

# JUSTIN VALENTIN

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## PROFESSIONAL SUMMARY

Full Stack Developer with Back-End Engineering certification and solid knowledge of Ruby on Rails, API development, HTML, CSS, SQL, MVC, PostgreSQL, JavaScript, ActiveRecord, CRUD, jQuery, Ajax, Slack, Trello, Asana and Github. Track record of designing programs and applications for private and non-profit entities, improving usability and integrating key features such as user authentication, geolocation mapping and content management capabilities. Career history of managing all phases of development projects utilizing agile methodologies, consistently meeting and exceeding targets pertaining to organizational revenue, user engagement and performance.

## AREAS OF EXPERTISE

- Responsive Web Design
- Agile Web Development
- Operations Management
- Performance Optimization
- Full-Stack Development
- Project Management
- Stakeholder Relations
- Client Relationships
- Staff Development

## PROFESSIONAL EXPERIENCE

### SUNCOAST DEVELOPERS GUILD

*Tampa, FL*

#### Junior Full Stack Developer

*Mar. 2017 - Present*

- Managed 40+ web development projects on behalf of professional organization with more than 1,000 active members including software engineers, designers and programmers.
- Directed development of applications featuring responsive web design, user authentication and image uploading capabilities, improving functionality and usability for clients and end users.
- Contributed to multiple web development projects including real estate listing website, regional social media network, news aggregator platform and silent auction site with integrated notification features to alert winners in real time.
- Launched new interactive newsletter to inform members of current industry events and professional opportunities.
- Participated in weekly meetings with stakeholders to review project developments and incorporate user feedback.
- Selected to serve as team lead for multiple projects in recognition of strong project management and leadership abilities.

### BROWN DISTRIBUTION

*Tampa, FL*

#### Distribution Specialist

*Sept. 2015 - Mar. 2017*

- Oversaw logistics of product distribution processes for regional craft beer distributor serving thousands of commercial locations statewide including major sports arenas, restaurants and venues.
- Managed more than 100 high-performing accounts which generated up to \$1 million in monthly revenue, successfully securing multiple new accounts and exceeding yearly sales targets by up to 230%.
- Consistently worked to ensure on-time delivery of product to customers, providing individualized guidance and recommendations to clients based on location demographics and seasonal products.
- Trained and supervised employees regarding company policies and industry guidelines, reporting to Regional Manager.

### ALDO GROUP

*New York, NY*

#### Store Manager

*Aug. 2011 - Nov. 2015*

- Oversaw commercial operations of flagship retail location generating more than \$4 million in annual revenue, working with up to 500 clients each day and processing up to \$100,000 in weekly sales.
- Tracked a high volume of inventory data pertaining to more than 20,000+ units, ensuring optimal availability of popular products while reporting directly to District Manager.
- Trained nearly 100 managerial staff and sales associates during tenure, directly supervising teams of 30+ employees.
- Consistently achieved and surpassed organizational revenue targets, earning multiple promotions in recognition of outstanding performance and leadership abilities.

## EDUCATION

### THE IRON YARD

*Earned certification in Back-End Engineering*

*Tampa, FL*

*June 2017*

### COOPER UNION

*Completed coursework in Architecture and Design*

*New York, NY*

*Sept. 2007 - Mar. 2008*

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## ADDITIONAL PROJECTS

### **WANDERER** - <https://github.com/jusixo/wanderer>

- Managed \$13,000 budget throughout three-month project to design and launch new social marketing application, connecting event attendees with live-streaming video and integrated drone camera feeds at outdoor events.
- Incorporated key features such as user authentication, dual WiFi input/output capabilities using Ruby on Rails, HTML, CSS, Javascript, PostgreSQL, OAuth, YouTube, UDB packets, Drone, ActiveRecord and AWS tools.

### **BIDTASTIC** - <https://github.com/jusixo/bidtastic-minus-one>

- Directed month-long project with \$30,000 budget, working with non-profit organization to develop and launch application to streamline charitable auction processes via mobile and web-based platforms.
- Integrated key features to enable auction bidding through application and provide automatic notifications to winners, with ability to host multiple auctions simultaneously.
- Utilized Ruby on Rails, HTML, CSS, Javascript, ActiveRecord, JQuery, Ajax, Agile functions and PostgreSQL tools.

### **MIXTAPES** - <https://jusixo-mixtape.herokuapp.com>

- Oversaw three-month project to optimize experience of users sharing Spotify playlists, improving visual elements and enabling listeners to create custom mixtapes, genre-themed collections and personalized album covers.
- Utilized Ruby on Rails, HTML, CSS, Javascript, ActiveRecord, JQuery, Ajax, PostgreSQL, OAuth and Spotify API.

### **FINDYRPET** - <https://github.com/jusixo/findyrpet>

- Designed application to help pet owners locate lost animals, incorporating location features with integrated mapping and geotagging capabilities with photos and descriptions of lost pets.
- Utilized Ruby on Rails, HTML, CSS, Javascript, ActiveRecord, JQuery, Ajax, Agile functions, PostgreSQL, OAuth, Google Maps API and Basic Ruby tools.