# **JAMES D KIM**

## **Full Stack Developer**

@ projdk90@gmail.com

Website/Link

Las Vegas, NV

## SUMMARY

Hey! Thanks for dropping by, my name is James. I've been in the mobile phone industry with T-Mobile for almost 8 years and before that the car sales industry with Autonation for about a year and a half. I'm making a giant leap into the developing side of technology and anticipating to make developing my new career path.

## **EXPERIENCE**

## Mobile Expert

#### **T-Mobile**

**10/2013 - 04/2021** ♀ Las Vegas, Nevada

T-Mobile US, Inc. is engaged in providing wireless communication services, as well as selection of wireless devices and accessories. The "Un-Carrier" provide wireless services to postpaid, prepaid and wholesale customers.

- Carefully reviewed 20+ customer satisfaction reports on a daily basis to resolve and acknowledge areas of opportunity among sales staff
- · Achieved high customer service satisfaction rating in a high volume location consistently delivery a "Magenta Glove Experience"
- Store keyholder, responsible setting up, closing down branch location, money handling procedure, and daily sales reports
- Selected to be a Samsung Pro Specialist, responsible for team product knowledge related to Samsung mobile products
- Recipient of numerous "Winner Circle" awards during Quarter 3 and Quarter 4 throughout 7 year career

#### Sales Associate

#### **AutoNation Honda of Costa Mesa**

AutoNation is an American automotive retailer based in Florida, which provides new and pre-owned vehicles in the United States.

- Increased sales for store by \$5,000 monthly and consistently ranked in top five sales associates in store
- Communicated with 1000+ customers to update and introduce new vehicle arrivals with \$20,000+ sales amount
- Implemented strong communication skills, demonstrated product knowledge, and exceeded sales targets by at least 30%
- Met store-wide sales targets and achieved over 90% of overall personal sales targets

## CERTIFICATION

The Coding BootCamp Certicate of Completion

University Texas of Austin

## **SKILLS**

HTML5	JavaScript	Bootstrap
Express.js	React.js	Node.js
MongoDB	MySQL	

## **EDUCATION**

High School Diploma La Vista High School **2008**