

James D. Kim

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Work Experience

T-Mobile

Mobile Phone Expert Oct 2014 - Present

- Participated in dethroning ATT and VERIZON as the top carrier in the United States.
- Aggressively promoted new company products and features ex. T-Vision and Vivint Home security.
- Develop "bundle" promotions with Apple, Samsung, LG, Motorola, and OnePlus.
- Key Holder took part in managerial duties.

Web Virtual Retail Sales March 2020 – Sept 2020

- Engaged in online retail sales when all store locations closed during the pandemic.
- Oversight and develop web-based techniques for maximizing sales metrics.

Samsung Expert Jan 2015 – Present

- Active role in troubleshooting any Samsung Mobile products.
- Create monthly incentives for sales team to actively promote Samsung products.

AutoNation Honda Costa Mesa, C.A

Sales Associate Oct 2013 – Oct 2014

- New and pre-owned vehicle sales.

Education

La Vista High School 2008 Fullerton, C.A