，对于这一计划的宣传将鼓励更多的人从收养所领养宠物，这将减少总人口患心脏病的危险。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

69. The following appeared in a memo from a vice president of a large, highly diversified company.

"Ten years ago our company had two new office buildings constructed as regional headquarters for two regions. The buildings were erected by different construction companies—Alpha and Zeta. Although the two buildings had identical floor plans, the building constructed by Zeta cost 30 percent more to build. However, that building's expenses for maintenance last year were only half those of Alpha's. In addition, the energy consumption of the Zeta building has been lower than that of the Alpha building every year since its construction. Given these data, plus the fact that Zeta has a stable workforce with little employee turnover, we recommend using Zeta rather than Alpha for our new building project, even though Alpha's bid promises lower construction costs."

下面这段文字节选自一个高度多样化的大公司副总裁的备忘录。

10 年以前我们公司在两个地区各有一栋地区总部大楼。它们由两家建筑公司--Alpha 和 Zeta 分别建造。尽管两座建筑的平面布局基本相同，由 Zeta 所建造的建筑造价高出了 30%，去年的维护费用是由 Alpha 建的楼的两倍。而且，Zeta 大楼建成以来的能耗每年都比 Alpha 大楼要多。基于以上这些数据，再加上 Alpha 公司员工流动性小、团队稳定，尤其是 Alpha 在投标时承诺给我们更低的建筑成本，我们建议应该使用 Alpha 而不是 Zeta 来建造新楼。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

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Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

71. The following is a letter to the editor of the Waymarsh Times.

"Traffic here in Waymarsh is becoming a problem. Although just three years ago a state traffic survey showed that the typical driving commuter took 20 minutes to get to work, the commute now takes closer to 40 minutes, according to the survey just completed. Members of the town council already have suggested more road building to address the problem, but as well as being expensive, the new construction will surely disrupt some of our residential neighborhoods. It would be better to follow the example of the nearby city of Garville. Last year Garville implemented a policy that rewards people who share rides to work, giving them coupons for free gas. Pollution levels in Garville have dropped since the policy was implemented, and people from Garville tell me that commuting times have fallen considerably. There is no reason why a policy like Garville's shouldn't work equally well in Waymarsh."

下面这段文字出自写给 Waymarsh Times 编辑的一封信。

Waymarsh 交通成了问题。虽然三年前州政府做的一项交通调查显示开车上班的人花 20 分钟上班，但是根据一份刚刚结束的调查，现在几乎要用 40 分钟了。市政委员建议修更多的路来解决问题，但这不但贵，还必将会影响居民的生活。效仿附近 Garville 市的做法或许更好。去年 Garville 市实施了一项鼓励人们拼车上下班的政策，给拼车的人免费加油的优惠券。自从这一政策实施以后，Garville 市的污染水平下降了，来自 Garville 的人告诉我们他们上下班的时间大大减少了。在 Waymarsh 实施类似 Garville 的政策没有理由不会取得同样好的效果。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

72. The following appeared as a letter to the editor of a national newspaper.

"Your recent article on corporate downsizing* in Elthyria maintains that the majority of competent workers who have lost jobs as a result of downsizing face serious economic hardship, often for years, before finding other suitable employment. But this claim is undermined by a recent report on the Elthyrian economy, which found that since 1999 far more jobs have been created than have been eliminated, bringing the unemployment rate in Elthyria to its lowest level in decades. Moreover, two-thirds of these newly created jobs have been in industries that tend to pay above-average wages, and the vast majority of these jobs are full-time."

下面这段文字节选自一封写给一位全国性报纸编辑的信。

你们最近关于 Elthyria 集体裁员的文章认为，很多在企业面临严重经济困难的时候裁员而导致失业的有能力的工人通常要用几年的时间找到另一份合适的工作。但这种说法与最近一次关于 Elthyria 经济的报告相矛盾，报告发现自 1999 年以来新增的就业机会数量远超过消失的岗位数量，并且 Elthyria 的失业率达到了几十年来的最低值。此外，新增就业机会中有三分之二是那些提供高于平均水平薪酬的企业提供的，而且这些岗位绝大多数是全职工作。

*Downsizing is the process whereby corporations deliberately make themselves smaller, reducing the number of their employees.

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

73. The following appeared on the Mozart School of Music Web site.

"The Mozart School of Music should be the first choice for parents considering enrolling their child in music lessons. First of all, the Mozart School welcomes youngsters at all ability and age levels; there is no audition to attend the school. Second, the school offers instruction in nearly all musical instruments as well a wide range of styles and genres from classical to rock. Third, the faculty includes some of the most distinguished musicians in the area. Finally, many Mozart graduates have gone on to become well-known and highly paid professional musicians."

下面这段文字出自 Mozart School of Music 网站。

Mozart 音乐学校应该是打算让孩子学音乐的家长的首选。首先，**Mozart** 学校欢迎任何水平任何年龄段的孩子，入学时没有试唱。第二，学校提供几乎所有种类的乐器和从古典到摇滚各种风格的音乐课。第三，聘用当地最杰出的音乐家来教学。最后，从 **Mozart** 毕业的学生已经成为了非常有名并且高薪的音乐家。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

74. The president of Grove College has recommended that the college abandon its century-old tradition of all-female education and begin admitting men. Pointing to other all-female colleges that experienced an increase in applications after adopting coeducation, the president argues that coeducation would lead to a significant increase in applications and enrollment. However, the director of the alumnae association opposes the plan. Arguing that all-female education is essential to the very identity of the college, the director cites annual surveys of incoming students in which these students say that the school's all-female status was the primary reason they selected Grove. The director also points to a survey of Grove alumnae in which a majority of respondents strongly favored keeping the college all female.

Grove 学院校长提议学校放弃有百年历史的女校传统，开始录取男生。他指出，其他女校改为男女同校后申请人数增加了，这说明男女同校可以有效的增加申请和招生人数。然而，女校协会会长反对这一提议。他认为女校教育是学院重要的特殊身份认同，并且引用了每年女校调查的数据，数据显示新生选择 Grove 的主要原因是它的女校传统。会长还指出，在一次由 Grove 女校协会组织的调查中，大多数被调查者强烈建议学校保留女校传统。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

75. The following appeared in a letter to the editor of a Batavia newspaper.

"The department of agriculture in Batavia reports that the number of dairy farms throughout the country is now 25 percent greater than it was 10 years ago. During this same time period, however, the price of milk at the local Excello Food Market has increased from \$1.50 to over \$3.00 per gallon. To prevent farmers from continuing to receive excessive profits on an apparently increased supply of milk, the Batavia government should begin to regulate retail milk prices. Such regulation is necessary to ensure fair prices for consumers."

下面这段文字出自给 Batavia 报社编辑的一封信。

Batavia 农业部门报告说全国奶牛农庄的数量比 10 年前增加了 25%。然而就在同一时期，当地 Excello Food Market 牛奶的价格从每加仑\$1.5 上涨到了\$3.0。为防止农场主在牛奶供应量明

显增加的情况下获取过多的利润，Batavia 政府应限制牛奶的零售价。这种限价对于保证更低的牛奶价格和充足的供应是必需的。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

76. The following appeared in a newsletter offering advice to investors.

"Over 80 percent of the respondents to a recent survey indicated a desire to reduce their intake of foods containing fats and cholesterol, and today low-fat products abound in many food stores. Since many of the food products currently marketed by Old Dairy Industries are high in fat and cholesterol, the company's sales are likely to diminish greatly and company profits will no doubt decrease. We therefore advise Old Dairy stockholders to sell their shares, and other investors not to purchase stock in this company."

下面这段文字出自给投资者提供建议的一则新闻。

最近一次调查中超过 80% 的回应者表达了他们想减少食用含脂肪和胆固醇食品的愿望，现在很多食品商店都提供丰富的低脂肪食品。由于 Old Dairy Industries 当前生产的很多产品都有很高的脂肪和胆固醇含量，该公司的销量有可能严重下降，其盈利无疑会减少。因而我们建议 Old Dairy 的股票持有者抛出他们所持的股份，其他投资者也不应购买该公司的股份。

Write a response in which you discuss what questions would need to be answered in order to decide whether the advice and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the advice.

77. The following recommendation appeared in a memo from the mayor of the town of Hopewell.

"Two years ago, the nearby town of Ocean View built a new municipal golf course and resort hotel. During the past two years, tourism in Ocean View has increased, new businesses have opened there, and Ocean View's tax revenues have risen by 30 percent. Therefore, the best way to improve Hopewell's economy—and generate additional tax revenues—is to build a golf course and resort hotel similar to those in Ocean View."

下面的建议出自 Hopewell 镇长的备忘录。

两年前附近的 Ocean View 镇建造了一个新的市立高尔夫球场和度假旅馆。过去两年中，Ocean View 的旅客增加了，开了很多新的店铺，而且税收增加了 30%。因此发展 Hopewell 经济，提高税收的最好途径就是建立一个和 Ocean View 类似的高尔夫球场和度假旅馆。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

78. The following appeared in a memo from the vice president of a food distribution company with food storage warehouses in several cities.

"Recently, we signed a contract with the Fly-Away Pest Control Company to provide pest control services at our fast-food warehouse in Palm City, but last month we discovered that over \$20,000 worth of food there had been destroyed by pest damage. Meanwhile, the Buzzoff Pest Control Company, which we have used for many years, continued to service our warehouse in Winterville, and last month only \$10,000 worth of the food stored there had been destroyed by pest damage. Even though the price charged by Fly-Away is considerably lower, our best means of saving money is to return to Buzzoff for all our pest control services."

下面这段文字出自一家在多地经营食品零售和仓储业务的公司副总裁的备忘录。

最近我们和 Fly-Away Pest-Control 公司签订了一项合同来为我们在 Palm City 的快餐食品仓库提供杀虫服务。但上个月我们发现，那里有价值超过\$20000 的食品被害虫破坏。同时，我们使用多年的 Buzzoff Pest-Control 公司继续在 Winterville 的仓库服务，上个月那里只有价值 \$10000 的食品被害虫破坏。尽管 Fly-Away 的收费低廉的多，我们节省收费的最好方式就是重新使用 Buzzoff 公司来提供我们所有的杀虫服务。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

79. Since those issues of Newsbeat magazine that featured political news on their front cover were the poorest-selling issues over the past three years, the publisher of Newsbeat has recommended that the magazine curtail its emphasis on politics to focus more exclusively on economics and personal finance. She points to a recent survey of readers of general interest magazines that indicates greater reader interest in economic issues than in political ones. Newsbeat's editor, however, opposes the proposed shift in editorial policy, pointing out that very few magazines offer extensive political coverage anymore.

因为 Newsbeat 杂志封面上关于政治新闻的话题在过去三年是最不受人关注的，Newsbeat 的出版人建议该杂志把关注点从政治转向对经济和个人理财。

她指出最近一项调查显示读者更关心经济话题而不是政治。Newsbeat 的编辑则反对编辑策略的转变，他指出已经很少有杂志提供大量的政治报道了。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

80. The following is taken from a memo from the advertising director of the Super Screen Movie Production Company.

"According to a recent report from our marketing department, during the past year, fewer people attended Super Screen-produced movies than in any other year. And yet the percentage of positive reviews by movie reviewers about specific Super Screen movies actually increased during the past year. Clearly, the contents of these reviews are not reaching enough of our prospective viewers. Thus, the problem lies not with the quality of our movies but with the public's lack of awareness that movies of good quality are available. Super Screen should therefore allocate a greater share of its budget next year to reaching the public through advertising."

下面这段文字节选自 Super Screen Movie Production Company 广告经理的备忘录。

我们公司市场部的一项报告显示，在过去的一年里，去观看 Super Screen 生产的电影的人比以往任何年份都少。但是同是在去年，受到电影评论家们褒奖的 Super Screen 电影的比例实际上却提高了。显然，这些电影评论并未被我们广大潜在的观众所了解。因此，问题不在于我们的电影的质量，而在于公众没有意识到优质电影还是存在的。Super Screen 因此明年应该增大用于广告的预算份额，让公众更好的了解我们。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

81. The following appeared in a business magazine.

"As a result of numerous complaints of dizziness and nausea on the part of consumers of Promofoods tuna, the company requested that eight million cans of its tuna be returned for testing. Promofoods concluded that the canned tuna did not, after all, pose a health risk. This conclusion is based on tests performed on samples of the recalled cans by chemists from Promofoods; the chemists found that of the eight food chemicals most commonly blamed for causing symptoms of dizziness and nausea, five were not found in any of the tested cans. The chemists did find small amounts of the three remaining suspected chemicals but pointed out that these occur naturally in all canned foods."

下面这段文字出自一份商业杂志。

去年由于有大量消费者投诉说产生了眩晕和恶心，Promofoods 召回 800 万罐金枪鱼回收检测。Promofoods 下结论说这些罐头根本不含任何有健康危害的化学物质。这一结论基于这样的事实，即 Promofoods 的化学家测试了回收的罐头样本，并发现 8 种最常见的导致眩晕和恶心症状的化学物质中，有五种都没有在任何被测试的罐头中被发现。化学家确实发现剩下三种受怀疑的化学物质在所有其他罐头食品中都存在。

Write a response in which you discuss what questions would need to be addressed in order to decide whether the conclusion and the argument on which it is based are reasonable. Be sure to explain how the answers to the questions would help to evaluate the conclusion.

82. The following appeared in a memo from the vice president of marketing at Dura-Socks, Inc. "A recent study of Dura-Socks customers suggests that our company is wasting the money it spends on its patented Endure manufacturing process, which ensures that our socks are strong enough to last for two years. We have always advertised our use of the Endure process, but the new study shows that despite the socks' durability, our customers, on average, actually purchase new Dura-Socks every three months. Furthermore, customers surveyed in our largest market—northeastern United States cities—say that they most value Dura-Socks' stylish appearance and availability in many colors. These findings suggest that we can increase our profits by discontinuing use of the Endure manufacturing process."

下面这段文字出自 Dura-Socks, Inc 市场副总监的备忘录。

最近一次对于 Dura-Sock 使用者的调查表明我们公司用于"Endure"专利生产工艺的钱是浪费的，这种工艺使我们生产的袜子足以使用两年。Dura-Sock 一直在做广告宣传它的耐用性，但最新调查显示一般 Dura-Sock 的消费者每三个月就买一双 Dura-Sock 袜子，即便它很耐用。另外，在我们最大的市场，美国东北部城市的消费者说，他们最欣赏 Dura-Sock 时尚的外观和众多颜色的选择。这些事实说明 Dura-Sock 可以停止用"Endure"生产工艺来盈利。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

83. The following is a letter to the editor of an environmental magazine.

"In 1975 a wildlife census found that there were seven species of amphibians in Xanadu National Park, with abundant numbers of each species. However, in 2002 only four species of amphibians were observed in the park, and the numbers of each species were drastically reduced. There has been a substantial decline in the numbers of amphibians worldwide, and global pollution of water and air is clearly implicated. The decline of amphibians in Xanadu National Park, however, almost certainly has a different cause: in 1975, trout—which are known to eat amphibian eggs—were introduced into the park."

下面是写给一家环保杂志编辑的一封信。

根据 1975 年的野生动物统计，Xanadu National Park 有七种两栖动物，并且每种数量都很多。然而，到 2002 年公园里只剩了四种两栖动物，且每种的数量急剧减少。在世界范围内两栖动物的数量急剧下降，全球范围的水和大气污染显然是罪魁祸首。但是，Xanadu National Park 两栖动物的减少却有另外的诱因：1975 年公园引进了鲑鱼——一种吃两栖动物卵的鱼类。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

84. The following is a letter to the editor of an environmental magazine.

"Two studies of amphibians in Xanadu National Park confirm a significant decline in the numbers of amphibians. In 1975 there were seven species of amphibians in the park, and there were abundant numbers of each species. However, in 2002 only four species of amphibians were observed in the park, and the numbers of each species were drastically reduced. One proposed explanation is that the decline was caused by the introduction of trout into the park's waters, which began in 1975. (Trout are known to eat amphibian eggs.)"

下面是写给一家环保杂志编辑的一封信。

Xanadu National Park 的两项调查确认两栖动物数量的急剧减少。1975 年该公园有七种两栖动物，并且每种数量都很多。然而，到 2002 年公园里只剩了四种两栖动物，且每种的数量急剧减少。一种解释是 1975 年鲑鱼的引进导致了两栖动物的减少，因为鲑鱼吃两栖动物的卵。

Write a response in which you discuss one or more alternative explanations that could rival the proposed explanation and explain how your explanation(s) can plausibly account for the facts presented in the argument.

85. In a study of the reading habits of Waymarsh citizens conducted by the University of Waymarsh, most respondents said that they preferred literary classics as reading material. However, a second study conducted by the same researchers found that the type of book most frequently checked out of each of the public libraries in Waymarsh was the mystery novel. Therefore, it can be concluded that the respondents in the first study had misrepresented their reading habits.

在一次由 Waymarsh 大学所举行的关于 Waymarsh 居阅读习惯的调查中，多数被访者说他们倾向于阅读古典文学。然而，由相同的研究人员随后进行的调查发现 Waymarsh 所有公共图书馆中最经常被借阅的书是神秘小说。因此，我们可以得出结论，第一次调查的被访者错误地表达了他们的阅读习惯。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

86. The following appeared in a memo at XYZcompany.

"When XYZ lays off employees, it pays Delany Personnel Firm to offer those employees assistance in creating résumés and developing interviewing skills, if they so desire. Laid-off employees have benefited greatly from Delany's services: last year those who used Delany found jobs much more quickly than did those who did not. Recently, it has been proposed that we use the less expensive Walsh Personnel Firm in place of Delany. This would be a mistake because eight years ago, when XYZ was using Walsh, only half of the workers we laid off at that time found jobs within a year. Moreover, Delany is clearly superior, as evidenced by its bigger staff and larger number of branch offices. After all, last year Delany's clients took an average of six months to find jobs, whereas Walsh's clients took nine."

下面这段文字出自 XYZ 公司的一份备忘录。

当 XYZ 裁员的时候，它雇佣了 Delany 人事公司在这些下岗员工有需要的时候为他们在写简历和提高面试技巧方面提供帮助。下岗员工从 Delany 的服务中极大受益：去年获得了 Delany 帮助的员工找工作比没有找 Delany 的员工快的多。最近，有提案提出用收费较少的 Walsh 人事公司代替 Delany。这将是一个错误，因为在 8 年前，XYZ 使用的就是 Walsh，我们当时裁减的员工只有一半在一年之内找到了工作。而且，Delany 显然更好，理由是它的员工更多，分支机构也更多。不论如何，去年 Delany 的客户平均用六个月找到工作，而 Walsh 的客户平均用了 9 个月。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

87. In a study of the reading habits of Waymarsh citizens conducted by the University of Waymarsh, most respondents said they preferred literary classics as reading material. However, a second study conducted by the same researchers found that the type of book most frequently checked out of each of the public libraries in Waymarsh was the mystery novel. Therefore, it can be concluded that the respondents in the first study had misrepresented their reading preferences.

在一次由 Waymarsh 大学所举行的关于 Waymarsh 居民阅读习惯的调查中，多数被访者说他们倾向于阅读古典文学。然而，由相同的研究人员随后进行的调查发现 Waymarsh 所有公共图书馆中最经常被借阅的书是神秘小说。因此，我们可以得出结论，第一次调查的被访者错误地表达了他们的阅读习惯。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

88. The following appeared in a memorandum written by the vice president of Health Naturally, a small but expanding chain of stores selling health food and other health-related products.

"Our previous experience has been that our stores are most profitable in areas where residents are highly concerned with leading healthy lives. We should therefore build one of our new stores in Plainsville, which clearly has many such residents. Plainsville merchants report that sales of running shoes and exercise equipment are at all-time highs. The local health club, which nearly closed five years ago due to lack of business, has more members than ever, and the weight-training and aerobics classes are always full. We can even anticipate a new generation of customers: Plainsville's schoolchildren are required to participate in a program called Fitness for Life, which emphasizes the benefits of regular exercise at an early age."

下面这段文字出自 Health Naturally 副总裁的备忘录。这家公司虽然小，但是是一家扩张性很强的连锁商店，主要销售健康食品和其他与健康相关的产品。

以前的经验显示，我们的商店在那些居民对健康生活高度关注的地区是盈利最多的。因此我们应该把下一家连锁店开设在 **Plainsville**，那里有很多这样的居民。**Plainsville** 的商家报告说运动鞋和运动衣的销售处于历史高点。当地一家五年前因缺乏客源而濒临倒闭的康体俱乐部现在的会员比以往任何时候都多，减肥训练和体操班总是满员。我们还可以预见到新生代的顾客群：**Plainsville** 的在校学生被要求参加一个叫做“终生健康”的项目，它强调从小开始经常锻炼的好处。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

89. The following appeared in a memo at XYZ company.

"When XYZ lays off employees, it pays Delany Personnel Firm to offer those employees assistance in creating résumés and developing interviewing skills, if they so desire. Laid-off employees have benefited greatly from Delany's services: last year those who used Delany found jobs much more quickly than did those who did not. Recently, it has been proposed that we use the less expensive Walsh Personnel Firm in place of Delany. This would be a mistake because eight years ago, when XYZ was using Walsh, only half of the workers we laid off at that time found jobs within a year. Moreover, Delany is clearly superior, as evidenced by its bigger staff and larger number of branch offices. After all, last year Delany's clients took an average of six months to find jobs, whereas Walsh's clients took nine."

下面这段文字出自 XYZ 公司的一份备忘录。

当 XYZ 裁员的时候，它雇佣了 Delany 人事公司在这些下岗员工有需要的时候为他们在写简历和提高面试技巧方面提供帮助。下岗员工从 Delany 的服务中极大受益：去年获得了 Delany 帮助的员工找工作比没有找 Delany 的员工快的多。最近，有提案提出用收费较少的 Walsh 人事公司代替 Delany。这将是一个错误，因为在 8 年前，XYZ 使用的就是 Walsh，我们当时裁减的员工只有一半在一年之内找到了工作。而且，Delany 显然更好，理由是它的员工更多，分支机构也更多。不论如何，去年 Delany 的客户平均用六个月找到工作，而 Walsh 的客户平均用了 9 个月。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

90. The following appeared in a memorandum written by the vice president of Health Naturally, a small but expanding chain of stores selling health food and other health-related products.

"Our previous experience has been that our stores are most profitable in areas where residents are highly concerned with leading healthy lives. We should therefore build one of our new stores in Plainsville, which clearly has many such residents. Plainsville merchants report that sales of running shoes and exercise equipment are at all-time highs. The local health club, which nearly closed five

years ago due to lack of business, has more members than ever, and the weight-training and aerobics classes are always full. We can even anticipate a new generation of customers: Plainsville's schoolchildren are required to participate in a program called Fitness for Life, which emphasizes the benefits of regular exercise at an early age."

下面这段文字出自 Health Naturally 副总裁的备忘录。这家公司虽然小，但是是一家扩张性很强的连锁商店，主要销售健康食品和其他与健康相关的产品。

以前的经验显示，我们的商店在那些居民对健康生活高度关注的地区是盈利最多的。因此我们应该把下一家连锁店开设在 Plainsville，那里有很多这样的居民。Plainsville 的商家报告说运动鞋和运动衣的销售处于历史高点。当地一家五年前因缺乏客源而濒临倒闭的康体俱乐部现在的会员比以往任何时候都多，减肥训练和体操班总是满员。我们还可以预见到新生代的顾客群：Plainsville 的在校学生被要求参加一个叫做"终生健康"的项目，它强调从小开始经常锻炼的好处。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

91. Three years ago, because of flooding at the Western Palean Wildlife Preserve, 100 lions and 100 western gazelles were moved to the East Palean Preserve, an area that is home to most of the same species that are found in the western preserve, though in larger numbers, and to the eastern gazelle, a close relative of the western gazelle. The only difference in climate is that the eastern preserve typically has slightly less rainfall. Unfortunately, after three years in the eastern preserve, the imported western gazelle population has been virtually eliminated. Since the slight reduction in rainfall cannot be the cause of the virtual elimination of western gazelle, their disappearance must have been caused by the larger number of predators in the eastern preserve.

三年前，由于 Western Palean 野生动物保护区发洪水，100 只狮子和 100 只西方羚羊转移到了 East Palean 保护区。生活在东区的物种和生活在西保护区的物种大部分相同，只不过数量比西区多。东方羚羊是西方羚羊的近亲。两地气候上唯一的不同是东区降雨量稍微少一些。不幸的是，在东区生活三年后，引进的西方羚羊基本销声匿迹。因为降雨量轻微的减少不可能时是造成西方羚羊灭绝的原因，那么它们的消失只能是东区大量的食肉动物造成的。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

92. Workers in the small town of Leeville take fewer sick days than workers in the large city of Masonton, 50 miles away. Moreover, relative to population size, the diagnosis of stress-related illness is proportionally much lower in Leeville than in Masonton. According to the Leeville Chamber of Commerce, these facts can be attributed to the health benefits of the relatively relaxed pace of life in Leeville.

小城镇 Leeville 工人休病假的天数比 50 英里外的大城市 Masonton 的少。另外，相对人口规模而言，和压力有关的疾病发病率在 Leeville 要远低于 Masonton。Leeville 商会认为，这些事实可以归因为 Leeville 压力相对较小的悠闲的生活方式。

Write a response in which you discuss one or more alternative explanations that could rival the proposed explanation and explain how your explanation(s) can plausibly account for the facts presented in the argument.

93. The following appeared in a memorandum from the manager of WWAC radio station.

"WWAC must change from its current rock-music format because the number of listeners has been declining, even though the population in our listening area has been growing. The population growth has resulted mainly from people moving to our area after their retirement, and we must make listeners of these new residents. But they seem to have limited interest in music: several local stores selling recorded music have recently closed. Therefore, just changing to another kind of music is not going to increase our audience. Instead, we should adopt a news-and-talk format, a form of radio that is increasingly popular in our area."

下面这段文字出自 WWAC 电台经理的备忘录。

WWAC 必须改变摇滚音乐的风格，因为虽然电台覆盖的区域总人口增加了，但听众减少了。人口的增加主要是由于退休后来我们这养老的人增多了，所以我们必须制作新居民喜欢的音乐。但是他们貌似对音乐不怎么感兴趣，很多卖录制音乐的商店已经关门了。因此，单纯把摇滚乐换成另外一种音乐并不能增加我们的听众。相反，我们应该采用新闻和对话类节目，这是一种在我们这愈加流行的一种节目。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

94. The vice president of human resources at Climpson Industries sent the following recommendation to the company's president.

"A recent national survey found that the majority of workers with access to the Internet at work had used company computers for personal or recreational activities, such as banking or playing games. In an effort to improve our employees' productivity, we should implement electronic monitoring of employees' Internet use from their workstations. Using electronic monitoring software is the best way to reduce the number of hours Climpson employees spend on personal or recreational activities. We predict that installing software to monitor employees' Internet use will allow us to prevent employees from wasting time, thereby increasing productivity and improving overall profits."

Climpson 人力资源副总裁给公司总裁提出如下建议：

为提高员工的生产效率，我们应该在员工的终端上加装电子监控来监视员工对互联网的使用。如果我们要减少用于私人以及娱乐活动，比如购物或玩游戏的工作时间，在终端上使用互联网的员工必须要被确认并且受到惩罚。通过在公司电脑上安装检测员工使用互联网的软件，我们可以防止员工浪费时间，并提高生产效率和整体利润。

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

95. The following appeared in a memo from the new vice president of Sartorian, a company that manufactures men's clothing.

"Five years ago, at a time when we had difficulty obtaining reliable supplies of high-quality wool fabric, we discontinued production of our popular alpaca overcoat. Now that we have a new fabric supplier, we should resume production. Given the outcry from our customers when we discontinued this product and the fact that none of our competitors offers a comparable product, we can expect pent-up consumer demand for our alpaca coats. This demand and the overall increase in clothing prices will make Sartorian's alpaca overcoats more profitable than ever before."

下面这段文字出自一家生产男士服装的公司 Sartorian 新的副总裁的备忘录。

五年前，当我们在获取可靠的高质量羊毛毛料的渠道方面存在困难的时候，我们停止了时尚羊毛外衣的生产。现在有了新的毛料供应商，我们应该重新开始生产。这种外衣应该卖得很好，因为我们已经五年没有供应羊毛外衣了，而且由于我们的主要竞争对手已不再生产羊毛外衣，消费者将有很迫切的需求。这种需求和服装价格的整体上涨将使 Sartorian 的羊毛外衣比以前更赚钱。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

96. The following appeared in a memo from the new vice president of Sartorian, a company that manufactures men's clothing.

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下面这段文字出自一家生产男士服装的公司 Sartorian 新的副总裁的备忘录。

五年前，当我们在获取可靠的高质量羊毛毛料的渠道方面存在困难的时候，我们停止了时尚羊毛外衣的生产。现在有了新的毛料供应商，我们应该重新开始生产。这种外衣应该卖得很好，因为我们已经五年没有供应羊毛外衣了，而且由于我们的主要竞争对手已不再生产羊毛外衣，消费者将有很迫切的需求。这种需求和服装价格的整体上涨将使 Sartorian 的羊毛外衣比以前更赚钱。

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

97. The following appeared in an e-mail sent by the marketing director of the Classical Shakespeare Theatre of Bardville.

"Over the past ten years, there has been a 20 percent decline in the size of the average audience at Classical Shakespeare Theatre productions. In spite of increased advertising, we are attracting fewer and fewer people to our shows, causing our profits to decrease significantly. We must take action to attract new audience members. The best way to do so is by instituting a 'Shakespeare in the Park' program this summer. Two years ago the nearby Avon Repertory Company started a 'Free Plays in the Park' program, and its profits have increased 10 percent since then. If we start a 'Shakespeare in the Park' program, we can predict that our profits will increase, too."

下面这段文字出自 Classical Shakespeare Theatre of Bardville 市场经理的一封 E-mail。

在过去十年中，莎士比亚剧院经典剧目的平均观众人数下降了 20%。尽管广告增加了，但是我们吸引的观众越来越少，收益也随之急剧下降。我们必须采取措施吸引新观众。最好的方法就是在今年夏天开展'Shakespeare in the Park'活动。两年前附近的 Avon Repertory Company 开展了一场'Free Plays in the Park'活动，它的收益由此增加了 10%。如果我们也开展这样的活动，我们的收益也会增加。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

98. The following is a recommendation from the business manager of Monarch Books.

"Since its opening in Collegeville twenty years ago, Monarch Books has developed a large customer base due to its reader-friendly atmosphere and wide selection of books on all subjects. Last month, Book and Bean, a combination bookstore and coffee shop, announced its intention to open a Collegeville store. Monarch Books should open its own in-store café in the space currently devoted to children's books. Given recent national census data indicating a significant decline in the percentage of the population under age ten, sales of children's books are likely to decline. By replacing its children's books section with a café, Monarch Books can increase profits and ward off competition from Book and Bean."

下面是 Monarch Books 业务经理的一封建议书。

自从在 Collegeville 开业 20 年来，Monarch Books 拥有了庞大的用户群，这要归功于它为读者提供良好的阅读环境和广泛的选择余地。上个月，一个集书店和咖啡馆于一体的店 Book and Bean 宣布它有意在 Collegeville 开一家店。Monarch Books 应该把现在的儿童图书区改为室内咖啡馆。国家调查的数据显示 10 岁以下的儿童比重可能下降。用咖啡馆代替儿童图书区，Monarch Books 可以增加利润并且防止来自 Book and Bean 的竞争。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

99. The following is a recommendation from the business manager of Monarch Books.

"Since its opening in Collegeville twenty years ago, Monarch Books has developed a large customer base due to its reader-friendly atmosphere and wide selection of books on all subjects. Last month, Book and Bean, a combination bookstore and coffee shop, announced its intention to open a Collegeville store. Monarch Books should open its own in-store café in the space currently devoted to children's books. Given recent national census data indicating a significant decline in the percentage of the population under age ten, sales of children's books are likely to decline. By replacing its children's books section with a café, Monarch Books can increase profits and ward off competition from Book and Bean."

下面是 Monarch Books 业务经理的一封建议书。

自从在 Collegeville 开业 20 年来，Monarch Books 拥有了庞大的用户群，这要归功于它为读者提供良好的阅读环境和广泛的选择余地。上个月，一个集书店和咖啡馆于一体的店 Book and Bean 宣布它有意在 Collegeville 开一家店。Monarch Books 应该把现在的儿童图书区改为室内咖啡馆。国家调查的数据显示 10 岁以下的儿童比重可能下降。用咖啡馆代替儿童图书区，Monarch Books 可以增加利润并且防止来自 Book and Bean 的竞争。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

100. The following was written as a part of an application for a small-business loan by a group of developers in the city of Monroe.

"Jazz music is extremely popular in the city of Monroe: over 100,000 people attended Monroe's annual jazz festival last summer, and the highest-rated radio program in Monroe is 'Jazz Nightly,' which airs every weeknight. Also, a number of well-known jazz musicians own homes in Monroe. Nevertheless, the nearest jazz club is over an hour away. Given the popularity of jazz in Monroe and a recent nationwide study indicating that the typical jazz fan spends close to \$1,000 per year on jazz entertainment, a jazz music club in Monroe would be tremendously profitable."

下面这段文字节选自 Monroe 市一群创业者申请小企业贷款的申请书。

爵士乐在 Monroe 非常流行。去年夏天 10 万多人参加了 Monroe 的爵士音乐节，Monroe 收视率最高的广播节目是每周末晚上播出的 Jazz Nightly。而且若干知名爵士音乐家居住在 Monroe。不过最近的爵士俱乐部也有一个多小时的车程。一项全国性研究表明典型的爵士爱好者每年花费近 1000 美元用于爵士娱乐，在 Monroe 建立爵士乐俱乐部将会是非常盈利的产业。Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

101. There is now evidence that the relaxed pace of life in small towns promotes better health and greater longevity than does the hectic pace of life in big cities. Businesses in the small town of Leeville report fewer days of sick leave taken by individual workers than do businesses in the nearby large city of Masonton. Furthermore, Leeville has only one physician for its one thousand residents, but in Masonton the proportion of physicians to residents is five times as high. Finally, the average age of Leeville residents is significantly higher than that of Masonton residents. These findings suggest that people seeking longer and healthier lives should consider moving to small communities.

目前有证据表明小城市的休闲放松的生活比大城市快节奏的生活对健康和长寿更有好处。小城镇 Leeville 的商业行业所上报的员工病假天数比邻近大城市 Mason 要少。而且，Leeville 每千人只有一名医生，而 Mason 市医生的比例是 Leeville 的五倍。Leeville 居民的平均年龄显著高于 Mason 居民。这些数据表明寻求更健康更长寿生活的人应该考虑移居到小城镇。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

102. The following was written as a part of an application for a small-business loan by a group of developers in the city of Monroe.

"Jazz music is extremely popular in the city of Monroe: over 100,000 people attended Monroe's annual jazz festival last summer, and the highest-rated radio program in Monroe is 'Jazz Nightly,' which airs every weeknight. Also, a number of well-known jazz musicians own homes in Monroe. Nevertheless, the nearest jazz club is over an hour away. Given the popularity of jazz in Monroe and a recent nationwide study indicating that the typical jazz fan spends close to \$1,000 per year on jazz entertainment, we predict that our new jazz music club in Monroe will be a tremendously profitable enterprise."

下面这段文字节选自 Monroe 市一群创业者申请小企业贷款的申请书。

爵士乐在 Monroe 非常流行。去年夏天 10 万多人参加了 Monroe 的爵士音乐节，Monroe 收视率最高的广播节目是每周末晚上播出的 Jazz Nightly。而且若干知名爵士音乐家居住在

Monroe。不过最近的爵士俱乐部也有一个小时的车程。一项全国性研究表明典型的爵士爱好者每年花费近 1000 美元用于爵士娱乐，在 Monroe 建立爵士乐俱乐部将会是非常盈利的产业。Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

103. There is now evidence that the relaxed pace of life in small towns promotes better health and greater longevity than does the hectic pace of life in big cities. Businesses in the small town of Leeville report fewer days of sick leave taken by individual workers than do businesses in the nearby large city of Masonton. Furthermore, Leeville has only one physician for its one thousand residents, but in Masonton the proportion of physicians to residents is five times as high. Finally, the average age of Leeville residents is significantly higher than that of Masonton residents. These findings suggest that the relaxed pace of life in Leeville allows residents to live longer, healthier lives.

目前有证据表明小城市的休闲放松的生活比大城市快节奏的生活对健康和长寿更有好处。小城镇 Leeville 的商业行业所上报的员工病假天数比邻近大城市 Mason 要少。而且，Leeville 每千人只有一名医生，而 Mason 市医生的比例是 Leeville 的五倍。Leeville 居民的平均年龄显著高于 Mason 居民。这些数据表明寻求更健康更长寿生活的人应该考虑移居到小城镇。

Write a response in which you discuss one or more alternative explanations that could rival the proposed explanation and explain how your explanation(s) can plausibly account for the facts presented in the argument.

104. The following appeared in a memo from a vice president of a manufacturing company.

"During the past year, workers at our newly opened factory reported 30 percent more on-the-job accidents than workers at nearby Panoply Industries. Panoply produces products very similar to those produced at our factory, but its work shifts are one hour shorter than ours. Experts say that fatigue and sleep deprivation among workers are significant contributing factors in many on-the-job accidents. Panoply's superior safety record can therefore be attributed to its shorter work shifts, which allow its employees to get adequate amounts of rest."

下面这段文字出自一家制造公司的副总裁的备忘录。

去年，我们新开的工厂的工伤事故比邻近的 Panoply 工厂多 30%。Panoply 生产的商品和我们工厂的非常相似，但每班工作时间比我们的短一个小时。专家认为导致很多工伤事故的重要因素就是工人的疲劳和睡眠不足。Panoply 较高的安全记录得益于较短的轮班工作时间，这使得它的员工有足够的睡眠。

Write a response in which you discuss one or more alternative explanations that could rival the proposed explanation and explain how your explanation(s) can plausibly account for the facts presented in the argument.

105. The following appeared in a memo from the vice president of Butler Manufacturing.

"During the past year, workers at Butler Manufacturing reported 30 percent more on-the-job accidents than workers at nearby Panoply Industries, where the work shifts are one hour shorter than ours. A recent government study reports that fatigue and sleep deprivation among workers are significant contributing factors in many on-the-job accidents. If we shorten each of our work shifts by one hour, we can improve Butler Manufacturing's safety record by ensuring that our employees are adequately rested."

下面这段文字出自 Butler Manufacturing 公司副总裁的备忘录。

去年，Butler Manufacturing 的工伤事故比邻近的 Panoply 工厂多 30%，Panoply 的每班工作时间比 Butler Manufacturing 的短一个小时。一份政府调查报告显示导致很多工伤事故的重要因素是工人的疲劳和睡眠不足。如果我们每个班次的工作时间都减少一小时，那么我们的雇员将有更充足的睡眠，Butler Manufacturing 的安全记录将会得到改善。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

106. The following appeared in a memo from the Board of Directors of Butler Manufacturing.

"During the past year, workers at Butler Manufacturing reported 30 percent more on-the-job accidents than workers at nearby Panoply Industries, where the work shifts are one hour shorter than ours. A recent government study reports that fatigue and sleep deprivation among workers are significant contributing factors in many on-the-job accidents. Therefore, we recommend that Butler Manufacturing shorten each of its work shifts by one hour. Shorter shifts will allow Butler to improve its safety record by ensuring that its employees are adequately rested."

下面这段文字出自 Butler Manufacturing 公司董事会的备忘录。

去年，Butler Manufacturing 的工伤事故比邻近的 Panoply 工厂多 30%，Panoply 的每班工作时间比 Butler Manufacturing 的短一个小时。一份政府调查报告显示导致很多工伤事故的重要因素是工人的疲劳和睡眠不足。因此，我们建议每个班次的工作时间都减少一小时，那么我们的雇员将有更充足的睡眠，Butler Manufacturing 的安全记录将会得到改善。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

107. The following appeared in a memo from the business manager of a chain of cheese stores located throughout the United States.

"For many years all the stores in our chain have stocked a wide variety of both domestic and imported cheeses. Last year, however, all of the five best-selling cheeses at our newest store were domestic cheddar cheeses from Wisconsin. Furthermore, a recent survey by Cheeses of the World

magazine indicates an increasing preference for domestic cheeses among its subscribers. Since our company can reduce expenses by limiting inventory, the best way to improve profits in all of our stores is to discontinue stocking many of our varieties of imported cheese and concentrate primarily on domestic cheeses."

下面这段文字出自在美国经营奶酪的连锁商店店主的备忘录。

很多年来我们所有的连锁店都储备了很多种类的国产奶酪和进口奶酪。然而去年，我们最新的店里五种销量最高的奶酪都是威斯康星出产的 cheddar 奶酪。而且，最近一次由 Cheese of the World 杂志组织的调查显示，其订阅者越来越喜欢国产奶酪。由于我们公司可以通过限制库存来减少开支，在我们所有连锁店增加盈利的最好方式就是停止贮备很多进口奶酪而主要集中于国产奶酪。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

108. The following appeared in a memo from the owner of a chain of cheese stores located throughout the United States.

"For many years all the stores in our chain have stocked a wide variety of both domestic and imported cheeses. Last year, however, all of the five best-selling cheeses at our newest store were domestic cheddar cheeses from Wisconsin. Furthermore, a recent survey by Cheeses of the World magazine indicates an increasing preference for domestic cheeses among its subscribers. Since our company can reduce expenses by limiting inventory, the best way to improve profits in all of our stores is to discontinue stocking many of our varieties of imported cheese and concentrate primarily on domestic cheeses."

下面这段文字出自在美国经营奶酪的连锁商店店主的备忘录。

很多年来我们所有的连锁店都储备了很多种类的国产奶酪和进口奶酪。然而去年，我们最新的店里五种销量最高的奶酪都是威斯康星出产的 cheddar 奶酪。而且，最近一次由 Cheese of the World 杂志组织的调查显示，其订阅者越来越喜欢国产奶酪。由于我们公司可以通过限制库存来减少开支，在我们所有连锁店增加盈利的最好方式就是停止贮备很多进口奶酪而主要集中于国产奶酪。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

109. The following appeared in a memorandum from the general manager of KNOW radio station.

"Several factors indicate that radio station KNOW should shift its programming from rock-and-roll music to a continuous news format. Consider, for example, that the number of people in our listening area over fifty years of age has increased dramatically, while our total number of listeners has declined. Also, music stores in our area report decreased sales of recorded music. Finally, continuous news stations in neighboring cities have been very successful. The switch from rock-and-roll music to 24-hour news will attract older listeners and secure KNOW radio's future."

下面这段文字出自 KNOW 电台总经理的备忘录。

若干因素表明 KNOW 电台应该把它的节目从摇滚乐转成连续的新闻节目。举例来说，我们覆盖范围内超过 50 岁的老年人数量显著增加，而总的听众数量减少了。而且，我们地区音像店中录制音乐的销量下降。最后，邻近城市的连续新闻节目非常成功。从摇滚乐到 24 小时新闻节目的转变将会吸引老年听众，确保 KNOW 电台将来更好的发展。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

110. The following appeared in a memorandum from the manager of KNOW radio station.

"Several factors indicate that KNOW radio can no longer succeed as a rock-and-roll music station. Consider, for example, that the number of people in our listening area over fifty years of age has increased dramatically, while our total number of listeners has declined. Also, music stores in our area report decreased sales of rock-and-roll music. Finally, continuous news stations in neighboring cities have been very successful. We predict that switching KNOW radio from rock-and-roll music to 24-hour news will allow the station to attract older listeners and make KNOW radio more profitable than ever."

下面这段文字出自 KNOW 电台总经理的备忘录。

许多因素表明 KNOW 电台不能再靠摇滚音乐取得成功了。举例来说，我们覆盖范围内超过 50 岁的老年人数量显著增加，而总的听众数量减少了。而且，我们地区音像店中摇滚乐的销量下降了。最后，邻近城市的连续新闻节目非常成功。从摇滚乐到 24 小时新闻节目的转变将会吸引老年听众，保 KNOW 电台会比以前更盈利。

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

111. The following appeared in a memorandum from the owner of Movies Galore, a chain of movie-rental stores.

"In order to stop the recent decline in our profits, we must reduce operating expenses at Movies Galore's ten movie-rental stores. Since we are famous for our special bargains, raising our rental prices is not a viable way to improve profits. Last month our store in downtown Marston significantly decreased its operating expenses by closing at 6:00 P.M. rather than 9:00 P.M. and by reducing its stock by eliminating all movies released more than five years ago. By implementing similar changes in our other stores, Movies Galore can increase profits without jeopardizing our reputation for offering great movies at low prices."

下面这段文字出自 Movies Galore，一家录像租赁店老板的备忘录。

由于利润下降，我们必须压缩 Movies Galore 十家录像租赁店的营业开支。涨价并不是一个好选择，因为我们就是因特价销售而知名的。因此我们应该缩短营业时间。上个月我们位于闹市区 Marston 的店营业时间从以前的 9 点提前到下午 6 点，并通过不再保留发行五年以上的电影来减少总库存量。通过在我们其他店里实施类似的策略，Movies Galore 将会在不影响我们物美价廉的美誉的前提下增加利润。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

112. The following appeared in a memorandum from the owner of Movies Galore, a chain of movie-rental stores.

"In order to reverse the recent decline in our profits, we must reduce operating expenses at Movies Galore's ten movie-rental stores. Since we are famous for our special bargains, raising our rental prices is not a viable way to improve profits. Last month our store in downtown Marston significantly decreased its operating expenses by closing at 6:00 p.m. rather than 9:00 p.m. and by reducing its stock by eliminating all movies released more than five years ago. Therefore, in order to increase profits without jeopardizing our reputation for offering great movies at low prices, we recommend implementing similar changes in our other nine Movies Galore stores."

下面这段文字出自 Movies Galore，一家录像租赁店老板的备忘录。

为了扭转利润下降的趋势，我们必须压缩 Movies Galore 十家录像租赁店的营业开支。涨价并不是一个好选择，因为我们就是因特价销售而知名的。因此我们应该缩短营业时间。上个月我们位于闹市区 Marston 的店营业时间从以前的 9 点提前到下午 6 点，并通过不再保留发行五年以上的电影来减少总库存量。因此，为了在不影响我们物美价廉的美誉的前提下增加利润，我们建议在 Movies Galore 其他 9 家店实施类似的策略。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

113. The following is a recommendation from the personnel director to the president of Acme Publishing Company.

"Many other companies have recently stated that having their employees take the Easy Read Speed-Reading Course has greatly improved productivity. One graduate of the course was able to read a 500-page report in only two hours; another graduate rose from an assistant manager to vice president of the company in under a year. Obviously, the faster you can read, the more information you can absorb in a single workday. Moreover, Easy Read would cost Acme only \$500 per employee—a small price to pay when you consider the benefits. Included in this fee is a three-week seminar in Spruce City and a lifelong subscription to the Easy Read newsletter. Clearly, to improve productivity, Acme should require all of our employees to take the Easy Read course."

下面是 Acme Publishing Company 人力资源经理写给总裁的建议。

很多其他公司最近指出他们的员工参加了 Easy Read 的速读课程之后生产效率显著提高。这个课程的一名毕业生能够在两个小时之内读完长达 500 页的报告，另一名毕业生在一年内从助理经理升到了副总裁。显然，你的阅读速度越快，在一天之内所能吸收的信息量就越大。而且，Easy Read 的学费只有每人 500 元，相对于它给 Acme 带来的效益是个小数目。这个费用包括在 Spruce City 举行的为期三周的研讨会和 Easy Read 新闻刊物的终生赠阅。显然，为了提高工作效率，Acme 应该要求所有员工参加 Easy Read 的课程。

Write a response in which you discuss what questions would need to be answered in order to decide whether the advice and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the advice.

114. The following appeared in a memo from the vice president of a food distribution company with food storage warehouses in several cities.

"Recently, we signed a contract with the Fly-Away Pest Control Company to provide pest control services at our warehouse in Palm City, but last month we discovered that over \$20,000 worth of food there had been destroyed by pest damage. Meanwhile, the Buzzoff Pest Control Company, which we have used for many years in Palm City, continued to service our warehouse in Winterville, and last month only \$10,000 worth of the food stored there had been destroyed by pest damage. Even though the price charged by Fly-Away is considerably lower, our best means of saving money is to return to Buzzoff for all our pest control services."

下面这段文字出自一家在多地经营食品零售和仓储业务的公司副总裁的备忘录。

最近我们和 Fly-Away Pest-Control 公司签订了一项合同来为我们在 Palm City 的快餐食品仓库提供杀虫服务。但上个月我们发现，那里有价值超过\$20000 的食品被害虫破坏。同时，我们使用多年的 Buzzoff Pest-Control 公司继续在 Winterville 的仓库服务，上个月那里只有价值 \$10000 的食品被害虫破坏。尽管 Fly-Away 的收费低廉的多，但我们省钱的最好方式就是重新使用 Buzzoff 公司来提供我们所有的杀虫服务。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

115. The following appeared in a memo from a vice president of a large, highly diversified company.

"Ten years ago our company had two new office buildings constructed as regional headquarters for two different regions. The buildings were erected by two different construction companies—Alpha and Zeta. Even though the two buildings had identical floor plans, the building constructed by Zeta cost 30 percent more to build, and its expenses for maintenance last year were twice those of the building constructed by Alpha. Furthermore, the energy consumption of the Zeta building has been higher than that of the Alpha building every year since its construction. Such data, plus the fact that Alpha has a stable workforce with little employee turnover, indicate that we should use Alpha rather than Zeta for our contemplated new building project."

下面这段文字节选自一个高度多样化的大公司副总裁的备忘录。

10 年以前我们公司在两个地区各有一栋地区总部大楼。它们由两家建筑公司--Alpha 和 Zeta 分别建造。尽管两座建筑的平面布局基本相同，由 Zeta 所建造的建筑造价高出了 30%，去年的维护费用是由 Alpha 建的楼的两倍。而且，Zeta 大楼建成以来的能耗每年都比 Alpha 大楼要多。基于以上这些数据，再加上 Alpha 公司员工流动性小、团队稳定，尤其是 Alpha 在投标时承诺给我们更低的建筑成本，我们建议应该使用 Alpha 而不是 Zeta 来建造新楼。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

116. The following appeared in a memo from the vice president of a food distribution company with food storage warehouses in several cities.

"Recently, we signed a contract with the Fly-Away Pest Control Company to provide pest control services at our warehouse in Palm City, but last month we discovered that over \$20,000 worth of food there had been destroyed by pest damage. Meanwhile, the Buzzoff Pest Control Company, which we have used for many years in Palm City, continued to service our warehouse in Winterville, and last month only \$10,000 worth of the food stored there had been destroyed by pest damage. This difference in pest damage is best explained by the negligence of Fly-Away."

下面这段文字出自一家在多地经营食品零售和仓储业务的公司副总裁的备忘录。

最近我们和 Fly-Away Pest-Control 公司签订了一项合同来为我们在 Palm City 的快餐食品仓库提供杀虫服务。但上个月我们发现，那里有价值超过\$20000 的食品被害虫破坏。同时，我们使用多年的 Buzzoff Pest-Control 公司继续在 Winterville 的仓库服务，上个月那里只有价值 \$10000 的食品被害虫破坏。这一区别很好的说明了 Fly-Away 公司的疏忽大意。

Write a response in which you discuss one or more alternative explanations that could rival the proposed explanation and explain how your explanation(s) can plausibly account for the facts presented in the argument.

117. The following appeared in a memo from the vice president of a food distribution company with food storage warehouses in several cities.

"Recently, we signed a contract with the Fly-Away Pest Control Company to provide pest control services at our warehouse in Palm City, but last month we discovered that over \$20,000 worth of food there had been destroyed by pest damage. Meanwhile, the Buzzoff Pest Control Company, which we have used for many years in Palm City, continued to service our warehouse in Winterville, and last month only \$10,000 worth of the food stored there had been destroyed by pest damage. Even though the price charged by Fly-Away is considerably lower, our best means of saving money is to return to Buzzoff for all our pest control services."

下面这段文字出自一家在多地经营食品零售和仓储业务的公司副总裁的备忘录。

最近我们和 Fly-Away Pest-Control 公司签订了一项合同来为我们在 Palm City 的快餐食品仓库提供杀虫服务。但上个月我们发现，那里有价值超过\$20000 的食品被害虫破坏。同时，我们使用多年的 Buzzoff Pest-Control 公司继续在 Winterville 的仓库服务，上个月那里只有价值 \$10000 的食品被害虫破坏。尽管 Fly-Away 的收费低廉的多，但我们省钱的最好方式就是重新使用 Buzzoff 公司来提供我们所有的杀虫服务。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

118. The following appeared as part of an article in a business magazine.

"A recent study rating 300 male and female advertising executives according to the average number of hours they sleep per night showed an association between the amount of sleep the executives need and the success of their firms. Of the advertising firms studied, those whose executives reported needing no more than six hours of sleep per night had higher profit margins and faster growth. On the basis of this study, we recommend that businesses hire only people who need less than six hours of sleep per night."

下面这段文字节选自一本商业杂志的一篇文章。

最近一项调查选取了 Mertian 广告公司 300 名男女行政官进行研究，根据他们每晚平均睡眠时间得出了一个结论：行政官的睡眠时间和公司的成功之间有联系。根据对这些广告公司的调查，那些拥有每晚所需睡眠时间少于 6 小时的行政官的公司利润更高、成长更快。基于这一研究，我们建议公司应该只雇佣每晚所需睡眠时间小于 6 小时的行政官。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

119. Evidence suggests that academic honor codes, which call for students to agree not to cheat in their academic endeavors and to notify a faculty member if they suspect that others have cheated, are far more successful than are other methods at deterring cheating among students at colleges and universities. Several years ago, Groveton College adopted such a code and discontinued its old-fashioned system in which teachers closely monitored students. Under the old system, teachers reported an average of thirty cases of cheating per year. In the first year the honor code was in place, students reported twenty-one cases of cheating; five years later, this figure had dropped to fourteen. Moreover, in a recent survey, a majority of Groveton students said that they would be less likely to cheat with an honor code in place than without.

有证据表明，在大学和学院里建立学术诚信机制比其他方法在防止作弊问题上更加成功。学术诚信机制要求学生同意在学业中不作弊，并且当他们怀疑别人作弊的时候通知老师。前些年，Groveton 的诚信制度代替了原有的学生被老师严密监视的老体制。在老体制中平均每年有 30 起作弊被上报。在新体制实施的第一年，学生上报了 21 起作弊事件；五年后，这一数值下降到了 14 起。而且，在最近一次调查中，大部分学生说有了诚信制度他们更加不太可能作弊。

Write a response in which you discuss one or more alternative explanations that could rival the proposed explanation and explain how your explanation(s) can plausibly account for the facts presented in the argument.

120. Several years ago, Groveton College adopted an honor code, which calls for students to agree not to cheat in their academic endeavors and to notify a faculty member if they suspect that others have cheated. Groveton's honor code replaced a system in which teachers closely monitored students. Under that system, teachers reported an average of thirty cases of cheating per year. The honor code has proven far more successful: in the first year it was in place, students reported twenty-one cases of cheating; five years later, this figure had dropped to fourteen. Moreover, in a recent survey, a majority of Groveton students said that they would be less likely to cheat with an honor code in place than without. Such evidence suggests that all colleges and universities should adopt honor codes similar to Groveton's. This change is sure to result in a dramatic decline in cheating among college students.

前些年，Groveton College 采用了一种学术诚信机制，它要求学生同意在学业中不作弊，并且当他们怀疑别人作弊的时候通知老师。Groveton 的诚信制度代替了原有的学生被老师严密监视的老体制。在老体制中平均每年有 30 起作弊被上报。新的诚信体制更加有效：在实施的第一年，学生上报了 21 起作弊事件；五年后，这一数值下降到了 14 起。而且，在最近一次调

查中，大部分学生说有了诚信制度他们更加不太可能作弊。以上数据表明所有的大中专院校都应该采取类似 Groveton College 的诚信体制。这一变化无疑将大大减少大学生的作弊行为。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

121. The following appeared in a memo from the director of a large group of hospitals.

"In a controlled laboratory study of liquid hand soaps, a concentrated solution of extra strength UltraClean hand soap produced a 40 percent greater reduction in harmful bacteria than did the liquid hand soaps currently used in our hospitals. During our recent test of regular-strength UltraClean with doctors, nurses, and visitors at our hospital in Worktown, the hospital reported significantly fewer cases of patient infection (a 20 percent reduction) than did any of the other hospitals in our group. Therefore, to prevent serious patient infections, we should supply UltraClean at all hand-washing stations, including those used by visitors, throughout our hospital system."

下面这段文字出自一家大型医院集团总裁的备忘录。

在一次对于抗菌洗手液的实验研究中，UltraClean 浓缩液比我们医院现在使用的洗手液多杀灭 40% 的细菌。在我们 Worktown 的医院随后所作的对 UltraClean 的测试中，该医院上报的患者感染数量显著少于（少 20%）我们集团的其他医院。因此，为防止严重的患者感染，我们应该在我们的医院系统所有的洗手站提供 UltraClean。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

122. The following appeared in a memo from the director of a large group of hospitals.

"In a controlled laboratory study of liquid hand soaps, a concentrated solution of extra strength UltraClean hand soap produced a 40 percent greater reduction in harmful bacteria than did the liquid hand soaps currently used in our hospitals. During our recent test of regular-strength UltraClean with doctors, nurses, and visitors at our hospital in Worktown, the hospital reported significantly fewer cases of patient infection (a 20 percent reduction) than did any of the other hospitals in our group. The explanation for the 20 percent reduction in patient infections is the use of UltraClean soap."

下面这段文字出自一家大型医院集团总裁的备忘录。

在一次对于抗菌洗手液的实验研究中，UltraClean 浓缩液比我们医院现在使用的洗手液多杀灭 40% 的细菌。在我们 Worktown 的医院随后所作的对 UltraClean 的测试中，该医院上报的患者感染数量显著少于（少 20%）我们集团的其他医院。这减少的 20% 的感染率很好的说明了 UltraClean 的作用。

Write a response in which you discuss one or more alternative explanations that could rival the proposed explanation and explain how your explanation(s) can plausibly account for the facts presented in the argument.

123. The following appeared in a health newsletter.

"A ten-year nationwide study of the effectiveness of wearing a helmet while bicycling indicates that ten years ago, approximately 35 percent of all bicyclists reported wearing helmets, whereas today that number is nearly 80 percent. Another study, however, suggests that during the same ten-year period, the number of accidents caused by bicycling has increased 200 percent. These results demonstrate that bicyclists feel safer because they are wearing helmets, and they take more risks as a result. Thus, there is clearly a call for the government to strive to reduce the number of serious injuries from bicycle accidents by launching an education program that concentrates on the factors other than helmet use that are necessary for bicycle safety."

下面这段文字出自一则健康新闻。

一项为期十年的对于在骑自行车时戴头盔的作用的研究显示，10 年前所有骑车人中大约有 35% 的人戴头盔，现在这个比例接近 80%。然而另外一项调查显示，在相同的十年期间，因骑车引起的事故数量增加了 200%。这些结果说明骑车人因为戴着头盔而感到更安全，因而导致他们面临更大的危险。因此，为减少自行车事故中重伤的数量，政府显然有必要开设自行车安全课程，让人们了解除了戴头盔是必须的之外，还有其他需要注意的因素。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

124. The following appeared in a memo from the director of a large group of hospitals.

"In a controlled laboratory study of liquid hand soaps, a concentrated solution of extra strength UltraClean hand soap produced a 40 percent greater reduction in harmful bacteria than did the liquid hand soaps currently used in our hospitals. During our recent test of regular-strength UltraClean with doctors, nurses, and visitors at our hospital in Worktown, the hospital reported significantly fewer cases of patient infection (a 20 percent reduction) than did any of the other hospitals in our group. Therefore, to prevent serious patient infections, we should supply UltraClean at all hand-washing stations, including those used by visitors, throughout our hospital system."

下面这段文字出自一家大型医院集团总裁的备忘录。

在一次对抗菌洗手液的实验调查中，UltraClean 浓缩液比我们医院现在使用的洗手液多杀灭 40% 的细菌。在我们 Worktown 的医院随后所作的对 UltraClean 的测试中，该医院上报的患者感染数量显著少于（少 20%）我们集团的其他医院。因此，为防止严重的患者感染，我们应该在我们的医院系统所有的洗手站提供 UltraClean。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

125. The following appeared in a health newsletter.

"A ten-year nationwide study of the effectiveness of wearing a helmet while bicycling indicates that ten years ago, approximately 35 percent of all bicyclists reported wearing helmets, whereas today that number is nearly 80 percent. Another study, however, suggests that during the same ten-year period, the number of accidents caused by bicycling has increased 200 percent. These results demonstrate that bicyclists feel safer because they are wearing helmets, and they take more risks as a result. Thus there is clearly a call for the government to strive to reduce the number of serious injuries from bicycle accidents by launching an education program that concentrates on the factors other than helmet use that are necessary for bicycle safety."

下面这段文字出自一则健康新闻。

一项为期十年的对于在骑自行车时戴头盔的作用的研究显示，10年前所有骑车人中大约有35%的人戴头盔，现在这个比例接近80%。然而另外一项调查显示，在相同的十年期间，因骑车引起的事故数量增加了200%。这些结果说明骑车人因为戴着头盔而感到更安全，因而导致他们面临更大的危险。因此，为减少自行车事故中重伤的数量，政府显然有必要开设自行车行车安全课程，让人们了解除了戴头盔是必须的之外，还有其他需要注意的因素。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

126. The following is a recommendation from the personnel director to the president of Acme Publishing Company.

"Many other companies have recently stated that having their employees take the Easy Read Speed-Reading Course has greatly improved productivity. One graduate of the course was able to read a 500-page report in only two hours; another graduate rose from an assistant manager to vice president of the company in under a year. Obviously, the faster you can read, the more information you can absorb in a single workday. Moreover, Easy Read would cost Acme only \$500 per employee—a small price to pay when you consider the benefits. Included in this fee is a three-week seminar in Spruce City and a lifelong subscription to the Easy Read newsletter. Clearly, Acme would benefit greatly by requiring all of our employees to take the Easy Read course."

下面是 Acme Publishing Company 人力资源经理写给总裁的建议。

很多其他公司最近指出他们的员工参加了 Easy Read 的速读课程之后工作效率显著提高。这个课程的一名毕业生能够在两个小时之内读完长达 500 页的报告，另一名毕业生在一年内从助理经理升到了副总裁。显然，你的阅读速度越快，在一天之内所能吸收的信息量就越大。而且，Easy Read 的学费只有每人 500 元，相对于它给 Acme 带来的效益是个小数目。这个费用

包括在 Spruce City 举行的为期三周的研讨会和 Easy Read 新闻刊物的终生赠阅。显然，为了提高工作效率，Acme 应该要求所有员工参加 Easy Read 的课程。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

127. The following is a recommendation from the personnel director to the president of Acme Publishing Company.

"Many other companies have recently stated that having their employees take the Easy Read Speed-Reading Course has greatly improved productivity. One graduate of the course was able to read a 500-page report in only two hours; another graduate rose from an assistant manager to vice president of the company in under a year. Obviously, the faster you can read, the more information you can absorb in a single workday. Moreover, Easy Read would cost Acme only \$500 per employee—a small price to pay when you consider the benefits. Included in this fee is a three-week seminar in Spruce City and a lifelong subscription to the Easy Read newsletter. Clearly, to improve overall productivity, Acme should require all of our employees to take the Easy Read course."

下面是 Acme Publishing Company 人力资源经理写给总裁的建议。

很多其他公司最近指出他们的员工参加了 Easy Read 的速读课程之后生产效率显著提高。这个课程的一名毕业生能够在两个小时之内读完长达 500 页的报告，另一名毕业生在一年内从助理经理升到了副总裁。显然，你的阅读速度越快，在一天之内所能吸收的信息量就越大。而且，Easy Read 的学费只有每人 500 元，相对于它给 Acme 带来的效益是个小数目。这个费用包括在 Spruce City 举行的为期三周的研讨会和 Easy Read 新闻刊物的终生赠阅。显然，为了提高工作效率，Acme 应该要求所有员工参加 Easy Read 的课程。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

128. The following appeared in a letter from the owner of the Sunnyside Towers apartment complex to its manager.

"One month ago, all the showerheads in the first three buildings of the Sunnyside Towers complex were modified to restrict maximum water flow to one-third of what it used to be. Although actual readings of water usage before and after the adjustment are not yet available, the change will obviously result in a considerable savings for Sunnyside Corporation, since the corporation must pay for water each month. Except for a few complaints about low water pressure, no problems with showers have been reported since the adjustment. Clearly, modifying showerheads to restrict water flow throughout all twelve buildings in the Sunnyside Towers complex will increase our profits further."

下面这段文字出自 Sunnyside Towers apartment complex 所有者给它的管理者的一封信。

一个月前，Sunnyside 塔楼一至三层所有淋浴喷头的水压被调节成只有以前的大约三分之一。尽管在调节之后用水量的确切数据还没有出来，但这种变革显然将为 Sunnyside 公司节省大量的花费，因为公司必须每月付水费。除了关于低水压的几起投诉，在调节之后没有关于淋浴喷头问题的报告。显然，在 Sunnyside 塔楼所有的 12 层都限制水压将极大增加我们的利润。Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

129. The following appeared in a letter from the owner of the Sunnyside Towers apartment complex to its manager.

"Last week, all the showerheads in the first three buildings of the Sunnyside Towers complex were modified to restrict maximum water flow to one-third of what it used to be. Although actual readings of water usage before and after the adjustment are not yet available, the change will obviously result in a considerable savings for Sunnyside Corporation, since the corporation must pay for water each month. Except for a few complaints about low water pressure, no problems with showers have been reported since the adjustment. Clearly, modifying showerheads to restrict water flow throughout all twelve buildings in the Sunnyside Towers complex will increase our profits further."

下面这段文字出自 Sunnyside Towers apartment complex 所有者给它的管理者的一封信。

上周，Sunnyside 塔楼一至三层所有淋浴喷头的水压被调节成只有以前的大约三分之一。尽管在调节之后用水量的确切数据还没有出来，但这种变革显然将为 Sunnyside 公司节省大量的花费，因为公司必须每月付水费。除了关于低水压的几起投诉，在调节之后没有关于淋浴喷头问题的报告。显然，在 Sunnyside 塔楼所有的 12 层都限制水压将进一步增加我们的利润。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

130. The following memorandum is from the business manager of Happy Pancake House restaurants.

"Butter has now been replaced by margarine in Happy Pancake House restaurants throughout the southwestern United States. Only about 2 percent of customers have filed a formal complaint, indicating that an average of 98 people out of 100 are happy with the change. Furthermore, many servers have reported that a number of customers who ask for butter do not complain when they are given margarine instead. Clearly, either these customers cannot distinguish butter from margarine or they use the term 'butter' to refer to either butter or margarine. Thus, to avoid the expense of purchasing butter, the Happy Pancake House should extend this cost-saving change to its restaurants throughout the rest of the country."

下面这段文字节选自 Happy Pancake House 经理的备忘录。

Happy Pancake House 在美国西南部的餐厅用人造黄油代替了天然黄油。只有大约 2% 的顾客曾经投诉，这说明 100 个人中有 98 人对于这种替换是乐于接受的。而且，很多服务生说很多要了天然黄油的顾客在被给予人造黄油的时候并没有投诉。显然，这些顾客要么分不清天然黄油和人造黄油，要么是用“天然黄油”这个词汇来指天然黄油或人造黄油。因此，为避免购买天然黄油的花费，Happy Pancake House 应该把这项节省措施推广到全国其他地区的餐厅。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

131. The following memorandum is from the business manager of Happy Pancake House restaurants.

"Butter has now been replaced by margarine in Happy Pancake House restaurants throughout the southwestern United States. Only about 2 percent of customers have complained, indicating that an average of 98 people out of 100 are happy with the change. Furthermore, many servers have reported that a number of customers who ask for butter do not complain when they are given margarine instead. Clearly, either these customers cannot distinguish butter from margarine or they use the term 'butter' to refer to either butter or margarine. Thus, we predict that Happy Pancake House will be able to increase profits dramatically if we extend this cost-saving change to all our restaurants in the southeast and northeast as well."

下面这段文字节选自 Happy Pancake House 经理的备忘录。

Happy Pancake House 在美国西南部的餐厅用人造黄油代替了天然黄油。只有大约 2% 的顾客曾经投诉，这说明 100 个人中有 98 人对于这种替换是乐于接受的。而且，很多服务生说很多仍然要了天然黄油的顾客在被给予人造黄油的时候并没有投诉。显然，这些顾客要么分不清天然黄油和人造黄油，要么是用“天然黄油”这个词汇来指天然黄油或人造黄油。因此，为避免购买天然黄油的花费，Happy Pancake House 应该把这项节省措施推广到在东南部以及东北部的餐厅。

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

132. The following appeared in a letter to the school board in the town of Centerville.

"All students should be required to take the driver's education course at Centerville High School. In the past two years, several accidents in and around Centerville have involved teenage drivers. Since a number of parents in Centerville have complained that they are too busy to teach their teenagers to drive, some other instruction is necessary to ensure that these teenagers are safe drivers. Although there are two driving schools in Centerville, parents on a tight budget cannot afford to

pay for driving instruction. Therefore an effective and mandatory program sponsored by the high school is the only solution to this serious problem."

下面这段文字出自写给 Centerville 镇学校委员会的一封信。

Centerville 高中的所有学生都应该被要求参加驾驶员培训课程。在过去两年中，Centerville 周围有几起交通事故涉及了青少年驾驶者。由于 Centerville 的一些家长抱怨说他们太忙没有时间教他们的孩子驾驶，必须有一些其他的课程来保证这些孩子成为安全的驾驶者。尽管在 Centerville 已经有两所驾校，手头不宽裕的家长无法负担驾校学费。因此由学校组织的有效的强制性课程是解决这一严重问题的唯一方案。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

133. The following memorandum is from the business manager of Happy Pancake House restaurants.

"Butter has now been replaced by margarine in Happy Pancake House restaurants throughout the southwestern United States. Only about 2 percent of customers have complained, indicating that an average of 98 people out of 100 are happy with the change. Furthermore, many servers have reported that a number of customers who ask for butter do not complain when they are given margarine instead. Clearly, either these customers cannot distinguish butter from margarine or they use the term 'butter' to refer to either butter or margarine. Thus, to avoid the expense of purchasing butter and to increase profitability, the Happy Pancake House should extend this cost-saving change to its restaurants in the southeast and northeast as well."

下面这段文字出自 Happy Pancake House restaurants 一位业务经理的备忘录。

Happy Pancake House 在美国西南部的餐厅用人造黄油代替了天然黄油。只有大约 2% 的顾客曾经投诉，这说明 100 个人中有 98 人对于这种替换是乐于接受的。而且，很多服务生说很多仍然要了天然黄油的顾客在被给予人造黄油的时候并没有投诉。显然，这些顾客要么分不清天然黄油和人造黄油，要么是用"天然黄油"这个词汇来指天然黄油或人造黄油。因此，为避免购买天然黄油的花费，Happy Pancake House 应该把这项节省措施推广到在东南部以及东北部的餐厅。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

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"All students should be required to take the driver's education course at Centerville High School. In the past two years, several accidents in and around Centerville have involved teenage drivers. Since a number of parents in Centerville have complained that they are too busy to teach their teenagers to drive, some other instruction is necessary to ensure that these teenagers are safe drivers.

Although there are two driving schools in Centerville, parents on a tight budget cannot afford to pay for driving instruction. Therefore an effective and mandatory program sponsored by the high school is the only solution to this serious problem."

下面这段文字出自写给 Centerville 镇学校委员会的一封信。

Centerville 高中的所有学生都应该被要求参加驾驶员培训课程。在过去两年中，Centerville 周围有几起交通事故涉及了青少年驾驶者。由于 Centerville 的一些家长抱怨说他们太忙没有时间教他们的孩子驾驶，必须有一些其他的课程来保证这些孩子成为安全的驾驶者。尽管在 Centerville 已经有两所驾校，手头不宽裕的家长无法负担驾校学费。因此由学校组织的有效的强制性课程是解决这一严重问题的唯一方案。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

135. The data from a survey of high school math and science teachers show that in the district of Sanlee many of these teachers reported assigning daily homework, whereas in the district of Marlee, most science and math teachers reported assigning homework no more than two or three days per week. Despite receiving less frequent homework assignments, Marlee students earn better grades overall and are less likely to be required to repeat a year of school than are students in Sanlee. These results call into question the usefulness of frequent homework assignments. Most likely the Marlee students have more time to concentrate on individual assignments than do the Sanlee students who have homework every day. Therefore teachers in our high schools should assign homework no more than twice a week.

一项对高中数学和科学教师的调查资料显示，Sanlee 地区很多教师每天都布置家庭作业，而 Marlee 地区的大多数科学和数学老师每周只有两到三天布置作业。尽管家庭作业少，Marlee 地区的学生比 Sanlee 地区总体成绩更好，并且很少被留级。这些结果让人们质疑频繁布置家庭作业是否有用。和 Sanlee 地区的学生每天都要做作业相比，Marlee 地区的学生有更多的时间专注于自己的兴趣。因此，我们的高中老师应该每周最多布置两次作业。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

136. The following appeared in a letter to the school board in the town of Centerville.

"All students should be required to take the driver's education course at Centerville High School. In the past two years, several accidents in and around Centerville have involved teenage drivers. Since a number of parents in Centerville have complained that they are too busy to teach their teenagers to drive, some other instruction is necessary to ensure that these teenagers are safe drivers. Although there are two driving schools in Centerville, parents on a tight budget cannot afford to pay for driving instruction. Therefore an effective and mandatory program sponsored by the high school is the only solution to this serious problem."

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Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

137. While the Department of Education in the state of Attra recommends that high school students be assigned homework every day, the data from a recent statewide survey of high school math and science teachers give us reason to question the usefulness of daily homework. In the district of Sanlee, 86 percent of the teachers reported assigning homework three to five times a week, whereas in the district of Marlee, less than 25 percent of the teachers reported assigning homework three to five times a week. Yet the students in Marlee earn better grades overall and are less likely to be required to repeat a year of school than are the students in Sanlee. Therefore, all teachers in our high schools should assign homework no more than twice a week.

Attra 州的教育部建议高中学生应该每天都被布置家庭作业。然而最近一项对于全州的数学和理化高中教师的调查却对每天布置家庭作业的作用提出了疑问。在 Sanlee 地区，86% 的教师每周布置 3—5 次家庭作业，而在 Marlee 地区，只有少于 25% 的教师每周布置 3—5 次作业。而 Marlee 地区的学生综合成绩更好，而且比起 Sanlee 的学生更不容易留级。因此，我们高中的所有教师每周布置作业都不应该超过两次。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

138. The following appeared as an editorial in the student newspaper of Groveton College.

"To combat the recently reported dramatic rise in cheating among college students, colleges and universities should adopt honor codes similar to Groveton's, which calls for students to agree not to cheat in their academic endeavors and to notify a faculty member if they suspect that others have cheated. Groveton's honor code replaced an old-fashioned system in which teachers closely monitored students. Under that system, teachers reported an average of thirty cases of cheating per year. The honor code has proven far more successful: in the first year it was in place, students reported twenty-one cases of cheating; five years later, this figure had dropped to fourteen. Moreover, in a recent survey conducted by the Groveton honor council, a majority of students said that they would be less likely to cheat with an honor code in place than without."

下面这段文字出自 Groveton College 校报的一篇评论。

为了打击大学生日益猖獗的作弊风气，大中专院校应该采取类似 Groveton College 的学术诚信机制。它要求学生同意在学业中不作弊，并且当他们怀疑别人作弊的时候通知老师。Groveton 的诚信制度代替了原有的学生被老师严密监视的老体制。在老体制中平均每年有 30 起作弊被上报。新的诚信体制更加有效：在实施的第一年，学生上报了 21 起作弊事件；五年后，这一数值下降到了 14 起。而且，在最近一次由 Groveton 诚信委员会组织的调查中，大部分学生说有了诚信制度他们更加不太可能作弊。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

139. The following appeared in a memo from a budget planner for the city of Grandview.

"Our citizens are well aware of the fact that while the Grandview Symphony Orchestra was struggling to succeed, our city government promised annual funding to help support its programs. Last year, however, private contributions to the symphony increased by 200 percent, and attendance at the symphony's concerts-in-the-park series doubled. The symphony has also announced an increase in ticket prices for next year. Such developments indicate that the symphony can now succeed without funding from city government and we can eliminate that expense from next year's budget. Therefore, we recommend that the city of Grandview eliminate its funding for the Grandview Symphony from next year's budget. By doing so, we can prevent a city budget deficit without threatening the success of the symphony."

下面这段文字出自 Grandview 市预算规划部门的备忘录。

市民都清楚 Grandview 交响乐队一直在努力获取成功，市政府也承诺每天都拨款赞助。但是，去年私人捐助增加了 200%，乐队的公园系列音乐会的观众人数翻了一番。乐队还宣布明年的票价将会提高。这些发展表明即使没有政府的资助，该乐队也可以成功。这样我们就可以在明年的预算中减少这部分花销。因此，我们建议市政府从明年的预算中去掉给 Grandview 乐队的赞助。这样，我们就可以在不威胁乐队发展的前提下防止预算赤字的发生。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

140. While the Department of Education in the state of Attra suggests that high school students be assigned homework every day, the data from a recent statewide survey of high school math and science teachers give us reason to question the usefulness of daily homework. In the district of Sanlee, 86 percent of the teachers reported assigning homework three to five times a week, whereas in the district of Marlee, less than 25 percent of the teachers reported assigning homework three to five times a week. Yet the students in Marlee earn better grades overall and are

less likely to be required to repeat a year of school than are the students in Sanlee. Therefore, we recommend that all teachers in our high schools should assign homework no more than twice a week.

Attrra 州的教育部建议高中学生应该每天都被布置家庭作业。然而最近一项对于全州的数学和理化高中教师的调查却对每天布置家庭作业的作用提出了疑问。在 Sanlee 地区，86%的教师每周布置 3—5 次家庭作业，而在 Marlee 地区，只有少于 25%的教师每周布置 3—5 次作业。而 Marlee 地区的学生综合成绩更好，而且比起 Sanlee 的学生更不容易留级。因此，我们高中的所有教师每周布置作业都不应该超过两次。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

141. The following appeared in a memo to the board of the Grandview Symphony.

"The city of Grandview has provided annual funding for the Grandview Symphony since the symphony's inception ten years ago. Last year the symphony hired an internationally known conductor, who has been able to attract high-profile guest musicians to perform with the symphony. Since then, private contributions to the symphony have doubled and attendance at the symphony's concerts-in-the-park series has reached new highs. Now that the Grandview Symphony is an established success, it can raise ticket prices. Increased revenue from larger audiences and higher ticket prices will enable the symphony to succeed without funding from the city government."

下面这段文字出自写给 Grandview 交响乐团董事会的备忘录。

Grandview 市自从 Grandview 交响乐队十年前成立以来每年都提供资助。去年乐队聘请了国际著名指挥家，他吸引了非常有声望的客座音乐家来乐队表演。从此，私人援助翻了一番，公园系列音乐会的观众数量创下了新高。既然乐队已经获得了成功，它就可以提高票价了。更多的观众和更高的票价将会保证乐团在没有政府资助的情况下仍然能够成功。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

142. Hospital statistics regarding people who go to the emergency room after roller-skating accidents indicate the need for more protective equipment. Within that group of people, 75 percent of those who had accidents in streets or parking lots had not been wearing any protective clothing (helmets, knee pads, etc.) or any light-reflecting material (clip-on lights, glow-in-the-dark wrist pads, etc.). Clearly, the statistics indicate that by investing in high-quality protective gear and reflective equipment, roller skaters will greatly reduce their risk of being severely injured in an accident.

医院对由于滑旱冰发生意外进急救室的人的调查数据表明滑旱冰需要采取更多的保护措施。这些人中 75%在街上或停车场发生意外时没有穿任何防护性衣物（头盔、护膝等）或反光材质的东西（夹式灯、夜光护腕等）。显然，这些数据显身手，通过发明高质量的防护装置和反光性装备，人们在滑旱冰时严重受伤的风险将会大大降低。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

143. The following appeared in a memo from a budget planner for the city of Grandview.

"When the Grandview Symphony was established ten years ago, the city of Grandview agreed to provide the symphony with annual funding until the symphony became self-sustaining. Two years ago, the symphony hired an internationally known conductor, who has been able to attract high-profile guest musicians to perform with the symphony. Since then, private contributions to the symphony have tripled and attendance at the symphony's outdoor summer concert series has reached record highs. Now that the symphony has succeeded in finding an audience, the city can eliminate its funding of the symphony."

下面这段文字出自 Grandview 市预算规划部门的备忘录。

Grandview 交响乐队十年前成立时，Grandview 市同意每年都提供资助一直到它能够独立运营。两年前，乐队聘请了国际著名指挥家，他吸引了非常有声望的客座音乐家来乐队表演。从此，私人援助是以前的三倍，公园系列音乐会的观众数量创下了新高。既然乐队已经成功地找到了观众，政府可以停止对乐队的资助了。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

144. The citizens of Forsythe have adopted more healthful lifestyles. Their responses to a recent survey show that in their eating habits they conform more closely to government nutritional recommendations than they did ten years ago. Furthermore, there has been a fourfold increase in sales of food products containing kiran, a substance that a scientific study has shown reduces cholesterol. This trend is also evident in reduced sales of sulia, a food that few of the healthiest citizens regularly eat.

Forsythe 的居民选择了更健康的生活方式。他们对于最近一项调查的回答显示，他们的饮食习惯比十年前更加贴近政府的营养建议。而且，含有 kiran 的食品销量增长了四倍，在一次科学研究中发现 kiran 是一种能够降低胆固醇水平的物质。这种趋势同样也被 sulia 的销量下降所证实，sulia 是那些最健康的居民极少经常食用的食品。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

145. The following appeared in a memo to the board of directors of a company that specializes in the delivery of heating oil.

"Most homes in the northeastern United States, where winters are typically cold, have traditionally used oil as their major fuel for heating. Last heating season, that region experienced 90 days with below-normal temperatures, and climate forecasters predict that this weather pattern will continue for several more years. Furthermore, many new homes are being built in the region in response to recent population growth. Because of these trends, we can safely predict that this region will experience an increased demand for heating oil during the next five years."

下面这段文字出自一家专营取暖用油的公司董事会的备忘录。

在冬季普遍甚为寒冷的美国东北部，大多数家庭的传统是用油作为主要燃料来取暖。上个取暖季，有 90 天的气温低于正常值，而且天气预报说这种天气将会持续好几年。此外，由于近些年来的人口增长，在此地区又新建了很多房子。鉴于这些原因，我们预计今后五年这个地区取暖用油的需求将会增长。

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

146. The following appeared in a memo to the board of directors of a company that specializes in the delivery of heating oil.

"Most homes in the northeastern United States, where winters are typically cold, have traditionally used oil as their major fuel for heating. Last heating season, that region experienced 90 days with below-normal temperatures, and climate forecasters predict that this weather pattern will continue for several more years. Furthermore, many new homes are being built in the region in response to recent population growth. Because of these trends, we can safely predict that this region will experience an increased demand for heating oil during the next five years."

下面这段文字出自一家专营取暖用油的公司董事会的备忘录。

在冬季普遍甚为寒冷的美国东北部，大多数家庭的传统是用油作为主要燃料来取暖。上个取暖季，有 90 天的气温低于正常值，而且天气预报说这种天气将会持续好几年。此外，由于近些年来的人口增长，在此地区又新建了很多房子。鉴于这些原因，我们预计今后五年这个地区取暖用油的需求将会增长。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

147. The following recommendation was made by the president and administrative staff of Grove College, a private institution, to the college's governing committee.

"We recommend that Grove College preserve its century-old tradition of all-female education rather than admit men into its programs. It is true that a majority of faculty members voted in favor of coeducation, arguing that it would encourage more students to apply to Grove. But 80 percent of the students responding to a survey conducted by the student government wanted the school to remain all female, and over half of the alumnae who answered a separate survey also opposed coeducation. Keeping the college all female will improve morale among students and convince alumnae to keep supporting the college financially."

下面是 Grove College（一家私营教育机构）校长和行政人员写给学校管理委员会的建议。

我们建议 Grove College 保留它的有百年历史的女校传统，不要招收男生。的确大部门教职员工投票支持男女同校，认为这样会增加招生人数。但是学生会组织的一项调查显示，80%的学生希望学校保留女校传统，并且在另外一项独立调查中超过一半的校友也反对男女同校。保持女校传统将会鼓舞学生的士气并且说服校友会继续资助学校。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

148. The following recommendation was made by the president and administrative staff of Grove College, a private institution, to the college's governing committee.

"We recommend that Grove College preserve its century-old tradition of all-female education rather than admit men into its programs. It is true that a majority of faculty members voted in favor of coeducation, arguing that it would encourage more students to apply to Grove. But 80 percent of the students responding to a survey conducted by the student government wanted the school to remain all female, and over half of the alumnae who answered a separate survey also opposed coeducation. Keeping the college all female will improve morale among students and convince alumnae to keep supporting the college financially."

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Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

149. The following recommendation was made by the president and administrative staff of Grove College, a private institution, to the college's governing committee.

"We recommend that Grove College preserve its century-old tradition of all-female education rather than admit men into its programs. It is true that a majority of faculty members voted in favor of coeducation, arguing that it would encourage more students to apply to Grove. But 80 percent of the students responding to a survey conducted by the student government wanted the school to remain all female, and over half of the alumnae who answered a separate survey also opposed coeducation. Keeping the college all female will improve morale among students and convince alumnae to keep supporting the college financially."

下面是 Grove College（一家私营教育机构）校长和行政人员写给学校管理委员会的建议。

我们建议 Grove College 保留它的有百年历史的女校传统，不要招收男生。的确大部门教职员工投票支持男女同校，认为这样会增加招生人数。但是学生会组织的一项调查显示，80%的学生希望学校保留女校传统，并且在另外一项独立调查中超过一半的校友也反对男女同校。保持女校传统将会鼓舞学生的士气并且说服校友会继续资助学校。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

150. The following appeared in a letter from a firm providing investment advice to a client.

"Homes in the northeastern United States, where winters are typically cold, have traditionally used oil as their major fuel for heating. Last year that region experienced 90 days with below-average temperatures, and climate forecasters at Waymarsh University predict that this weather pattern will continue for several more years. Furthermore, many new homes have been built in this region during the past year. Because these developments will certainly result in an increased demand for heating oil, we recommend investment in Consolidated Industries, one of whose major business operations is the retail sale of home heating oil."

下面这段文字出自一家投资咨询公司写给客户的一封信。

在冬季普遍甚为寒冷的美国东北部，大多数家庭的传统是用油作为主要燃料来取暖。上个取暖季，有 90 天的气温低于正常值，而且天气预报说这种天气将会持续好几年。此外，由于近些年来的人口增长，在此地区又新建了很多房子。这些原因将会导致取暖用油需求量的增长，因此我们建议给 Consolidated Industries 投资，因为它主要经营家庭取暖用油的零售业务。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

151. Benton City residents have adopted healthier lifestyles. A recent survey of city residents shows that the eating habits of city residents conform more closely to government nutritional recommendations than they did ten years ago. During those ten years, local sales of food products containing kiran, a substance that a scientific study has shown reduces cholesterol, have increased

fourfold, while sales of sulia, a food rarely eaten by the healthiest residents, have declined dramatically. Because of these positive changes in the eating habits of Benton City residents, we predict that the obesity rate in the city will soon be well below the national average.

Benton City 的居民选择了更健康的生活方式。他们对于最近一项调查的回答显示，他们的饮食习惯比十年前更加贴近政府的营养建议。而且，含有 kiran 的食品销量增长了四倍，在一次科学研究中发现 kiran 是一种能够降低胆固醇水平的物质。而 sulia——中最健康的居民家少食用的视频的销量下降了。由于 Benton City 居民饮食习惯发生的积极的变化，我们预计该市的肥胖率将会很快下降到全国平均水平值以下。

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

152. The following appeared in a memo to the board of directors of Bargain Brand Cereals.

"One year ago we introduced our first product, Bargain Brand breakfast cereal. Our very low prices quickly drew many customers away from the top-selling cereal companies. Although the companies producing the top brands have since tried to compete with us by lowering their prices and although several plan to introduce their own budget brands, not once have we needed to raise our prices to continue making a profit. Given our success in selling cereal, we recommend that Bargain Brand now expand its business and begin marketing other low-priced food products as quickly as possible."

下面这段文字出自 Bargain Brand Cereals 董事会的备忘录。

一年以前我们推出了第一种产品 Bargain Brand 早餐麦片。我们低廉的价格迅速从一些销量最大的麦片厂商那里吸引了大量客户。尽管这些厂商曾经试图通过降低价格来与我们竞争，并且尽管有一些公司打算推出他们自己的廉价品牌，但我们从未需要通过涨价来持续盈利。基于我们销售麦片的成功经验，Bargain Brand 应该扩展业务，并且尽快开始推出其他的廉价食品。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

153. The following appeared in a memo to the board of directors of Bargain Brand Cereals.

"One year ago we introduced our first product, Bargain Brand breakfast cereal. Our very low prices quickly drew many customers away from the top-selling cereal companies. Although the companies producing the top brands have since tried to compete with us by lowering their prices and although several plan to introduce their own budget brands, not once have we needed to raise our prices to continue making a profit. Given our success in selling cereal, we recommend that Bargain Brand

now expand its business and begin marketing other low-priced food products as quickly as possible."

下面这段文字出自 Bargain Brand Cereals 董事会的备忘录。

一年以前我们推出了第一种产品 Bargain Brand 早餐麦片。我们低廉的价格迅速从一些销量最大的麦片厂商那里吸引了大量客户。尽管这些厂商曾经试图通过降低价格来与我们竞争，并且尽管有一些公司打算推出他们自己的廉价品牌，但我们从未需要通过涨价来持续盈利。基于我们销售麦片的成功经验，Bargain Brand 应该扩展业务，并且尽快开始推出其他的廉价食品。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

154. The following appeared in a letter from a firm providing investment advice to a client.

"Homes in the northeastern United States, where winters are typically cold, have traditionally used oil as their major fuel for heating. Last year that region experienced twenty days with below-average temperatures, and local weather forecasters throughout the region predict that this weather pattern will continue for several more years. Furthermore, many new homes have been built in this region during the past year. Based on these developments, we predict a large increase in the demand for heating oil. Therefore, we recommend investment in Consolidated Industries, one of whose major business operations is the retail sale of home heating oil."

下面这段文字出自一家投资咨询公司写给客户的一封信。

在冬季普遍甚为寒冷的美国东北部，大多数家庭的传统是用油作为主要燃料来取暖。上个取暖季，有 90 天的气温低于正常值，而且天气预报说这种天气将会持续好几年。此外，由于近些年来的人口增长，在此地区又新建了很多房子。鉴于这些原因，我们预计取暖用油的需求将会增长。因此我们建议给 Consolidated Industries 投资，因为它主要经营家庭取暖用油的零售业务。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

155. The following appeared in a letter from a firm providing investment advice to a client.

"Homes in the northeastern United States, where winters are typically cold, have traditionally used oil as their major fuel for heating. Last year that region experienced twenty days with below-average temperatures, and local weather forecasters throughout the region predict that this weather pattern will continue for several more years. Furthermore, many new homes have been built in this region during the past year. Because of these developments, we predict an increased

demand for heating oil and recommend investment in Consolidated Industries, one of whose major business operations is the retail sale of home heating oil."

下面这段文字出自一家投资咨询公司写给客户的一封信。

在冬季普遍甚为寒冷的美国东北部，大多数家庭的传统是用油作为主要燃料来取暖。上个取暖季，有 90 天的气温低于正常值，而且天气预报说这种天气将会持续好几年。此外，由于近些年来的人口增长，在此地区又新建了很多房子。鉴于这些原因，我们预计取暖用油的需求将会增长，并且建议人们给 Consolidated Industries 投资，因为它主要经营家庭取暖用油的零售业务。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

156. The following recommendation was made by the president and administrative staff of Grove College, a private institution, to the college's governing committee.

"Recently, there have been discussions about ending Grove College's century-old tradition of all-female education by admitting male students into our programs. At a recent faculty meeting, a majority of faculty members voted in favor of coeducation, arguing that it would encourage more students to apply to Grove. However, Grove students, both past and present, are against the idea of coeducation. Eighty percent of the students responding to a survey conducted by the student government wanted the school to remain all female, and over half of the alumnae who answered a separate survey also opposed coeducation. Therefore, we recommend maintaining Grove College's tradition of all-female education. We predict that keeping the college all-female will improve morale among students and convince alumnae to keep supporting the college financially."

下面是 Grove College（一家私营教育机构）校长和行政人员写给学校管理委员会的建议。

近来，人们正在讨论是否结束 Grove College 有百年历史的女校传统并且开始招收男生。在最近一次教职员大会上，大部分教师投票支持男女同校，他们认为这会吸引更多学生报考。然而，Grove College 过去和现在的学生都反对这一提议。但是学生会组织的一项调查显示，80% 的学生希望学校保留女校传统，并且在另外一项独立调查中超过一半的校友也反对男女同校。因此，我们建议学校保留女校传统。我们预计保持女校传统将会鼓舞学生的士气并且说服校友会继续资助学校。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

157. The following appeared in a memo from the marketing director of Top Dog Pet Stores.

"Five years ago Fish Emporium started advertising in the magazine Exotic Pets Monthly. Their stores saw sales increase by 15 percent after their ads began appearing in the magazine. The three Fish Emporium stores in Gulf City saw an even greater increase than that. Because Top Dog Pet Stores is

based in Gulf City, it seems clear that we should start placing our own ads in Exotic Pets Monthly. If we do so, we will be sure to reverse the recent trend of declining sales and start making a profit again."

下面这段文字节选自 Top Dog Pet Stores 市场总监的备忘录。
五年前 Fish Emporium 开始在 Exotic Pets Monthly 做广告。自从他们的广告出现在杂志上，他们的销售额增加了 15%。在 Gulf City 的三家 Fish Emporium 店销售额增长的更多。由于 Top Dog Pet Stores 坐落在 Gulf City，很明显我们应该开始在 Exotic Pets Monthly 做广告。如果我们这样做，我们将会扭转近来销量下降的趋势并且重新开始盈利。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

158. The following appeared in a memo from the marketing director of Top Dog Pet Stores.

"Five years ago, Fish Emporium started advertising in the magazine Exotic Pets Monthly. Their stores saw sales increase by 15 percent. The three Fish Emporium stores in Gulf City saw an even greater increase than that. Because Top Dog has some of its largest stores in Gulf City, it seems clear that we should start placing our own ads in Exotic Pets Monthly. If we do so, we will be sure to reverse the recent trend of declining sales and start making a profit again."

下面这段文字节选自 Top Dog Pet Stores 市场总监的备忘录。

五年前 Fish Emporium 开始在 Exotic Pets Monthly 做广告。自从他们的广告出现在杂志上，他们的销售额增加了 15%。在 Gulf City 的三家 Fish Emporium 店销售额增长的更多。由于 Top Dog Pet Stores 坐落在 Gulf City，很明显我们应该开始在 Exotic Pets Monthly 做广告。如果我们这样做，我们将会扭转近来销量下降的趋势并且重新开始盈利。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

159. The following appeared in a letter to the editor of the Balmer Island Gazette.

"The population on Balmer Island increases to 100,000 during the summer months. To reduce the number of accidents involving mopeds and pedestrians, the town council of Balmer Island plans to limit the number of mopeds rented by each of the island's six moped rental companies from 50 per day to 30 per day during the summer season. Last year, the neighboring island of Torseau enforced similar limits on moped rentals and saw a 50 percent reduction in moped accidents. We predict

that putting these limits into effect on Balmer Island will result in the same reduction in moped accidents."

下面这段文字出自写给 Balmer Island Gazette 杂志社编辑的一封信。

Balmer Island 的人口在夏季达到了 100000。为减少由机动脚踏车和行人引发的事故，Balmer Island 市委打算本岛六个机动脚踏车出租公司的机动脚踏车的出租数量在夏季从每天 50 辆限制到每天 30 辆。去年，邻岛 Torseau 市对机动脚踏车出租量采取了类似的限制，脚踏车事故较少了 60%。我们相信通过采取这些限制，

Balmer Island 将会同样减少脚踏车事故。

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

160. The following appeared in a recommendation from the President of the Amburg Chamber of Commerce.

"Last October, the city of Belleville installed high-intensity lighting in its central business district, and vandalism there declined almost immediately. The city of Amburg, on the other hand, recently instituted police patrols on bicycles in its business district. However, the rate of vandalism here remains constant. Since high-intensity lighting is clearly the most effective way to combat crime, we recommend using the money that is currently being spent on bicycle patrols to install such lighting throughout Amburg. If we install this high-intensity lighting, we will significantly reduce crime rates in Amburg."

下面这段文字是 Amburg Chamber of Commerce 总裁的建议。

去年 10 月 Belleville 市在其中央商业区安装了高强度照明灯，那里破坏公物的行为几乎立即减少。Amburg 市最近开始在其中央商业区安排警察骑自行车巡逻，但破坏公物的发生率并没有变化。由于高强度照明灯显然是震慑犯罪的最有效途径，我们建议把用于自行车巡逻的费用用于在全市安装这种照明灯。如果我们安装了这种高强度照明灯，Amburg 市的犯罪率将大幅降低。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

161. The following is a recommendation from the personnel director to the president of Acme Publishing Company.

"Many other companies have recently stated that having their employees take the Easy Read Speed-Reading Course has greatly improved productivity. One graduate of the course was able to read a 500-page report in only two hours; another graduate rose from an assistant manager to vice president of the company in under a year. Obviously, the faster you can read, the more information

you can absorb in a single workday. Moreover, Easy Read would cost Acme only \$500 per employee—a small price to pay when you consider the benefits. Included in this fee is a three-week seminar in Spruce City and a lifelong subscription to the Easy Read newsletter. Clearly, Acme would benefit greatly by requiring all of our employees to take the Easy Read course."

下面是 Acme Publishing Company 人力资源经理写给总裁的建议。

很多其他公司最近指出他们的员工参加了 Easy Read 的速读课程之后生产效率显著提高。这个课程的一名毕业生能够在两个小时之内读完长达 500 页的报告，另一名毕业生在一年内从助理经理升到了副总裁。显然，你的阅读速度越快，在一天之内所能吸收的信息量就越大。而且，Easy Read 的学费只有每人 500 元，相对于它给 Acme 带来的效益是个小数目。这个费用包括在 Spruce City 举行的为期三周的研讨会和 Easy Read 新闻刊物的终生赠阅。显然，要求所有员工参加 Easy Read 的课程，Acme 将会受益匪浅。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

162. The following appeared in a memo from a budget planner for the city of Grandview.

"It is time for the city of Grandview to stop funding the Grandview Symphony Orchestra. It is true that the symphony struggled financially for many years, but last year private contributions to the symphony increased by 200 percent and attendance at the symphony's concerts-in-the-park series doubled. In addition, the symphony has just announced an increase in ticket prices for next year. For these reasons, we recommend that the city eliminate funding for the Grandview Symphony Orchestra from next year's budget. We predict that the symphony will flourish in the years to come even without funding from the city."

下面这段文字出自 Grandview 市预算规划部门的备忘录。

现在是时候 Grandview 市停止对 Grandview 交响乐队的资助了。这个乐队的确在前些年财务比较紧张，但是去年私人捐助的数额增加了 200%，公园系列音乐会的观众也翻了一番。另外，乐队刚刚宣布明年年票涨价。基于以上原因，我们建议政府明年的预算中停止对乐队的资助。我们认为即使没有政府资助，乐队在接下来的几年中仍将发展兴旺。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

163. The following memo appeared in the newsletter of the West Meria Public Health Council.

"An innovative treatment has come to our attention that promises to significantly reduce absenteeism in our schools and workplaces. A study reports that in nearby East Meria, where consumption of the plant beneficia is very high, people visit the doctor only once or twice per year for the treatment of colds. Clearly, eating a substantial amount of beneficia can prevent colds. Since

colds are the reason most frequently given for absences from school and work, we recommend the daily use of nutritional supplements derived from *beneficia*. We predict this will dramatically reduce absenteeism in our schools and workplaces."

下面这段记录出自 West Meria Public Health Council 的新闻报道。

我们注意到一种可以显著减少学校和单位缺勤的革新疗法。一项研究报告说在附近的 East Meria，一种叫做 *beneficia* 的植物的消费量很高，那里的人们每年因为治感冒而去看医生的次数只有一或两次。显然，吃大量的 *beneficia* 可以预防感冒。由于感冒是学校 and 单位缺席的最常见原因，我们建议每天服用 *Ichthaid*，一种从 *beneficia* 中提炼的营养物质。我们预计这将大大降低学校和单位的缺勤率。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

164. The following was written by a group of developers in the city of Monroe.

"A jazz music club in Monroe would be a tremendously profitable enterprise. At present, the nearest jazz club is over 60 miles away from Monroe; thus, our proposed club, the C Note, would have the local market all to itself. In addition, there is ample evidence of the popularity of jazz in Monroe: over 100,000 people attended Monroe's jazz festival last summer, several well-known jazz musicians live in Monroe, and the highest-rated radio program in Monroe is 'Jazz Nightly.' Finally, a nationwide study indicates that the typical jazz fan spends close to \$1,000 per year on jazz entertainment. We therefore predict that the C Note cannot help but make money."

下面这段文字是 Monroe 市一群创业者写的。

在 Monroe 建立爵士乐俱乐部将会是非常盈利的产业。当前，最近的爵士乐俱乐部也在 60 英里以外；因此，我们筹建的俱乐部 C Note 将会占有全部的本地市场。而且，爵士乐在 Monroe 非常流行：去年夏天 10 万多人参加了 Monroe 的爵士音乐节，若干知名爵士音乐家居住在 Monroe，Monroe 获评价最高的广播节目是平时每天播出的 Jazz Nightly。最后，一项全国性研究表明典型的爵士爱好者每年花费近 1000 元用于爵士娱乐。因此，我们预计 C Note 不可能不赚钱。

Write a response in which you discuss what questions would need to be answered in order to decide whether the prediction and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the prediction.

165. Humans arrived in the Kaliko Islands about 7,000 years ago, and within 3,000 years most of the large mammal species that had lived in the forests of the Kaliko Islands were extinct. Previous archaeological findings have suggested that early humans generally relied on both fishing and hunting for food; since archaeologists have discovered numerous sites in the Kaliko Islands where the bones of fish were discarded, it is likely that the humans also hunted the mammals.

Furthermore, researchers have uncovered simple tools, such as stone knives, that could be used for hunting. The only clear explanation is that humans caused the extinction of the various mammal species through excessive hunting.

人类在大约 7000 年前到达了 Kaliko 岛，并且在 3000 年内，这种生活在 Kaliko 森林中的大型哺乳物种大都灭绝了。先前的考古发现表明早期的人类主要靠捕鱼和打猎获取食物，因为考古学家发现 Kaliko 岛有多处鱼骨头被遗弃的地方，人类很可能也猎杀哺乳动物。另外，研究者还发现了简单的工具，比如可以用来打猎的石刀。唯一清晰的解释是人类的过渡捕猎导致各种哺乳动物物种的灭绝。

Write a response in which you discuss one or more alternative explanations that could rival the proposed explanation and explain how your explanation(s) can plausibly account for the facts presented in the argument.

166. The following memo appeared in the newsletter of the West Meria Public Health Council.

"An innovative treatment has come to our attention that promises to significantly reduce absenteeism in our schools and workplaces. A study reports that in nearby East Meria, where fish consumption is very high, people visit the doctor only once or twice per year for the treatment of colds. This shows that eating a substantial amount of fish can clearly prevent colds. Furthermore, since colds are the reason most frequently given for absences from school and work, attendance levels will improve. Therefore, we recommend the daily use of a nutritional supplement derived from fish oil as a good way to prevent colds and lower absenteeism."

以下报告出自 West Meria 公共卫生委员会的简讯。

我们发现一种可以显著减少学校和单位缺勤率的创新疗法。一项研究报告表明，在附近的 East Meria，鱼的消费量很高，那里的人们每年因为感冒去看医生的次数只有一或两次。显然，吃较大量的鱼可以预防感冒。由于感冒是缺勤的最常见原因，我们建议每天服用 Ichthaid，一种从鱼油中提炼的营养物质，作为预防感冒和降低缺勤率的有效措施。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

167. The following appeared in a memo from a vice president of Alta Manufacturing.

"During the past year, Alta Manufacturing had thirty percent more on-the-job accidents than nearby Panoply Industries, where the work shifts are one hour shorter than ours. Experts believe that a significant contributing factor in many accidents is fatigue caused by sleep deprivation among workers. Therefore, to reduce the number of on-the-job accidents at Alta, we recommend

shortening each of our three work shifts by one hour. If we do this, our employees will get adequate amounts of sleep."

去年，Alta Manufacturing 的工伤事故比邻近的 Panoply 工厂多 30%，Panoply 的每班工作时间比 Alta Manufacturing 的短一个小时。专家认为导致很多工伤事故的重要因素是工人的疲劳和睡眠不足。因此，为了减少 Alta 的工伤事故，我们建议三班中每个班次的工作时间都减少一小时。如果我们这样做，我们的雇员将有更充足的睡眠。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

168. The following is a letter that recently appeared in the Oak City Gazette, a local newspaper.

"The primary function of the Committee for a Better Oak City is to advise the city government on how to make the best use of the city's limited budget. However, at some of our recent meetings we failed to make important decisions because of the foolish objections raised by committee members who are not even residents of Oak City. People who work in Oak City but who live elsewhere cannot fully understand the business and politics of the city. After all, only Oak City residents pay city taxes, and therefore only residents understand how that money could best be used to improve the city. We recommend, then, that the Committee for a Better Oak City vote to restrict its membership to city residents only. We predict that, without the interference of non-residents, the committee will be able to make Oak City a better place in which to live and work."

下面是最近出现在本地报纸 Oak City Gazette 上的一封信。

Oak City 市俱乐部的的主要功能是给市政府提出建议如何最有效的使用市里有限的预算。然而，在最近一些会议上，由于非 Oak City 本市居民的委员提出了一些愚蠢的反对意见，我们没能做出重要的决定。那些在 Oak City 工作但在别的地方居住的人无法真正理解本城市的政治和经济。毕竟，只有本市居民是纳税人，只有他们了解那些钱如何能更好的用于城市发展。因此，我们建议 Committee for a Better Oak City 应该把成员资格限制在本市居民。我们认为，没有非本市居民的干预，委员会能让 Oak City 变的更加适合居住和工作。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

169. The following appeared in a memo from the mayor of Brindleburg to the city council.

"Two years ago, the town of Seaside Vista opened a new municipal golf course and resort hotel. Since then, the Seaside Vista Tourism Board has reported a 20% increase in visitors. In addition, local banks reported a steep rise in the number of new business loan applications they received this year. The amount of tax money collected by Seaside Vista has also increased, allowing the town to announce plans to improve Seaside Vista's roads and bridges. We recommend building a similar

golf course and resort hotel in Brindleburg. We predict that this project will generate additional tax revenue that the city can use to fund much-needed public improvements."

下面这段文字出自 Brindleburg 市长写给市议会的备忘录。

两年前 Seaside Vista 镇建造了一个新的市立高尔夫球场和度假旅馆。从那以后，Seaside Vista 旅游委员会报告显示游客人数增加了 20%。另外，当地银行今年的新增贷款金额陡增。Seaside Vista 的税收也随之增加，这使得镇里宣布了改善公路和桥梁的计划。我们建议 Brindleburg 也建造类似的高尔夫球场和度假旅馆。我们预计这将产生额外的税收，这些钱可以用于急需改善的公共设施。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

170. The following appeared in a memo from the vice president of a company that builds shopping malls around the country.

"The surface of a section of Route 101, paved just two years ago by Good Intentions Roadways, is now badly cracked with a number of dangerous potholes. In another part of the state, a section of Route 40, paved by Appian Roadways more than four years ago, is still in good condition. In a demonstration of their continuing commitment to quality, Appian Roadways recently purchased state-of-the-art paving machinery and hired a new quality-control manager. Therefore, I recommend hiring Appian Roadways to construct the access roads for all our new shopping malls. I predict that our Appian access roads will not have to be repaired for at least four years."

下面这段文字出自一家建造购物中心的公司副总裁的备忘录。

两年前由 Good Intentions Roadways 筑路公司修筑的 101 公路的一段，表面现已严重开裂，并存在危险的坑洼。在同一州的另一个地区，四年多以前由 Appian 筑路公司修筑的 40 公路的一段现在依然状况良好。处于对质量的不断追求，Appian 公司最近购买了最先进的筑路机械，并雇佣了一名新的质量监控经理。因此我建议让 Appian Roadways 来修筑我们新商业街前面的全部路通道。我认为 Appian 修的通道至少四年内不用重修。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation is likely to have the predicted result. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

171. The following appeared as a letter to the editor from the owner of a skate shop in Central Plaza.

"Two years ago the city voted to prohibit skateboarding in Central Plaza. They claimed that skateboard users were responsible for the litter and vandalism that were keeping other visitors from coming to the plaza. In the past two years, however, there has only been a small increase in the number of visitors to Central Plaza, and litter and vandalism are still problematic. Skateboarding

is permitted in Monroe Park, however, and there is no problem with litter or vandalism there. In order to restore Central Plaza to its former glory, then, we recommend that the city lift its prohibition on skateboarding in the plaza."

下面是中央广场旱冰鞋店老板写给编辑的一封信。

两年前，市里投票决定禁止在中央广场玩滑板。他们认为玩滑板的人制造垃圾并损坏公物，这使得其他游客不愿再来广场。然而，在过去的两年中，中央广场的游客数量仅有小幅上涨，并且乱扔垃圾和损坏公物的现象依旧是个问题。Monroe Park 允许玩滑板，但是那里却没有乱扔垃圾和损坏公物的问题。为了恢复中央广场昔日的辉煌，我们建议市政府对在广场玩滑板解禁。

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

172. The following appeared in a recommendation from the president of Amburg's Chamber of Commerce.

"Last October the city of Belleville installed high-intensity lighting in its central business district, and vandalism there declined within a month. The city of Amburg has recently begun police patrols on bicycles in its business district, but the rate of vandalism there remains constant. We should install high-intensity lighting throughout Amburg, then, because doing so is a more effective way to combat crime. By reducing crime in this way, we can revitalize the declining neighborhoods in our city."

下面是 Amburg's Chamber of Commerce 总裁的建议：

去年 10 月 Belleville 市在其中央商业区安装了高强度照明灯，那里破坏公物的行为一月之内减少了。Amburg 市最近开始在其中央商业区安排警察骑自行车巡逻，但破坏公物的发生率并没有变化。由于高强度照明灯显然是震慑犯罪的最有效途径，我们建议把用于自行车巡逻的费用用于在全市安装这种照明灯。通过这种方法减少犯罪率，我们将搞活市里正在衰落的街区。

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

173. The following appeared in a letter to the editor of the Balmer Island Gazette.

"The population on Balmer Island doubles during the summer months. During the summer, then, the town council of Balmer Island should decrease the maximum number of moped rentals allowed at each of the island's six moped and bicycle rental companies from 50 per day to 30 per day. This will significantly reduce the number of summertime accidents involving mopeds and pedestrians.

The neighboring island of Torseau actually saw a 50 percent reduction in moped accidents last year when Torseau's town council enforced similar limits on moped rentals. To help reduce moped accidents, therefore, we should also enforce these limitations during the summer months."

下面这段文字出自写给 Balmer Island Gazette 杂志社编辑的一封信。

Balmer Island 的人口在夏季翻了一番。为减少由机动脚踏车和行人引发的事故，Balmer Island 市委打算本岛六个机动脚踏车出租公司的机动脚踏车的出租数量在夏季从每天 50 辆限制到每天 30 辆。这将大大减少夏天由机动脚踏车和行人引起交通事故。去年，邻岛 Torseau 市对机动脚踏车出租量采取了类似的限制，脚踏车事故较少了 50%。为了减少机动脚踏车事故，我们应该在夏季采取这些限制。

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

174. A recent sales study indicates that consumption of seafood dishes in Bay City restaurants has increased by 30 percent during the past five years. Yet there are no currently operating city restaurants whose specialty is seafood. Moreover, the majority of families in Bay City are two-income families, and a nationwide study has shown that such families eat significantly fewer home-cooked meals than they did a decade ago but at the same time express more concern about healthful eating. Therefore, the new Captain Seafood restaurant that specializes in seafood should be quite popular and profitable.

最近的销量调查显示 Bay City 餐馆的海鲜菜肴的消费量比过去五年增加了 30%。而现在该市还没有专门经营海鲜菜的餐厅。而且，Bay City 的大多数家庭是双收入家庭，一次全国性的调查显示这类家庭在家做饭的数量比十年前显著减少，同时他们更关注健康饮食。因此，在 Bay City 开设一家新的专营海鲜食品的餐馆将会非常受欢迎而且非常盈利。

Write a response in which you discuss what questions would need to be addressed in order to decide whether the conclusion and the argument on which it is based are reasonable. Be sure to explain how the answers to the questions would help to evaluate the conclusion.

老师好！教的才好



58位

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教学专家



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世界名校教学研发讲师



120万

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录取学子



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TOEFL名师



魏少成
中国TOEFL口语第一人
托福人物“老魏”
公认的“托福口语王”
学生心目中的“男神级”老师



冷峰
中国TOEFL听力第一人
中国托福听力、SAT语法
教学权威，认证托福听力
美国本科留学指导专家



杨建辉
中国TOEFL阅读第一人
托福、SAT一机“杨姐儿”
中国托福阅读、SAT阅读
教学权威



高翔
中国TOEFL写作教学权威
美国ETS访问学者
拥有多年托福及雅思语言学
文教学及留学经历



孙嘉迪
中国TOEFL口语教学权威
托福口语专家，美国亚利桑
那大学高级访问学者，对托福
考试的前世今生有透彻的研究

IELTS名师



云唯真
新南威尔士大学
特许雅思培训师



梅皓
雅思阅读和听力课程帮助
超过10万人成功烤鸭



黄雅生
学生赞誉的“小美人”
自创美式happy教学法
曾获得美国总统学术卓越奖



乐峰
雅思阅读九段超高手
教学经验丰富，培训学员
超过15万人



彭新松
数十万学子公认的
雅思听力教学大师

GRE名师



韦晓亮
中国GRE/GMAT写作第一人
帮助学子的“小蓝老师”
美国田纳西大学商学院教学系统搭建者
教育行业的拼命三郎



陈虎平
中国 GRE/GMAT阅读第一人
中国 GRE、GMAT阅读之王
出国考试培训领域的哲学博士



黄敏
中国GRE填空教学权威
GRE红宝书系列助考作者
号称“黄药师”，培训学员超过2



陈琦
中国GRE填空第一人
“要你命三千”的GRE教主
水木清华理工男，人称“琦叔”



陈楠
中国GRE/GMAT数学教学权威
清华大学数学
GRE、GMAT数学名师

GMAT名师



曹卫东
中国GMAT培训第一人
神一般的传奇老师
GWD创始人



刘杰
中国人民大学博士
翻译管理学著作数本



康瑞
中国SAT语法教学权威
英国利兹大学社会学硕士
GMAT、SAT语法顶级大咖



严晨
美国宾夕法尼亚州立大学硕士
拥有扎实的工科背景
及严密的逻辑推理能力

SAT名师



杜坤
中国SAT写作第一人
SAT教学6年
帮助超过5万学生
获得写作高分



郭文君
中国SAT语法第一人
北大才女
中国SAT语法名师



魏晨
中国SAT阅读第一人
中国最美SAT女老师
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